To State Member Banks, Bank
Holding Companies, Financial Holding
Companies, and Foreign Bank Offices
in the Twelfth Federal Reserve District

Agencies Seek Comment on Proposed Rule on Incentive Compensation

Federal financial regulatory agencies request comment on a joint proposed rule to ensure that regulated
financial institutions design their incentive compensation arrangements to take account of risk.

The proposed rule, which is being issued pursuant to the Dodd-Frank Wall Street Reform and Consumer
Protection Act, would apply to certain financial institutions with more than $1 billion in assets. It also
contains heightened standards for the largest of these institutions.

In prohibiting incentive compensation arrangements that could encourage inappropriate risks, the
proposal would require compensation practices at regulated financial institutions to be consistent with
three key principles— that incentive compensation arrangements should appropriately balance risk and
financial rewards, be compatible with effective controls and risk management, and be supported by strong
corporate governance. The proposed rule complements guidance previously issued by the agencies,
including guidance on sound incentive compensation policies issued by the banking agencies last year.

The agencies are proposing that financial institutions with $1 billion or more in assets be required to have
policies and procedures to ensure compliance with the requirements of the rule, and submit an annual
report to their federal regulator describing the structure of their incentive compensation
arrangements. The agencies are proposing that larger financial institutions, generally those with $50
billion or more in assets, defer at least 50 percent of the incentive compensation of certain officers for at
least three years and that the amounts ultimately paid reflect losses or other aspects of performance over
time. For purposes of credit unions, large financial institutions would be defined as those with $10 billion
or more in assets. The FHFA proposed that the income-deferral provisions apply to all entities it
regulates, regardless of size.

The agencies request comments on the proposed rule within 45 days of its publication in the Federal
Register, which is expected soon.

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Additional Information

All circulars and documents are available on the Internet through the Federal Reserve Bank of San Francisco’s website, at http://www.frbsf.org/banking/letters.

For additional information, please contact:

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Attachment:   Proposed Rule (633 KB PDF)