

Robert D. Taylor

President, Wells Fargo Community Development Corporation

As President and founder of the Wells Fargo Community Development Corporation, Bob Taylor has overall responsibility for 320 client relationships and approximately \$1.6 billion in CRA assets. The Wells Fargo CDC is a wholly-owned subsidiary of Wells Fargo & Company, and is the primary vehicle for the company's CRA Investment Test assets. With a staff of 14 in four offices, Taylor oversees all aspects of investment, including sourcing, underwriting, documentation, asset management, collections, and workouts.

Prior to founding the WFCDC, Bob served as a Community Development Officer and calling representative for the San Diego, Imperial, Riverside, and San Bernardino county markets in southern California. He was responsible to business development, community relations, and working with governments and non-profits on accessing banking services. Taylor was also heavily involved in the 1996 public agreement between Wells Fargo and the Greenlining Institute for a \$45 billion CRA pledge, the first such pledge made by Wells Fargo. Taylor has also held positions in mortgage underwriting, portfolio management, information systems, secondary marketing, operations, and central credit. Additionally, he has worked in commercial lending as a credit analyst, calling officer, and relationship manager.

Taylor is a graduate of the University of San Diego with a BA degree in Business Administration, focusing on finance, real estate, and economics. He also graduated from the commercial lending training program of Bank of America in San Francisco.

Bob and his wife and three children live in La Mesa, CA, and are active members of their church, Boy Scouts, and various sports teams.