

# The Green Wave Is Coming.



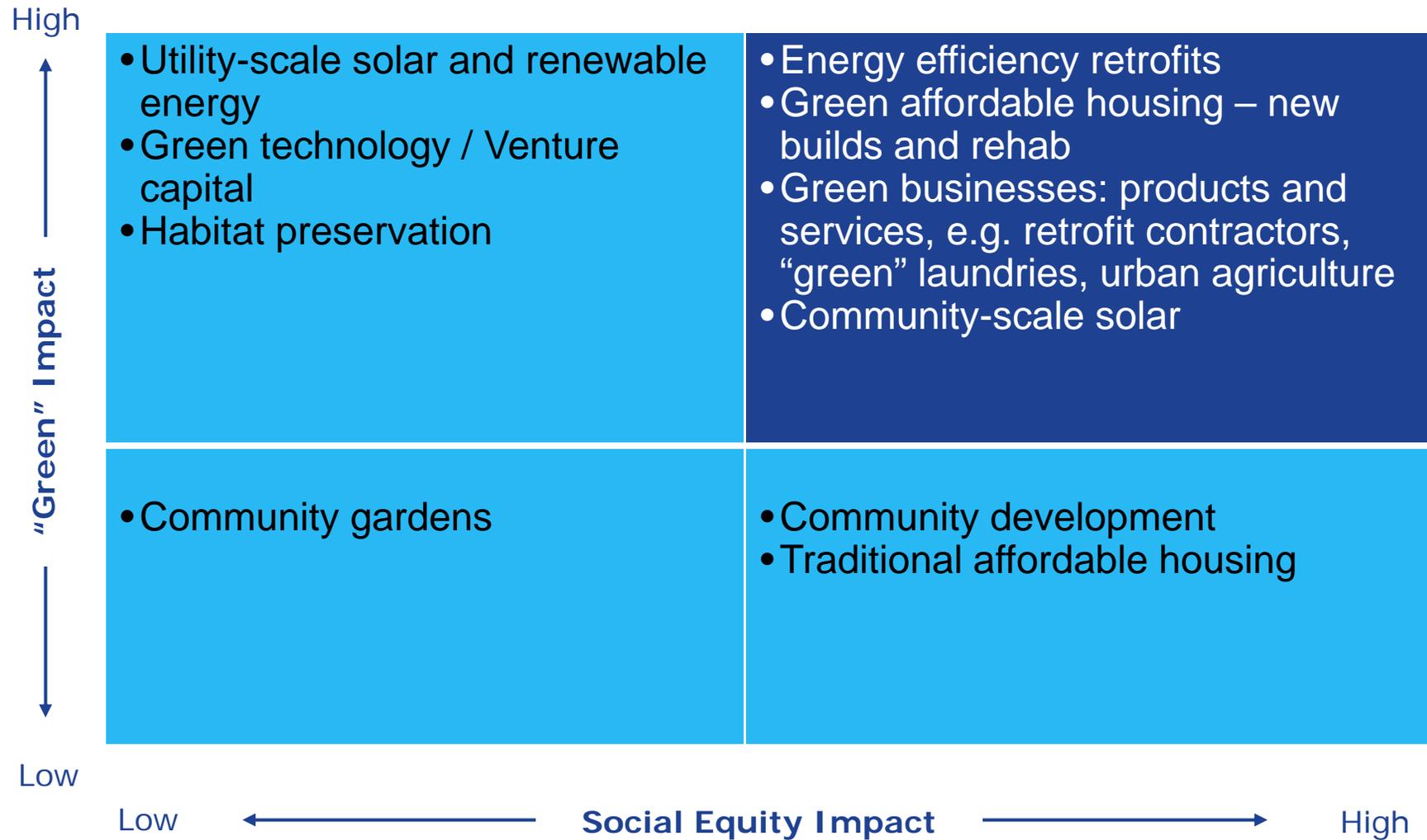
# Will It Lift All Boats?



**LIVING CITIES**  
INNOVATE • INVEST • LEAD

March 18, 2010

# Investors Seeking to Fight Poverty and Pollution at the Same Time Can Focus on the Upper Right





- \$15.9 million in NMTC financing to construct new facility.
- Includes a 270-kilowatt rooftop solar generator that will cut the company's power consumption by half.
- Retains 100 jobs, creates 125 new jobs.



Keller Electrical Industries  
Phoenix, Arizona



- \$1.45 million in NMTC financing for facility and equipment.
- New water reclamation system reclaims and reuses 85% of the water it consumes.
- Creates 43 jobs in a rural community.



Lake Superior Laundry  
Pine City, Minnesota



- \$225,000 in financing for building in 2006.
- SageGlass<sup>®</sup> windows – electronically tintable skylights.
- Recently won a \$72 million federal loan guarantee to expand its manufacturing facility.

*“This is a perfect example of the power of the American innovation machine to create a stronger economy and a more healthy planet.”*

- U.S. Energy Secretary Steven Chu  
Star Tribune, 3/9/10



Sage Electrochromics  
Faribault, Minnesota

# Renewable Energy

- 5MW wind farm owned by anti-poverty agency
- NMTC with Wells Fargo and US Bank: \$15M
- \$500,000 cash flows directly to low income family services
- Capturing & monetizing new asset class for rural America



# Green Banking

- Wetland Mitigation Bank @ Willapa Bay, WA
- Creation of transferable “credits” for mitigating development impacts
- Aggregating high quality replacement habitat
- Reliable exits from sale proceeds with collateral in RE and cash flows



# Portland Clean Energy Works

- Secured consumer loan with credit enhancement
- Underwrite & servicing via utility bill payments
- Linked with:
  - Contractor advances
  - Business start up loans
  - Green collar jobs
- Emerging secondary market opportunities to support scale



SHOREBANK ENTERPRISE CASCADIA  
Let's change the world.®