Mortgage Credit Certificate Program

Presented By:



Partners in Building Your Dream



Committed to the future of rural communities.









- Define Affordable Housing
- What is Mortgage Credit Certificate
 - Enabling Legislation
 - How The MCC Program Works
 - Who is Eligible?
 - Tax Deductions
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- USDA Section 502 Guaranteed Housing Program
 - Income Limits 115% AMI
 - Family of 4 Prequalification With Out MCC
 - Family of 4 Prequalification With MCC
 - MCC Amortization schedule
 - Buying Power with MCC
 - Economic Impact

Status of MCC Program

Define Affordable Housing

- The generally accepted definition of affordability is for a household to pay no more than 30 percent of its annual income on housing. Families who pay more than 30 percent of their income for housing are considered cost burdened and may have difficulty affording necessities such as food, clothing, transportation and medical care.
- Example \$50,000 x30%=\$15,000/12=\$1,250

What Is Mortgage Credit Certificate?

• The MCC is an income tax credit.

With the MCC, the qualified homebuyer is eligible to reduce their amount of income tax liability equal to a portion of the annual interest paid on their mortgage in the form of a special tax credit

Enabling Legislation

- Enactment was made possible through the 1984 Tax Reform Act passed by the United States Congress
- Implemented by the HOMES task force appointed by the 25th Guam Legislature
- Guam Public Law 25-111; Known as "The Mortgage Credit Certificate Program Act of 2000"
- Administered by Guam Housing Corporation
- Volume Cap Annually allocated by GEDA

How the MCC Program Works

- The amount of the credit is equal to 15% to 20% of the annual interest paid.
 - 80% Area Median Income; 20% MCC
 - 81-115%% Area Median Income; 15% MCC
- The Credit is directly applied to the homebuyer's W-4 thereby increasing the monthly take home pay
- IRS Form 8396 is attached with your Tax returns
- The lender takes into consideration the new revised income from the homebuyer due to the MCC credit

Who is Eligible?

- Must be a First-Time Homeowner as defined by law
- Homebuyers whose income falls within the adjusted median income limits between 80%-115% Area Median Income
- The home must become the buyer's principal residence

Tax Deductions

 Mortgage Credit Certificate recipients can still claim the remaining amount of annual mortgage interest paid as a tax deduction

Recapture Tax

- A home built or purchased with an MCC must be owned and occupied by the MCC recipient
- MCC recipients may be subject to a recapture tax if they sell the home built or purchased within 9 years of the construction or purchase

USDA Section 502 Guaranteed Housing Income Limits

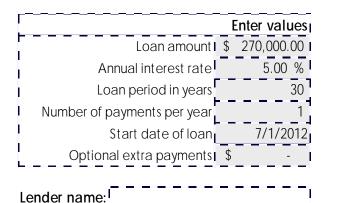
| No. Persons | 1 to 4 | 5 to 8 |
|--------------------------|-------------|-------------|
| | | |
| Low Income 80% AMI | \$50,400.00 | \$66,550.00 |
| Moderate Income 115% AMI | \$74,050.00 | \$97,750.00 |

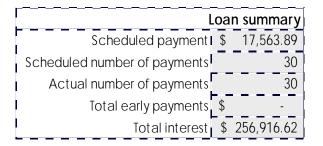
Prequalification Without MCC

| Annual Income | 73000 | | Pymt; e | equiv.rate of int. | | | 0 | 0 | Adjusted Income * 22% / 12 | N/A | 1025 |
|-------------------------|------------|--------|----------|--------------------|---------|------|-----------|----------|-------------------------------|-----|----------|
| | | | | (round up to \$ | 5) | | | (38 yrs) | (minus Tax & Ins) | | |
| ctions | 960 | | Real Es | state Tax; Mont | ĥ | | 50 | 50 | Adjusted income * 24% / 12 | N/A | 1145 |
| | | | | | | | | (38 yrs) | (minus Tax & Ins) | | |
| sted Annual Income | 72,040 | | Propert | y Insurance | | | 246 | 246 | Adjusted income * 26% / 12 | N/A | 1265 |
| | | | | | | | | (38 yrs) | (minus Tax & Ins) | | |
| Repayment Income | 73,000 | | PITI @ | equiv. rate of in | t. | | 296 | N/A | | | |
| Cost | 270,000 | | | (round up to \$ | 5) | | | (38 yrs) | Max Floor Rate | N/A | |
| idies | 0 | | | | | | | | | | |
| er Amount | 270,000 | | | | | | | | | | |
| Amount RD | 0 | | | Monthly Debts | | 800 | | | | | |
| ted Annual Income eq | uals | 114.35 | <u>%</u> | OVER INCOM | e limit | | | | Monthly Note rate Installment | 0 | N/A |
| dian income. | | | Lende | r rate | 5 | | | | | | (38 yrs) |
| | | | | RHS | | | | | Monthly Payment | 0 | N/A |
| alent rate of interest | | % | | Note Rate | 4.625 | | | | | | (38 yrs) |
| | | % | | | | | | | Monthly payment subsidy | 0 | N/A |
| or @ Equiv Rate of | FALSE | N/A | _ | Factor 33 yrs | | 2.97 | | | | | (38 yrs) |
| Interest | 33 yrs | 38 yrs | | Factor 38 yrs | | 2.64 | | | | | |
| Repayment Calculat | ion | | | | | | | | | | |
| Monthly RD payment | | 0 | | PITI | 28.7 | % | | | Total Debt Ratio | | |
| Taxes & insurance | | 296 | | TD | 41.8 | % | Too High | | Exceeds Qualifying | | |
| Conv Lender pymt/ mo |) | 1449 | | | | /0 | reeriigii | | Ration of 41% | | |
| MCC | | 0 | | | | | | | Ration 01 4176 | | |
| Total Payment | | 1745 | _ | | | | | | | | |
| 38 year Repayment | Calculatio | | | | | | | | | | |
| RD (38 year) payment | | 0 | | PITI 38 | N/A | % | | | | | |
| Taxes & insurance | | 0 | | TD 38 | N/A | % | | | | | |
| Total 38 yr Payment | | 0 | - | | | | | | 38 year terms? | N/A | |
| | | | | | | | | | | | |

Loan Amortization Schedule

Loan Amortization Schedule





Amortization Schedule with 15% MCC

| | - | | | | | | | | | |
|--------------|------|--------------|----------------|--------------|-------------|---------------|---------|--------------|-------------------|---------------------|
| | | Cumulative | | | | | Extra | Scheduled | | Payment |
| C 15% Credit | t MC | Interest | Ending Balance | Interest | Principal | Total Payment | Payment | Payment | Beginning Balance | Date |
| 2,025.00 | \$ | \$ 13,500.00 | \$ 265,936.11 | \$ 13,500.00 | \$ 4,063.89 | \$ 17,563.89 | \$- | \$ 17,563.89 | \$ 270,000.00 | 7/1/2013 |
| 1,994.52 | \$ | 26,796.81 | 261,669.03 | 13,296.81 | 4,267.08 | 17,563.89 | - | 17,563.89 | 265,936.11 | 7/1/2014 |
| 1,962.52 | \$ | 39,880.26 | 257,188.59 | 13,083.45 | 4,480.44 | 17,563.89 | - | 17,563.89 | 261,669.03 | 7/1/2015 |
| 1,928.91 | \$ | 52,739.69 | 252,484.14 | 12,859.43 | 4,704.46 | 17,563.89 | - | 17,563.89 | 257,188.59 | 7/1/2016 |
| 1,893.63 | \$ | 65,363.89 | 247,544.46 | 12,624.21 | 4,939.68 | 17,563.89 | - | 17,563.89 | 252,484.14 | <mark>1/2017</mark> |
| 1,856.58 | \$ | 77,741.12 | 242,357.79 | 12,377.22 | 5,186.66 | 17,563.89 | - | 17,563.89 | 247,544.46 | 7/1/2018 |
| 1,817.68 | \$ | 89,859.01 | 236,911.79 | 12,117.89 | 5,446.00 | 17,563.89 | - | 17,563.89 | 242,357.79 | 7/1/2019 |
| 1,776.84 | \$ | 101,704.60 | 231,193.50 | 11,845.59 | 5,718.30 | 17,563.89 | - | 17,563.89 | 236,911.79 | 7/1/2020 |
| 1,733.95 | \$ | 113,264.27 | 225,189.28 | 11,559.67 | 6,004.21 | 17,563.89 | - | 17,563.89 | 231,193.50 | 7/1/2021 |
| 1,688.92 | \$ | 124,523.73 | 218,884.86 | 11,259.46 | 6,304.42 | 17,563.89 | - | 17,563.89 | 225,189.28 | 7/1/2022 |
| 1,641.64 | \$ | 135,467.98 | 212,265.22 | 10,944.24 | 6,619.64 | 17,563.89 | - | 17,563.89 | 218,884.86 | 7/1/2023 |
| 1,591.99 | \$ | 146,081.24 | 205,314.59 | 10,613.26 | 6,950.63 | 17,563.89 | - | 17,563.89 | 212,265.22 | 7/1/2024 |
| 1,539.86 | \$ | 156,346.97 | 198,016.43 | 10,265.73 | 7,298.16 | 17,563.89 | - | 17,563.89 | 205,314.59 | 7/1/2025 |
| 1,485.12 | \$ | 166,247.79 | 190,353.36 | 9,900.82 | 7,663.07 | 17,563.89 | - | 17,563.89 | 198,016.43 | 7/1/2026 |
| 1,427.65 | \$ | 175,765.46 | 182,307.15 | 9,517.67 | 8,046.22 | 17,563.89 | - | 17,563.89 | 190,353.36 | 7/1/2027 |
| 1,367.30 | \$ | 184,880.82 | 173,858.62 | 9,115.36 | 8,448.53 | 17,563.89 | - | 17,563.89 | 182,307.15 | 7/1/2028 |
| 1,303.94 | \$ | 193,573.75 | 164,987.66 | 8,692.93 | 8,870.96 | 17,563.89 | - | 17,563.89 | 173,858.62 | 7/1/2029 |
| 1,237.41 | \$ | 201,823.13 | 155,673.15 | 8,249.38 | 9,314.50 | 17,563.89 | - | 17,563.89 | 164,987.66 | 7/1/2030 |
| 1,167.55 | \$ | 209,606.79 | 145,892.92 | 7,783.66 | 9,780.23 | 17,563.89 | - | 17,563.89 | 155,673.15 | 7/1/2031 |
| 1,094.20 | \$ | 216,901.43 | 135,623.68 | 7,294.65 | 10,269.24 | 17,563.89 | - | 17,563.89 | 145,892.92 | 7/1/2032 |
| 1,017.18 | \$ | 223,682.62 | 124,840.98 | 6,781.18 | 10,782.70 | 17,563.89 | - | 17,563.89 | 135,623.68 | 7/1/2033 |
| 936.31 | \$ | 229,924.67 | 113,519.14 | 6,242.05 | 11,321.84 | 17,563.89 | - | 17,563.89 | 124,840.98 | 7/1/2034 |
| 851.39 | \$ | 235,600.62 | 101,631.21 | 5,675.96 | 11,887.93 | 17,563.89 | - | 17,563.89 | 113,519.14 | 7/1/2035 |
| 762.23 | \$ | 240,682.18 | 89,148.88 | 5,081.56 | 12,482.33 | 17,563.89 | - | 17,563.89 | 101,631.21 | 7/1/2036 |
| 668.62 | \$ | 245,139.63 | 76,042.44 | 4,457.44 | 13,106.44 | 17,563.89 | - | 17,563.89 | 89,148.88 | 7/1/2037 |
| 570.32 | \$ | 248,941.75 | 62,280.68 | 3,802.12 | 13,761.77 | 17,563.89 | - | 17,563.89 | 76,042.44 | 7/1/2038 |
| 467.11 | \$ | 252,055.78 | 47,830.82 | 3,114.03 | 14,449.85 | 17,563.89 | - | 17,563.89 | 62,280.68 | 7/1/2039 |
| 358.73 | \$ | 254,447.32 | 32,658.48 | 2,391.54 | 15,172.35 | 17,563.89 | - | 17,563.89 | 47,830.82 | 7/1/2040 |
| 244.94 | \$ | 256,080.25 | 16,727.51 | 1,632.92 | 15,930.96 | 17,563.89 | - | 17,563.89 | 32,658.48 | 7/1/2041 |
| 125.46 | \$ | 256,916.62 | 0.00 | 836.38 | 15,891.14 | 16,727.51 | - | 17,563.89 | 16,727.51 | 7/1/2042 |
| 38,537.49 | \$ | | | | | | | | | |

Prequalification With MCC

| Annual I | ncome | 73000 | | Pymt; | equiv.rate of int. | | | 0 | 0 | Adjusted | Income * 22% | | N/A | 1025 |
|------------|---------------|------------|--------|----------|--------------------|---------|------|-----|----------|--------------|-------------------|------|-----|---------|
| | | | | | (round up to \$ | • | | | (38 yrs) | | (minus Tax & | | | |
| ctions | | 960 | | Real E | state Tax; Mont | h | | 50 | 50 | Adjusted | income * 24% / | / 12 | N/A | 1145 |
| | | | | | | | | | (38 yrs) | | (minus Tax & | | | |
| sted Annu | ual Income | 72,040 | | Propert | ty Insurance | | | 246 | 246 | Adjusted | income * 26% / | / 12 | N/A | 1265 |
| | | | | | | | | | (38 yrs) | | (minus Tax & | Ins) | | |
| Repaym | ent Income | 73,000 | | PITI @ | equiv. rate of in | t. | | 296 | N/A | | | | | |
| Cost | | 270,000 | | | (round up to S | 5) | | | (38 yrs) | M | ax Floor Rate | | N/A | |
| idies | | 0 | | | | | | | | | | | | |
| er Amour | nt | 270,000 | | | | | | | | | | | | |
| Amount | RD | 0 | | | Monthly Debt | S | 800 | | | | | | | |
| sted Annua | al Income equ | uals | 114.35 | <u>%</u> | OVER INCOM | e limit | | | | Monthly I | Note rate Install | ment | 0 | N/A |
| dian incon | ne. | | | Lende | r rate | 5 | 5 | | | | | | | (38 yrs |
| | | | | | RHS | | | | | Monthly | Payment | | 0 | N/A |
| alent rate | of interest | N/A | % | | Note Rate | 4.625 | 5 | | | | | | | (38 yrs |
| | | 9.5 | % | | | | | | | Monthly | payment subsid | ly 🛛 | 0 | N/A |
| or @ Equiv | v Rate of | FALSE | N/A | | Factor 33 yrs | | 2.97 | | | | | | | (38 yrs |
| | Interest | 33 yrs | 38 yrs | | Factor 38 yrs | | 2.64 | | | | | | | |
| Repayme | ent Calculat | ion | | | | | | | | | | | | |
| Monthly F | RD payment | | 0 | | PITI | 26.1 | % | | Tot | al Debt Rati | io | | | |
| Taxes & i | | | 296 | 5 | TD | 39.2 | % 🚽 | | | oves from 4 | | | | |
| Conv Lend | der pymt/ mo |) | 1449 |) | | | | | 39.2 | | | | | |
| MCC | | | -158 | 6 | | | | | | | | | | |
| Total Pay | ment | | 1587 | • | | | | | | | | | | |
| | Repayment | Calculatio | on | | | | | | | | | | | |
| - | ear) payment | | 0 |) | PITI 38 | N/A | % | | | | | | | |
| | nsurance | | 0 | | TD 38 | N/A | % | | | | | | | |

Buying Power Improves with MCC

| Income a | nd Paymen | t Calculat | tions | | | | | | | | | |
|--------------------------------|--------------|------------|---------|-------------|--------------------|-------|------|--------------------------|----------------------------|----------------------------|------|----------|
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Annual In | ncome | 73000 | | Pymt; e | equiv.rate of int. | | | 0 | 0 | Adjusted Income * 22% / 12 | N/A | 1025 |
| | | | | | (round up to \$ | 5) | | | (38 yrs) | (minus Tax & Ins) | | |
| ctions | | 960 | | Real Es | state Tax; Mont | h | | 50 | 50 | Adjusted income * 24% / 12 | N/A | 1145 |
| | | | | | | | | | (38 yrs) | (minus Tax & Ins) | | |
| ted Annual Income 72,040 | | | Propert | y Insurance | | | 246 | 246 | Adjusted income * 26% / 12 | N/A | 1265 | |
| | | _ | | | | | | | (38 yrs) | (minus Tax & Ins) | | |
| | ent Income | 73,000 | | PITI @ | equiv. rate of in | | | 296 | N/A | | | |
| Cost | | 289,000 | | | (round up to \$ | 5) | | _ | (38 vrs) | Max Floor Rate | N/A | |
| dies | | 0 | | | | | | With t | he Improve I | Debt | | |
| er Amoun | | 289,000 | | | | | | Ratio | he Buying P | ower | | |
| Amount I | | 0 | _ | | Monthly Debts | | 800 | improv | vesby \$19,0 | 00 | | |
| ed Annual Income equals 114.35 | | 114.35 | | OVER INCOM | | | | ly Note rate Installment | 0 | N/A | | |
| dian incom | ne. | | | Lender | | 5 | | | | | | (38 yrs) |
| | | | | | RHS | | | | | Monthly Payment | 0 | N/A |
| alent rate o | of interest | N/A | % | | Note Rate | 4.625 | | | | | | (38 yrs) |
| | | 9.5 | % | | | | | | | Monthly payment subsidy | 0 | N/A |
| r @ Equiv | - | FALSE | N/A | | Factor 33 yrs | | 2.97 | | | | | (38 yrs) |
| | Interest | 33 yrs | 38 yrs | | Factor 38 yrs | | 2.64 | | | | | |
| Repayme | nt Calculati | on | | | | | | | | | | |
| Monthly R | D payment | | 0 | | PITI | 27.8 | % | | | | | |
| Taxes & ir | nsurance | | 296 | | TD | 40.9 | % | | | | | |
| Conv Lend | ler pymt/ mo | | 1551 | | | | | | | | | |
| MCC | | | -158 | | | | | | | | | |
| Total Payr | nent | | 1689 | | | | | | | | | |
| 38 year F | Repayment | Calculati | on | | | | | | | | | |

Economic Impact of An Existing Home Purchase Home Price \$270,000

30 Year MCC

• Tax Credit \$38,500

30 Year Economic Impact

- Principal \$270,000
- Interest \$265,000
- Taxes \$18,000
- Insurance \$106,677
- Maintenance \$72,000
 Total \$731,677

Economic Impact

30 Year MCC Department Of Revenue and Taxation Impact

\$38,500.00

30 Year Windfall of Funds contributed to be recycled

\$731,677.00

Note: This does not include food, power, and water and depending on source of funds ie; Freddie Mac, Fannie Mae or portfolio funds, impact may vary

Economic Benefits

- New Dollars to economy (Freddie or Fannie)
 - New Capital Infused
 - Banks make servicing fees and or spread
 - Capital recycles back to relend to community
- Trickle down effect
 - Realtors, escrow, appraisers, inspectors
 - Material supply companies
 - Developers and contractors
 - Cable, Telephone and Yard maintenance
 - Grocery

Economic Benefits

- Job Sustainability
 - Revenues earned by Insurance and Banks
 - Supply chain
 - Real Estates related industries
- New Aggregate Value for Government of Guam
 - Government Guam uses these new aggregare values to increase its 'Debt Ceiling" Capacity
 - With New Debt Ceiling Capacity Government can restructure its finances or borrow for other social and capital needs
- Government of Guam Revenues
 - Guam Power Authority
 - Guam Water Works
 - Real Property Tax

Status of Program

- GHC Rules and Regulations in Draft Form
 - GHC and DRT Rules Overview
- Legal Counsel Review and Amendments
- GHC Board of Directors Review and Approval
- Public Hearing
- Approval by the Guam Legislature
- Approval of the Governor of Guam



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