

TRENDS IN DELINQUENCIES AND FORECLOSURES IN HAWAII

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Outline of Presentation



□ National Trends

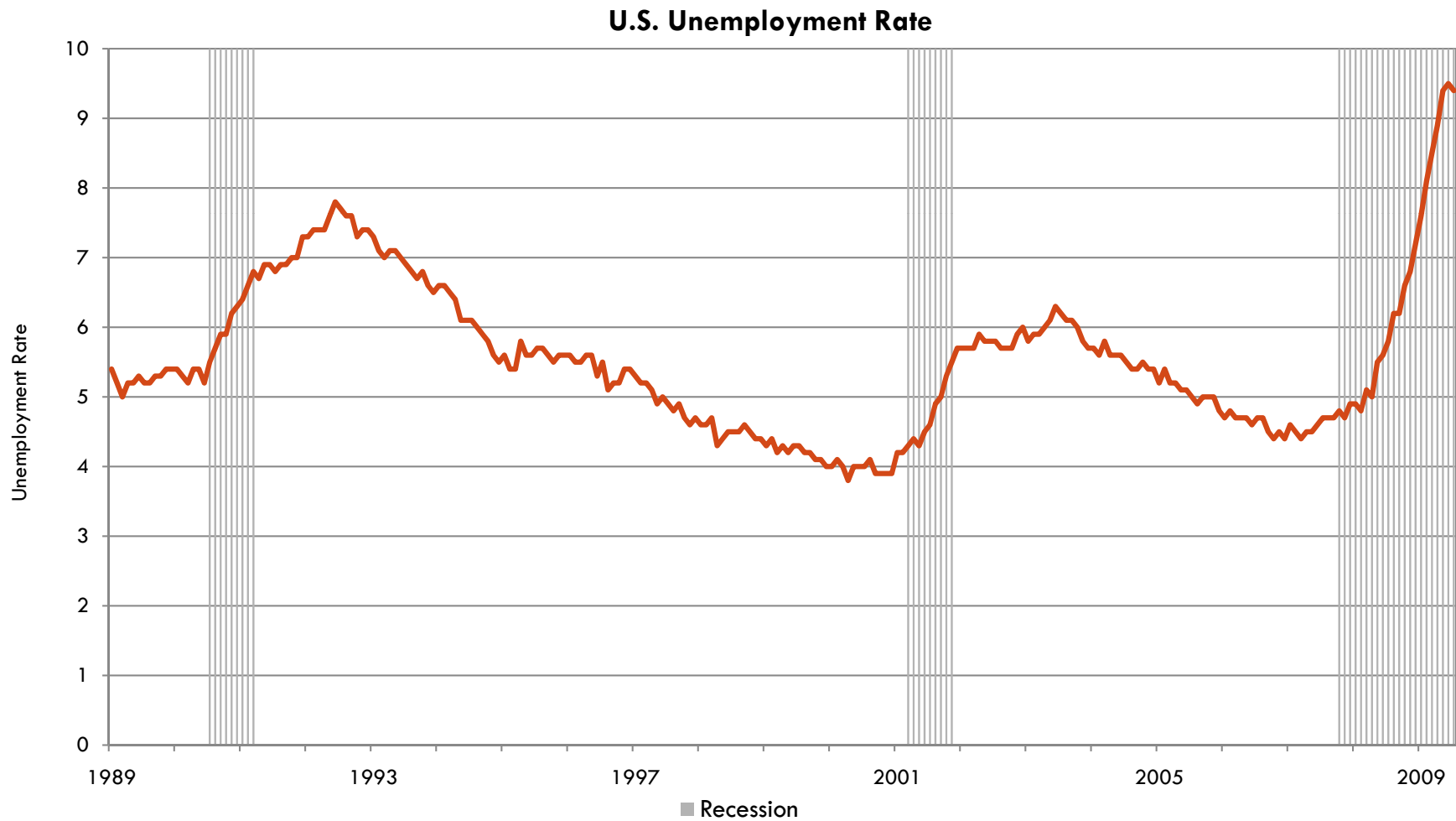
- Recession and turmoil in financial markets has had broad repercussions, especially for lower-income households
 - Signs of stabilization in financial markets and consumer spending

□ Hawaii

- Rising unemployment across broad range of sectors
 - Ongoing weakness in the labor market may continue to push up foreclosures and poses risks to the recovery of the housing sector
- Trends in foreclosures
 - Hawaii has seen a rapid and steep increase in foreclosure starts
- Housing market continues to soften

National Trends

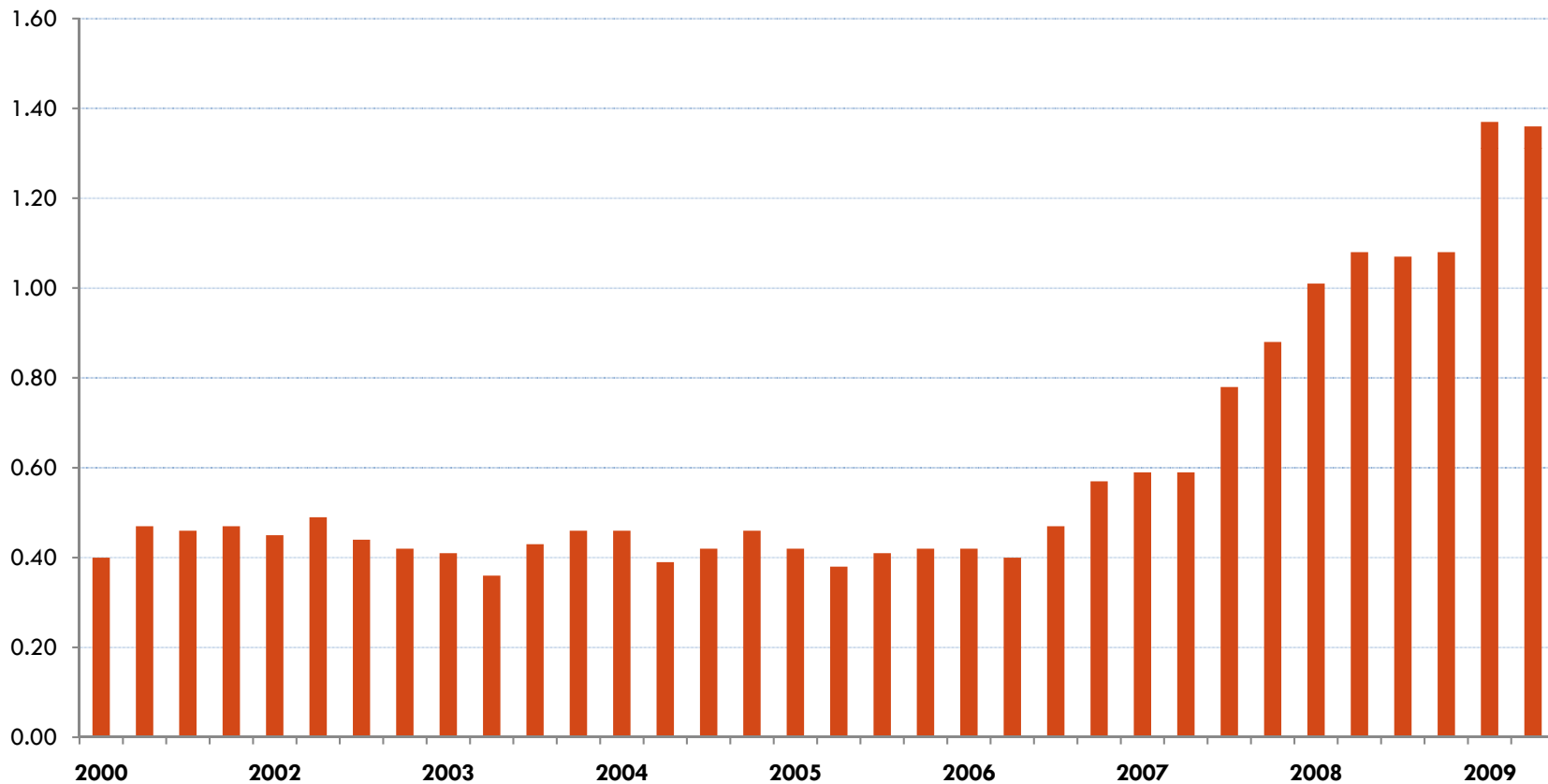
Weakness in Labor Market Grave Concern



Source: Bureau of Labor Statistics

National Foreclosure Starts Rose Sharply in 1st Quarter of 2009

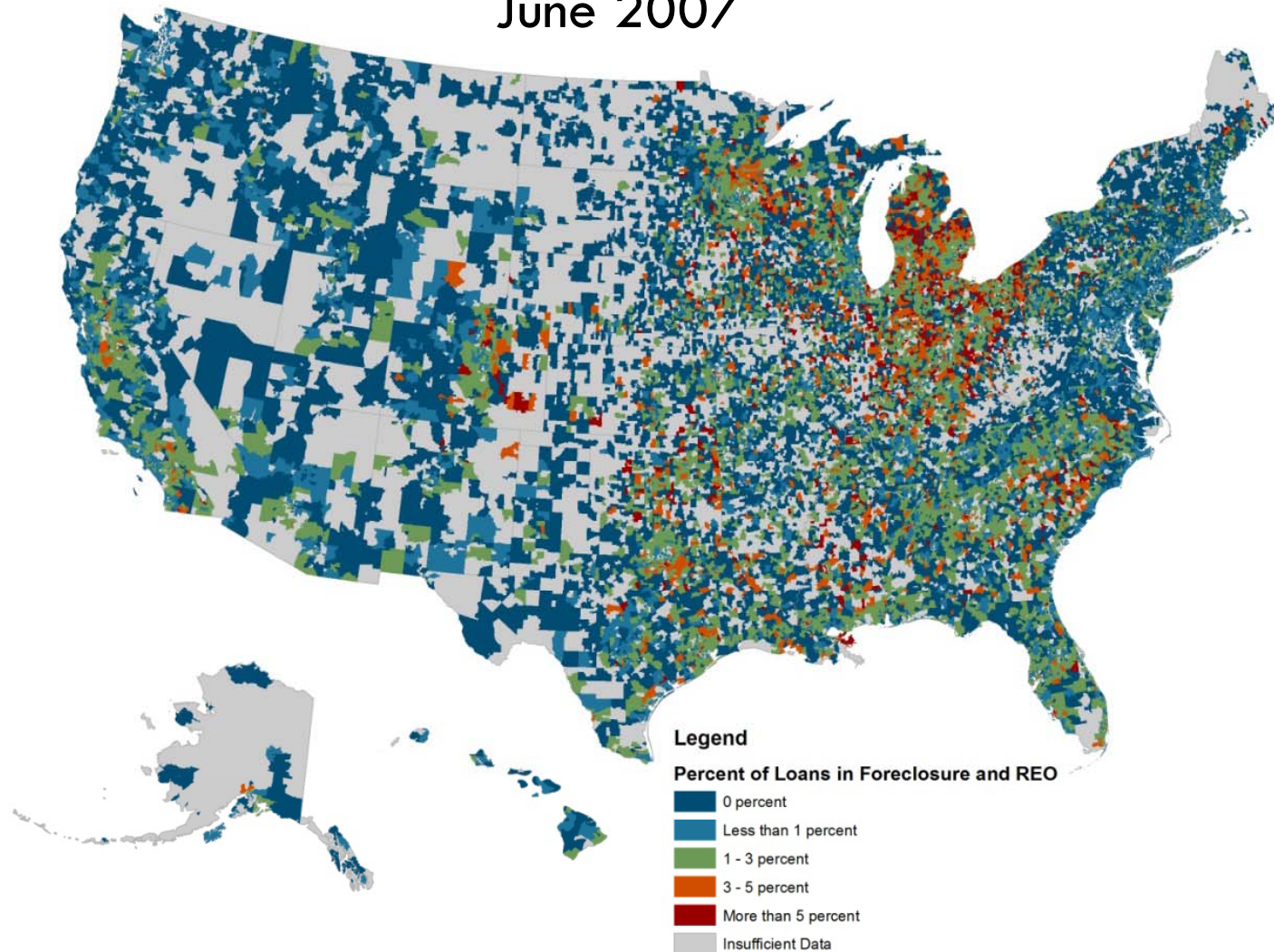
National Foreclosures Starts
Percent of All Loans



Source: Mortgage Bankers Association, National Delinquency Survey

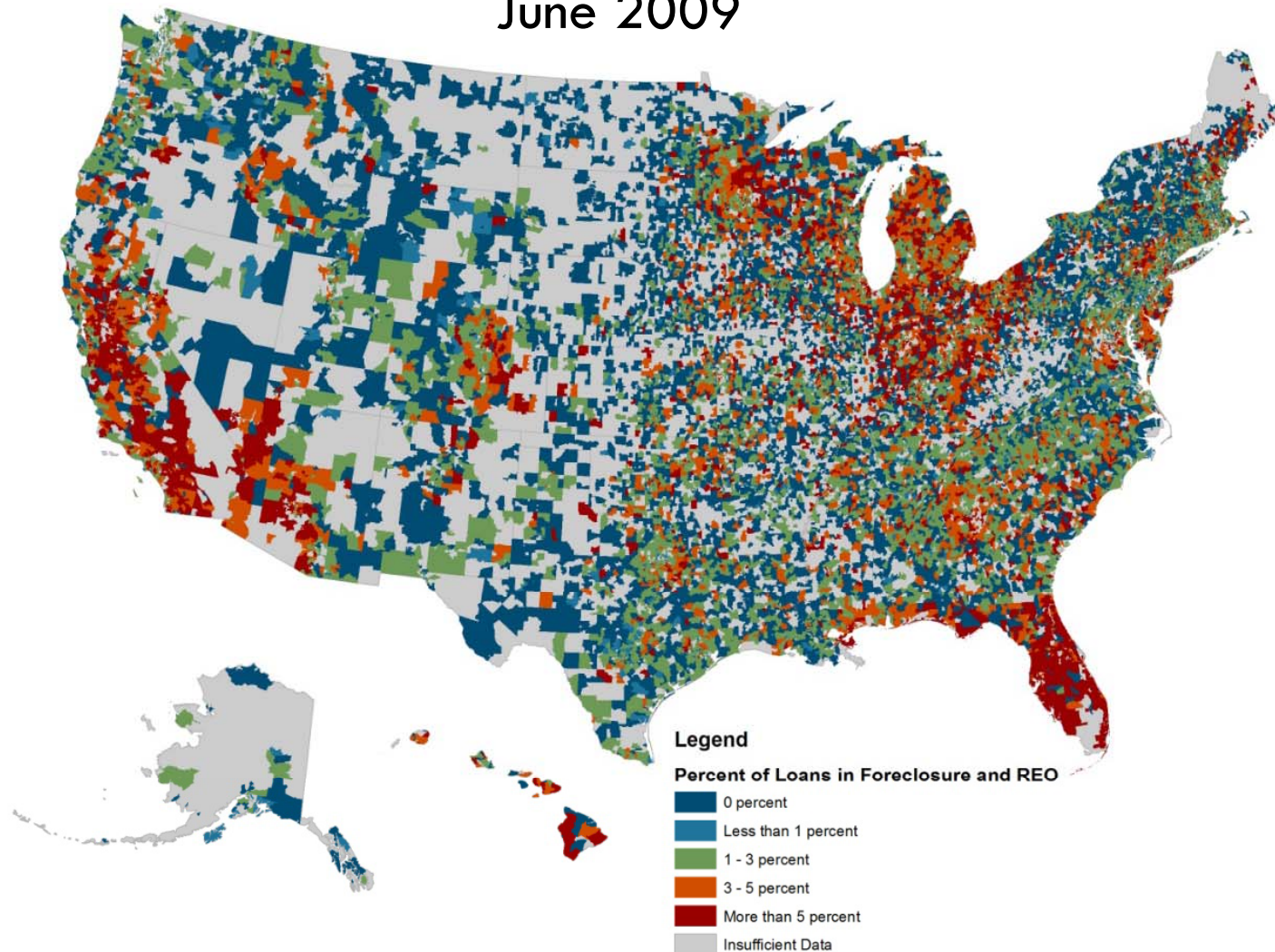
In Last 2 Years, Foreclosure Crisis Has Spread Beyond “Rust Belt” Cities

June 2007



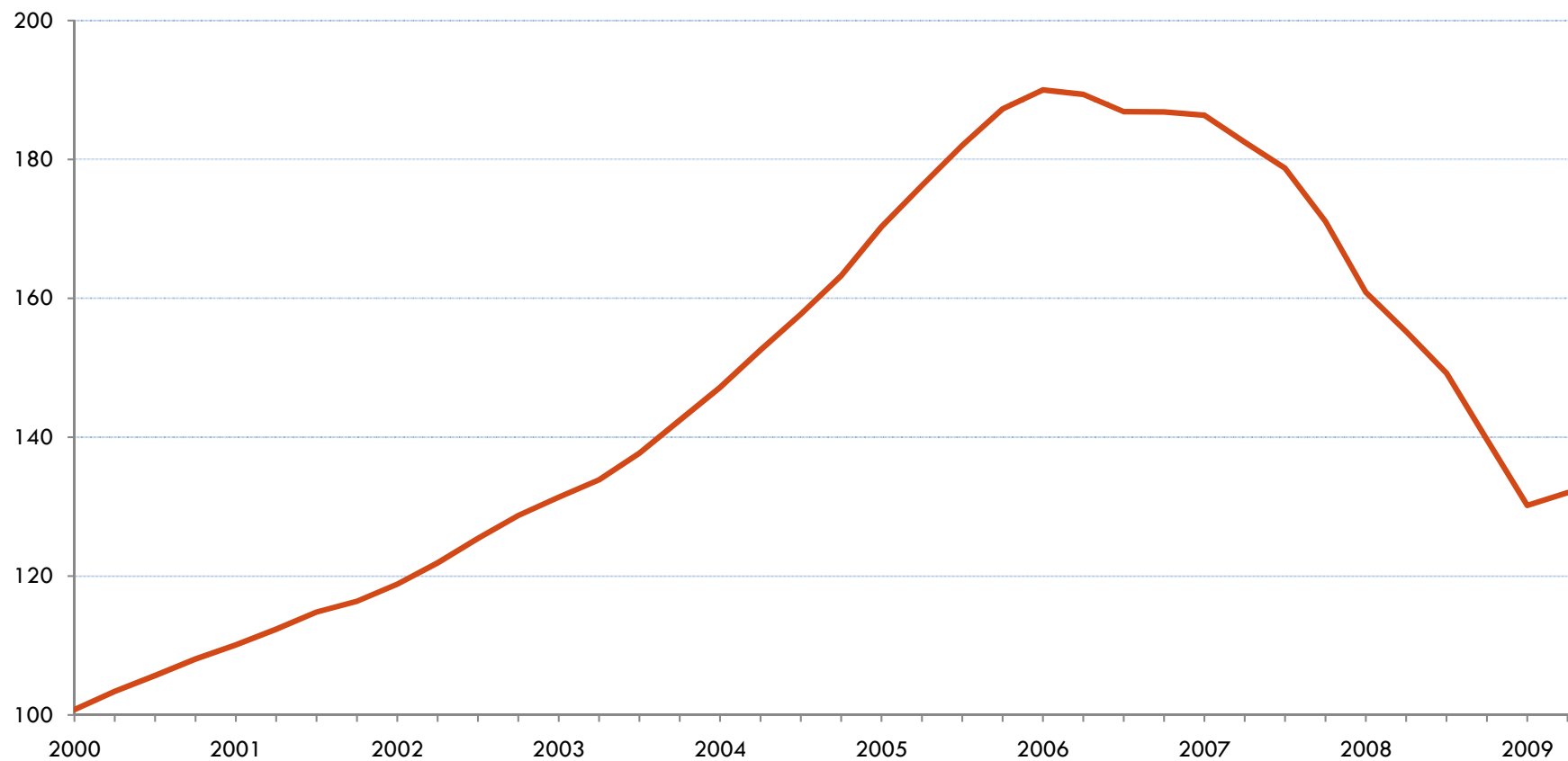
In Last 2 Years, Foreclosure Crisis Has Spread Beyond “Rust Belt” Cities

June 2009



House Prices Rose Slightly in 2nd Quarter 2009

Case-Shiller National House Price Index
(2000 = 100, quarterly)



Source: Case - Shiller Home Price Index

How Does This Compare to Great Depression?

| | Current Crisis | The Great Depression |
|----------------------|----------------|----------------------|
| GDP decline | 3.9% | 36% |
| Unemployment | 9.4% | 25% |
| Stock Market decline | 48% | 87% |
| Mortgage Delinquency | 10.5% | 50% |
| Bank Failures | 100 | Thousands |

Source: FRBSF and Haver Analytics, as of July 2009.

And Certain Market Indicators are Looking Up

- Financial markets are improving, and the crisis mode that has characterized the past year is subsiding.
- The housing sector, which has been at the center of the economic and financial crisis, also looks to be stabilizing—albeit, at a very depressed level. Housing starts and new home sales have leveled off, and existing home sales have edged up in recent months.
- Income from the federal fiscal stimulus, as well as some improvement in confidence, has helped stabilize consumer spending. Since consumer spending accounts for two-thirds of all economic activity, this is a key precondition for economic recovery.

Nevertheless, Recession is Likely to Have Long-Lasting Impacts, Especially for Lower-Income Families



- ❑ 48 states face significant budget shortfalls, and are cutting public services such as health benefits for children and public education.
- ❑ Tightening lending standards will make it more difficult for families and small businesses to access credit: the Federal Reserve's quarterly Senior Loan Officer Opinion Survey on Bank Lending Practices found that 65 percent reported tightened standards for the fourth quarter of 2008.
- ❑ CDFIs are increasingly facing liquidity constraints; their borrowers are in more need of 'patient' capital at the same time it is becoming harder to provide it.

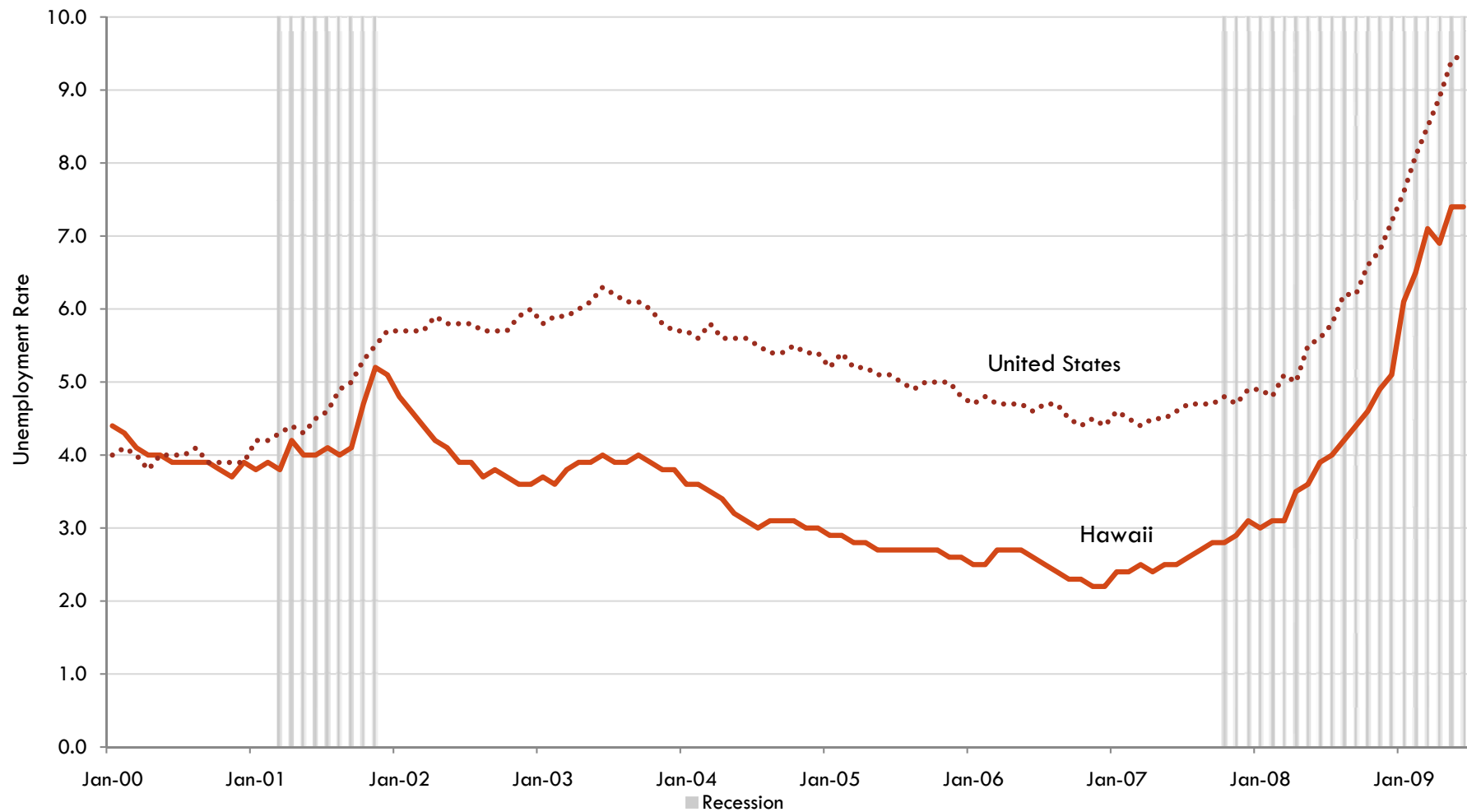
Hawaii Trends

Hawaii and the Economic Crisis



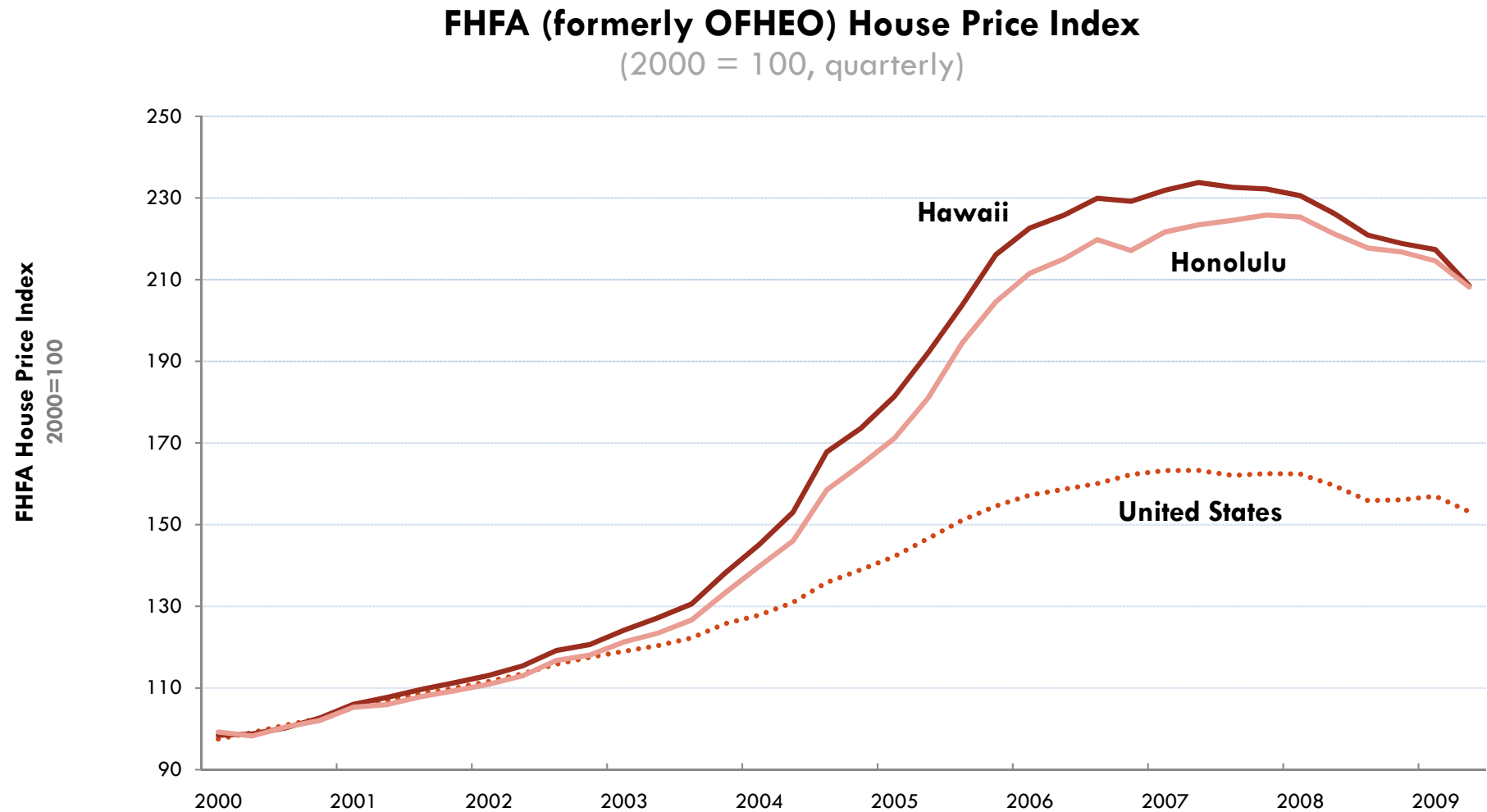
- Hawaii has been somewhat insulated from the severe housing and foreclosure crisis that has hit other 12th District states like Arizona, California, and Nevada
 - ▣ In 2007 and 2008, relatively low rates of foreclosure
 - ▣ Modest house price declines
 - ▣ Lower unemployment than US
- However, recent data show that Hawaii is starting to see stronger effects, and trends point to significant difficulties in labor and housing market

Unemployment Rate Rising Steeply in 1st Half of 2009



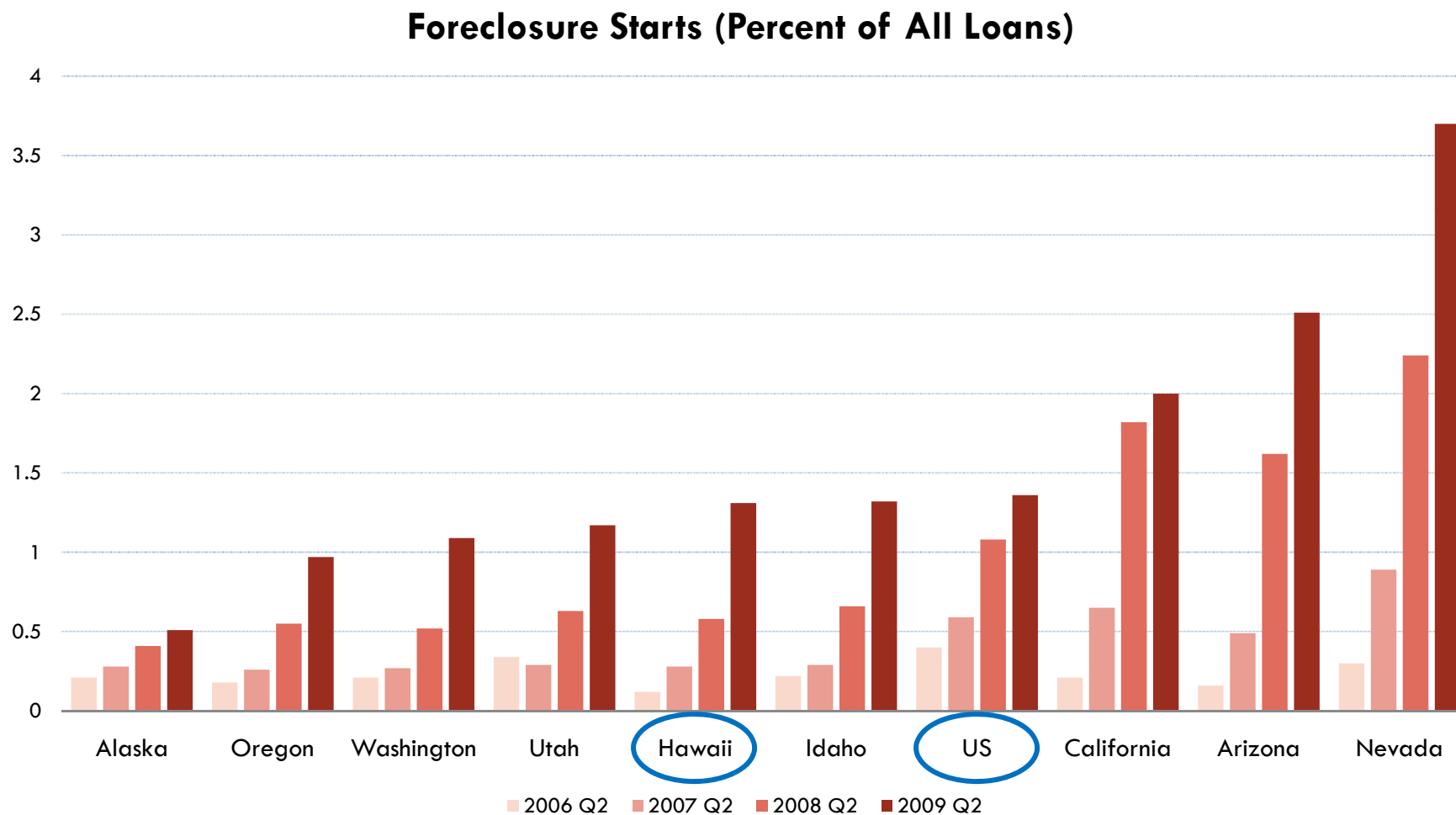
Source: Bureau of Labor Statistics

Real Estate Market Continues to Soften



Source: Federal Housing Finance Agency (formerly OFHEO)

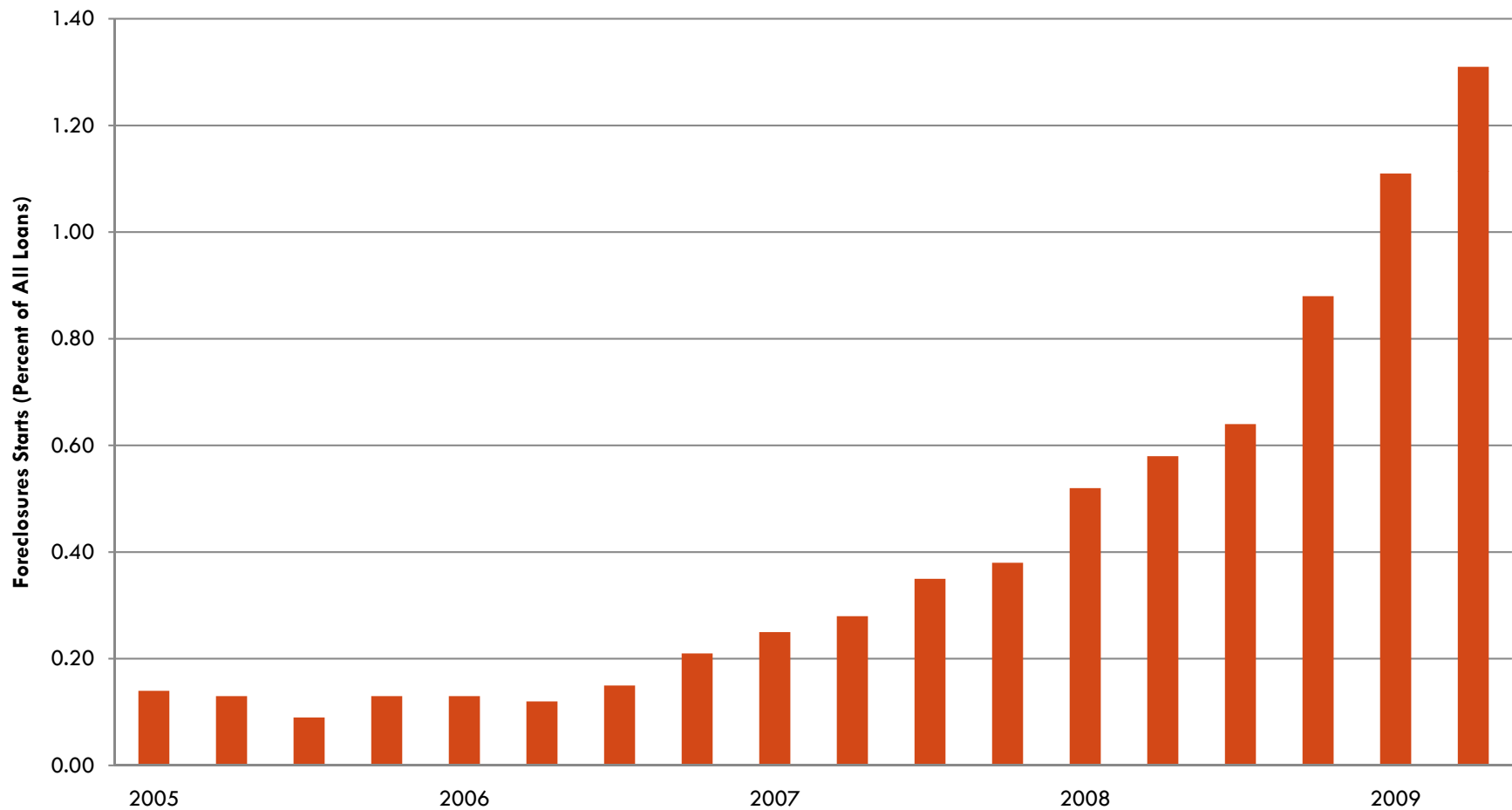
Hawaii Seeing Rapid Increase in Foreclosure Starts, Approaching National Average for First Time



Source: Mortgage Bankers Association, National Delinquency Survey

Foreclosure Rate Doubled over Last 3 Quarters

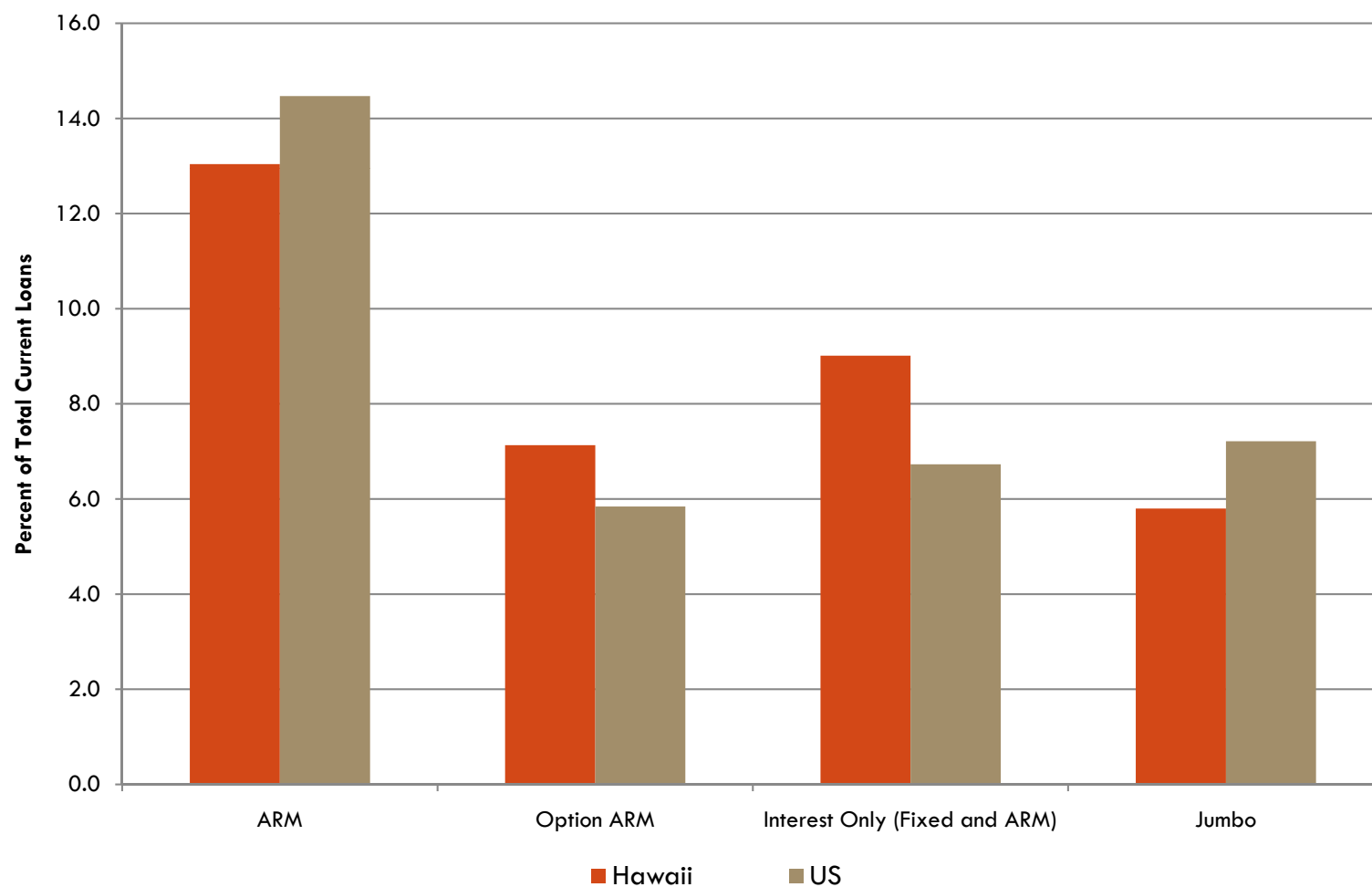
Hawaii: Foreclosure Starts



Source: Mortgage Bankers Association, National Delinquency Survey

Growing Concerns over Sustainability of Loans with Payment Options (in subprime, prime and Alt-A markets)

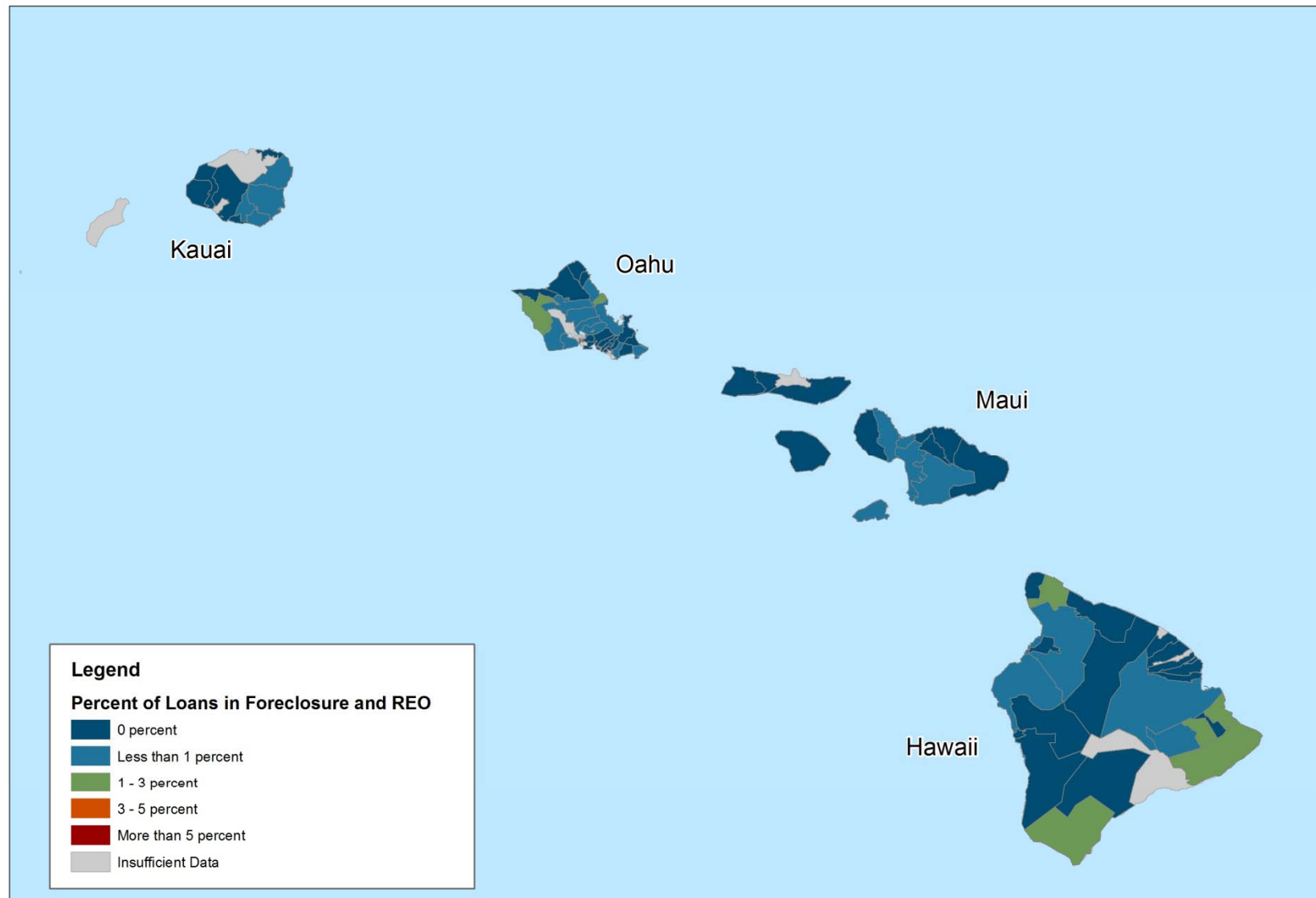
Characteristics of Remaining “Current” Loans



Hawaii Foreclosure Maps

Areas Affected by Concentrated Foreclosures

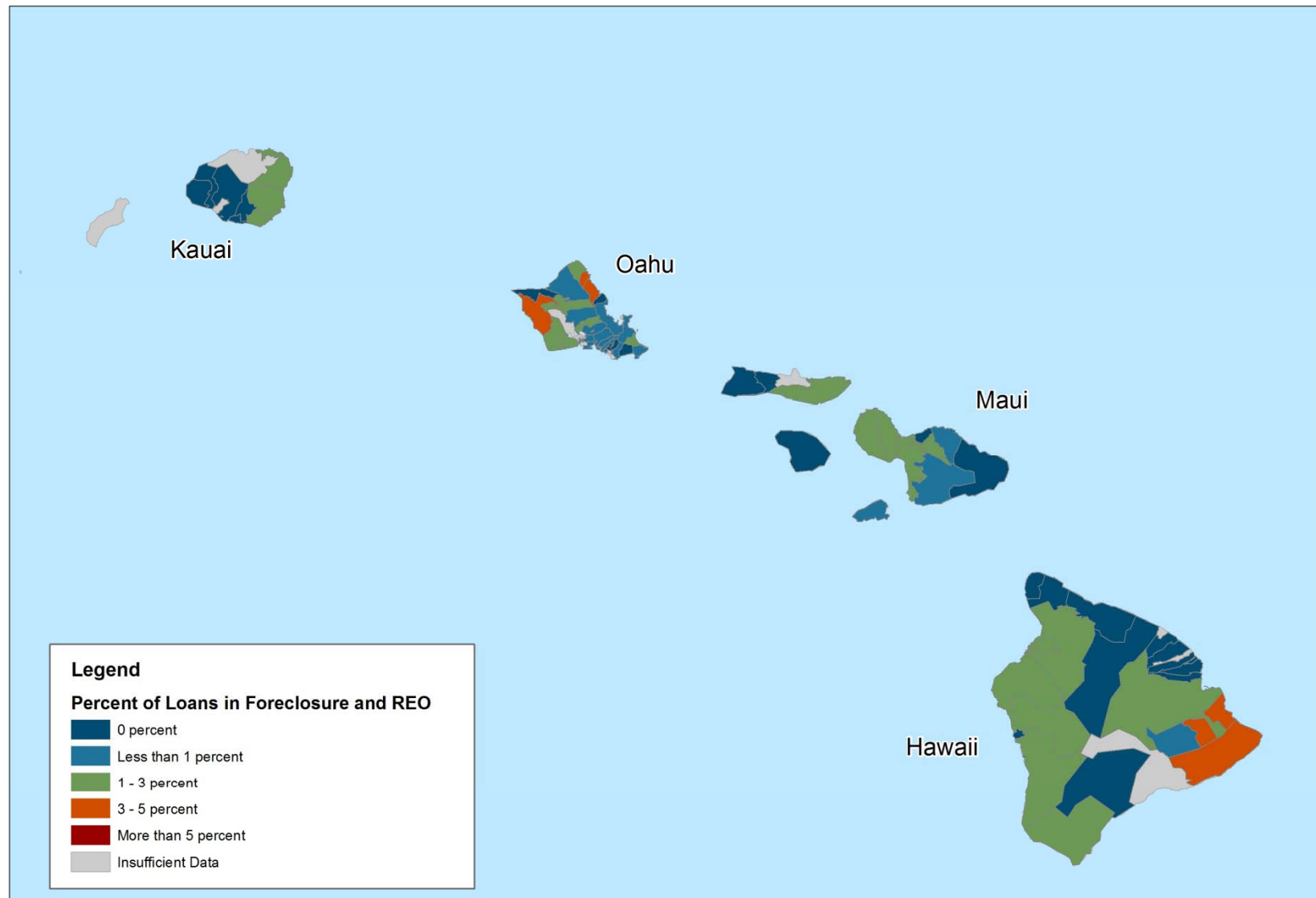
June 2007



Source: Lender Processing Services Inc. Applied Analytics & FRBSF Calculations

Areas Affected by Concentrated Foreclosures

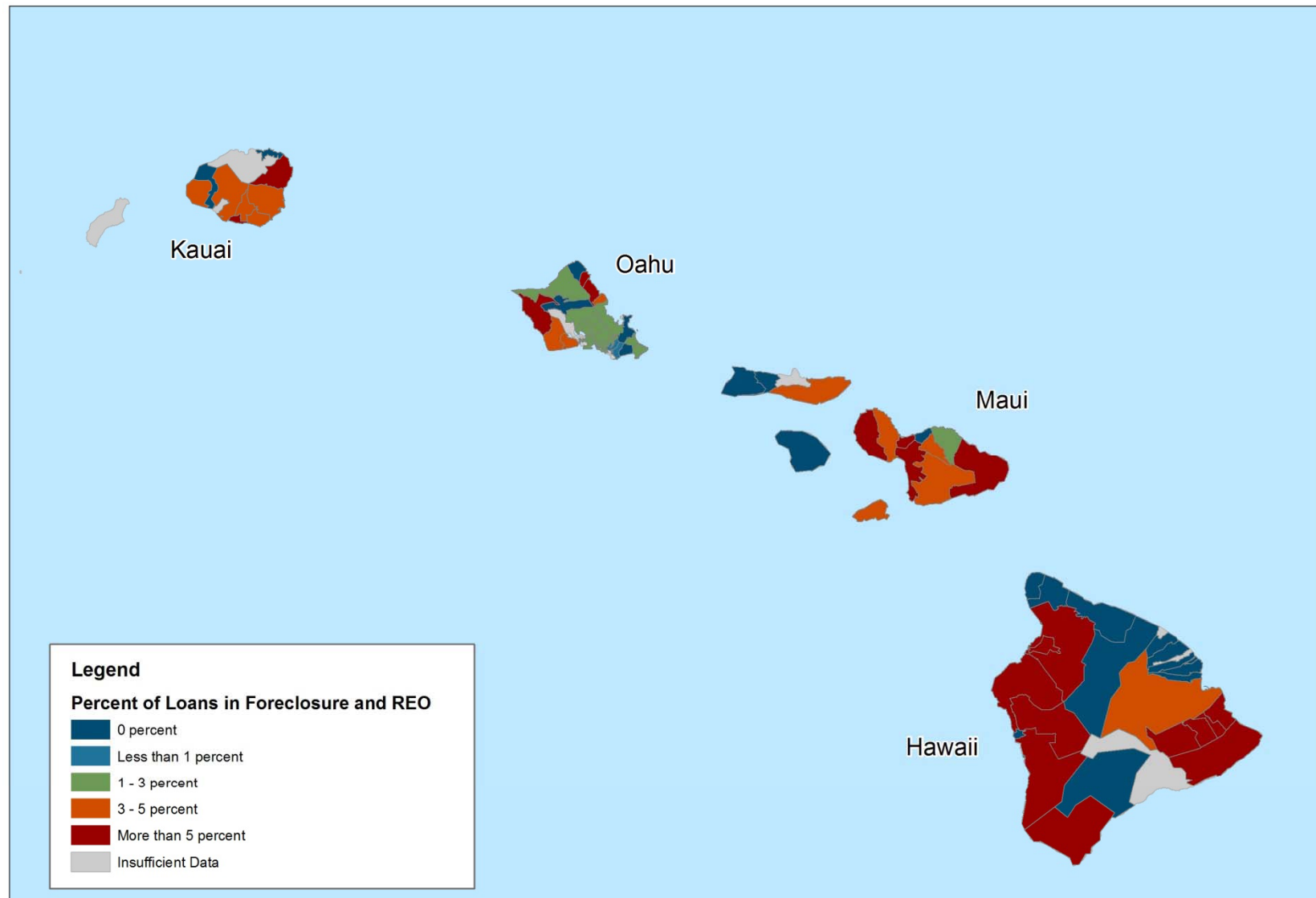
June 2008



Source: Lender Processing Services Inc. Applied Analytics & FRBSF Calculations

Areas Affected by Concentrated Foreclosures

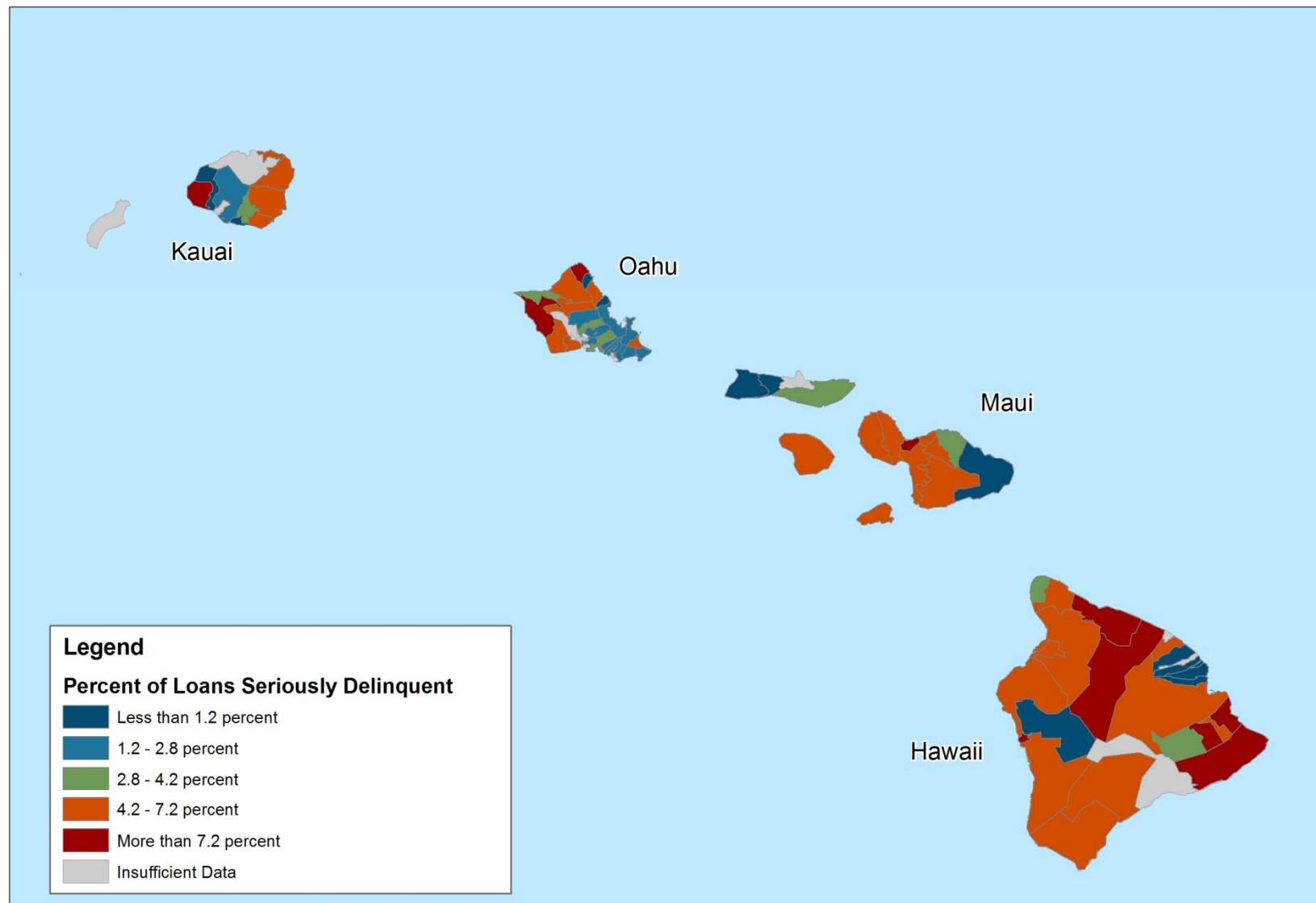
June 2009



Source: Lender Processing Services Inc. Applied Analytics & FRBSF Calculations

Areas at Risk of Additional Foreclosures

June 2009



Source: Lender Processing Services Inc. Applied Analytics & FRBSF Calculations

Conclusions

Continued Need for Foreclosure Prevention

- Important to reach borrowers with ‘preventable’ foreclosures
 - ▣ Borrower Outreach Events
 - Create a foreclosure prevention workbook -- for an example see Arizona’s:
http://www.pima.gov/current/2008_November%20English%20Workbook.pdf
 - ▣ Making Homes Affordable
 - Federal program provides both loan modification and refinance options
 - Online form available that allows borrowers to assess if they qualify for the program
 - <http://makinghomeaffordable.gov/eligibility.html>

Preventing Foreclosure Scams

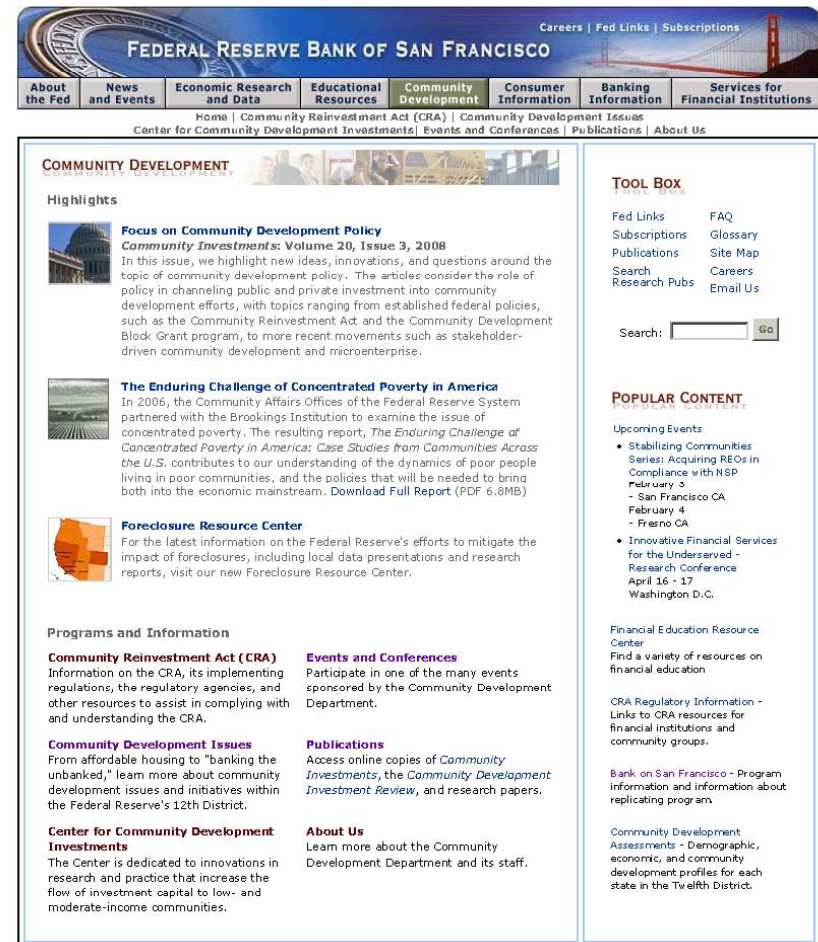
- ❑ Foreclosure scams are proliferating, especially in markets with investor interest
 - ❑ Some counties are sending notices to all delinquent borrowers to warn them about foreclosure scams
 - ❑ Free media kit available from the Federal Reserve which includes a PSA and other resources:
<http://www.federalreserveeducation.org/pfed/mediakit.cfm>
 - ❑ NeighborWorks PSA: <http://www.youtube.com/nwpad>
- ❑ Other 5 Tip brochures and resources available from the Federal Reserve
<http://www.federalreserve.gov/consumerinfo/fivetips.htm>

Stabilizing Communities and Helping Families After Foreclosure

- Develop service delivery and resources for families who go through foreclosure
 - ▣ Rental housing assistance
 - ▣ Credit repair
 - ▣ Minimizing disruption for children (e.g. allowing them to finish the school year in their old school)
- Minimize negative spillover effects of vacant properties on surrounding neighborhood
 - ▣ Ensure servicer maintenance of REOs
 - ▣ Work with lenders/servicers to acquire and rehab foreclosures for affordable housing

For More Information: FRBSF Community Development Website

- Links to other resources and research on foreclosure trends and mitigation strategies
- All publications, presentations available on our website
- Conference materials also posted shortly after events



<http://www.frbsf.org/community/>