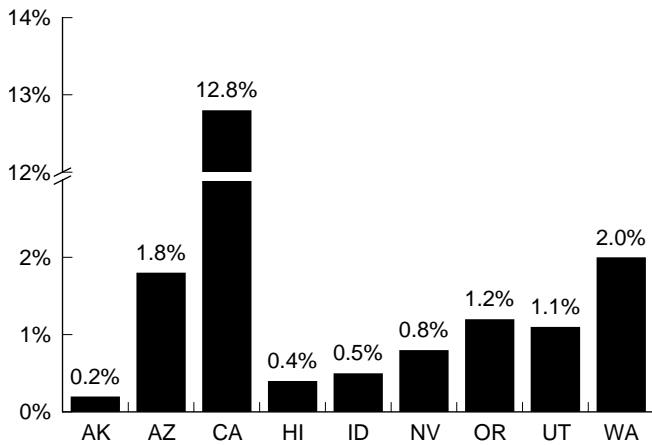
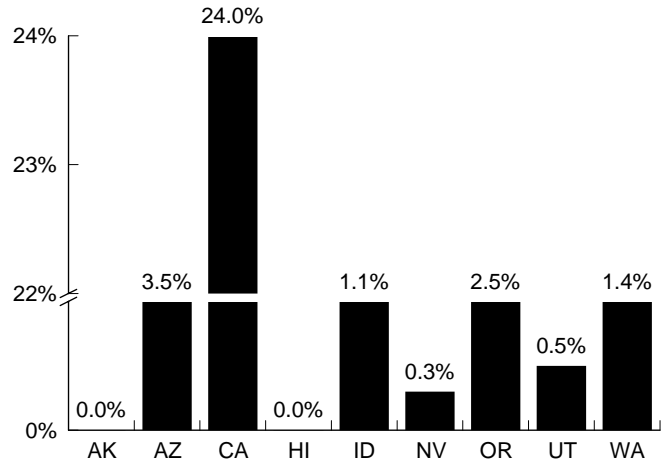


# Importance of the 12<sup>th</sup> District to the U.S. IT Economy\*

12<sup>th</sup> District Share of U.S. IT Establishment (20.7%)    12<sup>th</sup> District Share of U.S. IT Exports (33.4%)

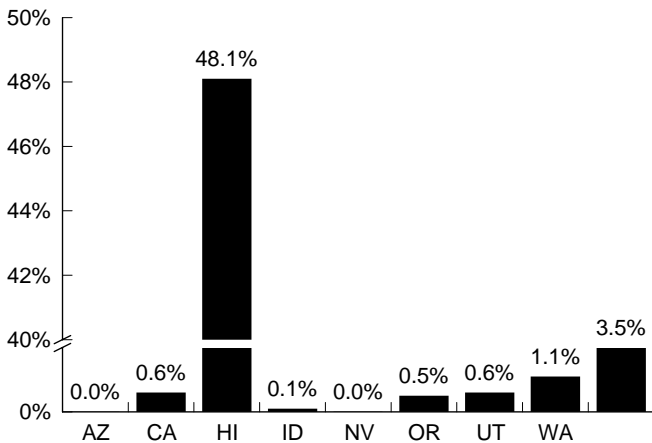


Source: Cyberstate 2005 and Bureau of Labor Statistics.

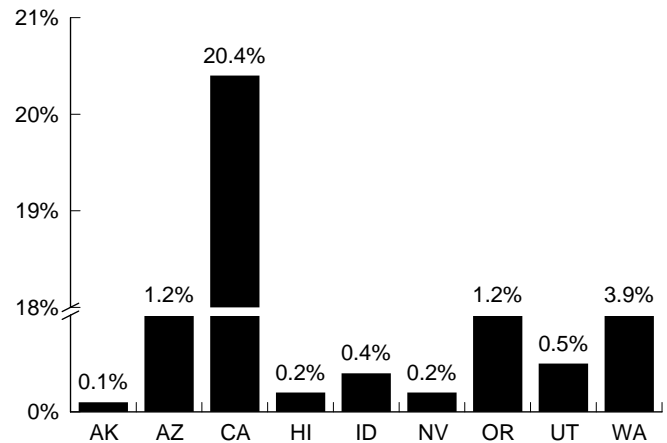


Source: Cyberstate 2005 and Bureau of Labor Statistics.

12<sup>th</sup> District Share of U.S. Venture Capital (54.6%)    12<sup>th</sup> District Share of U.S. IT R& D (28.2%)



Source: Cyberstate 2005 and National Venture Capital Association.



Source: Cyberstate 2005 and National Science Foundation.

## Charts based on data for 2003 (R&D), 2004 (Establishment) and 2005 (Exports and Venture Capital).

\*For establishments, IT is defined as described on page 2. IT merchandise trade include eight industry categories that correspond To 60 HS codes: Computer & Office Equipment; Computer Electronics; Communication Equipment; Electronic Component & Accessories; Semiconductors; Industrial Electronics; Electromedical Equipment; and Photonics. IT venture capital sectors include Computer Peripherals; Electronics/Instrumentation; IT Services; Network & Equipment; Semiconductors; Software; and Telecommunications.