

The International Financial Integration of China and India*

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Abstract

Three main features characterize the international financial integration of China and India. First, these countries are large holders of official reserves, while only having a small global share of privately-held external assets and liabilities (with the exception of China's FDI liabilities). Second, their international balance sheets are highly asymmetric: both are "short equity, long debt." Third, China and India have improved their net external positions over the last decade although, based on their level of economic development, neoclassical models would predict them to be net borrowers. Domestic financial policies seem essential in understanding these patterns of integration. These include financial liberalization and exchange rate policies; domestic financial sector policies; and the impact of financial reform on savings and investment rates. Changes in these factors will affect the international financial integration of China and India (through shifts in capital flows and asset/liability holdings) and, consequently, the international financial system.

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I. Introduction

The goal of this paper is to assess how the increasing economic prominence of China and India is reshaping the international financial system. China and India have grown rapidly in the last decade, at average annual growth rates of 8.5 percent and 6.1 percent respectively, and they are expected to continue their fast growth in the years to come. For instance, Goldman Sachs (2005) projects that the dollar GDPs of China and India will grow from 7.7 percent and 2.6 percent of the G-7 dollar GDP in 2005 to 79 percent and 40 percent respectively by 2050. By 2015, it estimates that China's GDP in current U.S. dollars could be as large as Japan's. Their exports and imports of merchandise and services have also grown substantially in recent years.¹ This economic performance, combined with the openness of their economies, makes China and India crucial players in the international economic system.²

China and India have also become important players in the international financial system. Both countries have gradually adopted policies that are more market oriented and open to the flow of capital across their borders. Although their financial systems still remain partially restricted, China and India have received significant capital inflows in recent years. Moreover, both China and India have become key outward investors in the international financial system. For example, China has accumulated a large amount of international reserves, amounting to 614 billion US dollars in 2004 and overtaking Japan as the world's largest reserve holder, with reserves reaching \$853.7 billion at the end of February 2006. India's reserves are less startling, standing at \$139.5 billion in mid-January 2006. Although at a much smaller scale, China and India have also recently started to invest in the private sectors of other countries. Perhaps the most well-known cases are the purchase of IBM by the Chinese company Lenovo and the takeover of International Steel Group by Mittal (mostly owned by an Indian shareholder) in 2005, in addition to the acquisitions made by these countries in the energy sector.

In this paper, we analyze the implications of the emergence of China and India for the global financial system by considering several dimensions of their international financial integration: net foreign asset positions; gross holdings of foreign assets and foreign liabilities; and the equity-debt mix in international balance sheets. To do so, we analyze the importance of domestic factors related to their domestic financial systems and associated policies on the current configuration of their external assets and liabilities and the dynamics of the international financial integration of China and India.³ We thus discuss the effects of three different inter-related domestic factors: (i) financial liberalization and exchange rate/monetary policies; (ii) the evolution of the financial sector; and (iii) the impact of financial reform on savings and investment rates. Finally,

¹ Over 1985-2004, the trade/GDP ratio for China increased from 24.1 percent to 79.4 percent, while the ratio for India grew from 13.2 percent to 32.6 percent. By 2004, China accounted for 6.3 percent of global trade, with India taking a 0.9 percent share.

² For instance, UNCTAD's 2005 Trade and Development Report argues that strong demand, especially from China and India, is the main factor behind the increase in commodity prices (including oil) since 2002.

³ In the other direction, it is clear that international financial integration fundamentally influences the functioning of the domestic financial system. However, that relation is not the focus of this paper.

we provide an assessment of the current international financial impact of these countries and we also probe how the increasing weight of these countries in the international financial system will affect the rest of the world over the medium term.

Three main salient features emerge from the analysis of the international financial integration of China and India. First, regarding size, China and India play a pivotal role in the international financial system by collectively owning about 20 percent of global official reserves. However, these countries still only have a small global share of privately-held external assets and liabilities (with the exception of China's FDI liabilities). Second, in terms of composition, the international financial integration of China and India is highly asymmetric. On the asset side, they both mostly hold low-yield foreign reserves. Higher-return equity instruments feature more prominently on the liability side, primarily taking the form of foreign direct investment (FDI) in China and portfolio equity liabilities in India. Third, given their level of economic development, neoclassical models would predict these countries to be net borrowers in the international financial system. However, over the last decade, both China and India have reversed their large net liability positions, with China even becoming a net creditor. We argue that domestic financial policies, including the exchange rate regime, are essential in explaining these patterns of integration with the international financial system and projecting the future evolution of the international financial integration of China and India.

It is possible to argue that these three characteristics of the current engagement of China and India with the global financial system have provided some important benefits to these countries in recent years. Reserve accumulation has provided insurance against the risk of international financial shocks; FDI inflows into China have contributed to technology transfer and portfolio equity inflows into India have facilitated the rapid expansion of its stockmarket, while the domestic financial sector has been insulated from the potentially destabilizing impact of greater cross-border debt flows; finally, improving net foreign asset positions may have been a prudent response in the wake of the 1997-1998 Asian financial crisis. However, the current strategy also entails considerable opportunity costs in terms of the direction of net resource flows, the "long debt, short equity" financial profile, the constraints on domestic monetary autonomy and the insulation of the domestic banking sector from external competitive pressures. Moreover, as our later analysis will highlight, domestic financial development alters the cost-benefit ratio of the current strategy, since the rationale for financial protectionism declines and the potential gains from a more liberal capital account regime increase.

Looking to the future, we project that further progress in domestic financial reform and the liberalization of the capital account will lead to a restructuring of the international balance sheets of China and India. In particular, further domestic financial liberalization will give more opportunities to foreign residents to invest in their economies and expand the investment alternatives for domestic residents, with accumulation of external assets and liabilities by the private sectors in these countries expected to grow. With these changes, we may expect to see a diminution in the asymmetries in the composition of external liabilities, with a greater dispersion of inflows between the FDI, portfolio equity,

and debt categories. On the assets side, the scale of acquisition of non-reserve foreign assets should see a marked increase. Together with the projected increase in their shares in world GDP, China and India are set to become major international investing nations. While projections about net balances are subject to much uncertainty, institutional reforms and further domestic financial development could result in the emergence of significant medium-term current account deficits in both countries. Accordingly, if taken together with a possible deceleration in their rate of reserve accumulation, the roles of China and India in the global distribution of external imbalances could undergo a substantial shift in the coming years. These changes will have significant implications for other participants in the international financial system.

The analysis in this paper builds on several strands in the existing literature. A number of recent contributions have highlighted the importance of domestic financial reform for the evolution of the external positions of these countries.⁴ Their role in the international financial system has been much debated, with opinions divided between those that view the current role of these countries (together with other emerging Asian economies) as large-scale purchasers of reserve securities as essentially stable in the medium to long run and those that believe that the current configuration is a more transitory phenomenon.⁵

Relative to the existing literature, we make a number of contributions. First, we provide a side-by-side examination of the current degree of international financial integration of China and India, with a focus on the level and composition of their international balance sheets. Second, we provide a comparative account of the development of their domestic financial sectors and show how policy differences between the countries help to explain differences in their external capital structures.⁶ Third, we provide a forward-looking assessment of how future reforms in their domestic financial sectors will affect the evolution of their international balance sheets, with an emphasis on highlighting the broader impact on the international financial system.

The rest of the paper is organized as follows. In Section II, we document the basic stylized facts of the international financial integration of China and India. In Section III, we link the developments in the domestic financial sectors of these two countries with their international financial integration. Section IV analyzes the effects of their international integration on the global financial system. In particular, we discuss: (i) how important China and India are as a destination for external capital; (ii) how important China and India are as international investors; (iii) the contribution of China and India to global imbalances; (iv) whether China and India pose additional global risks. Section V presents some brief concluding remarks.

⁴ See, amongst others, Blanchard and Giavazzi (2005), Chamon and Prasad (2005), Goodfriend and Prasad (2006), and Prasad and Rajan (2006) on China and Kletzer (2005) and Patnaik and Shah (2005) on India.

⁵ Dooley, Folkerts-Landau, and Garber (2003) famously dubbed this configuration the “Bretton Woods II” system; Caballero, Farhi, and Gourinchas (2006) provide theoretical support. While this hypothesis has a broad appeal in explaining the stylized facts of recent imbalances, it remains highly controversial and others, such as Aizenman and Lee (2005), Eichengreen (2004), and Goldstein and Lardy (2005), provide broad-ranging critiques.

⁶ The analysis here is partly based on Bai (2006), Kuijs (2006), Li (2006), Mishra (2006), Patnaik and Shah (2006), and Zhao (2006).

II. The International Financial Integration of China and India: Basic Stylized Facts

In this section, we document the major trends in the evolution of the international financial integration of China and India.⁷ To do so, we study the international balance sheets of each country. In particular, we analyze: net foreign asset positions; gross holdings of foreign assets and foreign liabilities; the equity-debt mix in their international balance sheets; and the bilateral patterns in their international investment positions. Our focus on the international balance sheet has an advantage over capital flows, since the accumulated holdings of external assets and liabilities is the most informative indicator of the extent of international financial integration (Lane and Milesi-Ferretti 2006).⁸ Still, in some places, we also discuss recent patterns in capital flows, especially where these signal that the current accumulated positions are undergoing some structural changes.

We start with Figure 1, which plots the evolution of the net foreign asset positions of these countries over 1985-2004. Figure 1 shows that both countries have followed a similar path – accumulating net liabilities until the mid 1990s but subsequently experiencing a sustained improvement in the net foreign asset position. By 2004, China was a net creditor at eight percent of GDP, while Indian net external liabilities had declined from a peak of 30 percent of GDP in 1993 to 11 percent of GDP in 2004. Figure 1 also shows that the net foreign asset positions of other East Asian countries have also improved in the wake of the 1997-1998 financial crisis, while the net positions of the G-7, Eastern Europe, and Latin America have deteriorated.

Compared to other developing countries, Figure 2 shows that China and India have net foreign asset positions that are less negative than is typically the case for countries at a similar level of development. In global terms, both imbalances are relatively small – the Chinese creditor position amounts to only 7.4 percent of the level of Japanese net foreign assets (Japan is the world's largest creditor nation), while Indian net liabilities are only 2.8 percent of US net external liabilities (the US is the world's largest debtor nation). Scaled differently, the China's net creditor position of \$131 billion at the end of 2004 amounts to only five percent of the US negative external position of \$2.65 trillion. Although it is increasingly important on a flow basis, its 2004 current account surplus of \$68.7 billion amounted to just ten percent of the US current account deficit of \$668 billion.⁹

Underlying these net positions is a significant increase in the scale of the international balance sheets of China and India. Figure 3 shows the sum of foreign assets and liabilities (divided by GDP). This indicator of international financial integration has increased

⁷ Lane (2006) provides more details concerning the historical evolution of the international balance sheets of China and India.

⁸ The international balance sheet cumulates capital inflows and outflows and, at the same time, takes into account the impact of valuation changes driven by capital gains and losses on asset and liability positions. The size of cross-border holdings highlights the importance of China and India in global portfolios; it also determines the level of their exposure to international financial shocks.

⁹ These calculations are based on data drawn from Lane and Milesi-Ferretti (2006). In recent years, the major oil exporters plus other Asian economies have also run substantial current account surpluses.

sharply for both countries in recent years, though the levels are not high when compared to other regions, as shown in the lower panels of Figure 3.¹⁰ While the growth in cross-border holdings is substantial, Figure 4 shows that the pace of financial integration has lagged behind the expansion in trade integration and the growth in the share of China and India in global GDP.¹¹

There are significant asymmetries in the composition of the underlying stocks of gross foreign assets and liabilities. Table 1a shows the composition of foreign assets and liabilities for China and India. On the assets side, the equity position (portfolio and FDI) is relatively minor for both countries, with a predominant role for external reserve assets that amount to 37.3 percent of GDP for China and 19.2 percent of GDP for India at the end of 2004. On the liabilities side, Table 1a also shows some important differences between the two countries. In particular, equity liabilities primarily take the form of FDI in China, whereas portfolio equity liabilities are predominant for India. External debt comprises less than one third of Chinese liabilities but more than one half in the Indian case. Figure 5 shows the evolution of the composition of assets and liabilities and compares them across regions.

Table 1b considers the net positions in each asset category at the end of 2004 – both China and India are “long in debt, short in equity:” these countries have positive net debt positions and negative net equity positions. As is observed by Lane and Milesi-Ferretti (2006), this is currently a common pattern for developing countries – however, the scale of the asymmetry is striking, especially in the Chinese case.

Relative to other countries, one of the most notable features of China and India is their low level of non-reserve foreign assets (Lane 2006). According to the data compiled by Lane and Milesi-Ferretti (2006), China’s foreign portfolio and FDI assets amounted to \$5.7 billion and \$35.8 billion respectively at the end of 2004, while the figures for India were \$0.95 billion and \$9.6 billion respectively. Relative to global stocks of foreign portfolio equity and FDI assets of \$8.98 trillion and \$12.55 trillion, these correspond to global shares of 0.06 and 0.01 percent for China and India in terms of foreign portfolio equity assets and 0.29 and 0.08 percent in terms of FDI assets. (As a benchmark, their shares in global dollar GDP are 4.1 and 1.6 percent, respectively.)

The relative insignificance of India and China as outward direct investors is also highlighted in UNCTAD’s World Investment Report 2005, which ranks India and China as 54th and 72nd out of 132 countries in terms of outward FDI over 2002-2004. This report also remarks that China had only five firms and India only one firm in the top fifty transnational corporations from developing countries over that period. While there is anecdotal evidence of an increase in outward FDI during 2005 and the first part of 2006, it is clear that this is from a very low base.

¹⁰ See Lane and Milesi-Ferretti (2002) on the use of this measure as a volume-based indicator of international financial integration – it is the analogue to measuring trade integration by the sum of exports and imports relative to GDP.

¹¹ Lane and Milesi-Ferretti (2006) find that financial integration has lagged trade integration for the aggregate of developing countries.

In terms of global impact, by the end of 2004, the FDI liabilities of China represent 4.1 percent of global FDI liabilities. While this is broadly in line with China's share in world GDP (in dollars), global shares are much lower for the other non-reserve elements of the international balance sheet (Lane 2006). This is shown in Figure 6.

Tables 2a-2b provide some information on the geographical composition of the foreign liabilities of China and India. Table 2a shows the bilateral patterns in FDI – a striking feature is the predominance of Hong Kong and Mauritius as sources of FDI for China and India respectively. This reflects the importance of these offshore centers as an entry point for direct investment into China and India. As discussed in the next section, this also likely reflects round-tripping activities, by which domestic residents route investment through offshore entities in order to avail of the tax incentives and other advantages that are provided to foreign direct investors. The British Virgin Islands in the case of China might also play a similar role.¹²

In total, Asian economies account for 66.3 percent of Chinese FDI liabilities, with Taiwan POC, Japan, Singapore, and Korea being major Asian investors, after Hong Kong. Outside Asia, the direct shares of the US and the largest 15 European countries (Europe 15) are 8.9 and 7.8 percent respectively, although FDI from these regions may also be indirectly routed through offshore centers such as the British Virgin Islands and the Cayman Islands. For India, the share of FDI sourced from Asia is only 14.3 percent, with the European and US shares at 28.6 percent and 16.5 percent, respectively. In general, the pattern in Indian FDI liabilities is quite different to the Chinese case, with the relative weight of the major advanced economies in inward investment much stronger for India than for China.

We turn to the geography and currency of portfolio liabilities in Table 2b. Similar to the situation for FDI, a large proportion of portfolio investment is channeled via Hong Kong and Mauritius. Table 2b also highlights that the US and Europe are much more important for portfolio equity positions than portfolio debt, with Asian investors correspondingly more important for debt than for equity – this is particularly the case for Indian portfolio liabilities. For Indian portfolio equity liabilities, the US has nearly twice the share of European Union countries, whereas the gap is much smaller with respect to China.

With respect to portfolio debt liabilities, the European Union has a larger share than the US, particularly in the Indian case. In terms of currency of denomination, Lane (2006) shows that the dollar is predominant for the international debt securities issued by China and India. In terms of liabilities to BIS-reporting banks, the US dollar has a 90 percent share for China. The US dollar is also the most important currency for Indian liabilities at 71.8 percent, but Sterling is also significant at 17.3 percent, while the euro accounts for a further 10.1 percent.

In terms of the geographical and currency composition of the foreign assets of China and India, less information is available. There is little firm information about the composition

¹² See World Bank (2002) and Xiao (2004).

of the official reserves holdings of these countries, although the exchange rate policies of these countries suggest that reserves are largely concentrated in US dollar assets. Regarding FDI assets, the energy sector has been the main area of activity. In terms of claims on foreign banks, Lane (2006) records that Hong Kong is the major target for Chinese investors and takes a 58 percent share, with the UK and Europe each taking 14 percent. The latter two regions are relatively more important for India, each holding a 36 percent share, while Hong Kong is also important at 20 percent. For both countries, direct claims on US banks are very small.

Taken together, the evidence in Tables 2a-2b shows that the bilateral allocation patterns vis-à-vis China and India display important differences across the different investment categories and between the assets and liabilities sides of the international balance sheet. Leaving aside the offshore centers, portfolio equity positions primarily accrue for the major advanced economies, while the distribution of FDI liabilities has a stronger regional component (especially for China). The composition of debt positions is strongly influenced by exchange rate arrangements, with the dollar zone predominant. The exchange rate regime similarly affects the bilateral composition of foreign assets, in view of the concentration of foreign assets in the reserves category.

In summary, the current state of the international financial integration of China and India has several striking features. First, their international balance sheets are highly asymmetric – with official reserves dominating the asset side, while equity liabilities are highly important for both countries (FDI for China, portfolio equity for India). Second, the absolute level of non-reserve foreign assets is very low. In terms of global impact, these countries are relatively small in global holdings of foreign assets and liabilities, with the important exception of the official reserves category. Third, the net foreign asset positions of these countries are more positive than might be expected for countries at their level of development.

III. The Domestic Financial Sector and International Financial Integration

In this section, we discuss to what extent the stylized facts above can be explained by developments related to the domestic financial sectors in China and India and the associated policies. To this end, we summarize very succinctly the trends in three inter-related aspects of the financial sector: financial liberalization and exchange rate policies; the evolution (and state) of the domestic financial sector; and the patterns in savings and investment.

As becomes evident when summarizing their evolution, these factors are fundamentally related to cross-border asset trade and the international balance sheets. The section highlights the sharp changes in the domestic financial sector in each country since the early 1990s, the expected changes in the years to come, and their interaction with the international financial integration. We conduct the analysis by turning to the particular developments in the financial sectors of each country.

III.a. China

III.a.i. Capital Account Liberalization and Exchange Rate Policies

China's financial liberalization policies started in 1978 as part of a broader political decision to transform China into a modern, more market-oriented economy. The liberalization started from a very low base: only a few state-owned corporations participated in foreign trade and all the foreign exchange transactions were managed by the state. China has adopted a gradualist approach to financial liberalization, including the capital account.¹³ In the first stage of liberalization, during the 1980s and 1990s, the main focus was on promoting inward direct investment flows, on account of its contribution to technology transfer and export promotion and its putative stability.

An increasing number of regions were opened to FDI during this early phase of liberalization, and by the end of the 1990s most of the mainland was open. Two types of incentives were given to foreigners wanting to invest directly in China: (i) the government committed itself to a policy of not nationalizing joint ventures and foreign firms, and (ii) the regions that were opened were also allowed to give tax incentives to FDI. These policies led to a surge of FDI to China during the 1990s. In 2002, a four-tier classification was introduced, in which foreign investment was encouraged, permitted, restricted, or banned, depending on the sector. This in practice meant a further opening to FDI.

Investment by foreigners in China's stock markets has been permitted since 1992. However, until 2002 China kept segmented markets for foreigners and domestic residents. Class A (B) shares were available only to domestic (foreign) residents. Both classes of shares held the same dividend rights. Despite these identical rights, the behavior of both markets was markedly different. The number of B shares was less than ten percent the number of A shares, and since the B shares traded at a discount price relative to the A shares, the market capitalization was even lower. In 2001, domestic investors were allowed to invest in the B shares (but were limited by their ability to obtain foreign exchange), and in 2002 qualified foreign institutional investors (QFIIs) were permitted to invest in A shares, subject to restrictions that are detailed in Prasad and Wei (2005).

Even after these measures to liberalize the Chinese stock market, there are still a number of features that reduce the attractiveness of Chinese equity to foreign capital. The most important problem is the large overhang of shares that have been retained by the state in formerly state-owned enterprises, which also reduces the level of investor protection for small outside shareholders.¹⁴ Chinese companies have also listed in foreign stock markets, starting with Qingdao Beer in 1993. The first private company to list abroad did so in 1999. By the year 2003, 82 Chinese companies were listed overseas, raising

¹³ A gradualist approach to capital account liberalization is increasingly supported in academic and policy circles – see, for example, World Bank (2005) and Rodrik (2006a).

¹⁴ See Gao (2002), Green (2004), and Mei, Scheinkman and Xiong (2005).

more than \$21 billion.¹⁵

As to debt inflows, a much more cautious approach was adopted, since these were considered potentially volatile. Foreign borrowing is divided into planned and non-planned borrowing. Planned borrowing includes borrowing by the government sector, Chinese financial institutions, authorized Chinese enterprises, and short-term trade credits. Non-planned borrowing is limited to borrowing by foreign-funded enterprises and branches of foreign banks or joint venture banks. All planned borrowing is coordinated by the State Planning Commission and medium- and long-term commercial planned borrowing must be authorized by the State Administration of Foreign Exchange (SAFE). The People's Bank of China and the SAFE supervise and have to approve all bond issues abroad. Most of the domestic institutions that have been able to issue bonds abroad have been connected to the central government (Laurenceson 2002).

Thus, foreign investors wanting to invest in the Chinese market have had a limited range of instruments at their disposal, with direct investment being the instrument favored by the Chinese government's policies. Table 4 provides a summary of the liberalization measures in China in recent years, while Zhao (2006) provides a comprehensive narrative of the main phases in capital account policies since 1978.

With respect to private capital outflows, these have been heavily restricted until recently. A basic motivation has been to enable the state to control the domestic banking sector – for instance, the ability of the government to impose an interest rate ceiling would be heavily compromised if domestic residents had greater freedom to place assets overseas. Restrictions on portfolio investment outflows also reflect a reluctance to allow too much discretion to an under-developed domestic institutional investor sector. However, there have been a number of recent policy moves to promote greater outward portfolio investment. For instance, as documented by Zhao (2006), domestic insurance companies have been permitted to use their own foreign currency holdings to invest in international capital markets since 2004. The low level of FDI in Chinese foreign asset holdings similarly reflects the restrictions placed on the freedom of firms to make foreign acquisitions or establish overseas affiliates. However, a 2002 pilot scheme to promote outward FDI was extended nationally in 2005, indicating that the currently low levels of foreign FDI assets may not persist into the future.

A central consideration in China's financial liberalization policy is its relation to the exchange rate regime. Between 1981 and 1994, two exchange rates co-existed in practice, entailing an official rate and another one applied to exports and imports. During this period, enterprises were allowed to retain a portion of the foreign exchange they earned. Households were also limited in their purchase of foreign exchange (Shen 2001). In 1994, the dual exchange rate regime was ended and enterprises had to sell all their foreign exchange earnings to designated banks, with currency purchases permitted for commercial contracts. In April 1994, an inter-bank foreign exchange market was created, to replace the swap markets of the previous dual exchange rate regime. The swap markets were abolished in 1998, and since then all foreign exchange transactions have taken place

¹⁵ See Asia Pacific Foundation of Canada (2003).

in the inter-bank market. In December 1996, China introduced convertibility of the renminbi for current account transactions (in accordance with IMF charter's Article VIII provisions). After the end of the dual exchange rate, the de jure exchange rate regime has been a managed float, but the de facto exchange rate has been fixed to the US dollar since 1995, albeit with a shift towards some level of flexibility since July 2005 (Wang 2004 and Zhao 2006). Maintaining a stable value of the exchange rate has been a policy priority in order to act as a domestic nominal anchor and to promote trade and FDI – we return to a more detailed discussion of the exchange rate regime later in the paper.

The Chinese government has not, however, permitted convertibility for capital account transactions. The main features of the capital account controls are the following (Shen 2001). Capital brought in from abroad must be deposited in accounts in designated banks. Remittances and repayments from these accounts are subject to the approval of the State Administration of Foreign Exchange (SAFE). Inbound foreign capital must get SAFE approval to convert to RMB. As mentioned above, foreign borrowing must be approved by the SAFE, except for commercial borrowing with a maturity of less than three months. Outbound foreign investments by Chinese firms must also get SAFE approval. Since January 2003, permission from the SAFE is no longer required for domestic residents to borrow foreign exchange from domestic Chinese financial institutions (Prasad and Wei 2005).

There is a close association between the exchange rate regime and the capital account regime – the desire to maintain exchange rate stability is a major factor in the retention of capital controls, as described by the “impossible trinity” in international finance. Conversely, as argued by Prasad (2004), a combination of an open capital account and a rigid exchange rate peg could constitute the riskiest-possible policy regime for China, in view of the putative instability of such a regime for large, emerging market economies. In this way, capital account and exchange rate policies are intimately linked.

The retention of capital controls has enabled the government to have some degree of monetary policy autonomy, even with a quasi-fixed exchange rate. However, this is increasingly ineffective as the development and liberalization of the domestic financial system and the rapid growth in international trade facilitates greater evasion of these controls. As mentioned above when describing Table 2a, capital account restrictions have led to significant round-tripping: much of the recorded FDI inflows are suspected to be Chinese investment disguised as foreign to take advantage of the tax benefits to foreign investment. Hong Kong, the source of between 30 and 60 percent of FDI in the last ten years, has played an important role in this round-tripping of investment. Estimates of the extent of round-tripping range from 25 percent (World Bank 2002) to as much as 50 percent (Xiao 2004).¹⁶

The targeting of the exchange rate has had a powerful influence on the composition of China's international balance sheet. On the liabilities side, the scale of private capital inflows (at least until the July 2005 regime switch) can in part be attributed to speculative

¹⁶ Also see Gunter (2004) and Epstein, Li, and Zhu (2005) for estimations of capital flight.

inflows in anticipation of a RMB appreciation (Prasad and Wei 2005).¹⁷ In order to avoid currency appreciation, the counterpart of high capital inflows has been the rapid accumulation of external reserves and expansion in monetary aggregates (Figure 10). In turn, the sustainability of reserves accumulation has been facilitated by the regulation of interest rates that has kept the cost of sterilization down (Bai 2006).

The continued maintenance of an exchange rate peg may be defended on several grounds. One school argues that it provides a nominal anchor for a country with weak domestic institutions (McKinnon 2005). However, the most powerful case in its favor is made by proponents of the Bretton Woods II system that argue that the maintenance of a weak exchange rate (backed up by capital controls) retains its value in supporting an export-led development strategy (Dooley, et al, 2003, Rodrik 2005). Another argument is that a move to a flexible exchange rate would increase fluctuations in the real exchange rate not linked to fundamentals. On the other side, it is clear that greater exchange rate flexibility would provide greater autonomy in monetary policy, especially for a large country that could effectively develop a domestic nominal anchor.¹⁸ In turn, a more flexible exchange rate would weaken the incentive for speculative capital flows and reduce the pace of reserve accumulation. By providing greater monetary policy autonomy, it would also enable the relaxation of capital account restrictions. However, exchange rate flexibility is not a sufficient condition for a fully open capital account, in view of the vulnerabilities in the banking sector, to which we now turn.

III.a.ii. The Domestic Financial System

At the start of the process of international financial integration in 1978, China's level of domestic financial market development was low. Until 1978, China's financial system consisted of a single bank: the People's Bank of China, which was controlled by the Ministry of Finance. This started to change as part of the process of economic reform. In 1979, the People's Bank of China became independent of the Ministry, and in the period between 1978 and 1984 the "big four" state commercial banks were created. The Bank of China was to handle foreign exchange and investment, the People's Construction Bank of China (originally created in 1954) was set to handle fixed investment, the Agricultural Bank of China was to manage all the banking in the rural sector, and the Industrial and Commercial Bank of China was established to deal with all the other commercial business. Most bank deposits in 1979 belonged to enterprises and government agencies and organizations. In contrast, most deposits in 2002 were urban savings (Allen, Qian, and Qian 2005).

During the 1980s, some foreign banks were allowed to set branches in "Special Economic Zones." Starting in 1992, with Deng Xiaoping's "Southern Tour," the banking system was further deregulated and more state and local government banks were created.

¹⁷ Prasad and Wei (2005) highlight that unrecorded capital inflows have been growing in recent years, as foreign investors seek to evade limits on their ability to acquire RMB assets in anticipation of future currency appreciation.

¹⁸ See Blanchard and Giavazzi (2005), Prasad, Rogoff, Wei, and Kose (2003), Frankel (2006), and Goodfriend and Prasad (2006).

In 1995, Morgan Stanley and the People's Construction Bank of China started the first joint-venture investment bank. Inter-bank lending and bond markets were established in 1994 and 1997. The early 1990s also saw the creation of China's stock exchanges: Shanghai in 1990 and Shenzhen in 1991.

The gradual liberalization of the financial sector has been accompanied by a sharp deepening of the financial development indicators in China during the last fifteen years, as shown in Figures 7-9. This deepening has occurred to different extents and with varying idiosyncrasies in the banking sector, the stock market, and the bond market, what makes it essential to understand what lies behind the raw figures.

Regarding the banking sector, Figure 7 shows that bank credit to GDP increased almost twofold and deposits to GDP rose almost threefold between 1991 and 2004, reaching levels much higher than those in India and other relevant benchmark groups (East Asia, Eastern Europe, Latin America, and the G7). In terms of size, credit is as high as in the G7 economies, while deposits are substantially larger than all the other comparators. However, despite the apparent financial depth captured by these indicators, the banking sector remains excessively focused on lending to state-owned enterprises and does not appear to be an adequate provider of credit to private enterprises and households.¹⁹ An interest rate ceiling also distorts the behavior of banks and limits the attractiveness of banks to domestic and foreign investors (Bai 2006).

The banking sector is still dominated by the "big four" state-owned banks, geared to lend to the state-owned firms, while the economy has increasingly shifted towards private firms.²⁰ State-owned banks have an increasing pressure to reduce the quantity of non-performing loans. In fact, non-performing loans (NPL) represent a significant part of the assets of Chinese banks. According to the Public Bank of China (PBC), the NPL ratio of the big four banks stood at 16 percent in 2004, albeit down from 20 percent at the end of 2003. In the past, official statements suggested that 20-25 percent of all loans were non-performing, with six to seven percent unrecoverable. However, the official press and independent observers believe the ratio may be much higher; Standard & Poor's rating agency, for example, estimated in May 2004 that "impaired assets" of the banks could be as high as 40 percent (Economist Intelligence Unit Country Finance).

In terms of domestic capital markets, the Chinese stock market has undergone significant expansion. The market was almost non-existent in 1991 but 1,384 companies were listed and market capitalization reached almost 40 percent of GDP by 2004 (Figure 8).

¹⁹ See Bai (2006), Goodfriend and Prasad (2006), and Li (2006) for recent analyses of the Chinese banking sector. Moreover, Boyreau-Debray and Wei (2004) argue that capital mobility among different regions in China is limited because the financial system is dominated by state-owned banks, and local governments are not willing to see capital flow out of their regions.

²⁰ Allen, et al (2005) classify Chinese firms in three sectors: the state sector (which is comprised of state owned enterprises, SOEs), the listed sector (which includes firms listed in the stock markets, mostly former SOEs), and the hybrid sector (which includes privately- or individually-owned firms, but also firms partially owned by local governments, because they behave similarly). They find that hybrid firms are the ones that rely the most on "self-fundraising," which includes financing from retained earnings, borrowing from local governments, communities, and other investors.

However, the Chinese stock market suffers from the large overhang of government-owned shares, such that tradable shares are only about one-third of total stock market capitalization. In addition, stock market returns are perceived as open to manipulation, with the government regularly intervening in the market in response to political lobbying by the brokerage industry. The government frequently bailouts the brokerage companies –mostly government owned. The brokerage companies have their own funds and also the accounts of their clients, and use both to invest. Officially, there should be a firewall between these two sources of funds, but in practice the brokerage companies take risks using their clients' funds. If losses are large, the government typically provides a bailout to cover its supervision failure. These bailouts are costly not only because of the resources required but also increase moral hazard by generating expectations of more bailouts (Bai 2006).

More generally, corporate governance in China remains far from best practice, especially in regard to state-owned enterprises. This is in stark contrast with India, where corporate governance ratings have been better than in most Asian countries (Patnaik and Shah 2006). It is also in contrast with the focus of the Chinese government on guaranteeing safety for direct investment. The difference in the protection of foreigners' property rights between direct and portfolio investments has made FDI much more attractive than portfolio equity for foreign investors wanting to participate in the Chinese market and helps explain the different patterns of inflows in China and India. The bond market and, more generally, the total central government debt have also increased since 1991 (Figure 9). The bond market is dominated by the issuance of government bonds, with the corporate bond market expanding in recent years but from a very low base.

Except in the case of turnover, all the indicators of capital market depth are lower than those in the G7 countries and in some cases lower than those in other emerging economies. But the high turnover ratio has been linked to high speculation in small capitalization stocks rather than as a sign of a liquid stock market. Mei, Sheinkman, and Xiong (2005) document that during the 1990s there has been large price differences between the A and B shares of the same firms, and relate this fact to the high turnover in the A share market, relative to the B-share market. They find that the firms with a high "A-B premium" are also the firms with high turnover ratios, and also with high volatility of returns. They relate this high price-high turnover relation to the presence of short-selling constraints. Furthermore, Gao (2002) argues that the predominance of small-cap stocks and the high volatility make it difficult to diversify and introduce index products, which would be attractive to foreign investors wanting to participate in the Chinese market.

Perhaps driven by the inadequacies of the domestic financial sector, Chinese firms have primarily relied on internal funding to finance investment. According to Kuijs (2006), enterprises in China saved 20 percent of GDP in 2005. Their level of investment, however, has been much higher than this, at 31.3 percent of GDP in 2005. Li (2006), in line with these figures, finds that internal financing for Chinese firms has been 70 percent

of total fixed asset investment.²¹

However, the high aggregate level of investment in China means that external financing has also been important at more than 10 percent of GDP. The most important supplier of external finance has been the banking sector. Li (2006) estimates that bank loans have accounted for around 20 percent of firm financing but that stock and bond issuance have played a minor role. According to Allen, et al (2005), the average ratio of debt to cash flow has been 5.34 for Chinese firms, much higher than the 2.24 average for their comparison group of countries. The ratio of market capitalization to cash flow in China, moreover, is much lower than in the comparator countries. This is consistent with the dominant role of bank credit as a source of external finance. Allen et al (2005) also show that other important channels of external financing have been FDI -especially for private sector enterprises- and the state budget for state-owned enterprises.

Given the underperformance of the financial system, especially the weak balance sheets of the banks, many have called for a deepening of the reform process. For instance, the OECD (2005) argues that financial reform in China will involve changing the structure of the banking system so that it can better support the real economy, developing capital markets and institutional investors, and strengthening the ability of financial institutions to behave commercially and manage risks prudently.²²

These features of the domestic financial sector help to explain some elements of China's integration into the international financial system. In particular, the problems in the banking system (the concentration of its loan book on state-owned enterprises, the significant number of non-performing loans, and solvency concerns) have limited the willingness of the authorities to allow Chinese banks to raise external funds or act as the broker for the acquisition of foreign assets by domestic entities (Setser 2005).²³ In addition, the distorted nature of the Chinese stock market means that portfolio equity inflows would have been limited even under a more liberal external account regime. Similarly, the domestic bond market is also at a very primitive stage of development, while the capacity of domestic entities to undertake international bond issues remains heavily circumscribed. Finally, one of the factors underlying the underdevelopment of the domestic capital markets might be the limited development of the domestic institutional investment sector that would be a natural investor base for domestic equities and bonds.²⁴

²¹ It is important to acknowledge that retained earnings are also a primary source of investment finance in many developed countries (Corbett and Jenkinson 1996). However, the efficiency in deploying internal funds will differ between systems with effective external monitors and those lacking an external disciplinary device to constrain the investment decisions of firms.

²² Goodfriend and Prasad (2006) recommend that a new agency be established to directly subsidize state-owned enterprises, thereby relieving the banking sector of the responsibility to support non-viable firms. In 2004-2005, China transferred \$60 billion in reserves to improve the capital base of several state-owned banks.

²³ An interesting exception is that domestic residents are permitted to hold dollar deposits in domestic banks. In 2001, following a further relaxation, a substantial portion of these dollar deposits were employed to invest in B-shares on the Chinese stock market, denominated in foreign currency. See Zhao (2006) and Ma and McCauley (2002).

²⁴ A number of steps have been taken to develop the institutional investment sector. The insurance sector has been open to joint ventures since 2002 and restrictions on foreign insurance companies were greatly

III.a.iii. Savings and Investment

The third channel linking the domestic financial system with the international balance sheet is through domestic savings and investment, with the net difference in turn determining the current account balance.

The domestic financial system influences savings rates through a myriad of channels. Regarding the household sector, Chamon and Prasad (2005) highlight that the lack of consumer credit means that families must accumulate savings in order to finance the purchase of consumer durables. Moreover, the under-development of social and private insurance means that households must self-insure by accumulating buffer stocks of savings.²⁵

Despite these trends at the household level, Kuijs (2005, 2006) shows that the extraordinarily high aggregate savings rate in China is primarily driven by corporate savings.²⁶ The high level of enterprise saving required to finance high levels of investment has been facilitated by a low-dividend policy. In the extreme case of many state-owned enterprises, there are no dividends at all. In some cases, the reluctance to distribute profits reflects uncertainty about ownership structures and the weak state of corporate governance.

In addition to a low dividend policy, two more factors help to explain high enterprise saving and investment. The first is the high share of the industry sector in GDP, associated with higher saving and investment because of its capital intensity. The second is the rising profits of Chinese enterprises in the last ten years. These can be explained in part by the increasing importance of private firms and the increased efficiency of SOEs (Kuijs 2006).

On the investment side, the reliance on self-financing, and the lack of accountability to shareholders plausibly pushes up the investment rate, with corporate insiders pursuing projects that would not pass the return thresholds demanded by commercial sources of external finance.²⁷ In addition, for state-owned enterprises, access to directed credit from the banking sector allows these firms to maintain higher investment rates than would otherwise be possible. In addition, restrictions on capital outflows mean that enterprise

relaxed in 2005. Qualified foreign investment institutions (QFIIs) that meet regulatory approval have been allowed to invest in the domestic capital market since 2002. See Zhao (2006).

²⁵ Blanchard and Giavazzi (2005) also emphasize that high household savings in China reflect a strong precautionary motive, in view of the low provision of publicly-funded health and education services. Furthermore, Cao and Modigliani (2004) argue that the one-child policy has led to a higher percentage of employment to total population and has also undermined the traditional role of family in providing old-age support, increasing household savings.

²⁶ In 2005, household savings have been similar to that of other developing countries. For instance, while the household savings rate in China may have been higher than those of OECD economies, it was actually lower than in India. The government savings rate is also recorded as relatively high in China.

²⁷ Moreover, the lack of financial intermediation distorts investment patterns, with young or pre-natal firms starved of finance while mature firms inefficiently deploy excess cash flows.

investment is largely restricted to domestic projects.

In sum, the under-development of the domestic financial system may help to explain the high rates of both savings and investment in China. The net impact on the current account is in principle ambiguous, since financial development could reduce both savings and investment rates. However, the cross-country empirical evidence indicates that domestic financial deepening lowers the savings rate and increases investment²⁸. Especially in combination with an open capital account, it is plausible that higher-quality domestic financial intermediation would place greater downward pressure on savings than investment. In particular, the international capital funneled through domestic banks and domestic financial markets to high-return domestic projects may compensate for a reduction in investment in those inefficient enterprises that are protected by the current financial system.

III.b. India

III.b.i. Capital Account Liberalization and Exchange Rate Policies

The Indian economy, from independence in 1947 until the early 1990s, was characterized by a system of licensing and protection that inhibited the growth of the corporate sector and contributed to corruption and inefficiency. Many industries and strategic sectors were beyond the reach of the private sector, and 90 percent of the banks were nationalized after independence. Many sectors were restricted to “small scale” firms, to promote employment. During this period, current account deficits were financed mostly with debt and official flows.

During the 1980s, India experienced widening current account deficits, driven by a deteriorating fiscal position. The slow growth of India’s trading partners, political problems inside India, and a rise in world oil prices in 1990 precipitated a severe financial crisis in the early 1990s (Cerra and Chaman Saxena 2002). Following that crisis, a series of reforms were instituted. Their goal was to (i) spur Indian growth by fostering trade, FDI, and portfolio flows and, at the same time, (ii) avoid debt flows, particularly short-term debt flows, that were perceived as being potentially destabilizing. In the subsequent years, India has undergone extensive but selective liberalization. Table 5 provides a summary chronology of the liberalization measures that have taken place in recent years.²⁹ However, substantial capital controls remain in place.

The discouragement of external debt has restricted the ability of domestic entities to issue bonds on international markets and the entry of foreign investors to the domestic bond market.³⁰ Hence, the lack of development of private bonds shown in Figure 9. The

²⁸ See International Monetary Fund (2005)

²⁹ Also see Government of India (2005) for a comprehensive description of the restrictions on inward investment and the papers listed as sources of the table.

³⁰ Patnaik and Shah (2006) also highlight that the composition of external debt has shifted in recent years, with private debt and official government external debt in decline but the quasi-sovereign debt of parastatals increasing. A part of the quasi-sovereign debt is the State Bank of India debt, which is

restrictions on external debt are heavily influenced by memories of India's debt crisis in the early 1990s, with the composition of capital inflows subsequently shifting towards a much higher ratio of equity to debt flows.

As argued by Kletzer (2005), the state of the Indian public finances is a major constraint on the relaxation of restrictions on capital outflows.³¹ Indian banks are not permitted to acquire external assets but rather are encouraged to hold government bonds, which lowers the cost of financing public deficits. In fact, private credit over GDP has remained stagnant at low levels (Figure 7), while the level of government debt over GDP has remained very high in India, compared with other regions (Figure 9). Since much of this debt is issued at long maturities and carries a low interest rate, external account liberalization could threaten the solvency of the Indian banking sector.

Restrictions on FDI inflows have been progressively relaxed, but India still receives far less direct investment compared to China (Table 1a). Although FDI in many industries do not require government approval, some sectors are reserved, including agriculture, real estate below 25 acres, lotteries and gambling, atomic energy, broadcasting, and airlines. However, in part, the relatively low level of inward direct investment may also reflect greater political resistance to FDI in some regions and industries in India.³²

Relative to the Chinese case, India has a much broader domestic institutional investor base that has allowed the domestic stock market to achieve a level of development that is far beyond what is normally the case for a country at its level of output per capita.³³ In turn, this has facilitated the entry of foreign institutional investors (FIIs) that are permitted to take partial stakes in quoted Indian enterprises.³⁴ FIIs can bring capital in and out of the country, use forward markets to hedge currency risks, and trade on the equity derivatives markets. By default, ownership of a firm by FIIs is limited at 24 percent, but the firm can raise this limit to 98 percent. There is also investment by foreign investors, who open "sub-accounts" with an FII. These sub-accounts may include collective investment funds and institutions, proprietary funds, and foreign corporations and individuals.

Restrictions on purchases by foreigners in the corporate and government bond markets are much stricter. In the government bond market, the limit to ownership by all FIIs together is 1.5 billion dollars. In the corporate bond market, the limit is 500 million dollars. There are also limits on the gross borrowing through banks or bond issuance abroad of all firms taken together.

guaranteed by the government. The other part is non-resident Indian deposits in banks, which are not guaranteed, but the State has no track record of allowing non-trivial banks to fail.

³¹ Indian public debt was 82 percent of GDP by the 2004-2005 fiscal year, with the public deficit at eight percent of GDP (Reserve Bank of India Statistical Handbook).

³² Chari and Gupta (2006) find that restrictions on FDI are greatest in those sectors where monopoly power is strongest and state-owned enterprises have a larger presence.

³³ Indeed, Patnaik and Shah (2006) note that this successful development has even prompted foreign direct investors to raise funds through issuing shares on the domestic stock market.

³⁴ As outlined in Patnaik and Shah (2006), no single FII can own more than 10 percent of a quoted firm but it is possible that up to 100 percent of a firm may be owned by a multiplicity of FIIs.

As in China, the low level of foreign assets held by Indian private investors reflects the extent of restrictions on private capital outflows. However, as noted by Patnaik and Shah (2006), the indications from the last couple of years are that the system is rapidly becoming liberalized, with a surge in outward direct investment by Indian firms. However, as in the Chinese case, the current constraints on asset allocation mean that official reserves are the predominant component of foreign assets, supported by a monetary regime that seeks to maintain a stable value of the rupee against the dollar.

Regarding the exchange rate regime, India's *de jure* system is freely floating since the early 1990s. But Patnaik and Shah (2006) argue that the regime has actually been a *de facto* peg, with some episodes of large currency movements to "let the steam off." The fixed periods have been 1993-95 and 1999-2004, while there has been more flexibility in the period 1995-99. As in China, a stable exchange rate has been valued as an external anchor for monetary policy in the wake of the 1991-1992 crisis and for its role in promoting trade and investment. Regarding the likely future evolution of the policy regime vis-à-vis the capital account and the exchange rate, Patnaik and Shah (2006) highlight that the growth of current account flows has made capital controls easier to evade, through over/under invoicing and other mechanisms. The increase in *de facto* capital account openness means that there is increased potential for conflict between the pegged exchange rate regime and the needs of domestic monetary policy.

This gives rise to two possible scenarios according to Patnaik and Shah (2006). The first is that India allows more flexibility in its currency. Monetary policy is thus partly recovered by giving up the peg and this also allows capital controls to be reduced even further. The second scenario is that India stays with the peg, and there continues to be political tension between the sectors of the economy that want capital controls to be relaxed and the central bank that wants to pursue an independent monetary policy.

III.b.ii. The Domestic Financial System

The financial sector in India was very underdeveloped at the end of the 1980s. The financial system was dominated by the state and closed to foreign influence (Thomas 2005). Most banks were state owned and had little equity capital. Banks, pension funds, and insurance companies were forced to buy government bonds as their primary investments. The largest stock exchange was closed and did not have appropriate corporate governance institutions. The Reserve Bank of India set interest rates on various products, and the Ministry of Finance controlled the price at which many securities were issued. There were many entry barriers in every area of financial industry, and foreign firms could not operate in any financial area. There was a comprehensive system of capital controls, which ensured that local residents had to use the domestic financial system. These restrictions made it difficult to start a firm without government support. This led to unproductive, rent-seeking activities (Bhagwati 1982, Krueger 1974). The government had no incentives to reduce controls, since they generated rents. The balance of payments crisis of 1990 and the bond and stock market crises of 1991-92 highlighted the need for financial sector reform.

India undertook a reform of its financial institutions after the crisis. The Securities and Exchange Board of India was made operational in 1992 to reform the Bombay Stock Exchange (BSE) and other existing stock markets. Problems included archaic practices in trading, clearing, and settlement, described in further detail in Thomas (2005). However, these markets, which are independent, resisted reform. A new market, the National Stock Exchange (NSE) of India, was thus created in 1994. In this new market, orders were matched electronically and anonymously and there was equal access to all traders in a vast geographical area. In 1996, most of the trading in the BSE had been transferred to the NSE and the competition between exchanges prompted the rapid transformation of the BSE. There were also reforms in the banking sector, with the entry of private banks in the system, improved prudential norms, and an attempt to improve the autonomy of state-owned banks.³⁵

As Figures 7, 8, and 9 illustrate, the domestic equity market is much more developed in relative terms than the banking sector or the bond market. It includes a private equity and venture capital industry for incubating firms, an IPO market, a liquid secondary market, stock market indexes and index funds, and equity derivatives.³⁶ There has also been policy activism to improve corporate governance, thus encouraging investment by minority shareholders.³⁷

The successful development of the equity market helps to explain the change in the equity-debt mix in the financing of listed Indian firms. There has been a shift from debt to equity in recent years, from a 1.82 debt-equity ratio in 1992-93 to a 1.06 ratio in 2004-05 (Shah and Patnaik 2006). In addition to the development of the equity market, this shift may also be linked to the many restrictions on foreign investors wanting to buy corporate bonds. Although FIIs have been allowed to buy bonds since 1996, there has been a \$1 billion cap on the total corporate bonds that all FIIs can hold.³⁸ To make it more restrictive, this cap was lowered to \$0.5 billion in 2004 (see also Table 5).

The relative openness of equity markets has also improved liquidity. This has been a reinforcing process, since more liquidity has helped to attract more foreign investors, improving further the liquidity of the domestic market. Moreover, from 1995 onwards, the development of electronic trading in India improved the attractiveness of domestic trading compared to the trading of Indian equity abroad (through GDR/ADRs).

Finally, although the growth in the Indian equity market is impressive, Allen, Chakrabarti, De, Qian, and Qian. (2006) raise some doubts about its overall contribution to capital formation. In particular, these authors highlight that equity issuance is still a relatively minor source of investment finance, with bank lending and informal credit channels predominant, especially for smaller firms. In addition, these authors question the

³⁵ See Thomas (2005).

³⁶ See Shah (1995), Shah and Thomas (1998), Fernandes and Shah (2001), and Dossani and Kenney (2002).

³⁷ The Indian market's level of corporate governance scores well in the ranking of the CLSA Asia-Pacific Markets and Asian Corporate Governance Association.

³⁸ A regular FII can hold up to 30 percent of its portfolio in bonds. There are also "100 percent debt" FIIs, which are allowed to hold only debt securities.

true effectiveness of shareholder protection, with corruption weakening the legal protection of investors in practice.

III.b.iii. Savings and Investment

As is documented in Mishra (2006), India's current saving rate is similar than that of most other Asian economies. Indeed, its household savings rate exceeds the Chinese level. However, while corporate saving is on an upward trend, it is far below the Chinese level and government saving is relatively low, despite an uptick since 2002. On the investment side, private investment has risen steadily, while public investment has been declining since the 1980s. In comparing investment levels in China and India, Mishra (2006) highlights that an important difference is that India's sectoral growth pattern is more oriented towards services and is thereby less intensive in physical capital. However, Kochhar, Kumar, Subramanian, Rajan, and Tokatlidis (2006) note that the next phase of Indian development may require a higher level of physical investment – an expansion in the manufacturing sector is required to absorb low-skilled labor, while there are significant deficiencies in the quality of public infrastructure.

As is the case in China, it is plausible that further development of the domestic financial sector may prompt a decline in household and corporate savings rates, in response to greater availability of credit from the financial system. Even more strongly than in China, further financial development may also stimulate an expansion in investment, in view of the credit constraints faced especially by small- and medium-sized enterprises. In addition, financial development that is accompanied by further capital account liberalization will also stimulate a greater level of cross-border asset trade, with the acquisition of foreign assets by domestic households and enterprises and the domestic financial system intermediating international capital flows to domestic entities.

IV. Impact on the Global Financial System

Keeping in mind the framework set above, this section moves to address a series of issues that have emerged concerning the impact of China and India on the global financial system. We group these issues into four broad questions that have already captured attention and, where relevant, highlight the differential impact of China and India on advanced and developing countries.

IV.a. How Important Are China and India as a Destination for External Capital?

We first address the importance of China and India as a destination for international investors. As was documented in Section II, these countries account for only a small share of global external liabilities, with the exception of Chinese FDI liabilities which account for 4.1 percent of global FDI liabilities. However, in terms of FDI flows, China looks even more important, being a key destination. For example, China absorbed 7.9 percent of global FDI flows in 2003-2004 (India's share was 0.8 percent).³⁹

³⁹ It is important to stress that the scale of the FDI inflow into China may be exaggerated. In particular, some proportion of FDI represents round-tripping.

Have the large FDI flows to China been at the expense of other Asian emerging market economies? Eichengreen and Tong (2005) examine the impact of China on bilateral FDI flows to other countries. On the one side, China competes for FDI with other developing countries with a similar comparative advantage in labor-intensive manufactured goods. However, China's success may make other countries in the region more attractive for investment if they become integrated into a China-anchored supply chain. Indeed, these authors find support for complementarity between FDI flows into China and into other Asian developing countries and give the example of a Japanese parent company that makes joint investments in an assembly plant in China and component production facilities in Singapore and Malaysia.⁴⁰

Using aggregate data, Mercereau (2005) also investigates the impact of China's emergence on FDI flows to Asia over 1984-2002. He finds little evidence that China's success in attracting FDI has been at the expense of other countries in the region, with the exception of Singapore and Myanmar. In particular, he finds that low levels of education or scientific development are not associated with increased crowding out by China. As such, it appears that low-wage economies, which compete with China for projects that are intensive in low-skilled labor, do not appear to have been particularly affected by China's emergence.

With respect to portfolio equity liabilities, Lane (2006) shows that China and India each account for just over 0.5 percent of global portfolio equity liabilities. In terms of flows, China received 1.94 percent of global equity flows during 2003-2004, while India received 1.79 percent (Lane 2006). Especially in regard to China, this likely understates its impact on the global distribution of equity flows – due to the poor reputation of the Chinese stock market, overseas entities may prefer to build portfolio equity stakes in “proxy” stock markets that are expected to positively co-move with the Chinese economy (most obviously, the Hong Kong equity market can serve this purpose).

Finally, Lane (2006) records that Chinese and Indian shares in global external debt liabilities have both sharply declined in recent years – China now accounts for 0.65 percent and India 0.35 percent. The decline is especially noteworthy for India, which was a much more important international debtor (in relative terms) in the early 1990s.

Turning to the future, a continuation of domestic financial reform and external liberalization should see some evolution in the level and composition of the external liabilities of China and India. As a benchmark, an increasing share of these countries in world GDP and world financial market capitalization should naturally see increasing capital inflows to these countries. In addition, we may expect to see some rebalancing in the composition of external liabilities. For China, reform of the domestic banking system and the development of its equity and bond markets may reduce its heavy reliance on FDI inflows as alternative options become more viable. A reduction in the relative importance of FDI may also be supported by moves to limit the generosity of the current incentives

⁴⁰ However, these authors also find some evidence of FDI diversion from advanced OECD economies.

offered to foreign direct investors, which would attenuate FDI directly and through its attendant impact on round-tripping activity.⁴¹

With regard to India, recent moves to further liberalize the FDI regime may increase the relative importance of FDI inflows. However, the ability of India to attract FDI also depends on more widespread institutional reforms that improve the investment environment for foreign investors. The major barrier regarding the liberalization of debt inflows is that the opening up of this segment of the capital account may threaten the government's ability to finance its large fiscal deficits at a low interest cost – accordingly, this step may be delayed until the domestic fiscal situation is reformed.

IV.b. How Important Are China and India as International Investors?

As shown in Table 1a, China and India are much less important as external investors in equity assets than as holders of equity liabilities. This is especially the case for portfolio equity assets, which are only 0.3 percent and 0.1 percent of GDP for China and India respectively. Relative to portfolio equity assets, FDI assets are much larger – but remain small at 2.2 percent and 1.3 percent of GDP respectively. In terms of non-reserve foreign debt assets, China has a much larger position than India (15.6 percent versus 2.7 percent of GDP). However, as shown by Lane (2006), even the China position is small in global terms, representing just 0.8 percent of global non-reserve foreign debt assets.

In view of the relatively low levels of foreign equity assets and non-reserve foreign debt assets, the foreign assets of China and India are highly concentrated in official reserves, which represent 67 and 82 percent respectively of their total foreign asset holdings. As was noted in Section II, these countries rank highly in the global distribution of official reserves – already at the end of 2004 China and India were second and sixth and together accounted for 19.3 percent of global reserve holdings.

Accordingly, it is through their official reserve positions that China and India have the greatest impact on the global economic and financial system. At the economic level, the rapid pace of reserve accumulation can be interpreted as the byproduct of a development strategy that seeks to promote export-led growth by suppressing appreciation of the nominal exchange rate. For the rest of the world, this has represented a beneficial terms of trade shock, with the increase in manufacturing exports from China leading to a reduction in relative prices and helping to moderate global inflation. For suppliers of inputs to China, the increase in export activity has generated an increase in demand, aiding producers of components in other Asian countries and commodity producers around the world.

⁴¹ While current policy is strongly pro-FDI, one reason to believe that FDI incentives may be scaled back is provided by the increasing political concerns about excessive FDI inflows. At one level, this relates to the demands of farmers whose land has been appropriated to provide industrial sites for direct investors. At another level, domestic firms that compete with foreign direct investors complain about the favorable treatment accorded to the external investors.

On the financial front, the high level of reserves acts as a subsidy that lowers the cost of external finance for the issuers of reserve assets – primarily, the US. In turn, this helps to keep interest rates lower than otherwise in these economies – for instance, Warnock and Warnock (2006) find that the unusually high level of foreign official flows have kept US interest rates about 100 basis points below normal levels. This also feeds into higher asset and real estate prices and a reduction in the domestic savings rate, helping to explain the large US current account deficit. In terms of the impact on other developing countries, the low global interest rates associated with high reserve holdings have also translated into a compression of spreads on emerging market debt, with the “search for yield” raising the attractiveness of emerging market destinations to international investors (International Monetary Fund 2006).

There are several reasons to believe that the pace of reserve accumulation might start to decelerate. First, the accumulation of reserves comes at a significant opportunity cost in terms of alternative uses for these funds. For example, Summers (2006) estimates the opportunity costs for the world’s ten largest reserve holders to amount to 1.85 percent of GDP; Rodrik (2006b) calculates that the cost is near one percent of GDP for developing countries taken as a whole.⁴² Since these countries comfortably exceed the reserve levels that are required to cover imports and debt obligations, the opportunity cost may be high relative to the insurance gains from building up reserves as a precaution against international financial risks. Second, the increase in domestic liquidity (shown in Figure 10) associated with reserve accumulation threatens the possibility of an asset and real estate price boom and misdirected lending in the domestic economy. Third, it is increasingly appreciated in China that it is desirable to rebalance output growth towards expanding domestic consumption, in order to raise living standards and avoid the external protectionist pressures that have been building up in the US and Europe. Fourth, the move to a more flexible exchange rate system reduces the pressure on the monetary authority to intervene in the foreign exchange market in order to maintain a de-facto fixed currency peg.

If reserve accumulation were to slow down, this would have several ramifications. The removal of the interest rate subsidy would raise the cost of capital for the primary issuers of reserve assets, basically the US. In turn, depending on the policy response, this may contribute to a reversal in global liquidity conditions, which may also adversely affect the supply of capital to emerging market economies.

To mitigate the opportunity cost of reserve accumulation, countries may also decide to redirect the excess reserves towards a more diversified portfolio of international financial assets, which might include the liberalization of controls on outward investment by other domestic entities.⁴³ For instance, Genberg, McCauley, Park, and Persaud (2005) support the creation of an Asian Investment Corporation that would pool some of the reserves

⁴² Summers assumes that these countries could earn a 6 percent social return on domestic investments; Rodrik compares the yield on reserves to the borrowing costs faced by these countries.

⁴³ Indeed, some redeployment of reserves has already occurred. For instance, China transferred \$60 billion in reserves in 2004-2005 to increase the capital base of several state-owned banks. See also the discussion in ECB (2006).

held by Asian central banks and manage them on a commercial basis, investing in a broader set of assets with varying risk, maturity, and liquidity characteristics. In related fashion, Prasad and Rajan (2005) have proposed a mechanism by which closed-end mutual funds would issue shares in domestic currency, use the proceeds to purchase foreign exchange reserves from the central bank, and then invest the proceeds abroad. In this way, external reserves would be redirected to a more diversified portfolio and domestic residents would gain access to foreign investment opportunities in a controlled fashion. Finally, Summers (2006) suggests that the international financial institutions may have a role to play in establishing a global investment fund that would provide a vehicle for the re-allocation of the excess reserves held by developing countries.⁴⁴

The different strategies for reserve deceleration have varying implications for the rest of the world. First, to the extent that reserves are reallocated towards other foreign assets, this would have a positive impact on those economies that would benefit from the shift away from the concentration on the reserve assets supplied by a small number of countries towards a more diversified international portfolio. The capacity of emerging market economies (especially in Asia) to benefit from such a move depends on the policy response. At a domestic level, those economies that made the most progress in developing domestic capital markets and providing an institutional environment that is attractive to direct investors would benefit the most. As discussed in Eichengreen and Park (2003) and Eichengreen and Luengnaruemitchai (2004), there is also room for regional cooperative policies - for instance, in developing a more integrated Asian bond market.

Second, a slowdown in reserve accumulation that is associated with a policy package that promotes an increase in domestic absorption and a re-orientation away from export-led growth has other spillover effects on the rest of the world economy. But in this case, it is important not to overstate the initial impact of a deterioration in the current account balances of these countries, in view of their small current positions in the global distribution of external imbalances. However, as is discussed in Section IV.c below, it is possible to construct scenarios in which these countries become significant net capital importers, as their share of world GDP increases and if their medium-term current account deficits settle down in the 2-5 percent range.

Third, if a shift in reserves accumulation is associated with a shift in exchange rate policy, a move towards greater currency flexibility would also have spillover effects on other countries. In particular, the effective Asian “dollar bloc” that has been formed by individual Asian economies each tracking the US dollar would be weakened by such a move. In its place, it is plausible that smaller Asian economies would move to an exchange rate regime that sought to target a currency basket that placed an important weight on the Chinese renminbi in addition to the US dollar. As such, the renminbi might start to play a role of one of the few world reserve currencies in the international financial system. Similarly, the rupee could increase in importance as a partial anchor for other currencies in South Asia.

⁴⁴ A global fund may be superior to a regional fund to the extent that Asia may face common shocks such that all countries in the region may simultaneously wish to draw down assets.

Finally, we note that part of the cross-border capital flows observed for China and India reflect round-tripping activities by which domestic entities seek to take advantage of the tax and other advantages offered to foreign investors, in a context of high capital controls. To the extent that such differential treatment may be eliminated in the future through further financial liberalization, this would act to shrink the gross scale of the international balance sheet.

IV.c. What Is the Contribution of China and India to Global Imbalances?

The current net positions of China and India are small in global terms. Table 3 shows that China was the world's tenth largest creditor in 2004, while India was the sixteenth largest debtor. As noted above, both imbalances are relatively small in absolute terms. The Chinese net creditor position amounts to only 7.4 percent of the level of Japanese net foreign assets, while Indian net liabilities are only 2.8 percent of US net external liabilities.

Based on a combination of a calibrated theoretical model and non-structural cross-country regressions, Dollar and Kraay (2006) argue that liberalization of the external account and continued progress in economic and institutional reform should result in average current account deficits in China of two to five percent of GDP over the next twenty years, with the net foreign liability position possibly reaching 40 percent of GDP by 2025.⁴⁵ ⁴⁶Indeed, any general neoclassical approach would predict that China should be a net liability nation, since productivity growth and institutional progress in a capital-poor country offering high rates of return should at the same time boost investment and reduce savings. While no similar study exists for India, similar reasoning applies – greater capital account openness and continued reform could mean that India runs persistently higher current account deficits during its convergence process.

Moreover, it is worth recalling that the development experience of some other Asian nations has involved sustained phases of considerable current account deficits. For instance, the current account deficits of Korea and Singapore averaged 5.0 percent and 14.4 percent respectively during 1970-1982, with the net foreign liabilities of the former peaking at 44.2 percent of GDP in 1982 and the latter at 54.2 percent of GDP in 1976. In Europe, the neoclassical model is performing well with a strong negative correlation between income per capita and the current account balance, driven by large current account deficits in the poorer members of the European Union and the emerging

⁴⁵ See also Summers (2006). The natural evolution is that the scale of current account deficits will taper off and, if these countries become rich relative to the rest of the world, this phase may be followed by a period in which these countries become net lenders to the next wave of emerging economies.

⁴⁶ We note that another popular calculation is to identify a “reasonable” current account deficit by the scale of net FDI inflows, since this could be argued to correspond to a conservative estimate of the level of sustainable net inflows (Lee 2006). For China, net FDI inflows averaged 3.7 percent of GDP during 1997-2004 – a current account deficit of this order would involve a turnaround in net capital flows of 6.6 percent of GDP (the current account surplus averaged 2.9 percent of GDP during 1997-2004). Since FDI inflows have been much less important for India, this calculation only delivers a projected current account deficit of 0.7 percent of GDP for India.

economies of Central and Eastern Europe. More formally, Dollar and Kraay (2006) consider the determinants of net foreign asset positions in a cross-country regression framework that controls for productivity, institutional quality and country size and find that the China dummy is significantly positive – the Chinese net foreign asset position is too high relative to the predictions of the empirical model. Similarly, along the time series dimension, Lane and Milesi-Ferretti (2002) find that increases in per capita output are associated with a decline in the net foreign asset position for developing countries, contrary to the recent Chinese experience.

If the neoclassical predictions about the impact of institutional reform and capital account liberalization in China take hold, a sustained current account deficit of the order of five percent of GDP per annum would soon become significant in terms of its global impact. While not as big as the magnitude of the current US deficit relative to global output, Lane (2006) calculates that the increase in China's GDP relative to the rest of the world means that its current account deficit (scaled by world GDP) would reach 25 percent of the current US deficit by 2010 and 50 percent by 2025. For India, if we take the five percent of GDP baseline for the current account deficit and make a similar calculation to that performed for China, this implies a current account deficit of six percent of the current US deficit by 2010 and 13 percent by 2025. Taken together, current account deficits of this scale by China and India would reach 31 percent of the current US deficit (scaled by world GDP) by 2010 and 63 percent by 2025. Clearly, the global impact of current account deficits of this absolute magnitude would represent a major call on global net capital flows. Of course, the feasibility of deficits of this magnitude requires that there are countries in the rest of the world that are willing to take large net creditor positions. If this is not the case, the desired savings and investment trends will translate into higher world interest rates rather than large external imbalances.

Although a neoclassical approach predicts that these countries could run much larger current account deficits, there is substantial disagreement about these predictions. In terms of net positions, Dooley et al. (2003) argue that it is possible to rationalize persistent current account surpluses by appealing to the reduction in country risk that may be associated with the maintenance of a net creditor position. However, even if such an externality effect is present, it may not survive a liberalization of controls on capital flows, in view of the powerful private incentives to invest more and save less.

In addition, several studies have suggested that savings rates are likely to remain high in China and India. For instance, Fehr, Jokish, and Kotlikoff (2005) interpret China's recent savings behavior as indicative of a low rate of time preference and suggest China will remain a large net saver. Chamon and Prasad (2005) make demographic projections and predict higher household saving rates over the next couple of decades. Finally, Kuijs (2006) argues that structural factors mean that saving and investment in China will decline only mildly in the decades ahead. With respect to India, Mishra (2006) argues that in the future the upward trend of Indian saving rates will continue. For instance, India's working age population as a percentage of total population is expected to peak in 2035, much later than for other Asian economies.

However, while demographic considerations may mean that savings rates are unlikely to plummet, it is plausible that further domestic financial development and capital account liberalization will induce a downward adjustment in the savings rate. For instance, Chamon and Prasad (2005) point out that the savings rate (especially for younger households) could decline if the growing demand for consumer durables were to be financed through the development of consumer credit products. This would be reinforced by the liberalization of controls on capital flows that would provide greater competition in the domestic financial sector and improved opportunities for risk diversification. In addition, there are recent indications that China plans a range of policy initiatives to raise the domestic level of consumption.⁴⁷ Moreover, in both countries, improvements in social insurance systems and the provision of public services would reduce the self-insurance motivation of high savings rates.

In terms of projecting the net position, it is also important to consider the prospects for the level of investment. In China and India, a combination of an improvement in domestic financial intermediation and capital account liberalization would raise the attractiveness of these countries as a destination for external capital and enhance the ability of domestic private firms to pursue expansion plans.⁴⁸ In the Indian case, a primary driver of larger current account deficits could be a higher rate of public investment, in view of the deficiencies in the current state of its public infrastructure.

IV.d. Do China and India Pose Additional Global Risks?

In the preceding discussion, we have speculated as to the global impact of the further integration of China and India into the international financial system and a rebalancing of their international balance sheets, especially in regard to a decline in the relative importance of official reserves. While we have focused on the likely medium-term effects of these shifts, it is also important to acknowledge that the integration process is not risk free.

Indeed, Prasad, et al (2003) document that financial globalization is typically associated with an initial increase in consumption volatility for developing countries and there have been many currency and banking crises in recent decades that may in part have been compounded by external financial liberalization. Of course, these findings do not in themselves represent a blanket argument against international financial integration. Prasad et al. (2003) highlight that financial globalization reduces volatility for those countries that exceed a threshold level of domestic financial development, indicating that the source of instability is the interaction of international capital flows with an ill-prepared domestic financial system. Ranciere, Tornell, and Westermann (2004) show that

⁴⁷ See the media coverage of the March 2006 Party Congress.

⁴⁸ In view of the high level of inefficient investment in China, it is plausible that corporate governance reforms and higher dividend payouts (together with domestic financial deepening and external liberalization) could lead to a reduction in the absolute level of investment in tandem with a decline in the level of retained earnings. With an increase in market-driven investment and a decline in savings, the prediction of an increased current account deficit would still hold.

long-term output growth increases after external liberalization, such that the output reversals associated with “bumpiness” are more than offset by a faster underlying growth rate. On the financial front, Kaminsky and Schmukler (2003) show that although financial markets might become more volatile in the immediate aftermath of liberalization, volatility is diminished in the longer term.

For China, the 1997-1998 Asian financial crisis has shaped its approach to external liberalization such that it minimizes the risks involved. In the Indian case, its own external debt crisis in 1991 has strongly influenced its subsequent strategy. Both countries have sought to limit the accumulation of foreign currency external debt, which has been the central vulnerability in most of the financial crises over the last decade. Similarly, the accumulation of large official reserve holdings provides a good measure of self-insurance in the event of a sudden stop in capital inflows.

In the preceding sections, we have documented that China and India represent only a relatively small share of global external liabilities. For this reason, the spillover impact of a reversal in China or India could be somewhat limited in magnitude since the exposure of international investors to these countries remains quite low. Still, this does not mean that these countries do not pose risks to the global economy.

First, the banking sectors in both countries are a source of vulnerability. In China, a history of directed lending to state-owned enterprises, a significant volume of non-performing loans, and low levels of efficiency mean that the transition to a commercially based system is far from complete. Solvency concerns could lead to banking instability if restrictions on capital outflows were lifted, with depositors opting to deal with better-capitalized international banks. Moreover, credit has expanded in recent years, with the risk that the quality of new loans is too low (Setser 2005). In the Indian case, the assets of the banking sector are heavily concentrated in domestic government debt - typically carrying a low interest rate and at a relatively long maturity. As is emphasized by Kletzer (2005), external liberalization could render insolvent many domestic Indian banks due to their vulnerability to an increase in interest rates.

A second potential vulnerability relates to valuation effects. One manifestation is the possibility of capital losses on the large dollar reserve holdings of China and India. An appreciation of the renminbi and rupee against the US dollar would imply a local currency capital loss on dollar holdings, harming the balance sheets of the national central banks. In addition, firms with local and export revenues could be at risk in the event of a renminbi appreciation, or an export slowdown.⁴⁹ Aside from the value of the local currency with respect to the US dollar, fluctuations in international asset prices and exchange rates will also be an increasingly strong influence on the balance sheets of banks, firms, and households in China and India. The importance of these valuation effects increase with financial globalization, affecting the dynamics of the external positions (Lane and Milesi-Ferretti 2006).

⁴⁹ Setser (2005) stresses that many Chinese firms, contrary to the norm in other developing economies, are exposed to risk of currency appreciation, since they sell in foreign currency and have debts in domestic currency.

A third concern is the political economy of FDI. With respect to inward FDI, political opposition from local entities may reduce the flow of new FDI. With respect to export-orientated FDI, this may be harmed by the rise of protectionist pressures in destination markets. Since China is so highly integrated into an Asian manufacturing chain, this could have adverse upstream spillover effects on other Asian countries.

In general, then, the major exposure of the rest of the world is to a shift in the reserves accumulation policy of China and India. If these countries shifted away from rapid reserves accumulation, it would contribute to a major change in the world financial environment, likely reducing liquidity and raising international interest rates, likely prompting a reallocation of international capital flows. In the medium-term, there are international vulnerabilities to the extent that policymakers in China and India fail to adjust to an environment of greater capital mobility. In particular, policy mistakes (which typically lead to currency and maturity mismatches) in a financially open economy can result in sharp swings in capital flows that also affect other emerging market economies.

V. Conclusions

In this paper, we have studied the impact of China and India on the international financial system by examining and comparing both countries, analyzing different aspects of their international financial integration, and linking the patterns in their international balance sheets to policies vis-à-vis their domestic financial systems. Given the evolution and probable changes in their domestic financial sector, this analysis is relevant in projecting the future evolution of the international financial system.

The main current international financial impact of India and particularly China has been in their accumulation of unusually high levels of foreign reserves. Another salient aspect of their integration is the asymmetry in the composition of their gross assets and liabilities. Their assets are low-return foreign reserves, which are liquid and protect them against adverse shocks, but they carry a high opportunity cost. On the contrary, their liabilities are FDI, debt, and portfolio equity, which usually yield a higher rate of return. FDI has been relatively more important in China, with portfolio investment taking a lead role in India. Despite recent attention and concerns regarding their effects on developing countries, China and India do not seem to have been crowding out investment elsewhere and, despite a recent acceleration in activity, are not yet major accumulators of non-reserve foreign assets. A surprising aspect of their integration has been the reduction in their net liability positions, defying neoclassical predictions that they should be running large current account deficits given their level of development. Whether the shift in their net positions is transient or permanent is a central issue in assessing the future impact of China and India on the international financial system.

We have argued that the impact of China and India on the international financial system is fundamentally linked to the evolution of their domestic financial systems, including their exchange rate and capital account liberalization policies. As both China and India are likely to undergo further financial development and liberalization, these countries are

set to have an ever-increasing impact on the international financial system. We have argued that the nature of their integration with the international financial system is likely to be reshaped. At one level, the composition of the international balance sheet will become less asymmetric - with a greater accumulation of non-reserve foreign assets and a more balanced distribution of foreign liabilities between FDI, portfolio equity, and debt. This rebalancing should be good news for developing countries that may receive a greater share of the outward investment flows from China and India. At another level, there is a strong (but not undisputed) prospect that these countries will experience a sustained period of substantial current account deficits. In view of their increasing share in global output, the prospective current account deficits of China and India may be a central element in the next phase of the “global imbalances” debate. If this scenario plays out, other potential borrowers will receive smaller net capital flows and/or face a higher cost of capital.

The future developments are, as always, difficult to predict and will depend on domestic policy options and the international environment. Key aspects to monitor when analyzing the possible paths that China and India may follow (and their impact on the international system) including the following elements. First, it is essential to watch what approach these countries adopt regarding their exchange rate policy, particularly in light of the sustained appreciation pressure (from the market and the international political environment). While significant appreciation may be resisted in the short run by further reserve accumulation, this is increasingly costly and may compromise other policy objectives. Second, a sharp correction in the US dollar vis-à-vis other major currencies may act as an external trigger for a switch to greater exchange rate flexibility in China and India, as the renminbi and the rupee would become (more) undervalued relative to those major currencies. Indeed, concerns about such a correction may also prompt these countries to alter the currency composition of reserves, affecting interest rates and possibly exchange rates (at least in the short run). A third key component to monitor is how fast these countries substitute reserve holdings for other assets abroad. To the extent that the international environment keeps being favorable, it is likely that some of the ideas described above to shift away from traditional reserve holdings start to materialize. Fourth, a fully-fledged liberalization of capital controls remains unlikely in the short to medium term, in view of the outstanding weaknesses of China and India in coping with unrestricted debt flows. However, it is likely that these countries will continue to liberalize their domestic financial sectors, with implications for the composition of their international balance sheets and net foreign asset positions. The exact form of this liberalization process, its timing, and its pace are still to be determined and will remain a subject of attention. For all these reasons, we anticipate that the international financial integration of China and India is set to undergo significant reshaping in the coming years.

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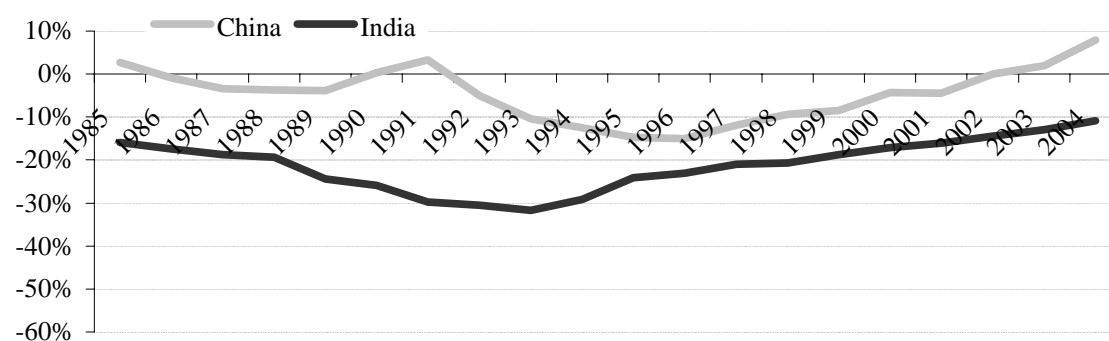
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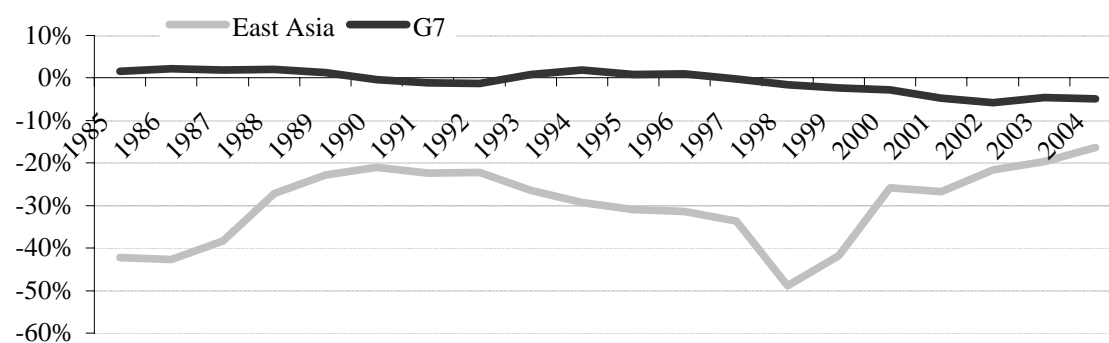
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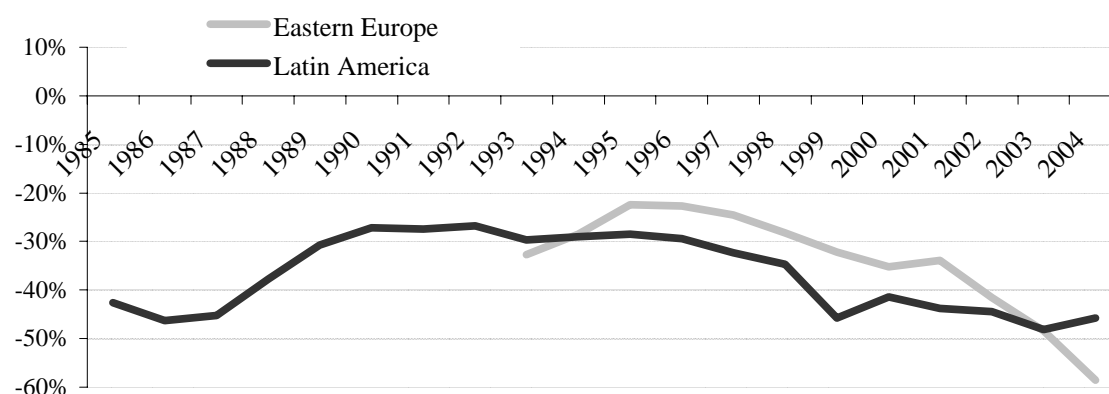
Figure 1
Net Foreign Asset Positions, 1985-2004
China and India



East Asia and G7

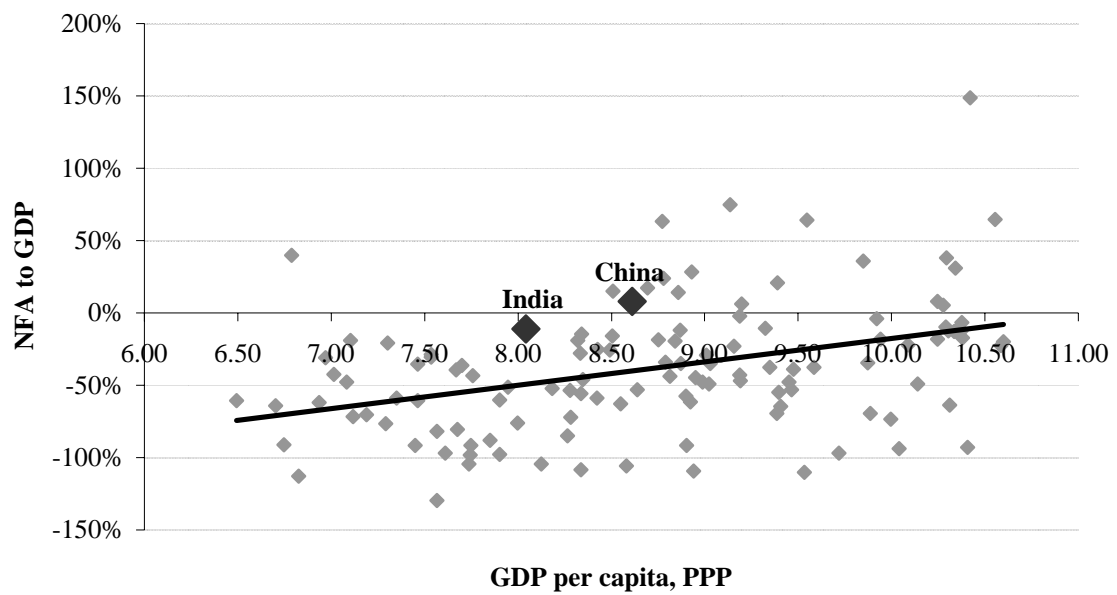


Eastern Europe and Latin America



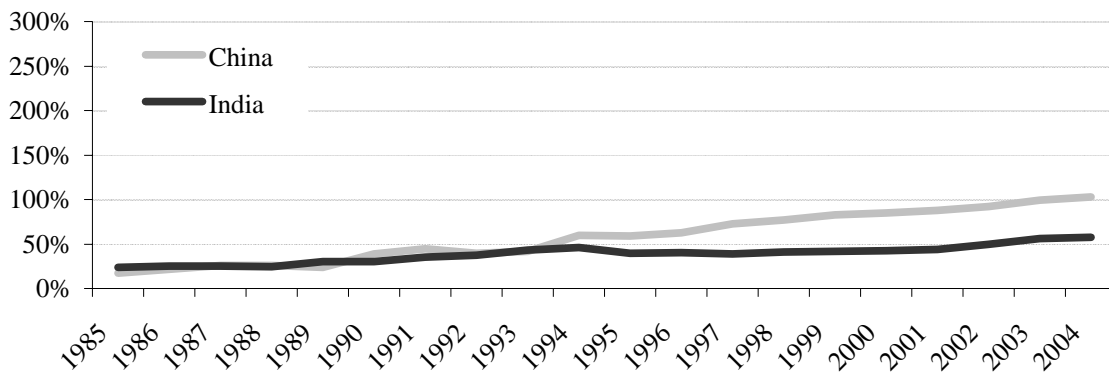
Net foreign asset position expressed as a ratio to GDP. East Asia is the average of Indonesia, Korea, Malaysia, and Thailand. G7 is the average of Canada, France, Germany, Italy, Japan, United Kingdom, and United States. Latin America is the average of Argentina, Brazil, Chile, and Mexico. Eastern Europe is the average of Czech Republic, Hungary, and Poland. The series for the regions are weighted averages where the weights are the countries' GDPs as a fraction of the region's GDP. Source: Authors' calculations drawing on the dataset constructed by Lane and Milesi-Ferretti (2006).

Figure 2
Cross-section of Net Foreign Asset Postitions, 2004

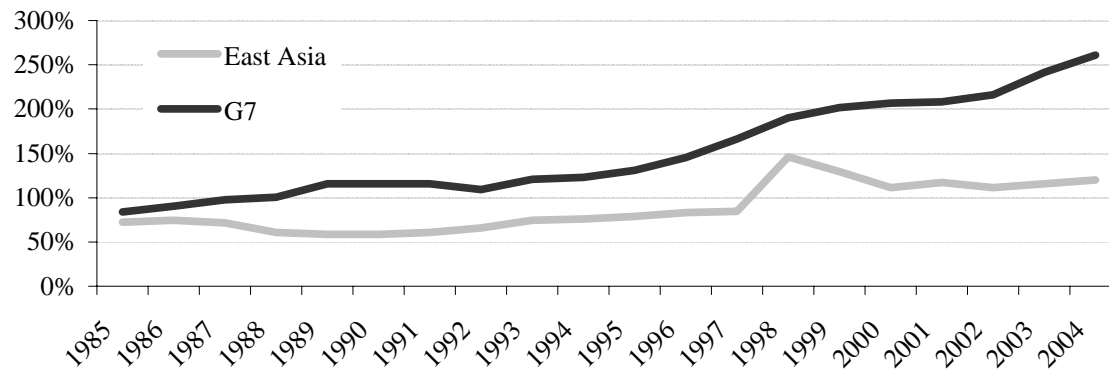


Net foreign assets expressed as a ratio to GDP. Source: Lane (2006), drawing on the dataset constructed by Lane and Milesi-Ferretti (2006).

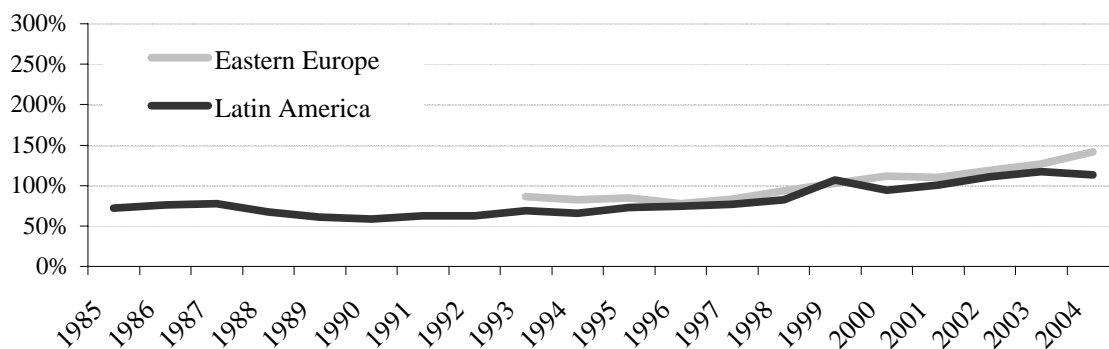
Figure 3
International Financial Integration
China and India



East Asia and G7

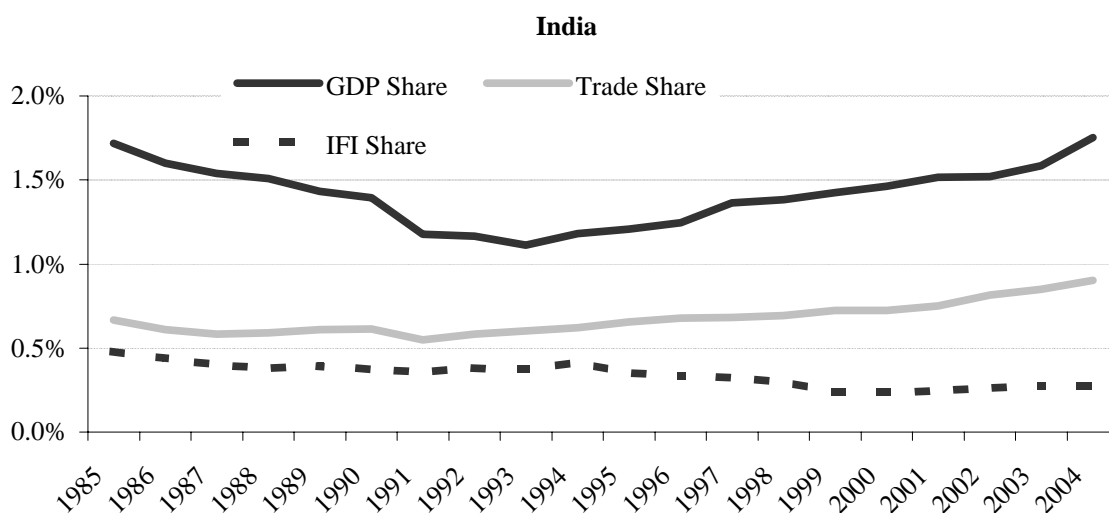
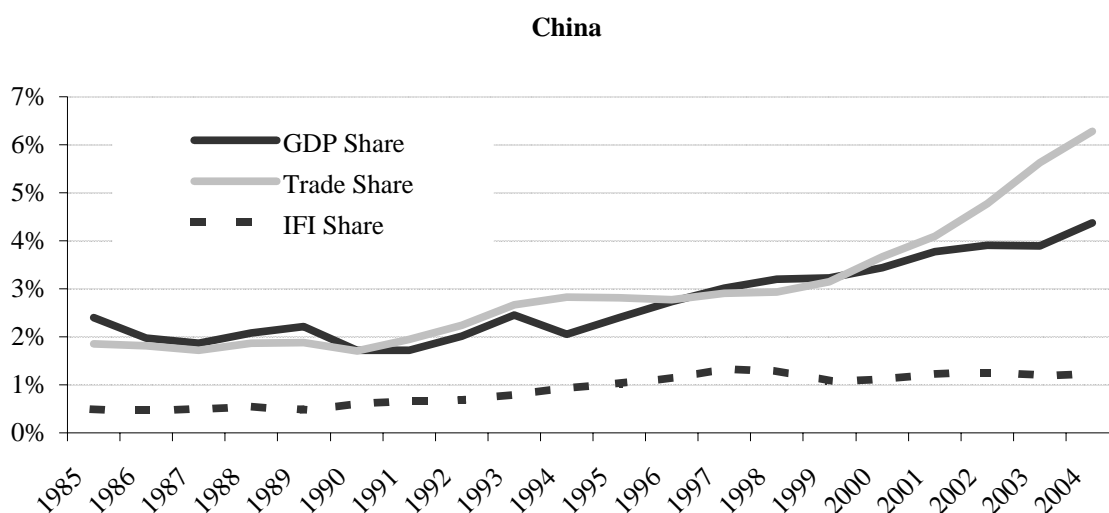


Eastern Europe and Latin America



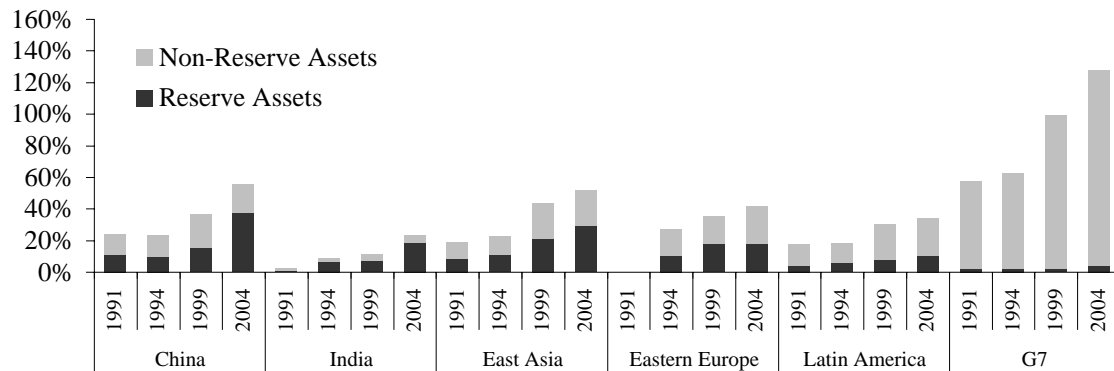
Sum of foreign assets and liabilities expressed as a ratio to GDP. East Asia is the average of Indonesia, Korea, Malaysia, and Thailand. G7 is the average of Canada, France, Germany, Italy, Japan, United Kingdom, and United States. Latin America is the average of Argentina, Brazil, Chile, and Mexico. Eastern Europe is the average of Czech Republic, Hungary, and Poland. The series for the regions are weighted averages where the weights are the countries' GDPs as a fraction of the region's GDP. Source: Authors' calculations drawing on the dataset constructed by Lane and Milesi-Ferretti (2006).

Figure 4
World Shares of GDP, Trade, and International Financial Integration

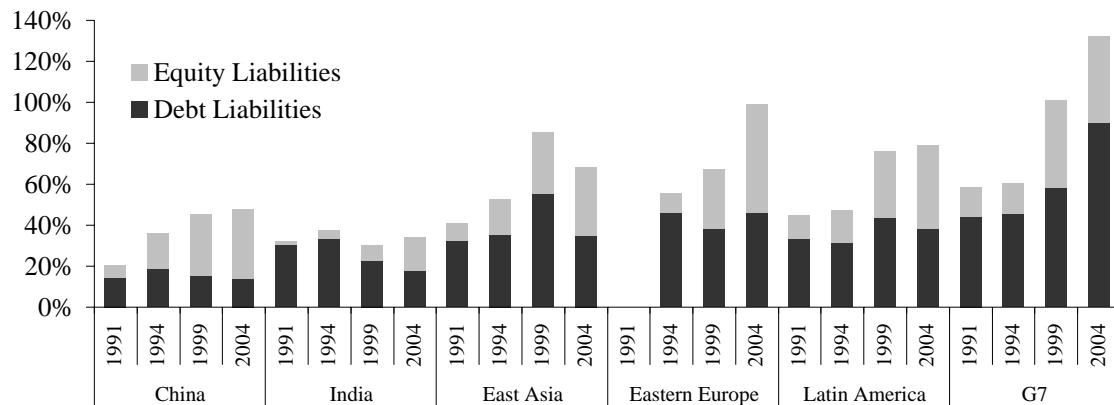


The GDP shares are calculated as the country's GDP divided by the sum of GDP for all the countries in the dataset. The trade shares are calculated as the country's exports plus imports divided by the sum of exports and imports of all the countries in the dataset. The international financial integration shares are calculated as the sum of the country's assets plus liabilities divided by the sum of these for all the countries in the dataset. Source: Authors' calculations drawing on the dataset constructed by Lane and Milsei-Ferretti (2006).

Figure 5
Composition of Assets and Liabilities
Reserve and Non-Reserve Assets to GDP



Debt and Equity Liabilities to GDP



East Asia is the average of Indonesia, Korea, Malaysia, and Thailand. G7 is the average of Canada, France, Germany, Italy, Japan, United Kingdom, and United States. Latin America is the average of Argentina, Brazil, Chile, and Mexico. Eastern Europe is the average of Czech Republic, Hungary, and Poland. Source: Authors' calculations drawing on the dataset constructed by Lane and Milesi-Ferretti (2006).

Figure 6
Top Foreign Asset and Liability Holders, 2004

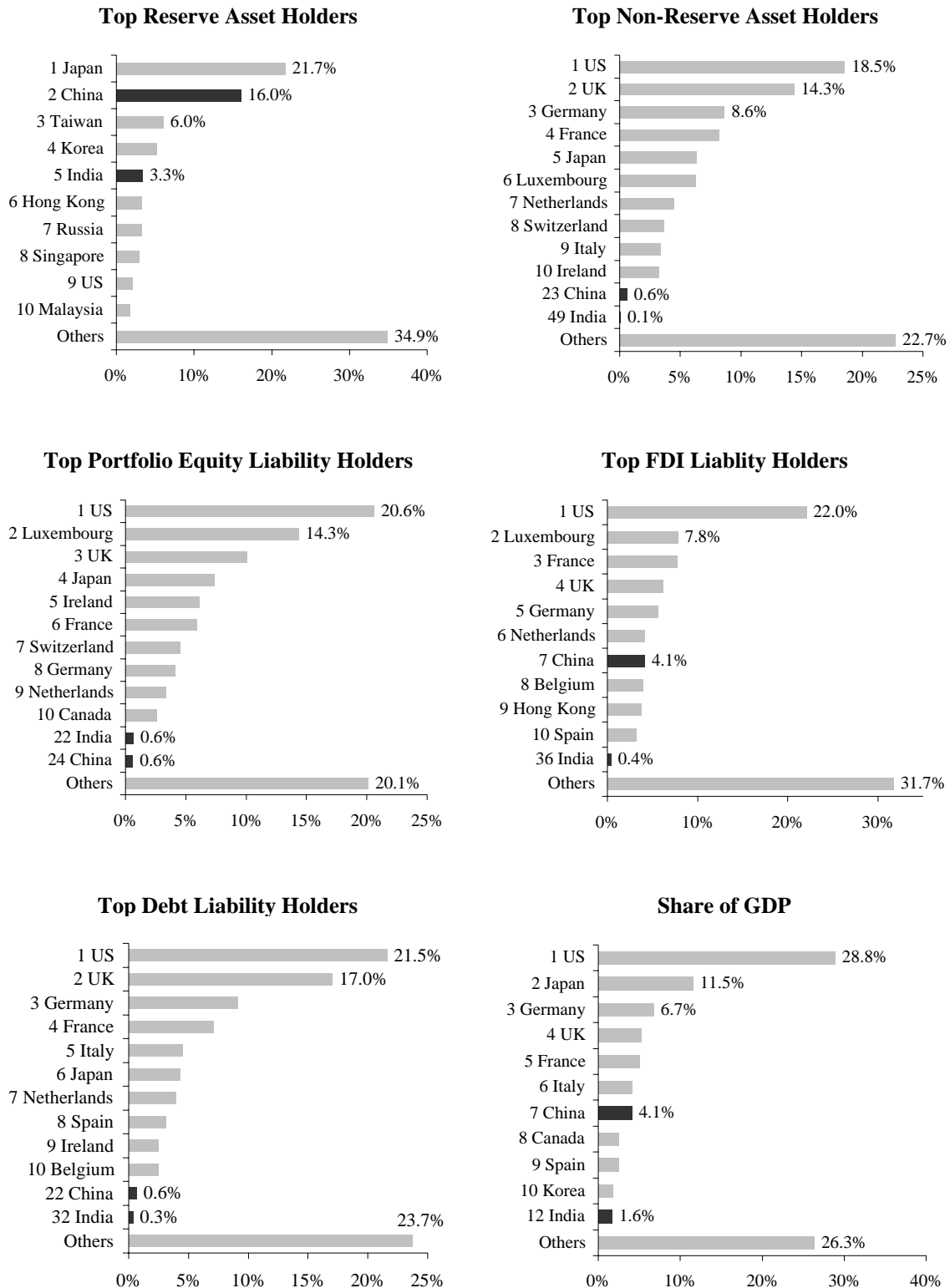
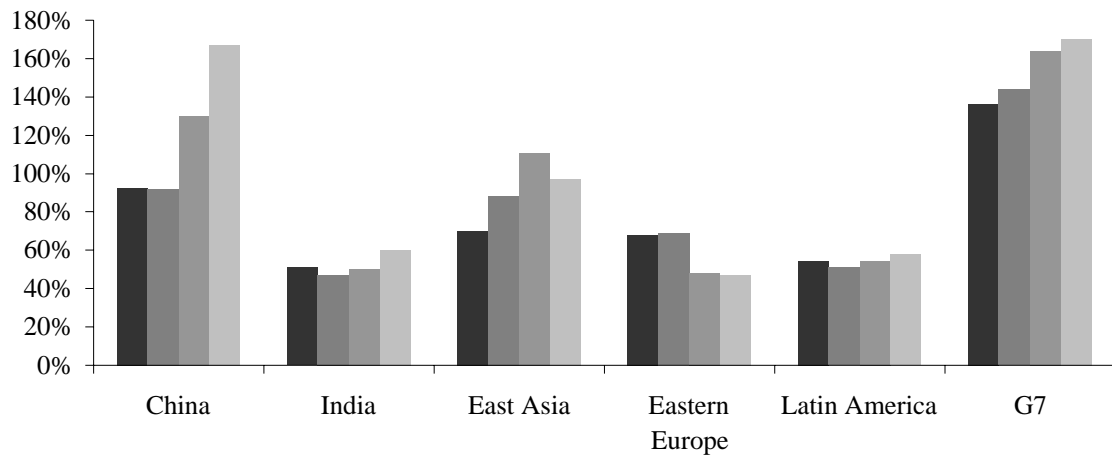


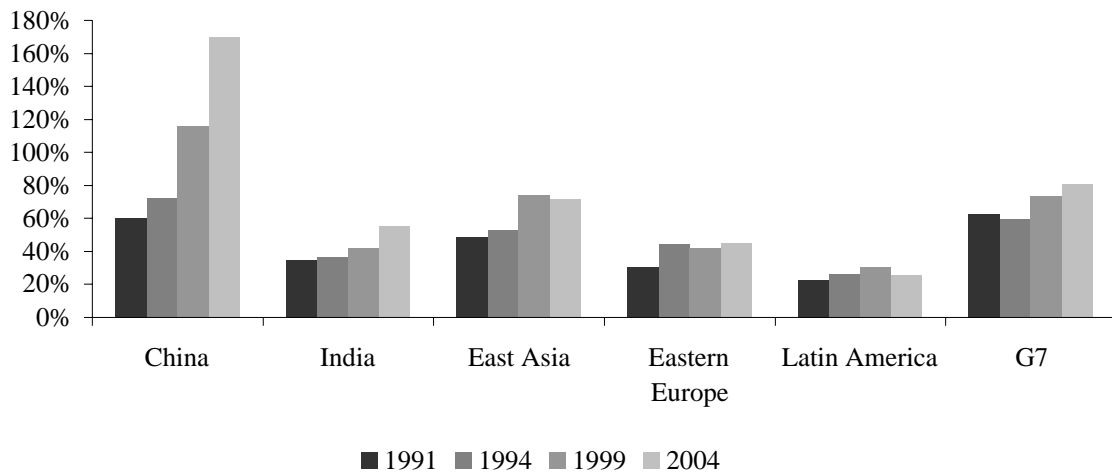
Figure shows the holdings of foreign assets and liabilities, by type of asset and liability, of the ten largest holders, China, India, and the sum of all the other countries. It also shows the share of GDP of the ten largest economies and India. Holdings are expressed as a percentage of the sum of the holdings of all the countries in the dataset. Source: Authors' calculations drawing on the dataset constructed by Lane and Milesi-Ferretti (2006).

Figure 7
Banking Sector

Credit / GDP

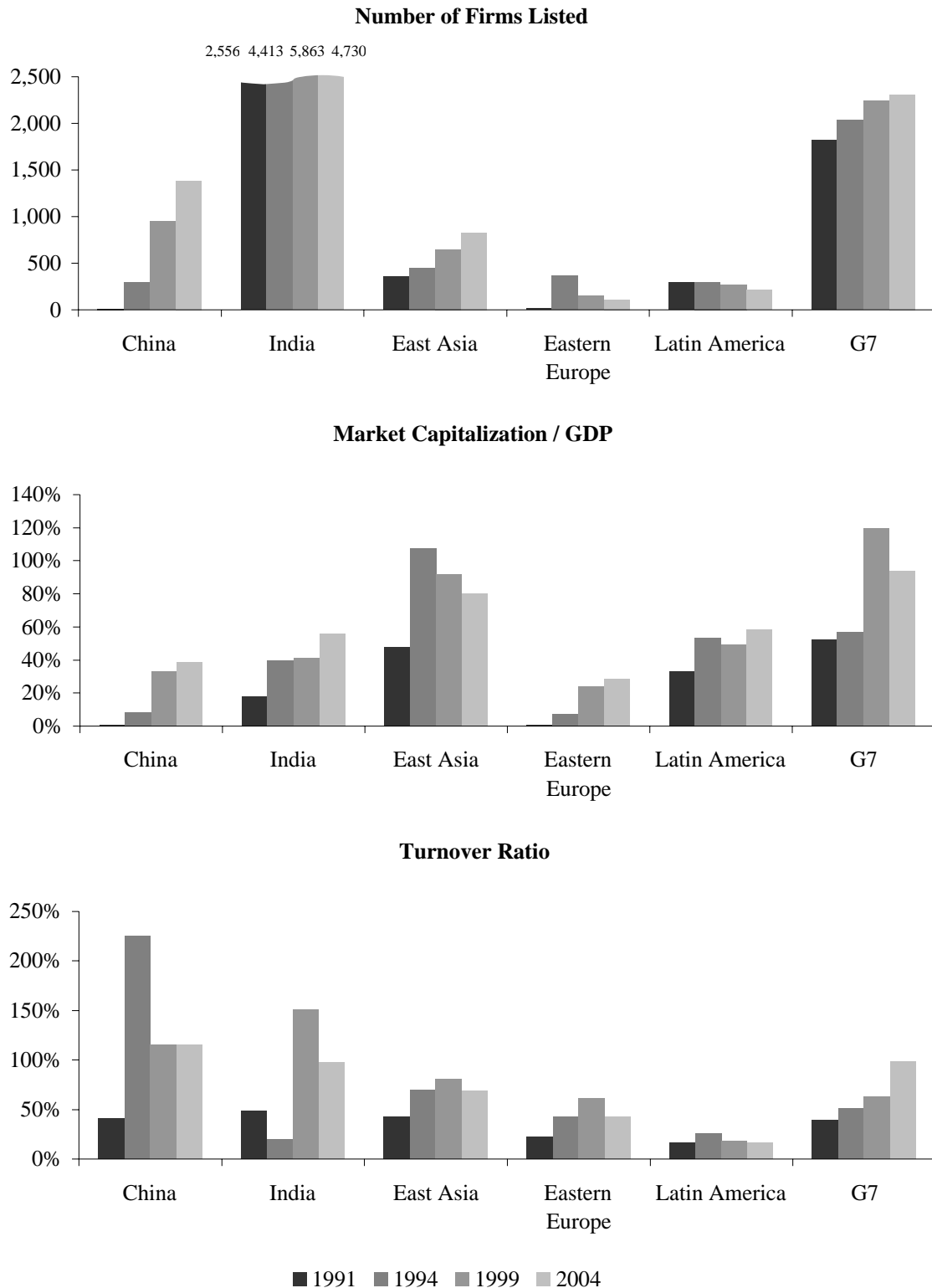


Deposits / GDP



East Asia is the average of Indonesia, Korea, Malaysia, and Thailand. G7 is the average of Canada, France, Germany, Italy, Japan, United Kingdom, and United States. Latin America is the average of Argentina, Brazil, Chile, and Mexico. Eastern Europe is the average of Czech Republic, Hungary, and Poland. Source: World Bank World Development Indicators. The data source for Chinese deposits is Beck, Demirgüç-Kunt and Levine (2006) for the years 1991, 1994 and 1999, and International Financial Statistics for 2004.

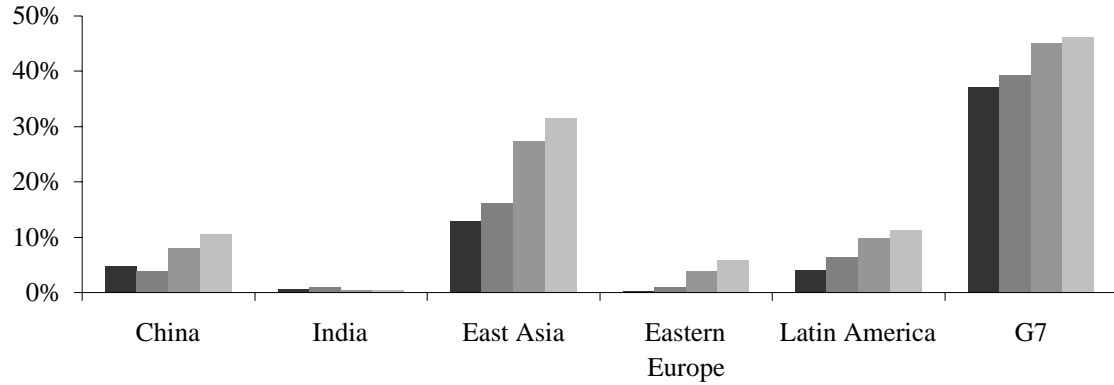
Figure 8
Stock Markets



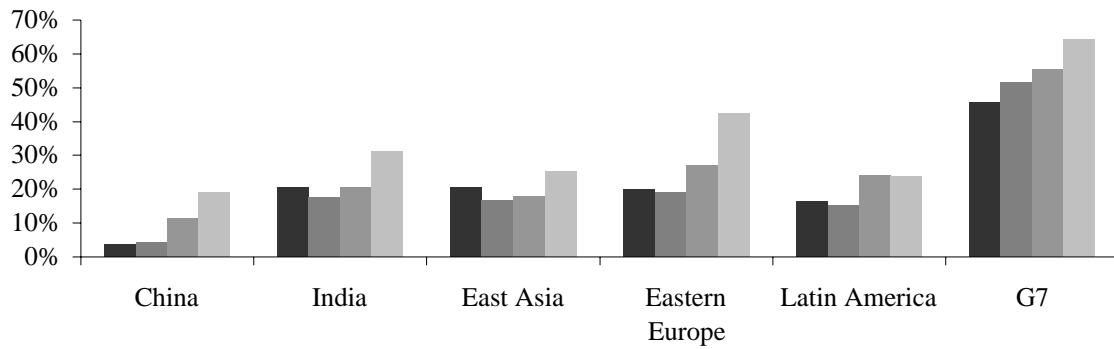
East Asia is the average of Indonesia, Korea, Malaysia, and Thailand. G7 is the average of Canada, France, Germany, Italy, Japan, United Kingdom, and United States. Latin America is the average of Argentina, Brazil, Chile, and Mexico. Eastern Europe is the average of Czech Republic, Hungary, and Poland. Source: Standard and Poor's Global Stock Markets Factbook, and World Bank World Development Indicators.

Figure 9
Debt Markets

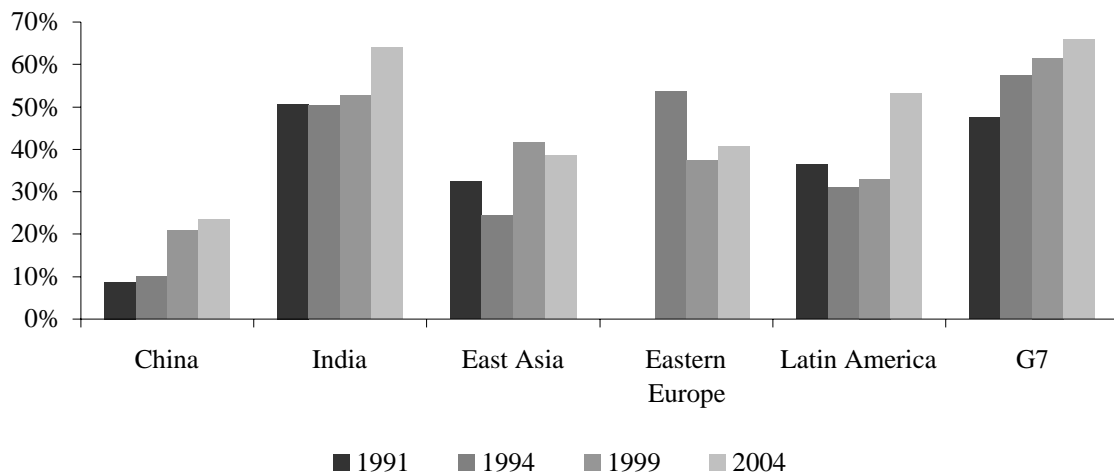
Private Bond Market Capitalization / GDP



Public Bond Market Capitalization / GDP



Central Government Debt / GDP

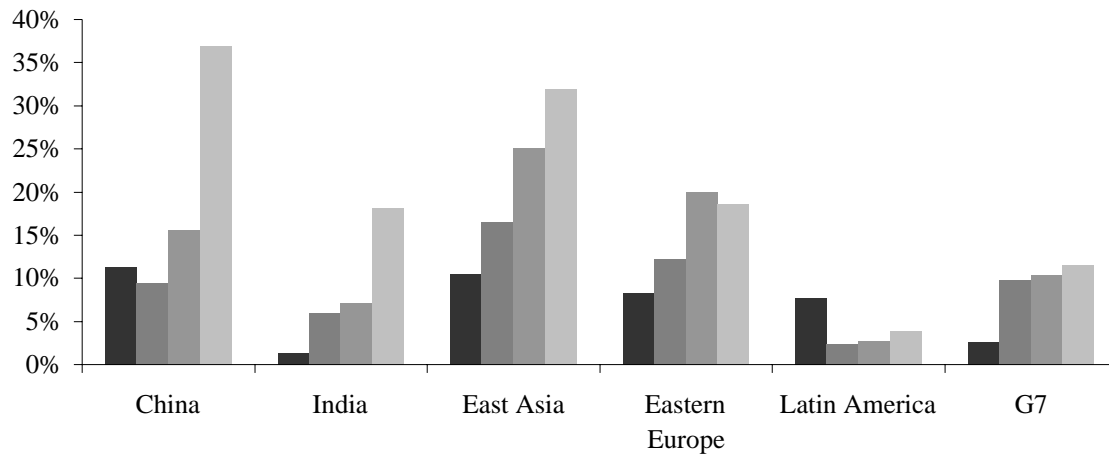


■ 1991 ■ 1994 ■ 1999 ■ 2004

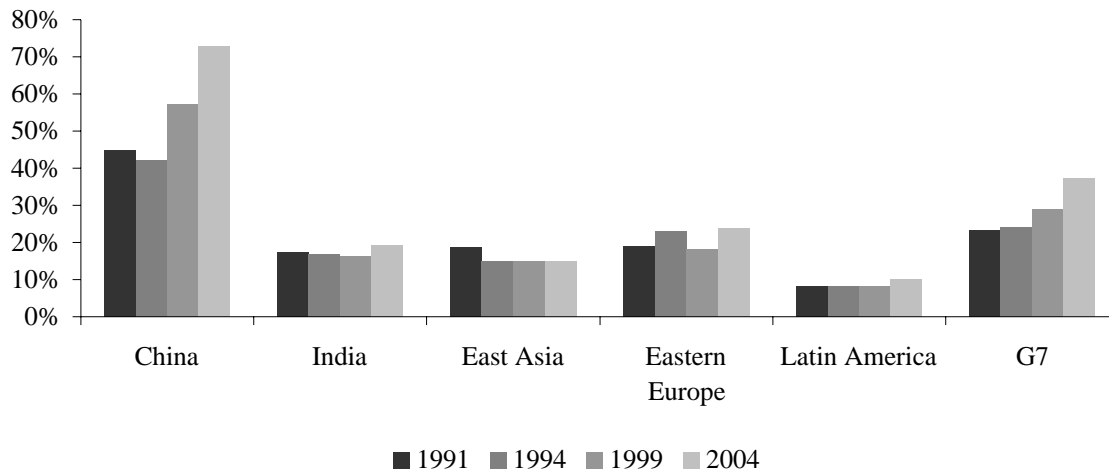
East Asia is the average of Indonesia, Korea, Malaysia, and Thailand. G7 is the average of Canada, France, Germany, Italy, Japan, United Kingdom, and United States. Latin America is the average of Argentina, Brazil, Chile, and Mexico. Eastern Europe is the average of Czech Republic, Hungary, and Poland. Source: Beck, Demirgüç-Kunt and Levine (2006), and Jaimovich and Panizza (2006).

Figure 10
Foreign Exchange Reserves and Money

Foreign Exchange Reserves / GDP



M1 / GDP



■ 1991 ■ 1994 ■ 1999 ■ 2004

East Asia is the average of Indonesia, Korea, Malaysia, and Thailand. G7 is the average of Canada, France, Germany, Italy, Japan, United Kingdom, and United States. Latin America is the average of Argentina, Brazil, Chile, and Mexico. Eastern Europe is the average of Czech Republic, Hungary, and Poland. Source: World Bank WDI and International Monetary Fund IFS. Money / GDP average for G7 does not include UK.

Table 1a
Composition of Foreign Assets and Liabilities, 2004

	China		India	
	Assets	Liabilities	Assets	Liabilities
Portfolio Equity	0.3	3.4	0.1	9.6
FDI	2.2	30.1	1.4	6.7
Private Debt	15.6	13.9	2.7	17.9
Reserves	37.3		19.2	
Total	55.4	47.4	23.4	34.3

Variables are expressed as a percentage of GDP. Source: Authors' calculations, based on dataset constructed by Lane and Milesi-Ferretti (2006).

Table 1b
Asymmetries in the International Balance Sheet, 2004

	China	India
Net Portfolio Equity	-3.1	-9.5
Net FDI	-27.9	-5.3
Net Equity	-31.0	-14.8
Net Private Debt	1.8	-15.3
Reserves	37.3	19.2
Net Debt	39.0	3.9

Variables are expressed as a percentage of GDP. Net Private Debt equals non-reserve debt assets minus debt liabilities. Source: Authors' calculations, based on dataset constructed by Lane and Milesi-Ferretti (2006).

Table 2a
Sources of FDI Liabilities

	China		India
World	100.0	World	100.0
Hong Kong SAR	45.0	Mauritius	35.6
United States	8.9	United States	16.5
Japan	8.7	Japan	6.9
Taiwan POC	7.4	Netherlands	6.9
British Virgin Islands	6.9	UK	6.6
Korea	4.8	Germany	4.4
Singapore	4.8	Singapore	3.1
United Kingdom	2.3	France	2.7
Germany	1.8	Korea	2.2
France	1.3	Switzerland	2.0
Other	8.2	Other	13.2

Tables show the percentages of FDI inflows to China and India coming from different sources. Source: Authors' calculations based on data from the Chinese Ministry of Commerce of the People's Republic of China (<http://www.fdi.gov.cn>) and the Indian Department of Industrial Policy and Promotion (<http://dipp.nic.in/>).

Table 2b
Sources of Portfolio Liabilities

	China			India	
	Equity	Debt		Equity	Debt
World	100.0	100.0	World	100.0	100.0
Hong Kong SAR	34.3	36.7	United States	41.2	13.4
United States	28.6	16.3	Mauritius	31.5	27.8
Europe 15	24.7	20.4	Europe 15	24.1	22.8
Japan	4.6	10.3	Japan	0.2	11.9
Singapore	3.9	10.3	Singapore	0.4	16.6
Rest of the World	4.0	5.9	Rest of the World	2.6	7.6

Tables show the percentages of portfolio inflows to China and India coming from different sources. Source: Authors' calculations based on data from Coordinated Portfolio Investment Survey.

Table 3
Major Creditors and Debtors

Country	NFA / World GDP	Country	NFA / World GDP
Japan	4.34	United States	-6.49
Switzerland	1.25	Spain	-1.19
Taiwan	1.06	Australia	-0.96
Hong Kong	1.05	Italy	-0.75
United Arab Emirates	0.54	Brazil	-0.72
Germany	0.54	Mexico	-0.71
Singapore	0.46	United Kingdom	-0.67
Norway	0.40	Greece	-0.37
Saudi Arabia	0.39	Turkey	-0.33
China	0.32	Poland	-0.32
Kuwait	0.31	Canada	-0.30
France	0.27	Indonesia	-0.29
Belgium	0.27	Portugal	-0.28
Libya	0.16	Hungary	-0.24
Qatar	0.15	New Zealand	-0.22
Iran, Islamic Republic of	0.12	India	-0.18
Luxembourg	0.09	Argentina	-0.18

Source: Author's calculations based on dataset of Lane and Milesi-Ferretti (2006).

Table 4
Chronology of Financial Measures since 1990: China

1990	Shanghai Securities Exchange is officially recognized.
April 1990	Amendment to the law on Chinese foreign equity joint ventures, stipulating that the State would not nationalize joint ventures, simplifying the approval procedures for new foreign investment enterprises, and extending the management rights of foreigners.
May 1990	Shanghai opened to FDI, with tax incentives similar to Special Economic Zones. The State Council issued regulations for the sale and transfer of land use rights in cities and towns to encourage foreign investors to plan long-term investment.
1991	Shenzhen Stock Exchange is officially recognized.
April 1991	Elimination of tax of 10 percent on distributed profits remitted abroad by foreign investors in Foreign Funded Enterprises, unifying the tax rates on Chinese foreign joint ventures and wholly foreign enterprises. Also, more tax benefits to priority industrial sectors.
1992	B-share market is launched.
March 1992	Foreign investment further liberalized, opening a large number of in-land and border areas.
July 1993	Qingdao Beer is the first Chinese firm to list in Hong Kong Stock Exchange.
September 1996	Provision of guarantees by authorized resident financial institutions and nonfinancial legal entities that have foreign exchange receipt was allowed.
1997	Financial institutions are allowed to issue bonds in international markets with SAFE approval.
January 1998	Regulations for issuing bonds denominated in foreign currency by domestic institutions were issued.
February 1999	The first private firm is listed abroad.
February 2001	Domestic investors were allowed to purchase B shares with existing foreign currency deposits.
June 2001	Domestic investors were allowed to purchase B shares with new foreign currency deposits.
September 2001	Restrictions were liberalized on purchases of foreign exchange for advance repayments of loans and debts.
April 2002	A new four-tier classification was introduced, defining sectors in which foreign investment is encouraged, permitted, restricted, or banned. As a result, sectors that were previously closed to foreign investment were opened.
December 2002	Qualified Foreign Institutional Investors were allowed to purchase A shares, subject to restrictions.
January 2003	Permission from the SAFE was no longer required for domestic residents to borrow foreign exchange from domestic Chinese financial institutions.
November 2003	In some provinces and regions, the limit on outward direct investment was raised to \$3 million, from \$1 million.
January 2004	The asset requirements for Hong Kong banks to open branches in mainland China were lowered to \$6 billion, from \$20 billion. Other restrictions on Hong Kong banks were eased too.
June 2004	Domestic foreign-funded banks are not permitted to convert debt contracted abroad into RMB, and are not allowed to purchase foreign exchange for servicing such debts. Capital remitted through FDI can only be converted to RMB upon proof of domestic payment order.
December 2004	Foreign heirs are allowed to take inheritance out of the Mainland. Emigrants are allowed to take legally obtained personal assets with them.

Source: Prasad and Wei (2005) and Zhao (2006).

Table 5
Chronology of Financial Measures since 1990: India

July 1991	Government abolished the industrial licensing system, except in 15 critical industries, and reduced the number of industries reserved to the public sector from 17 to 6. Government approval for the expansion of large firms is no longer necessary, including foreign firms. Foreign firms are allowed major shareholding in joint-ventures, and foreign investment up to 51 percent of equity in 35 priority industries receives automatic approval. The new investment policy also spells more incentives to attract FDI from non-resident Indians, including 100 percent ownership share in many sectors and full repatriation of profits.
1992	Security and Exchange Board of India (SEBI) Act passed: the SEBI becomes operational as an independent regulator.
September 1992	FII's given permission to participate in the Indian market. One FII can own up to 5 percent of a firm, and all FII's combined can own 24 percent. Minimum 70 percent investment in equities. FII's must have at least 50 investors.
1994	National Stock Exchange (NSE) began trading bonds in June, and equity in November. Differentiating features of the NSE included: equal access to all traders in a vast geographical area, a competitive market in security intermediation, electronic matching of trades on the basis of price-time priority, anonymous trading followed by guaranteed settlement, and a more independent corporate governance structure (not an association of brokers).
November 1996	New concept of "100 percent debt FII's" permitted, can buy corporate bonds, but not government bonds.
April 1997	Ceiling upon total ownership by all FII's of a firm raised from 24 percent to 30 percent. Required shareholder resolution.
April 1998	FII's permitted to invest in government bonds, with a ceiling upon all FII's put together of \$1 billion.
June 1998	Ceiling upon ownership by one FII in one firm raised from 5 percent to 10 percent. FII's permitted to partially hedge currency exposure risk using the forward market. FII's permitted to trade equity derivatives in a limited way.
August 1999	Requirement that FII must have at least 50 investors eased to 20 investors.
February 2000	Foreign firms and individuals permitted access to the Indian market through FII's as "subaccounts." Local fund managers also permitted to do fund management for foreign firms and individuals through sub accounts. Requirement that no investor can have more than 5 percent of an FII eased to 10 percent.
March 2000	Ceiling upon total ownership by all FII's of a firm raised from 30 percent to 40 percent. Required shareholder resolution.
March 2001	Ceiling upon total ownership by all FII's of a firm raised from 40 percent to 49 percent. Required shareholder resolution.
September 2001	Ceiling upon total ownership by all FII's of a firm raised from 49 percent to "the sectoral cap for the industry". Required shareholder resolution.
January 2003	Limitations upon FII's hedging using the forward currency market removed.
December 2003	Twin approvals for FII's at both SEBI and RBI replaced by single approval at SEBI.
November 2004	New ceiling placed upon total ownership by all FII's of corporate bonds at \$0.5 billion.

Source: Patnaik and Shah (2005), Sharma (2000), and Thomas (2005).