FRBSF Joint Board of Directors Meeting Economic Research Seminar Session April 11, 2012

# U.S. Income Inequality in Perspective

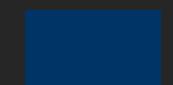
















## The Evolution of Top Incomes in the United States

### **Bradley Heim**

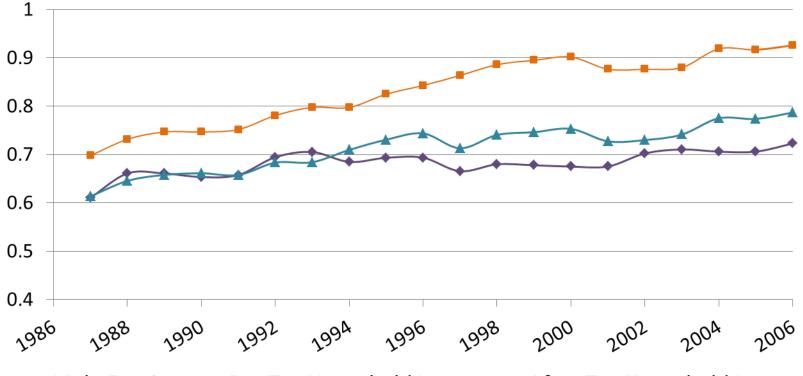
## School of Public and Environmental Affairs Indiana University

#### Prepared for Federal Reserve Bank of San Francisco 2012 Conference of Twelfth District Directors

The views expressed are those of the author and are not necessarily those of the U.S. Department of the Treasury.



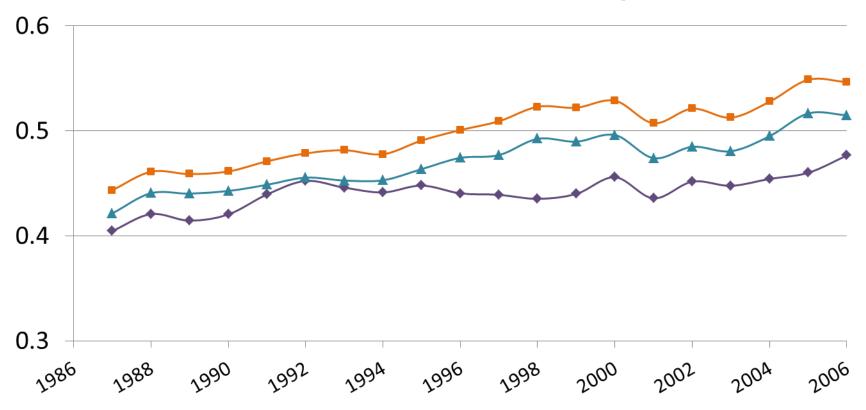
### **Cross-Sectional Variance of Log Income by Year**



---Male Earnings --- Pre-Tax Household Income --- After-Tax Household Income

Source: DeBacker, Heim, Panousi, Vidangos "Rising Inequality: Transitory or Permanent? New Evidence from a Panel of U.S. Tax Returns"

### **Cross-Sectional Gini Coefficient by Year**



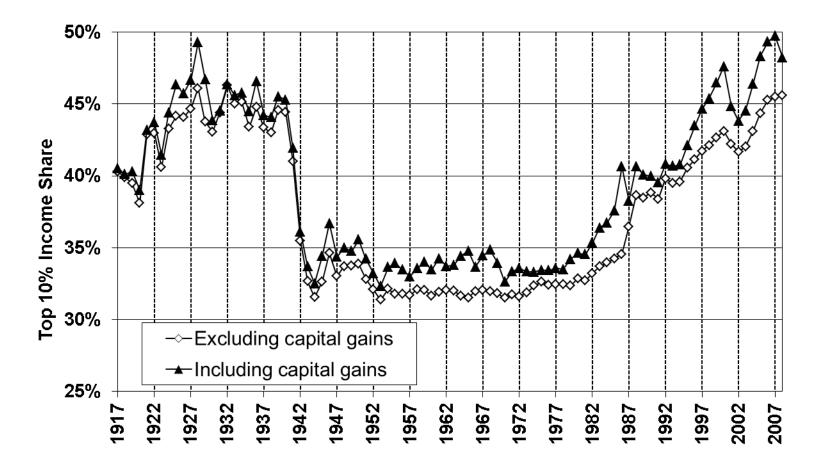
Male Earnings — Pre-Tax Household Income After-Tax Household Income Source: DeBacker, Heim, Panousi, Vidangos "Rising Inequality: Transitory or Permanent? New Evidence from a Panel of U.S. Tax Returns"

# How Much Income Is Needed to be in Top Quantiles? (In 2005)

• Top 10% - \$94,000



The Top 10% Income Share, 1917-2008



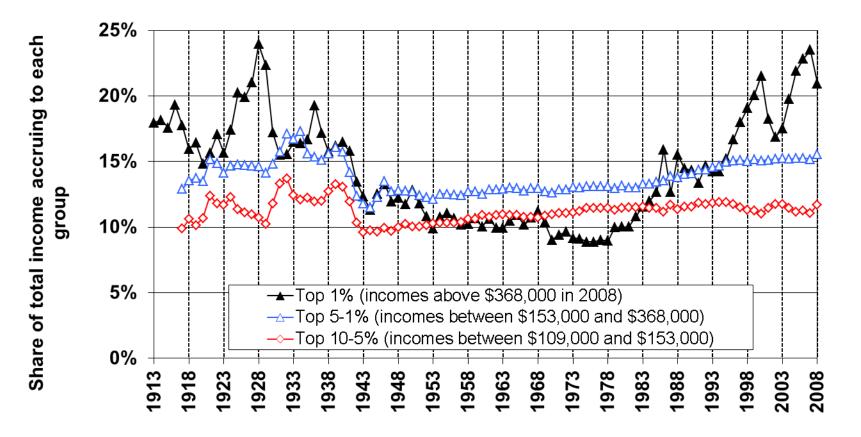
Source: Piketty and Saez "Income Inequality in the United States, 1913-1998", Table updated to 2008 at http://elasa.berkeley.edu

# How Much Income Is Needed to be in Top Quantiles? (In 2005)

- Top 10% \$94,000
- Top 1% \$295,000



#### Decomposing the Top Decile US Income Share into 3 Groups, 1913-2008



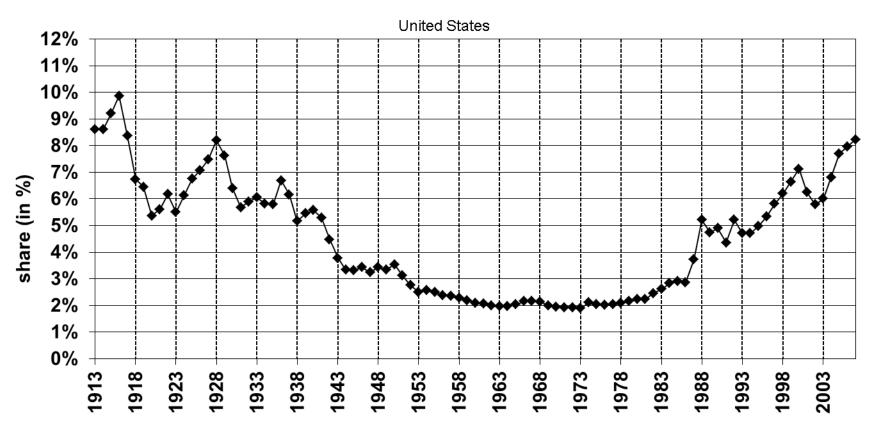
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# How Much Income Is Needed to be in Top Quantiles? (In 2005)

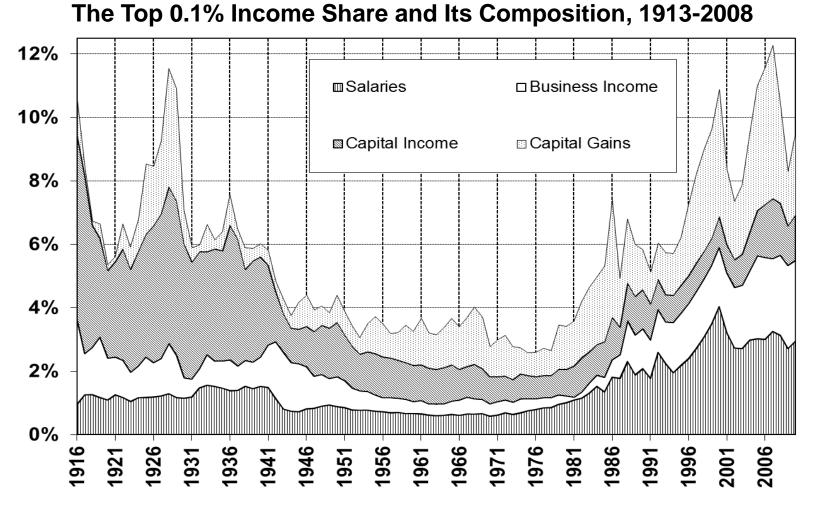
- Top 10% \$94,000
- Top 1% \$295,000
- Top 0.1% \$1.25 Million





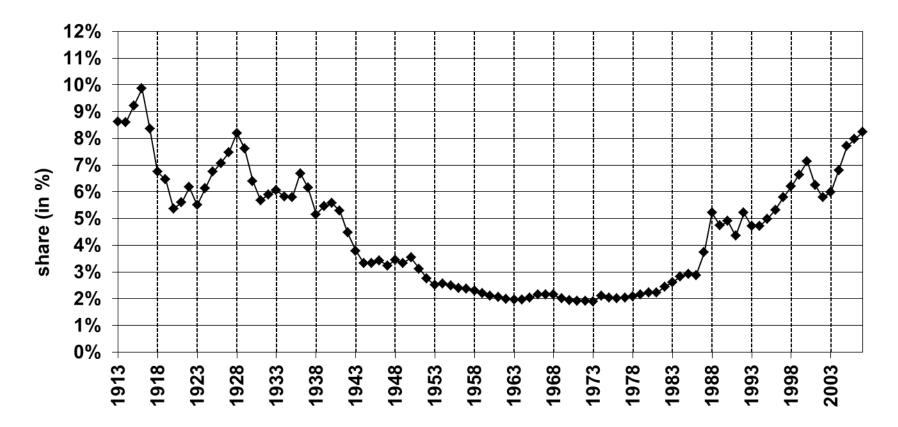


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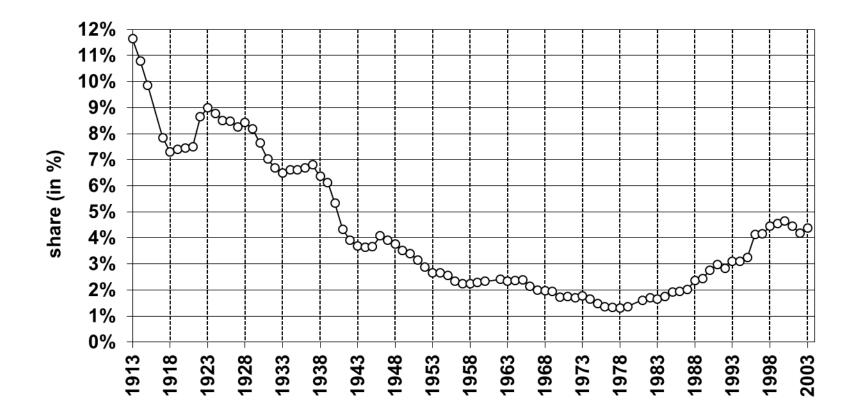
Source: Piketty and Saez "Income Inequality in the United States, 1913-1998", Table updated to 2008 at http://elasa.berkeley.edu

Top 0.1% Income Shares in the United States, 1913-2007



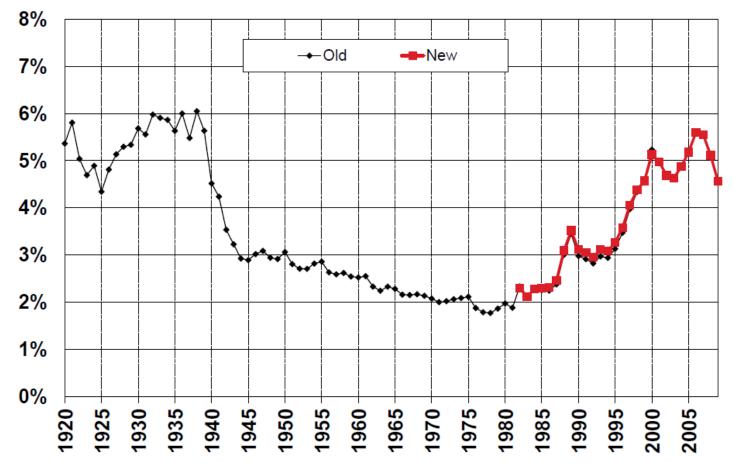
Source: Piketty and Saez "Income Inequality in the United States, 1913-1998, Table updated to 2008 at http://elasa.berkeley.edu

Top 0.1% Income Share in the United Kingdom, 1913-2007



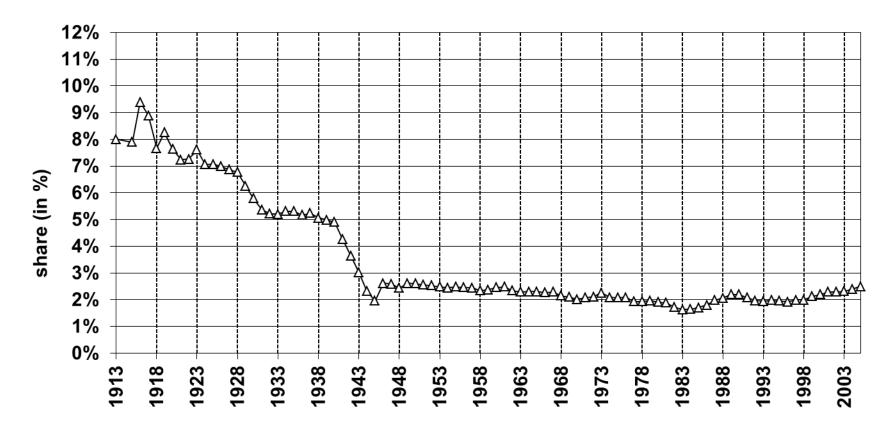
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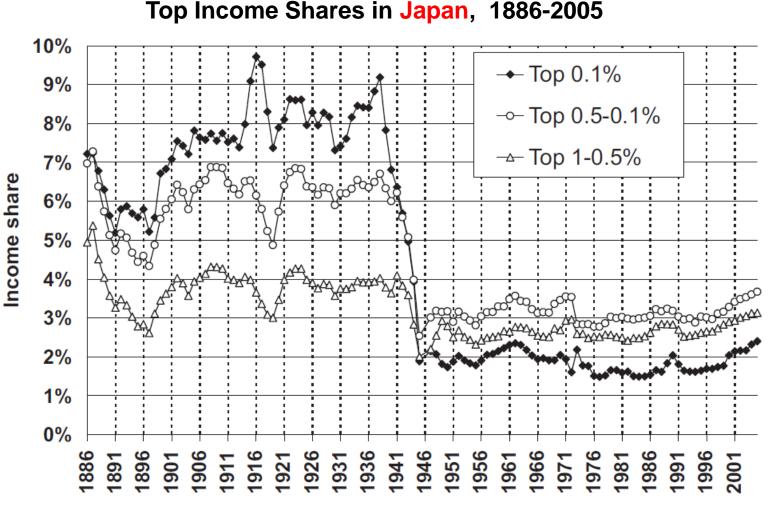


Source: Veall "Top Income Shares in Canada: Updates and Extensions"

Top 0.1% Income Share in France, 1913-2005



Source: Piketty and Saez "Income Inequality in the United States, 1913-1998, Table updated to 2008 at http://elasa.berkeley.edu



Source: Moriguchi and Saez "The Evolution of Income Concentration in Japan, 1886-2005: Evidence from Income Tax Statistics"

Possible explanations for rising top income shares

## Changes in relative demand for labor

- Globalization
- Skill-biased technical change

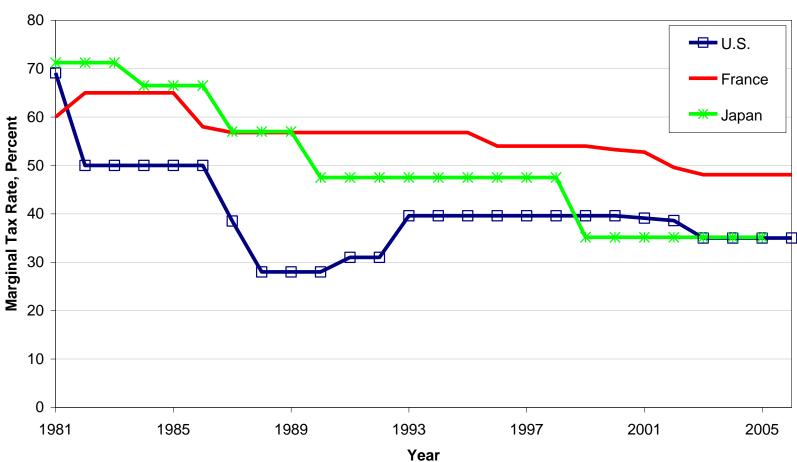


Possible explanations for rising top income shares

## <u>Taxes</u>

- Incentive effects due to lowered top marginal rates
- Income shifting between corporate and personal income tax bases after TRA86



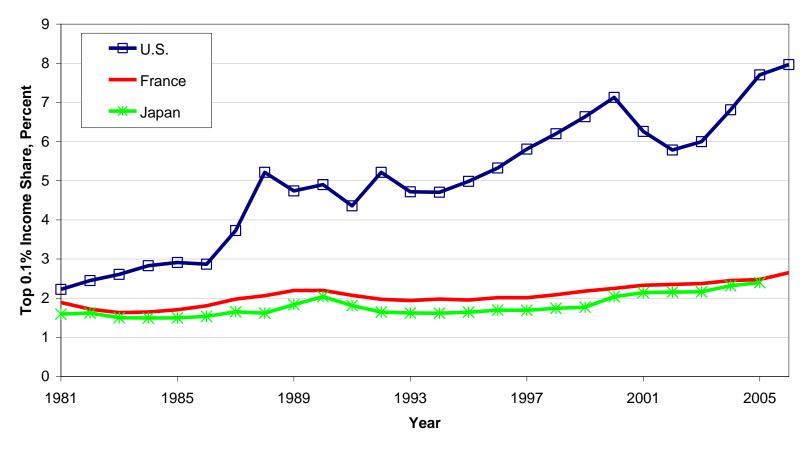


#### Figure 2 -- Top marginal income tax rate: United States, France, and Japan, 1981 - 2006

Source: OECD (2009).



Figure 1 -- Percentage of national income (excluding capital gains) received by top 0.1% of income earners: United States, France, and Japan, 1981 - 2006



Source: Piketty and Saez (2003, updated in 2008 at <a href="http://elsa.berkeley.edu/~saez/TabFig2006.xls">http://elsa.berkeley.edu/~saez/TabFig2006.xls</a>; Moriguchi and Saez (2008); Piketty (2003); Landais (2008); and upublished tables provided to the authors by Camille Landais.

## Possible explanations for rising top income shares

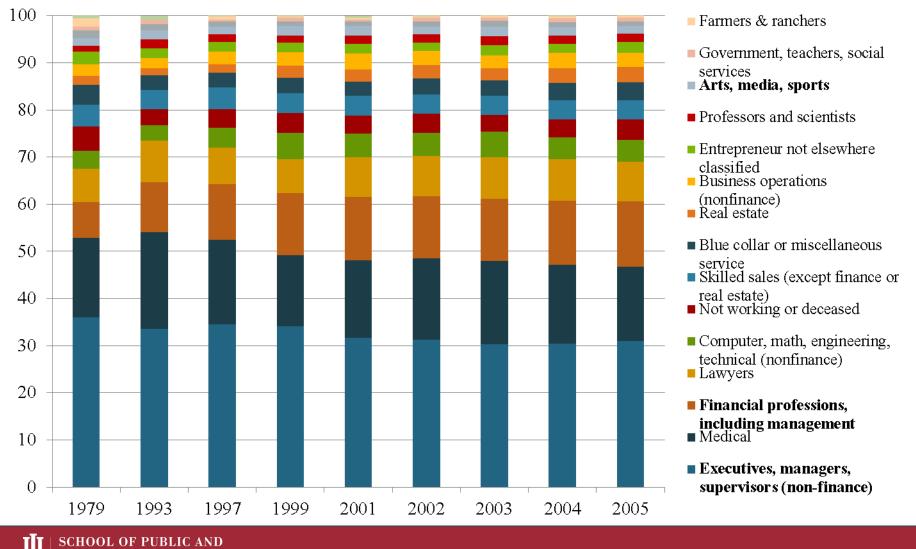
- Occupation related explanations
- Superstars
- Executive compensation
- Compensation of financial professionals
- Are there enough at top?



Other	58	Self-employment tax. Attach Schedule SE	58	E09400	
	59	Social security and Medicare tax on tip income not reported to employer. Attach Form 4137	59	E09800	
Taxes	60	Additional tax on IRAs, other gualified retirement plans, etc. Attach Form 5329 if required	60	E09900	
	61	Advance earned income credit payments from Form(s) W-2	61		
	62	Household employment taxes. Attach Schedule H	62		
	63	Add lines 67 through 62. This is your total tax	63		
Payments	64	Federal Income tax withheld from Forms W-2 and 1099 . 64 E10700	_		
	65	2005 estimated tax payments and amount applied from 2004 return 65 E10900	-		
If you have a	668	Earned Income credit (EIC) 66a	-		
qualifying child, attach	b	Nontaxable combat pay election  66b			
Schedule EIC.	67	Excess social security and tier 1 RRTA tax withheld (see page 59) 67 E11200	4	70a F2439=E114	00
L	68	Additional child tax credit. Attach Form 8912 68 E11070	4	70b F4136=E113	00
	69	Amount paid with request for extension to file (see page 59) 69 E11100	4		
	70	Payments from: a Form 2439 b Form 4136 c Form 8886 70			
	71	Add lines 64, 65, 66a, and 67 through 70. These are your total payments	71		
Refund	72	If line 71 is more than line 63, subtract line 63 from line 71. This is the amount you overpaid	72	E11900 (-)	
Direct deposit? See page 59	73a	Amount of line 72 you want refunded to you	73a		
	► b	Routing number Savings			
and fill in 73b, 73c, and 73d,	► d	Account number			
	74	Amount of line 72 you want applied to your 2006 estimated tax 🕨 74 E12000		E11900 (+)	
Amount	75	Amount you owe. Subtract line 71 from line 63. For details on how to pay, see page 60 🕨	75	L11800 (+)	
You Owe	76	Estimated tax penalty (see page 60) 76 E12200			
Third Party	Do	you want to allow another person to discuss this return with the IRS (see page 61)? 🗌 Yes.	Compl	ete the following.	No
Designee	De	signee's Phone Personal identifit me Im no. Im ( ) number (PIN)	cation		
Sign	Un	der penalties of perjury, I declare that I have examined this return and accompanying schedules and statements, an	d to the	best of my knowledg	e and
Here		lef, they are true, correct, and complete. Declaration of preparer (other than takpayer) is based on all information of w			ige.
Joint retum?	Yo	ur signature Date Your occupation	Day	ime phone number	
See page 17.	<u>\</u>		1	)	
Keep a copy for your	∕ sp	ouse's signature. If a joint return, both must sign. Date Spouse's occupation			
records.					
Paid		parer's PREP Check if	Prep	arer's 88N or PTIN	
Preparer's		self-employed	<u> </u>		
Use Only		m's name (or EN			
and only		dress, and ZIP code Phone no.		)	

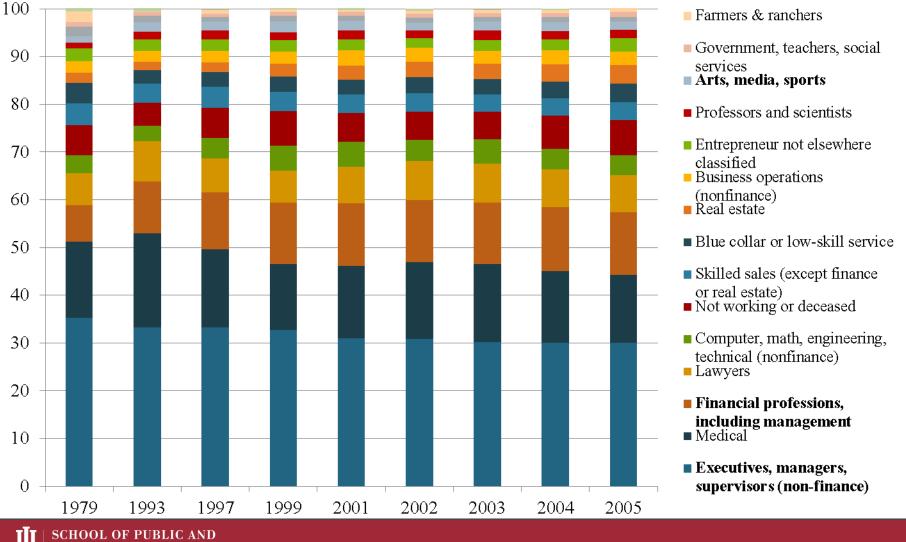


### Percentage of primary taxpayers in top 1 percent of the distribution of income (excluding capital gains) that are in each occupation



SCHOOL OF PUBLIC AND MENTAL AFFAIRS ENVIRON

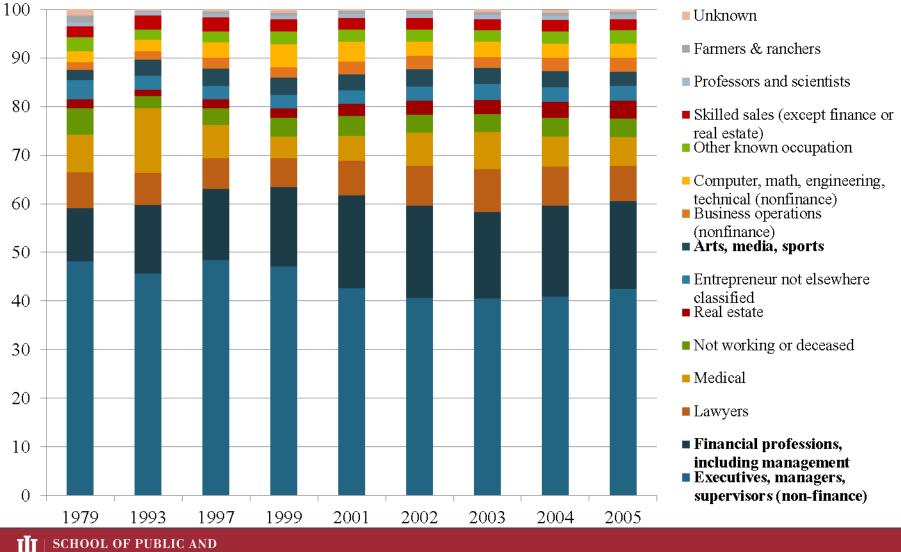
# Percentage of primary taxpayers in top 1 percent of the distribution of income (including capital gains) that are in each occupation



ENVIRONMENTAL AFFAIRS

INDIANA UNIVERSITY

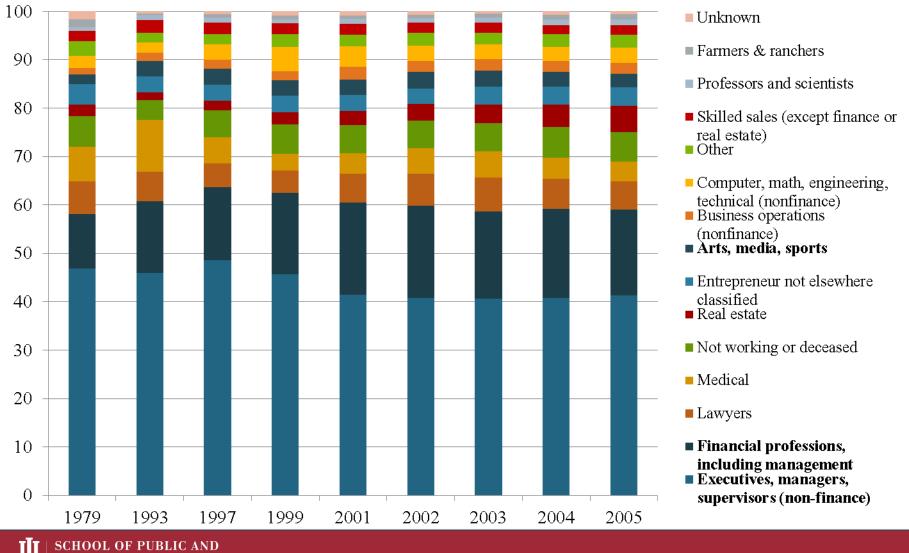
# Percentage of primary taxpayers in top 0.1 percent of the distribution of income (excluding capital gains) that are in each occupation



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INDIANA UNIVERSI

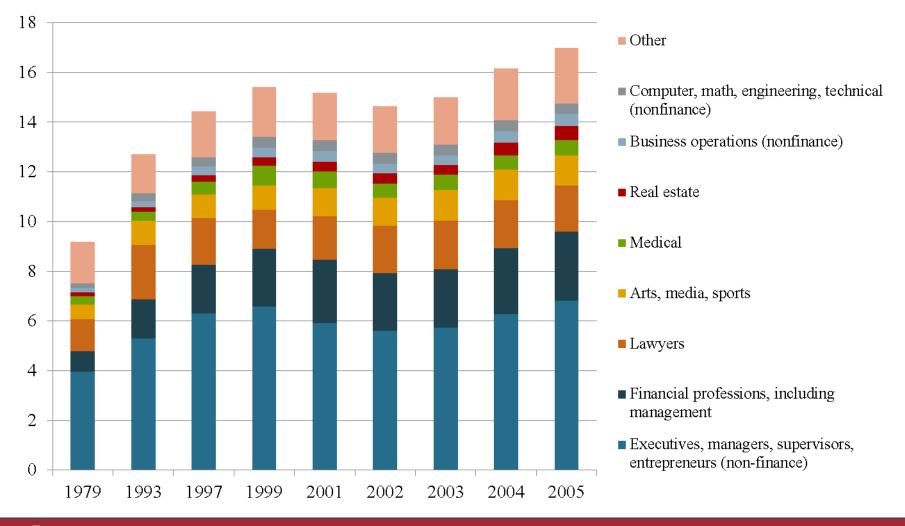
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**ENVIRONMENTAL AFFAIRS** 

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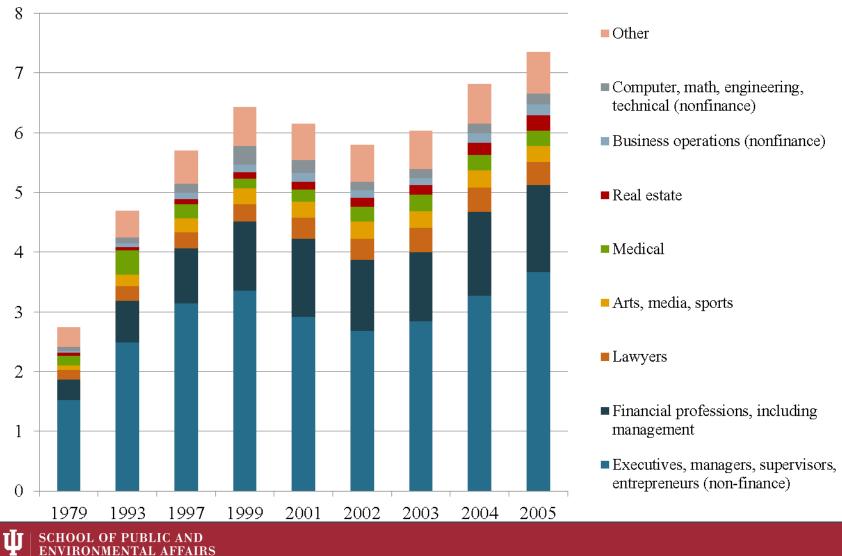
# Percentage of national income (excluding capital gains) going to the top 1 percent of the income distribution, by occupation



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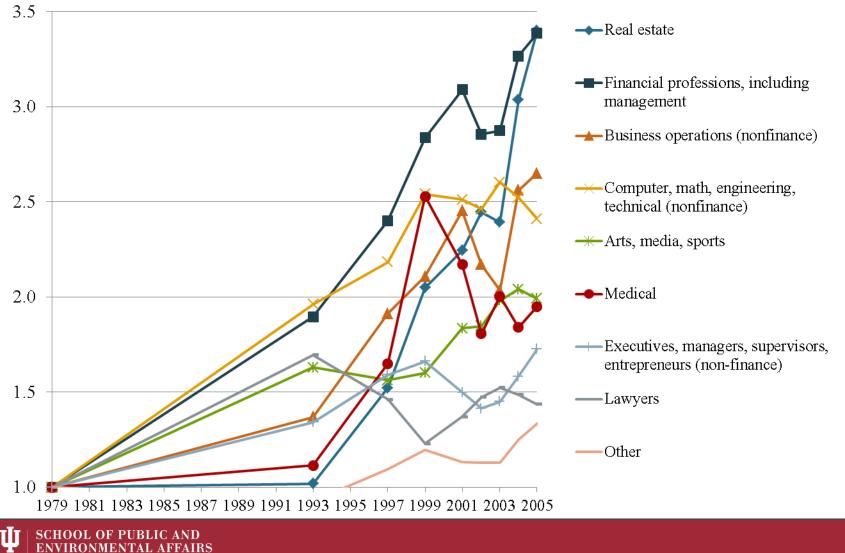
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# Percentage of national income (excluding capital gains) going to the top 0.1 percent of the income distribution, by occupation



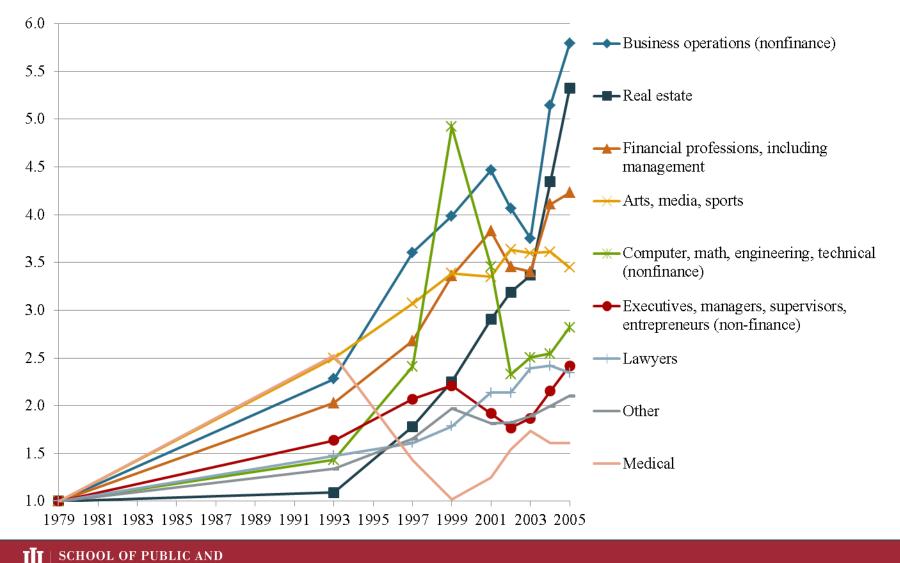
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Percentage of national income (excluding capital gains) going to top 1 percent by occupation, relative to 1979



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Figure 10 -- Percentage of national income (excluding capital gains) going to top 0.1 percent by occupation, relative to 1979



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## Implications

- Executive and financial compensation practices important causes
  - Due to concentration of executives, managers, supervisors, and financial professionals in top quantiles
- Shifting between tax bases also likely to be important
   Due to larger and increasing share of exec/man/sup with closely held businesses
- Superstar theory plays a small role
  - Arts/media/sports not a large fraction at top

## Implications

- If caused by factors changing in same ways for everyone at the top (e.g. tax policy), different people must have responded in different ways
  - Due to heterogeneity across professions and divergence within professions

