

# **MAKE CHANGE COUNT!**



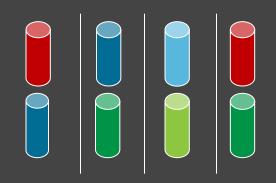
# Financial Empowerment Network

A collaborative of community partners who share a common vision.

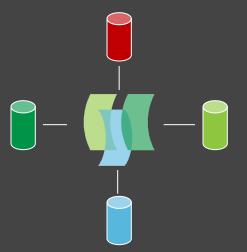
Vision: Help low- & moderate- income people acquire & protect financial assets.

Approach: Build a network of high quality, accessible financial empowerment services.

### From silos...



to collaboration



## What is Bank On?

Bank on Seattle-King County (Bank On) launched in 2008, is a major public-private initiative of the **Network** to connect people without bank accounts to affordable mainstream financial services, including checking, savings, credit, and financial education opportunities.



Banner Bank BECU Cathay Bank Chase Columbia Bank **East West Bank** Bank of America HomeStreet Bank KeyBank Plaza Bank **U.S. Bank** Seattle Bank Union Bank Wells Fargo Bank Express Credit Union Learn More www.evervoneiswelcome.org

#### **Get Banked!**

# Why is Bank On important?

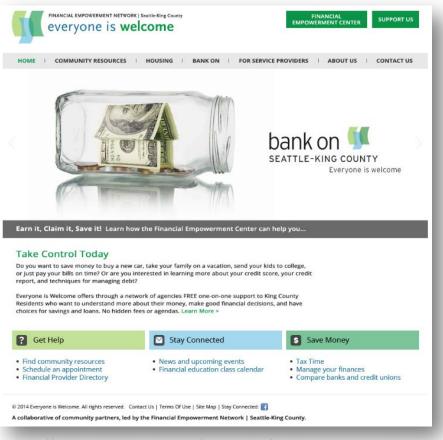
46,128

households in Seattle/Bellevue/Tacoma are unbanked

# 226,687

households in Seattle/Bellevue/Tacoma are underbanked





Source: http://webtools.joinbankon.org/community/profile?state=WA&place=seattle

**Learn More** 

www.everyoneiswelcome.org

#### **Get Banked!**

Managing Your Finances



We want you to have all the tools you need to get the most out of your new account and start saving for the future.



bank on SEATTLE-KING COUNTY Everyone is welcome	Checking account name (if any)	Monthly Maintenance fee	Minimum Opening Deposit	Out of Network ATM Fees**	Free or Cost for Printed Checks	Cost of Outgoing Foreign Wires	Overdraft Fees (if you opt in to overdraft protection)**	Cost of Money Orders	Small dollar Ioans (under \$1000)	Incentives for Financial Education	Repayment of outstanding OD req'd before opening
Bank of America	My Access Checking	\$12.00 (Waived under specific circumstances*)	\$25	\$2.50	Varies; base price \$12.00	Free to Mexico/\$35 non-US funds/\$45 US funds	\$35, but no OD allowed for debit and ATM use	\$5	No	No	Yes
Banner Bank	Bank On Checking	Free	\$50	None	Varies upon check style	\$30 each	\$30	\$3	No	Yes	Only if owed to Banner
BECU	Checking	Free	\$5	None	\$9.50 for 30; \$14.75 for 120	\$35	\$25	Money orders not issued	Yes	No	Yes
Cathay Bank	Community Checking	Free	\$10	\$2	Checks not issued	\$13	\$25	Money orders not issued	No	No	Yes
Chase	Chase Total Checking	\$10 (Waived under specific circumstances*)	\$25	in US Die de	Varies; base ce .95	Mexico-3 free/mo on traces \$1.5k, \$45 ot \$55 to rount onlin		\$5	No	No	Only if owed to Chase
Columbia Bank	Columbia Community Checking	Free	\$1	51.5	rie ase price \$21.00	85 Utomhds/ \$20 funds	530	\$5	No	No	Yes
East West Bank	Community Checking	Free	\$25	First two free/ then \$1.00	Varies; base price \$18.00	\$25 non-US funds/ \$40 US funds	\$30, but no OD allowed for Debit and ATM use	\$5	No	No	Bank Discrection
Express Credit Union	Checking	Free	- 69	No	iss d	For n v. as n. asu			Yes	No	Negotiable
HomeStreet Bank	Bank On Checking	Free	a	51.	ist d rte ch s	Jay	100	never ders	No	Yes	Only if owed to HomeStreet
KeyBank	Hassle-Free Account	Free	\$10	\$2.50	Checks not issued	\$45	\$0	\$5.00	Yes	No	Only if owed to KeyBank
Plaza Bank	Community Checking	Free	\$25	None	50 free	\$40 (\$7 w/ Rapido Envio)	\$33, but no OD allowed for Debit and ATM Use	\$4	No	No	Only if owed to Plaza Bank
Seattle Bank	Bank On Seattle Checking	Free	\$50	None	1 box free	\$35	First occurrence free. Then, \$29-\$32.	Money orders not issued	No	No	Yes, unless < \$100 and older than 2 yrs
Union Bank	Access Account	\$5.00 (Waived under specific circumstances*)	\$25	\$2 in US/\$5 outside US	Checks not issued	\$30-\$35 non-US funds / \$40-\$45 US funds	No OD allowed	\$1.50	No	No	Yes
US Bank	Workplace Banking	\$6.95 (Waived with direct deposit)	\$25	\$2	1 box free	\$9.99 to \$25 ea for moneygrams, \$50 wire	\$36	\$5	No	No	Only if owed to US Bank
Wells Fargo Bank	Value Checking	\$7.00 onlline statements/\$9.00 paper statements(Waived under specific circumstances*)	\$25 open account over phone/\$50 open account in branch	\$2.50	Varies; base price \$16.00	\$45	\$35	\$5	No	No	Yes

\*See PROFILE page on www.everyoneiswelcome.org for specific cirumstances.

\*\* This is your bank or credit union's charge, but the out-of-network ATM may charge its own fee.

Note: All fees are subject to change.

For more details, visit www.everyoneiswelcome.org

7/5/2014



### **Financial Institution Comparison Chart**

Learn More

www.everyoneiswelcome.org

# What is "Get Banked!"?

Get Banked = Win-Win + Referral Process + Relationship and Communication Accountability

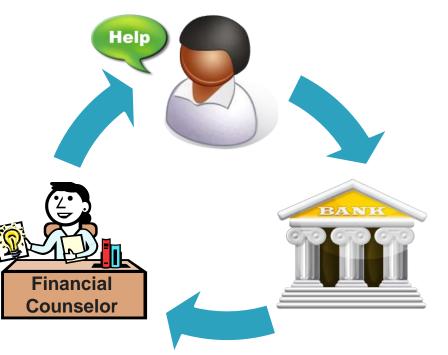
Bank On is providing strategies under the umbrella of the "Get Banked!" pilot that marries the products and services of KeyBank with the financial counseling services and tracking of the Seattle Financial Empowerment Center (FEC) identified service plan areas (banking, savings, credit and debt).



## **Get Banked! Pilot Process**

Get Banked! = Win-Win + Referral Process + Relationship and Communication Accountability

- Mutual benefit
- ID bank branches with high loan & new account declinations
- Referral accountability





## **GET BANKED! PILOT DESIRED OUTCOME**

The FEC provides FREE professional one-on-one financial education, counseling, & coaching to help people improve financial stability and achieve financial goals.

45% of clients referred access mainstream banking as evidenced in quarterly improvement results:

- Establishing a credit score
- Improving credit score by 35 points
- ✓ Decreasing current debt by 10%
- ✓ Increasing savings by 2% of income
- Resolving ChexSystem issues

SEATTLE-KING COUNTY Everyone is welcome

Learn more at www.cfefund.org (Bank on 2.0 and Financial Empowerment Center Replication Initiative)

### Who can receive Free services?

Anyone who wants to improve their financial situation is welcome. There is no income or other eligibility criteria.

Client referrals from banks and credit unions, housing, homeless-serving, employment and training, education, family centers, immigrant and refugee, citizenship, domestic violence, public health, and other human and social services programs are encouraged.



## KeyBank & Bank On

Account types	<ul> <li>The following account may meet the needs of an eligible Bank On client looking to establish a banking relationship with Key Bank:</li> <li>Hassle Free checking</li> <li>Key Express checking</li> <li>Key Coverage checking</li> <li>Key Saver accounts</li> <li>Loan Assist</li> </ul>
Opening deposit exception	For Key Express, Key Coverage, or Key Saver account, the client can make an opening deposit of as little as <b>\$10</b> , instead of the usual minimum opening deposit of \$50.
Opening a Hassle Free account	The standard account opening requirements and procedures apply.
Key Saver account service charge waive code	An <b>18-month service charge waive code</b> is applied to the account.
Refunding OD Fees for Bank On Clients	Any client who opens a Key Express Checking account through the Bank On program is eligible for one overdraft fee refund per year.
Loan Assist	<ul> <li>The purpose of the Loan Assist Program is to help clients build or rebuild credit. Here's how it works:</li> <li>Minimum / Maximum Loan Amounts: \$500 to \$3,500</li> <li>Minimum / Maximum Loan Term: 12 to 60 months</li> <li>No Loan Fees</li> </ul>

# Money Made Easy

Bank On clients can learn Online. Visit the web address below and click on the Money Made Easy link for lessons such as:

- Budgeting with success
- Managing your money
- All about credit
- Home buying and mortgages



This content is available in both English and Spanish.

• go to - key.com/financialed



#### **Get Banked!**

**GET BANKED!** 

Get Banked! is a pilot project of the Financial Empowerment Network | Seattle-King County

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Learn More

www.everyoneiswelcome.org