The Green Wave Is Coming.

Will It Lift All Boats?
Investors Seeking to Fight Poverty and Pollution at the Same Time Can Focus on the Upper Right

- Utility-scale solar and renewable energy
- Green technology / Venture capital
- Habitat preservation

- Energy efficiency retrofits
- Green affordable housing – new builds and rehab
- Green businesses: products and services, e.g. retrofit contractors, “green” laundries, urban agriculture
- Community-scale solar

- Community gardens

- Community development
- Traditional affordable housing

Social Equity Impact

March 18, 2010
• $15.9 million in NMTC financing to construct new facility.
• Includes a 270-kilowatt rooftop solar generator that will cut the company’s power consumption by half.
• Retains 100 jobs, creates 125 new jobs.
- $1.45 million in NMTC financing for facility and equipment.
- New water reclamation system reclaims and reuses 85% of the water it consumes.
- Creates 43 jobs in a rural community.

Lake Superior Laundry
Pine City, Minnesota
- $225,000 in financing for building in 2006.
- SageGlass ® windows – electronically tintable skylights.
- Recently won a $72 million federal loan guarantee to expand its manufacturing facility.

“This is a perfect example of the power of the American innovation machine to create a stronger economy and a more healthy planet.”

- U.S. Energy Secretary Steven Chu
Star Tribune, 3/9/10

Sage Electrochromics
Faribault, Minnesota
Renewable Energy

- 5MW wind farm owned by anti-poverty agency
- NMTC with Wells Fargo and US Bank: $15M
- $500,000 cash flows directly to low income family services
- Capturing & monetizing new asset class for rural America
Green Banking

• Wetland Mitigation Bank @ Willapa Bay, WA
• Creation of transferable “credits” for mitigating development impacts
• Aggregating high quality replacement habitat
• Reliable exits from sale proceeds with collateral in RE and cash flows
Portland Clean Energy Works

- Secured consumer loan with credit enhancement
- Underwrite & servicing via utility bill payments
- Linked with:
  - Contractor advances
  - Business start up loans
  - Green collar jobs
- Emerging secondary market opportunities to support scale