



Cross Sector Community Investing

March 27, 2012
National Interagency Community
Reinvestment Conference

TII and SCP Comparison

	Locations	Sector Focus	Capital	Participants
TII	Baltimore Cleveland Detroit Newark Twin Cities	Anchor development, small business, TOD, healthy communities, workforce	\$85 million Total Each Site: \$2.75MM grant \$3-4MM below market debt \$9-\$15MM commercial debt	Community/National Foundations, CDFIs, financial institutions, local government, anchors, non-profits, business
SCP	2010: 87 locations 2011: 56 locations	Planning, transportation, economic development, market-rate and affordable housing	2010: \$140MM 2011: \$95MM	Federal agencies, state agencies, MPOs, local government, non-profits, economic development, business, Universities

Guiding Principles of Integration Initiative

1. Build a cross-sector civic infrastructure
2. Focus on transforming systems
3. Bring disruptive innovations into the mainstream
4. Blend capital and drive the private market to work on behalf of low-income people

