

# **New Evidence on Cyclical and Structural Sources of Unemployment**

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## **Abstract**

We provide cross-country evidence on the relative importance of cyclical and structural factors in explaining unemployment, including the sharp rise in U.S. long-term unemployment during the Great Recession of 2007-09. About 75% of the forecast error variance of unemployment is accounted for by cyclical factors—real GDP changes (“Okun’s Law”), monetary and fiscal policies, and the uncertainty effects emphasized by Bloom (2009). Structural factors, which we measure using the dispersion of industry-level stock returns, account for the remaining 25 percent. For U.S. long-term unemployment the split between cyclical and structural factors is closer to 60-40, including during the Great Recession.

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## I. INTRODUCTION

Are persistent increases in unemployment cyclical or structural? The question is timely and timeless. It is timely because the sharp run-up in U.S. unemployment rates since 2007 has triggered a debate on the contribution of structural factors; it is timeless because nearly every persistent increase in unemployment over the past 100 years has been marked by a debate of this kind. Krugman (2010) states that the present “high unemployment in America is the result of inadequate demand—full stop”, whereas Kocherlakota (2010) asserts that “firms have jobs, but can't find appropriate workers. The workers want to work, but can't find appropriate jobs.”

The jobless recovery following the 2001 U.S. recession led some observers, notably Groshen and Potter (2003), to assign a significant role to structural factors, while others took a more skeptical view (e.g. Aaronson, Rissman and Sullivan, 2004). Going further back in time, the persistent unemployment of the Great Depression was also attributed by some to “a great shortage of labor of certain kinds” (Clague 1935). Likewise, the causes of the high unemployment in Great Britain during the interwar years were a matter of intense debate then and to this day (see Benjamin and Kochin, 1979; Loungani, 1991; Brainard, 1992; Nason and Vahey, 2006).

The U.S. unemployment rate rose sharply over the Great Recession of 2007-09—from 4.4 percent in May 2007 to 10.1 percent in October 2009—accompanied by a striking increase in the duration of unemployment. As shown in Figure 1, while the average duration of unemployment has been inching upwards for a number of years, it rose sharply in the recession and continued to increase well after the peak in the unemployment rate. Recent readings, which show average unemployment spells in excess of 40 weeks, are about 20 weeks above the previous highest duration seen in data going back to the early 1960s.<sup>2</sup>

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<sup>2</sup> Effective January 2011, the Current Population Survey (CPS) was modified to allow respondents to report durations of unemployment of up to 5 years. Prior to that time, the CPS accepted unemployment durations of up to 2 years; any response of unemployment duration greater than this was entered as 2 years. For the first 6 months of 2011, the new measure of mean duration exceeded the old by 2.3 weeks on average.

Figure 2 shows the breakdown of unemployment by duration of unemployment spells, which underlie the changes in average duration. While short-term spells (less than 5 weeks) also showed an uptick, it is the increase in medium-term and long-term spells (greater than 27 weeks) that is particularly alarming. In Figure 3, the increase in U.S. unemployment rates during the Great Recession is compared with that in 12 other industrialized countries. While there have been increases elsewhere as well, there is also considerable heterogeneity in unemployment outcomes.

The severity and persistence of output declines during the Great Recession are clearly the dominant factor in pushing up U.S. unemployment (Elsby, Hobijn and Sahin, 2010) and in explaining the cross-country differences in unemployment (IMF 2010). But studies by Kirkegaard (2009) and Sahin, Song, Topa and Violante (2011) suggest that structural factors may have played a role as well. Kirkegaard (2009) extends the analysis of Groshen and Potter to study structural and cyclical employment trends in the U.S. economy during the Great Recession. He finds that there has been a sharp increase in “the relative employment weight of industries undergoing structural change in the current cycle”, which he concludes “can be expected to increase the necessity for unemployed Americans to take new jobs in industries different from the ones in which they were previously employed.”

Sahin, Song, Topa and Violante (2011) measure mismatch in the U.S. and U.K. labor market, defined as the distance between the observed allocation of unemployment across sectors and the allocation that would prevail under costless mobility. Using data on unemployment and vacancies they find that between 0.8 and 1.4 percentage points of the increase in U.S. unemployment during the Great Recession can be attributed to mismatch. This corresponds to between 20% and 25% of the observed increase in unemployment. They also find industrial and occupational mismatches, rather than geographic mismatch, are the sources of the increased unemployment. For the U.K. they find that 0.8 percent of the

increased unemployment—which corresponds to a third of the increase—during the Great Recession was due to mismatch.<sup>3</sup>

Estevao and Tsounta (2011) find that “increases in skill mismatches in [U.S.] states with worse housing market conditions ... are associated with even higher unemployment rates, after controlling for all cyclical factors.” They suggest that this could be because “bad local housing conditions may slow the exodus of jobless individuals from a depressed area, thus raising equilibrium unemployment rates.” They estimate that the combined impact of skill mismatches and higher foreclosure rates might have raised the U.S. natural rate of unemployment by about 1½ percentage points since 2007.

This paper provides further evidence on the role of structural factors in accounting for the rise in U.S. unemployment (particularly long-term unemployment), as well as the rise in unemployment in other industrialized countries. Our measure of the intensity of structural shocks implements a conjecture by Black (1987) that periods of greater cross-industry dispersion in stock returns should be followed by increases in unemployment. The idea, as expressed in more recent work by Beaudry and Portier (2004) is that “stock prices are likely a good variable for capturing any changes in agents expectations about future economic conditions”. Hence the cross-industry dispersion of stock returns provides an “early signal of shocks that affect sectors differently, and puts more weight on shocks that investors expect to be permanent” (Black 1995). This latter point is important because it is presumably permanent shocks that motivate reallocation of labor across industries.

While explaining developments in unemployment during the Great Recession is an important motivation for our work, the results should be of broader interest for a couple of reasons. First, as noted above, the relative importance of cyclical and structural factors has

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<sup>3</sup> Barnichon and Figura (2011) study the determinants of the U.S. economy’s matching efficiency, i.e., the number of job matches formed each period conditional on unemployment and vacancies. They find that until 2006, most of the changes in matching efficiency could be explained by changes in the composition of the unemployed (for instance, the relative prevalence of workers on temporary vs. permanent layoffs). Since 2006, however, composition has played a much diminished role relative to the role of “dispersion in labor market conditions, the fact that tight labor markets coexist with slack ones.” They estimate that in the 2008-2009 recession, the decline in aggregate matching efficiency added 1 ½ percentage points to the unemployment rate.

long been a source of debate, both in the U.S. and in other countries. While the stock market dispersion measure has been used before (Loungani, Rush and Tave, 1990; Brainard and Cutler, 1993; Loungani and Trehan, 1997), the work in the present paper represents a significant out-of-sample test of that earlier work. With the extension of the data set to the present, it now includes the recessions of 2001 and 2007-2009. We also test if, as seems reasonable, the impact of structural shocks is greater for long-term unemployment than for short-term unemployment. We also extend our results to a new data set, the sample of 12 developed economies listed earlier in Figure 3. Consistent with the earlier studies, the stock market dispersion measure accounts for a significant part of U.S. unemployment fluctuations after controlling for aggregate factors. Moreover, the dispersion index exerts a much greater impact on long-term unemployment than on short-term unemployment. In the cross-country work, we again find that the unemployment rate increases significantly following an increase in stock market dispersion, after controlling for aggregate factors.

Second, while not a direct test, our evidence provides support for recent theoretical work that assigns an important role to structural shocks. Phelan and Trejos (2000) show that permanent changes in sectoral composition can lead to aggregate downturns in a calibrated job creation/job destruction model of the U.S. labor market. Bloom (2009) and Bloom, Floetotto and Jaimovich (2009) propose “uncertainty shocks” as a source of aggregate fluctuations. Surges in uncertainty give firms pause in their hiring and investment decisions, leading to temporarily low factor usage. Bloom uses stock market volatility (in the time dimension) as an empirical measure of uncertainty in the economy. Consistent with his argument that an increase in uncertainty has a temporary negative effect on the economy, we find that an increase in the volatility index raises short duration unemployment but has almost no effect on long duration unemployment. Our stock market dispersion index has a larger effect on aggregate unemployment than Bloom’s uncertainty index and, as noted, its impact increases significantly as we move from short to long duration unemployment.

Section II describes the construction of the stock market dispersion index. The next three sections present our evidence for the U.S economy. In section III, we use univariate regressions as in Romer and Romer (2004) to see how aggregate factors affect overall

unemployment and long-term unemployment. Complementing this evidence, results from a VAR model are presented in section IV. In section V the VAR model is augmented to provide a comparison of the relative performance of the stock market dispersion index and Bloom's uncertainty index. Cross-country evidence from a panel VAR is provided in section VI.

## II. A STOCK MARKET BASED MEASURE OF SECTORAL SHOCKS

The amount of labor reallocation that an economy has to carry out can change significantly over time. Some periods may be marked by relatively homogeneous growth in labor demand across sectors, whereas others may be characterized by shifts in the composition of labor demand. While beneficial in the long run, the reallocation of labor in response to sectoral shifts imposes short-run costs in the form of increases in unemployment. The greater the divergence in the fortunes of different industries, the more resources must be moved, and the larger will be the resulting increase in unemployment.

While these ideas are fairly intuitive, constructing a satisfactory measure of sectoral shifts poses an empirical challenge for a couple of reasons. First, as stated by Barro (1986), shocks to the expected profitability of an industry can arrive from “many—mostly unobservable—disturbances to technology and preferences [that] motivate reallocations of resources across sectors.” Second, Davis (1985) points out that “allocative disturbances *from any particular source* are likely to occur rather infrequently over available sample sizes,” [italics ours] which makes it difficult to incorporate variables explicitly that capture the effects of sectoral shifts into an aggregate unemployment equation.

These considerations motivated Lilien's (1982) construction of a cross-industry employment dispersion index to proxy for the intersectoral flow of labor in response to allocative shocks. Lilien argued that frictions associated with the reallocation of labor across sectors of the economy accounted for as much as half of all fluctuations in unemployment. Many researchers, most notably Abraham and Katz (1986), however, have questioned Lilien's use of employment dispersion as a measure of labor reallocation. Their basic point is that movements in employment dispersion may simply be reflecting the well-known fact that

the business cycle has non-neutral effects across industries. The increase in the dispersion of employment growth rates could reflect not increased labor reallocation, but simply the uneven impact of aggregate demand shocks on temporary layoffs in different industries. Under certain conditions—for instance, if cyclically responsive industries have low trend growth rates of employment—aggregate demand shocks also can lead to a positive correlation between the dispersion index and aggregate unemployment. Hence there is an observational equivalence between the predictions of the sectoral shifts hypothesis and the more traditional “aggregate demand hypothesis.” Though Lilien’s paper inspired a significant amount of follow-up work, the debate over the relative importance of sectoral shifts and aggregate shocks in unemployment fluctuations remains unresolved—see Gallipoli and Pelloni (2008) for a comprehensive critical review of the literature.

Loungani, Rush, and Tave (1990) and Brainard and Cutler (1993) attempt to circumvent these problems by employing data on stock prices.<sup>4</sup> The basic intuition is that the relative returns to industry  $j$  provide information about the long run fortunes of that industry relative to the rest of the economy. Adverse news about the industry, for example, pushes down its stock price today, as investors anticipate hard times. Over time, the industry will shed resources, requiring (both capital and) labor to move elsewhere. Since displaced workers will need to move across industries, they are likely to remain unemployed for longer and the unemployment rate should go up.

Figures 4a and 4b provide some informal evidence in support. The top panel in Figure 4a shows excess returns to homebuilders since the beginning of 2000. Excess returns turned negative in late 2005 and by early 2006 the (3 quarter average of the) excess return had fallen below -10 percent per quarter. The middle panel shows the average duration of unemployment in the construction industry over the same period.<sup>5</sup> This is the average

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<sup>4</sup> See Shin (1997) for a measure of sectoral shocks based on accounting data, and a comparison to stock market based measures. See Toledo and Marquis (1993) for a measure based on investment data.

<sup>5</sup> Homebuilders are a subset of the construction industry, but the unemployment data are only available at relatively high levels of aggregation. We are currently engaged in constructing matching unemployment and stock market series.

number of weeks for which workers whose last job was in the construction industry have been unemployed. Notice that duration in the construction sector does not begin to rise till early in 2008. The bottom panel shows duration in the construction industry relative to the aggregate economy. Here, again, it is the pronounced rise in relative duration since early 2008 that is noticeable.

The top panel of Figure 4b shows excess returns in the commercial banking sector, while the bottom two panels show the average duration of unemployment in the finance industry.<sup>6</sup> The decline in excess returns here happens somewhat later than that for homebuilders, though by the end of 2006 excess returns are below -5 percent. Both average and relative duration move up noticeably in 2008 and beyond.

Instead of continuing with an industry by industry examination of stock market returns and labor market developments, here we follow previous work by Loungani, Brainard, etc., and employ a dispersion index. As before, the hypothesis remains that the dispersion of stock returns across industries can be used as a proxy for shocks to the desired allocation of labor, i.e., as a measure of sectoral shifts. For instance, the arrival of positive news regarding the relative profitability of a particular industry is likely to be followed by an increase in stock price dispersion. In the long run, this news is likely to shift the economy's output mix towards the affected industry. This will necessitate a reallocation of resources, and the unemployment rate will rise as part of this process of reallocation of labor across sectors. Thus, an increase in stock price dispersion will be followed by an increase in the unemployment rate.

For this paper, we update the stock market index used in these earlier studies.<sup>7</sup> The basic data consist of Standard and Poor's indexes of industry stock prices, providing comprehensive coverage of manufacturing as well as nonmanufacturing sectors of the economy. The sectoral shifts index is defined as

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<sup>6</sup> Once again, commercial banks are a subset of the finance industry.

<sup>7</sup> Details are in the appendix.



$$Dispersion_t = \left[ \sum_{i=1}^n W_i (R_{it} - R_t)^2 \right]^{1/2} \quad (1)$$

where  $R_{it}$  is the growth rate of industry  $i$ 's stock price index,  $R_t$  is the growth rate of the S&P500 (a composite index), and  $W_i$  is a weight based on the industry's share in total employment. Hence, the sectoral shifts index can be interpreted as the weighted standard deviation of industry stock returns.

An advantage of the stock price dispersion measure relative to Lilien's measure is that unlike employment changes, stock prices respond more strongly to disturbances that are perceived to be permanent rather than temporary. The industry stock price represents the present value of expected profits over time. If the shocks are purely temporary, the innovations will have little impact on the present value of expected profits and, hence, will have little impact on industries' stock prices. But persistent shocks will have a significant impact on expected future profits and will lead to large changes in industries' stock prices. Thus, a dispersion index constructed from industries' stock prices automatically assigns greater weight to permanent structural changes than to temporary cyclical shocks, and so will be less likely to reflect aggregate demand disturbances than a measure based on employment. Furthermore, it is these persistent shocks that are likely to cause productive resources, such as capital and labor, to move across industries.

Figure 5 shows the behavior of the constructed stock price dispersion index for the U.S. over the period 1962 to 2011. The index displays some cyclical behavior, with recession periods typically associated with an increase in the dispersion index. However, the correlation with the business cycle is far from perfect. For instance, the magnitude of the increase in the index during a particular recession is not necessarily reflective of the depth of the recession. The index increases by much more during the 1974-75 recession than it does during the 1982 recession, even though the latter recession was more severe in terms of output loss and the increase in the unemployment rate. This evidence suggests that changes in the relative profitability of industries during a contraction are not closely correlated with

the size of the contraction, which is consistent with the interpretation that different recessions are marked by different mixes of sectoral and aggregate shocks. Similarly, the dispersion index has also recorded increases during expansionary periods. The dot-com boom experienced in the late 1990s provides a clear example, as stock prices in the information, technology, and communication sectors experienced much more rapid gains than the market average.

### III. CANDIDATE EXPLANATIONS FOR CHANGES IN DURATION

The behavior of the unemployment rate can potentially be influenced by a variety of factors, both cyclical as well as structural, not all of which can be simultaneously included in a moderately sized VAR. Accordingly, in this section we compare the effects of the dispersion index on unemployment rates (of different durations) with the effects of other key macroeconomic variables, using a single-equation framework similar to Romer and Romer (2004) and Cerra and Saxena (2008). Specifically, we regress changes in the unemployment rate ( $\Delta U$ ) on its own lags as well as lagged values of the various “shocks”. The lagged values allow for delays in the impact of the shocks on unemployment.<sup>8</sup> The estimated equation is:

$$\Delta U_t = \alpha + \sum_{i=1}^4 \Delta U_{t-i} + \sum_{i=1}^4 Shock_{t-i} + \varepsilon_t \quad (2)$$

Four candidate shocks are evaluated using this framework. The first two are monetary and fiscal (tax rate) policy shocks, as identified by Romer and Romer (2004, 2010). Both these shocks are constructed so as to be exogenous to changes in output through the use of narrative records of the Federal Reserve Open Market Committee meetings, presidential speeches and Congressional reports. The third shock examined is related to oil prices, and is simply measured as the percentage change in the real price of oil. Finally, we look at the

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<sup>8</sup> A lag length of 4 quarters was found to be optimal.

effect of changes in the stock price dispersion index. For each of these shocks, standard errors for the impulse response functions are estimated using a bootstrap method.<sup>9</sup>

The impact of a one standard-deviation change in the various shocks on the level of the unemployment rate is shown in Figure 6. The unemployment rate increases following each shock, though the magnitude and significance of the responses vary across shocks. The response of unemployment to a monetary policy tightening is particularly large and persistent. A one standard deviation shock to monetary policy results in an increase in the unemployment rate of more than 0.5 percent after 2 years. Shocks to fiscal policy, on the other hand, are small and insignificant. In contrast, increases in the real price of oil are associated with increases in the unemployment rate, with the peak impact occurring after 2 years. Finally, increases in the dispersion index are associated with a positive and significant change in the unemployment rate. A 1 standard deviation increase in the index results in an increase in the unemployment rate of about 0.2 percent after a year and a half.

The long term unemployment rate (where duration exceeds 26 weeks) responds very differently to these shocks; see Figure 7. The typical response of the long-term unemployment rate to either a monetary policy shock, a fiscal policy shock or an increase in the real price of oil is small in magnitude and of the *opposite* sign to the response of the unemployment rate observed in Figure 6. These responses are counter intuitive, but not significant at the 90 percent confidence interval. The response of the long-term unemployment rate to an increase in the dispersion index, however, is positive (as it is in Figure 6) and statistically significant. A one standard-deviation increase in the index results in a gradual increase in the long-term unemployment rate, peaking at around 0.1 percentage points after two years. Given that the average long-term unemployment rate in the U.S. for the last 40 years is about 0.9 percent, the impact of changes in the dispersion index on long-term unemployment is relatively substantial.

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<sup>9</sup> Specifically, 500 pseudo-coefficients are drawn from a multivariate normal distribution based on the estimates of the mean and variance-covariance matrix of the regression coefficient vector.

The findings above highlight the importance of the dispersion index, relative to other standard macroeconomic factors, in explaining variations in unemployment—particularly, long-term unemployment. Given our results here, we will not carry over the fiscal policy and oil price variables into the next section. Before going further, it is worth pointing out that a regression of the dispersion index on lagged values of the monetary and fiscal policy shocks revealed that the index is not systematically correlated with these macro shocks.

#### **IV. VARs ESTIMATED ON U.S. DATA**

In this section, we present the results from a VAR estimated on quarterly data from 1963:Q1 to 2011:Q3. The baseline model contains six variables, including the stock market dispersion index and the unemployment rate. The other variables are: real GDP growth, inflation, the federal funds rate, and the growth rate of the S&P500 index. The inclusion of real GDP controls for the stage of the business cycle; it also means that our model allows for a version of “Okun’s Law.” The variable measuring returns on the S&P500 index is included to rule out the possibility that the dispersion index explains unemployment because it is mimicking the behavior of the aggregate stock market. Finally, following Bernanke and Blinder (1992), the fed funds rate is included as a measure of monetary policy. The system is identified following the standard recursive ordering procedure. To avoid exaggerating the role of the dispersion index, we place it last in the estimation ordering. The other variables in the system are ordered as follows: GDP growth is placed first, followed by on the growth rate of the S&P 500, the unemployment rate, inflation and the fed funds rate. The lag length is set at 8 quarters.

##### **A. The Effects of Sectoral Shocks**

Figure 8 shows how unemployment responds to different shocks to the system, along with the associated 90 percent confidence intervals.<sup>10</sup> The unemployment rate declines following a shock to output growth, with a one standard deviation increase in the output growth rate leading to a nearly 0.3 percentage point decrease in the unemployment rate after

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<sup>10</sup> Standard errors are computed using the statistics based on the asymptotic distribution.

one year. Innovations to the fed funds rate, meanwhile, result in higher unemployment. Focusing on the response of unemployment to innovations in the dispersion index, we see that the unemployment rate gradually increases, with the response reaching a peak of above 0.25 percentage points two years after the shock. The impact of these identified shocks to the dispersion index—purged of the aggregate influence of GDP, total market return, inflation and monetary policy—on unemployment is higher than what we obtained from the regressions shown in the last section.

The long-term unemployment rate (Figure 9) shows a hump shaped response to innovations in the dispersion index, just as the overall unemployment rate (Figure 8). However, long-term unemployment reacts more gradually, reaching its peak closer to three years after the shock. The magnitude of the peak impact is again higher than what was found in the previous section. Long-term unemployment declines in response to output growth innovations, though just as with regards to dispersion shocks, the response is more delayed relative to the response of the overall unemployment rate. Long-term unemployment eventually increases following a shock to monetary policy, although the magnitude of the response is insignificant at the 90-percent confidence level.

A decomposition of the variance of unemployment forecast errors provides further evidence as to the importance of the dispersion index in explaining unemployment fluctuations. Tables 1 and 2 show the proportion of the forecast-error variance of overall unemployment and long-term unemployment, respectively, that is explained by the various shocks, given our identification scheme. At the 5-year horizon, close to a fourth of the variance of unemployment forecast errors is explained by innovations to the dispersion index. The proportion is much higher when we consider variations in long-term unemployment. Looking once again at the 5-year horizon, innovations to the dispersion index account for close to 40 percent of the overall variance, making it more important than any other variable in the VAR, including the unemployment rate itself.

Figure 10 shows how the role played by dispersion shocks changes as we look at different durations of unemployment. For each duration of unemployment, the figure shows the proportion of the forecast error variance of the unemployment rate explained by

innovations to the dispersion index at a 5 year horizon. In each case, the dispersion index is placed last in the ordering. The figure displays a striking pattern, where the proportion of the variation in unemployment explained by shocks to the dispersion index increases monotonically with the duration of unemployment. For short-term unemployment (less than 5 weeks), shocks to the dispersion index account for less than 5 percent of the overall variation in the unemployment rate. But at the other end, where duration exceeds 26 weeks, dispersion shocks account for about 40 percent of the variance of the forecast error.

### **B. Sectoral Shocks and Long-Term Unemployment during the Great Recession**

We now use the VAR estimated above to examine long-term unemployment during the Great Recession. Long term unemployment (defined as those who were unemployed for more than 26 weeks) constituted 16 percent of total unemployment in the fourth quarter of 2007 and 44 percent in the third quarter of 2011. Notably, it has remained high despite a resumption of growth in output.

Figure 11 plots the long-term unemployment rate since the beginning of 2008, together with two forecasts. The base period for both forecasts is chosen to be the fourth quarter of 2007, the start of the recession as declared by the National Bureau of Economic Research. The forecast horizon extends to the third quarter of 2011, or 15 quarters. The line labeled “baseline projection” plots the conditional expectation of the long term unemployment rate over these 15 quarters as of 2007Q4. In other words, it is the VAR’s forecast of the long-term unemployment rate as of 2007Q4. For the first year of the forecast horizon, long-term unemployment remained close to the baseline projection. Subsequently, however, long-term unemployment increased dramatically. At its peak in the first half of 2010, the long-term unemployment rate was more than 2 ½ percentage points higher than the baseline value.

The third line in the chart shows what the VAR’s forecast of the long-term unemployment rate would have been if the orthogonalized dispersion shocks over the

2008Q1-2011Q3 period had been known at the end of 2007.<sup>11</sup> Dispersion shocks turn out to be quite important in explaining the departure of the realized unemployment rate from the baseline forecast. From the beginning of 2009 up until the third quarter of 2011, shocks arising from the dispersion index accounted (on average) for more than 45 percent of the difference between the actual long-term unemployment rate and its baseline projection. The contribution of shocks to GDP growth, on the other hand, was less than 15 percent on average.

## V. SECTORAL SHOCKS VERSUS UNCERTAINTY

We have shown that our measure of stock market volatility can help explain variations in the unemployment rate, and have argued that this measure represents the effects of sectoral shocks. But it is possible to place other interpretations on measures of stock market volatility. In particular, Bloom (2009) has advocated the use of one such measure as a proxy for uncertainty. He argues that an increase in uncertainty can have significant negative effects on the economy, as firms optimally adopt a “wait-and-see” approach to capital expenditure and hiring decisions. As stressed by Bloom, these effects are temporary. His VAR estimates show that an uncertainty shock causes employment to fall sharply over the first 6 months, but the rebound is equally rapid. One year after the shock, employment is higher than it was prior to the shock.

Bloom’s index differs from ours, in that it is a measure of time series volatility. More specifically, from 1962 to 1985, the series is based on the actual monthly standard deviation of the daily S&P 500 index. From 1986 onwards, the series is the VXO index of implied volatility constructed by the Chicago Board of Options Exchange. By contrast, our index is meant to capture cross section volatility; it measures how individual stock returns differ from the aggregate index at a point in time.<sup>12</sup>

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<sup>11</sup> See Fackler and McMillin (1998) or Lutkepohl (2005) for details.

<sup>12</sup> Bloom (2009) points out that his index is correlated with measures of firm level idiosyncratic shocks such as the distribution of profits across firms, a cross sectional TFP measure for manufacturing as well as a cross

(continued)

Figure 12 plots Bloom's uncertainty index alongside the stock market dispersion index. The two measures tend to move together, particularly towards the latter part of the sample. The close correlation of the two series makes one wonder about how well the uncertainty index might explain unemployment, and, in particular, whether one would find a difference in how long-term unemployment responds to the dispersion index and how it responds to the uncertainty index.

To investigate this issue, we re-estimate the VARs from the previous section---which differ only in the duration of unemployment variable---with the uncertainty index replacing the dispersion series. There is no change to any of the other variables in the system. Just as with the dispersion index, the uncertainty index is placed last in the ordering. Figure 13 plots the response of the long-term unemployment rate to uncertainty shocks from this system; for easier comparison, we also reproduce the corresponding graph from the original VAR. There is a clear difference in how the long-term unemployment rate responds to the two shocks. Long-term unemployment tends to peak earlier in response to an uncertainty-index shock (about 4 to 5 quarters) than to a dispersion-index shock (about 10 to 11 quarters). Moreover, the effect of the former is statistically indistinguishable from zero after a little more than 2 years, while the effect of the latter can be distinguished from zero for 5 years after the shock. The magnitude of the responses is also different, with the peak response to a one-standard-deviation shock to the dispersion series roughly two-thirds larger than the peak response to a one-standard-deviation shock to the uncertainty index.

Comparing the results across different unemployment durations reinforces the difference between the indexes. Again for ease of comparison, the top panel of Figure 14 shows the contribution of the stock market dispersion index to the variance decomposition of unemployment at different durations at horizon 20. The bottom panel provides similar information for the uncertainty index. As the variance decompositions in Figure 14 reveal,

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sectional monthly stock measure, and shows that regressing his volatility index on these measures leads to  $R^2$ s between 0.24 and 0.38, where the equations also contain controls such as industry and time dummies, etc.



the uncertainty index does best in explaining short duration unemployment. For unemployment duration of 5 weeks or less, it explains close to 30 percent of the variance of unemployment (at a horizon of 20 quarters). For unemployment durations of 15 weeks or longer, the uncertainty index explains noticeably less than one tenth of the total variance. This is reminiscent of the findings in Bloom (2009), where uncertainty shocks appear to have a greater impact on activity at the shorter horizon. By contrast, the importance of the dispersion measure actually increases as the duration of unemployment goes up, and it explains roughly 40 percent of the variance of the longest duration unemployment. Notice also that the dispersion index explains more than 20 percent of the variance of the overall unemployment rate, while the uncertainty index explains less than 10 percent.

As a final check, we included both the uncertainty measure and the dispersion index in the VAR, with the dispersion index being ordered last and the uncertainty measure just above it. Both the response function of long-term unemployment (not shown), as well as the variance decomposition (Table 3), show that the dispersion index continues to play a significant role. For instance, at the 20 quarter horizon, the dispersion index explains more than 35 percent of the forecast error variance of the long duration unemployment rate, while the uncertainty index explains just over 5 percent.

## **VI. A VAR ESTIMATED ON INTERNATIONAL DATA**

In this section, we present cross-country evidence on the importance of the stock market dispersion index in explaining unemployment fluctuations. The suitability of this index as a proxy for sectoral shocks will differ across countries depending on the depth of their stock markets and whether or not the set of listed firms is representative of the whole economy. The dispersion of stock market returns in relatively thin markets, for example, could be very volatile due to the influence of a few large firms, or of foreign capital flows. In order to minimize such distortions, we limit our analysis to a sample of advanced economies that have relatively deep and broad stock markets. The countries in our sample are Australia,

Austria, Denmark, Finland, France, Germany, Italy, Netherlands, Norway, Portugal, Sweden, and the United Kingdom.<sup>1314</sup>

We did not add more countries to our sample because we were unable to get stock market data of sufficient length. The move to an international setting forced us to confront several other data issues as well. While data on stock returns at the industry level are obtainable across countries, comparable disaggregate data on employment by industry are not consistently available. A breakdown of sectoral employment at the broad national accounts classification is available, but this is too coarse a breakdown to be applied to the more disaggregated industry stock return data. As a result of this data limitation, we weight the stock returns by the industry's share of market capitalization. To minimize large fluctuations in these shares, we use a rolling 10-year average. A further data complication is the lack of cross-country measures of monetary policy. Changes in nominal short-term interest rates, unlike the fed funds rate, contain both policy-induced changes as well as other endogenous responses to disturbances unrelated to policy shifts. Still, for this set of advanced economies, monetary policy is best represented by changes in interest rates. Therefore, instead of the nominal rate, we combine the measures of inflation and the nominal interest rate to construct an ex-post real interest rate, which we include in the VAR. Finally, long-term unemployment rate data are not consistently available for these countries, i.e., we are unable to get data series of sufficient length. Consequently, the analysis is limited to the overall unemployment rate.

The setup of the VAR is similar to the previous section, but now the data have both a cross-sectional and time-series dimension. As such, we estimate a panel VAR (see Love and Zicchino, 2006, for example) where the coefficients on the VAR are restricted to be the same across all cross-sectional units. Country-specific fixed effects, however, are included. The ordering is the same as it was in the previous section: GDP growth is ordered first, followed

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<sup>13</sup> Adding the U.S. to this sample does not make a material difference to the results below.

<sup>14</sup> Fortin and Abdelkrim (1997) look at Canadian data.

by total market return, unemployment, real interest rate and, lastly, the dispersion of stock market returns. GMM methods are used to estimate the system is estimated over the period 1965:Q2 to 2008:Q3 (see Arellano and Bond, 1991, 1995).<sup>15</sup> The lag length is set at 12 quarters.

The impulse-response functions for unemployment are shown in Figure 15. Each panel shows the response of the unemployment rate to a one-standard-deviation shock, with the residuals orthogonalized according to the ordering above. The impulse-response graphs look similar to those for the U.S. For instance, unemployment increases after an increase in stock market dispersion and decreases after a positive growth shock. Interestingly, the magnitude of the responses is also of the same order. A one-standard-deviation shock to the dispersion index results in a maximum increase of about 0.3 percentage points in the unemployment rate here, close to that for U.S. data. However, the response of unemployment to the dispersion shock is noticeably delayed; it also persists for much longer. In the cross-country data, the peak impact on unemployment is reached only after 6 years, while the peak in U.S. data is reached after 2 years.

The other impulse responses also show more persistence in the international panel than they do for the U.S. data. For instance, the response of the unemployment rate to an unemployment rate shock is statistically indistinguishable from zero less than two years after the shock in the U.S. data set (Figure 8), but can still be distinguished from zero more than six years after the shock in the international data set (Figure 15). Many observers have noted the tendency of the unemployment rates in European countries<sup>16</sup> to stay high for long periods of time following adverse shocks. This has led to discussions of hysteresis in the unemployment rate; see Blanchard and Summers (1986) for an early example, or Blanchard (2006) for a more recent discussion.

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<sup>15</sup> For most countries, however, the stock market data only starts in 1973.

<sup>16</sup> With the exception of Australia, all the countries in our sample are in Europe.

The dispersion index also continues to account for a significant proportion of the forecast error variance for unemployment, and—as in the U.S. data—its importance grows over time. Table 4 shows that at a forecast horizon of 40 quarters, dispersion shocks account for about 18 percent of the variation in the unemployment rate. This is about three-fourths of what we get for the U.S. data at the same horizon. And just as in the U.S. data, apart from shocks to the unemployment rate itself, dispersion shocks are the most important in explaining the variance of the unemployment rate at long horizons.

## VII. CONCLUSION

We have shown that structural shocks (as measured by an index of the cross section variance of stock prices) have a substantial impact on the unemployment rate in a sample that includes the Great Recession of 2007-2009. Further, these shocks become more important as the duration of unemployment increases, a finding that accords with the intuition that such shocks should be associated with longer spells of search, as they cause workers to move across sectors.

An examination of the Great Recession shows that sectoral shocks account for close to half of the increase in the long duration unemployment rate that has taken place over this period. Once again, this accords with informal evidence about employment conditions in the construction sector and, to a lesser extent, in finance. In this, the Great Recession is similar to the recession of 1973-75, as sectoral shocks appear to have played a large role at that time as well.

We have also shown that our measure of cross section volatility is quite different from the measure of time series volatility proposed by Bloom (2009). In particular, Bloom's measure does very well at explaining short duration unemployment, but has a small impact on long duration unemployment. By contrast, our measure does better the longer the duration of unemployment under consideration. We interpret these findings to mean that both measures are well suited to the purpose for which they were designed. The time series measure is meant to capture uncertainty, and Bloom emphasizes that uncertainty has a short

run effect. By contrast, our measure is meant to capture shocks that cause reallocation across sectors, and such reallocation is going to take time.

Finally, we have shown that the dispersion index continues to matter in a sample of a dozen advanced economies. While we have not been able to find adequate data on long duration unemployment for these countries, we have shown that an increase in stock market dispersion leads to a substantial and significant increase in the unemployment rate, even after we control for output, inflation and the value of the stock market.

Figure 1 - Average Duration of Unemployment (weeks)

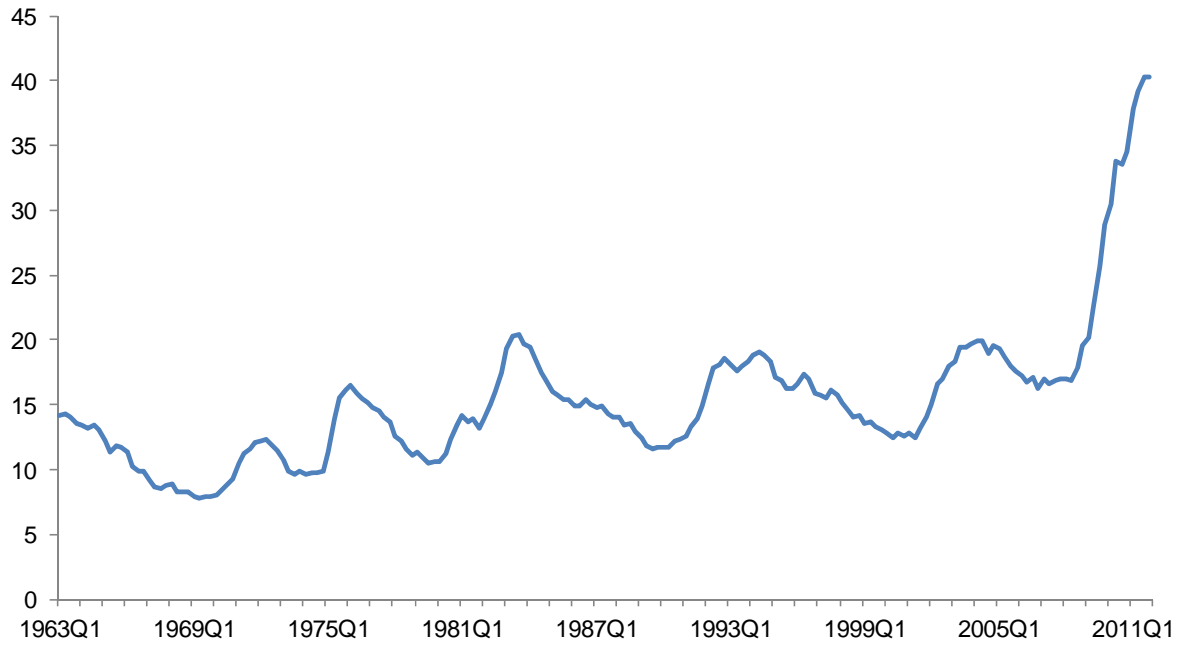


Figure 2 - Duration of Unemployment (percent of labor force)

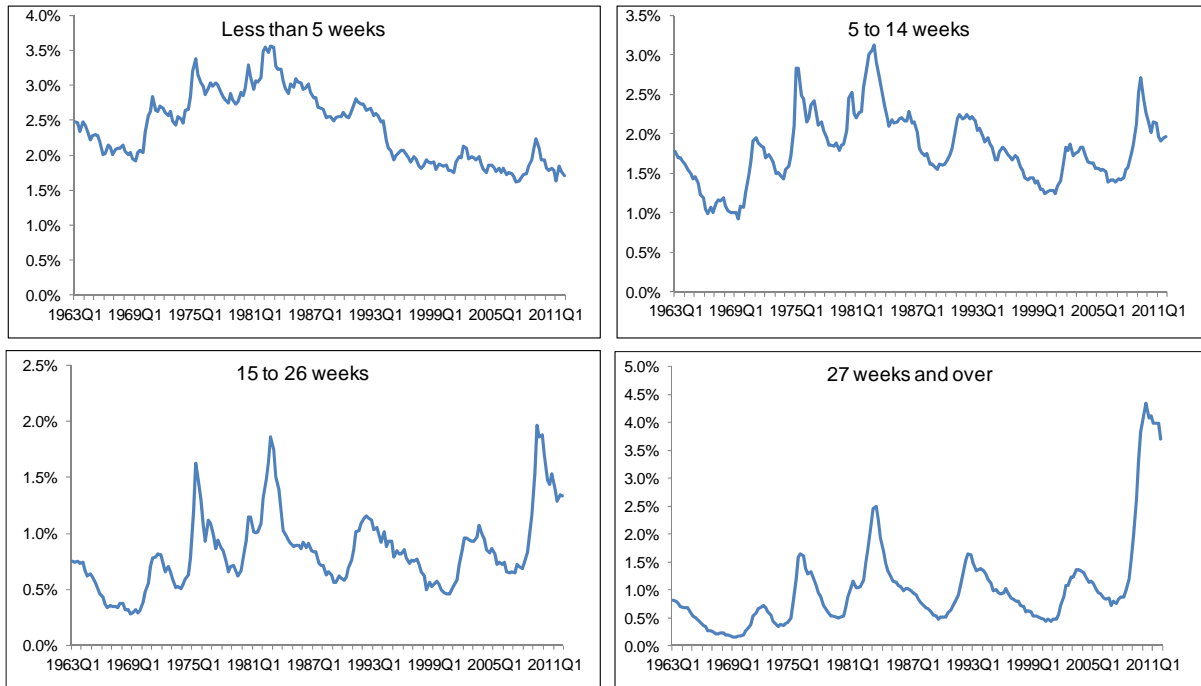


Figure 3 - Change in Unemployment Rate 2007-09 (Percent)

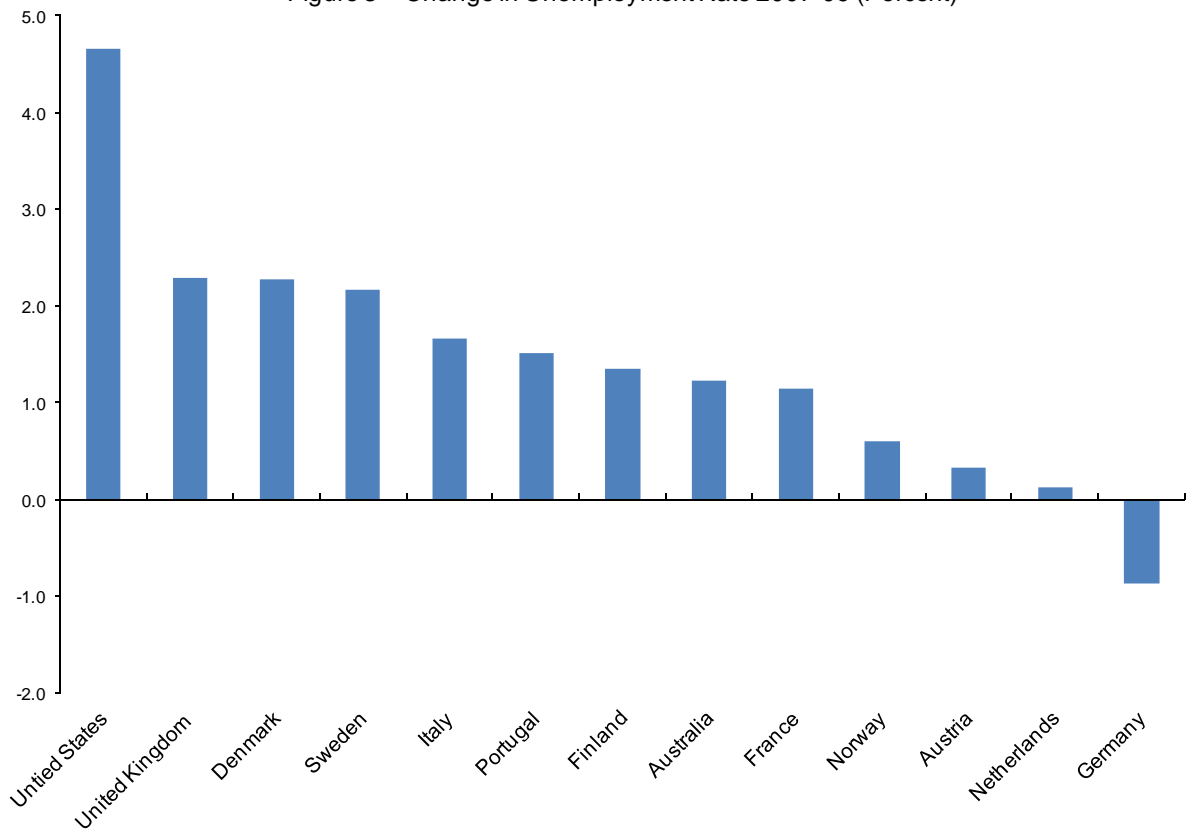


Figure 4A - Excess Returns and Duration

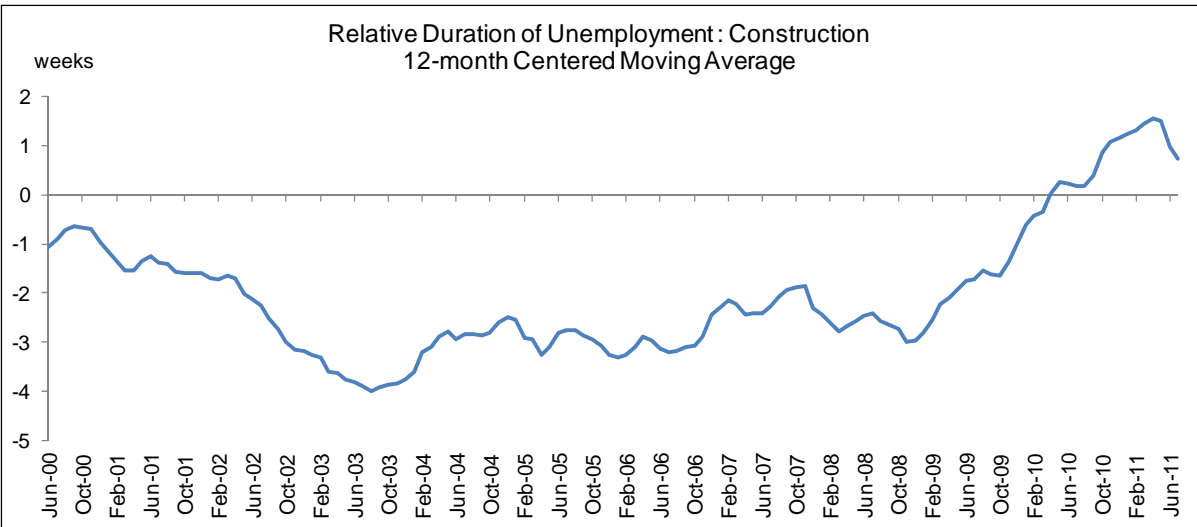
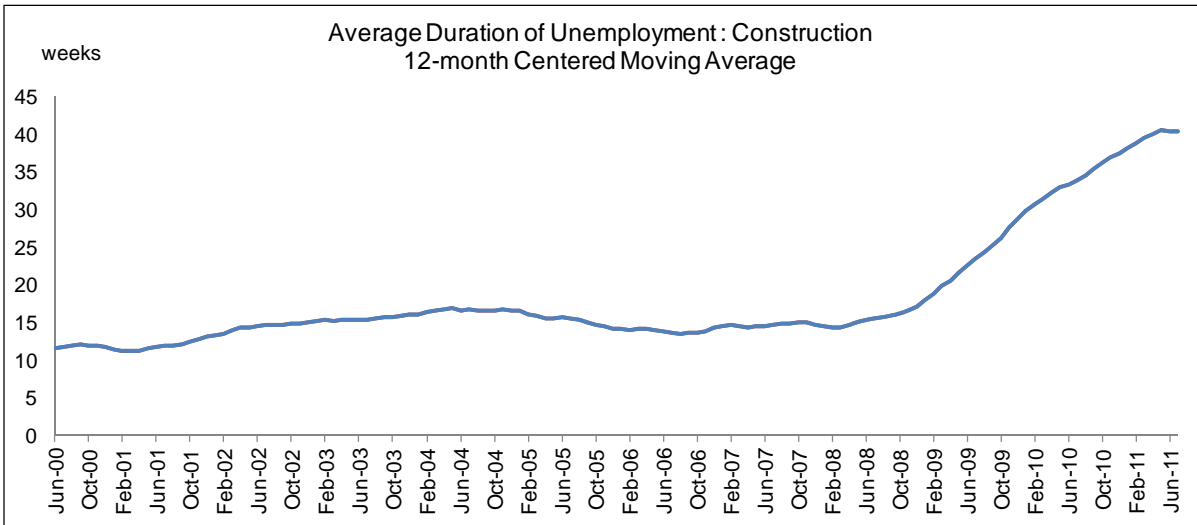
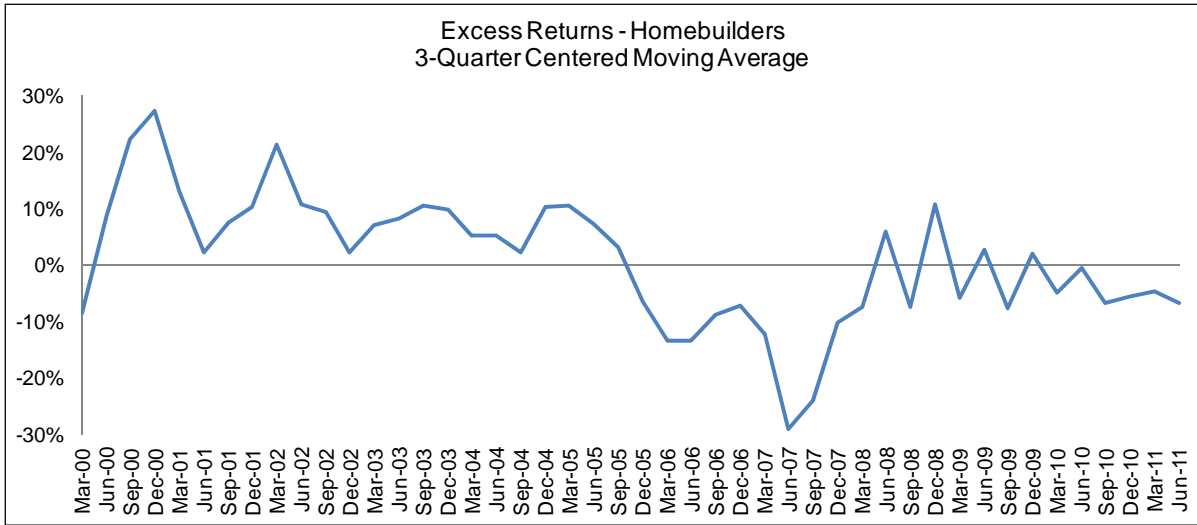
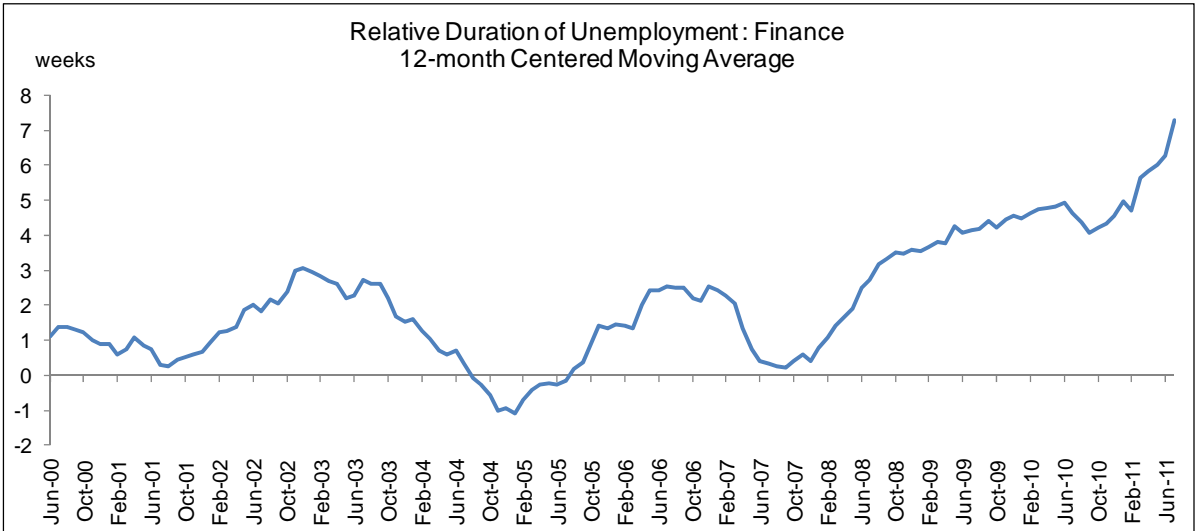
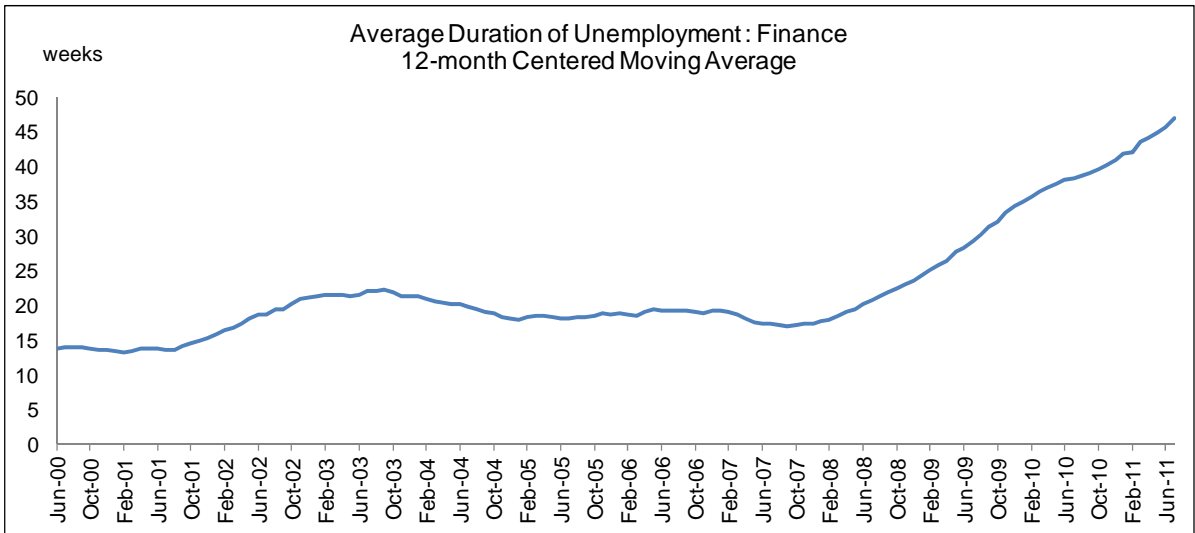
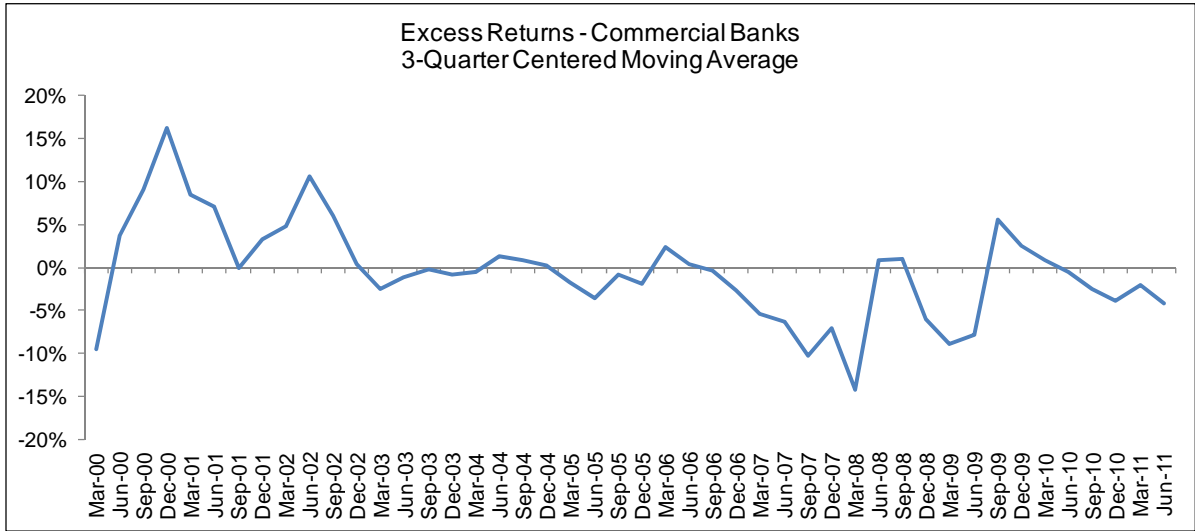




Figure 4B- Excess Returns and Duration



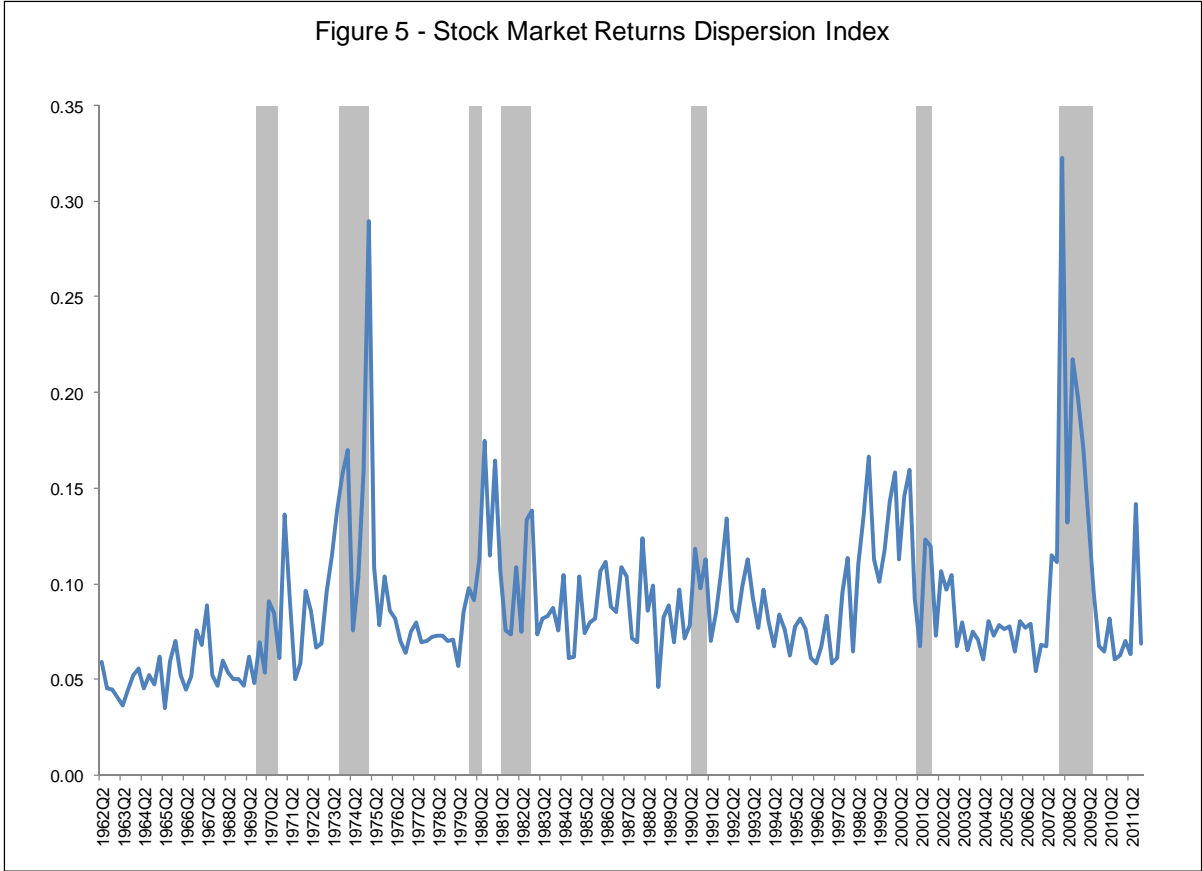


Figure 6 - Impulse-Response Figures for Unemployment (Univariate model)

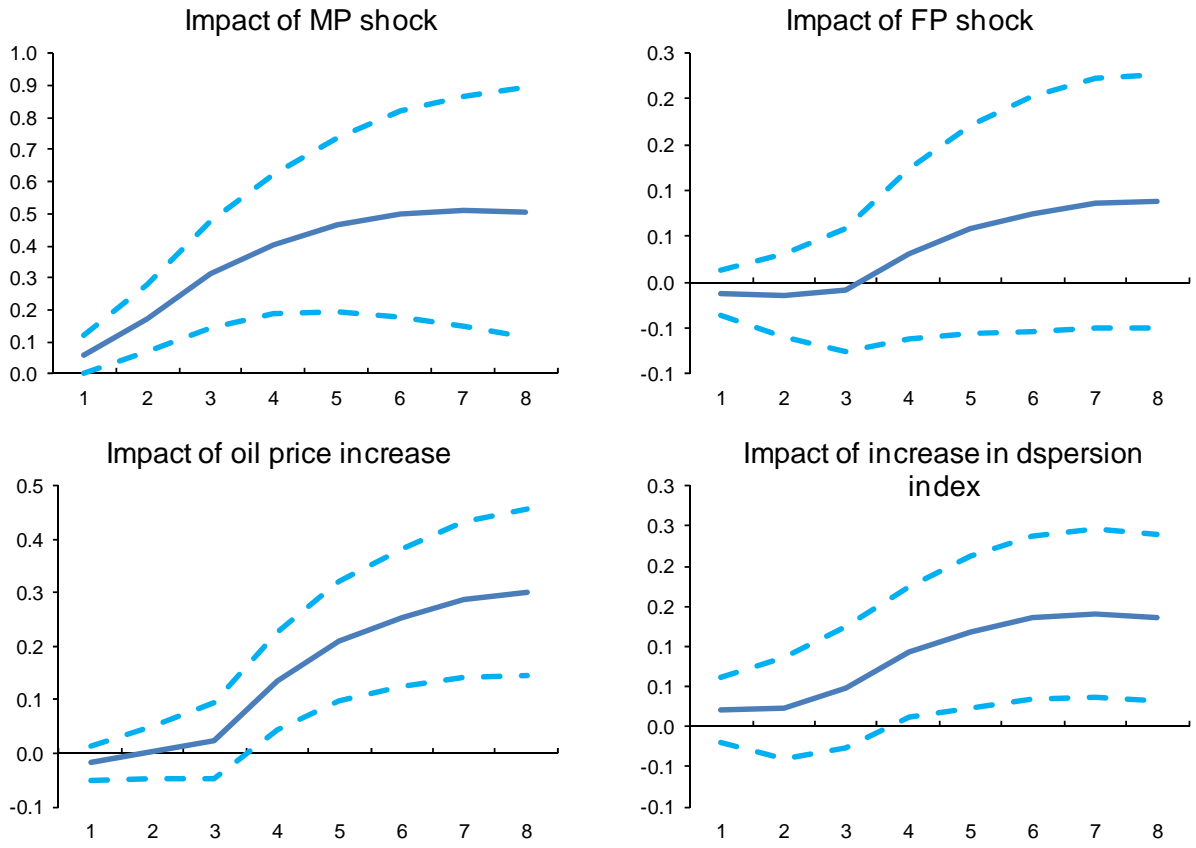


Figure 7 - Impulse-Response Figures for Long-Term Unemployment (Univariate model)

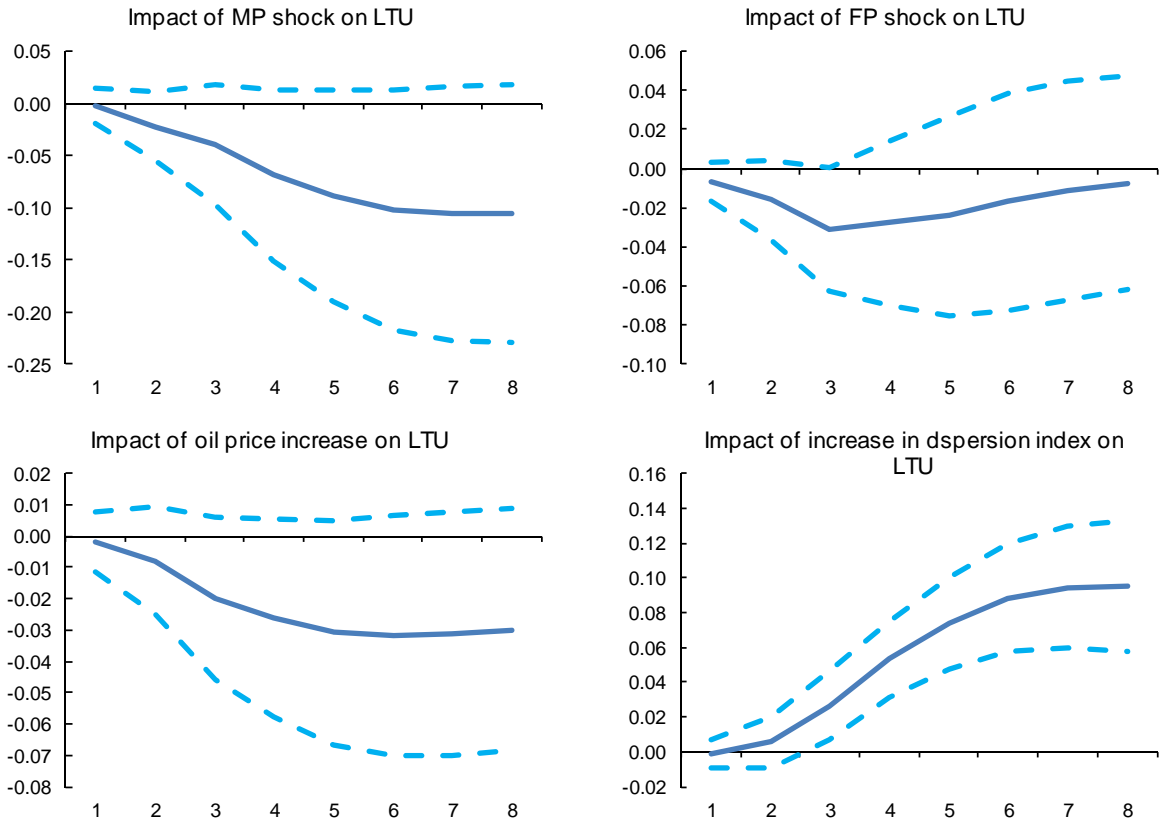


Figure 8 - Impulse - Response Figures for Unemployment (VAR)

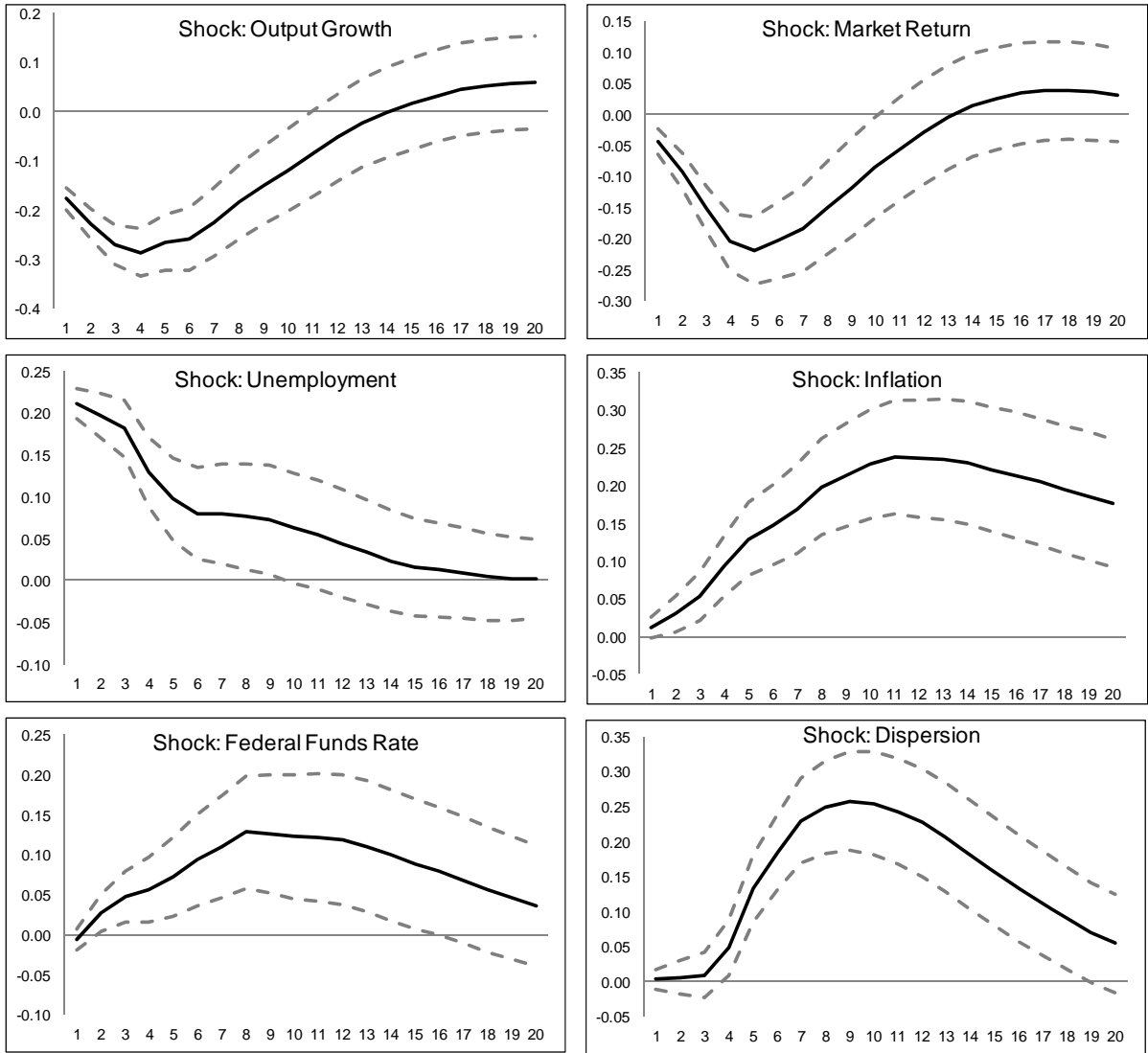


Figure 9 - Impulse - Response Figures for Long-Term Unemployment (VAR)

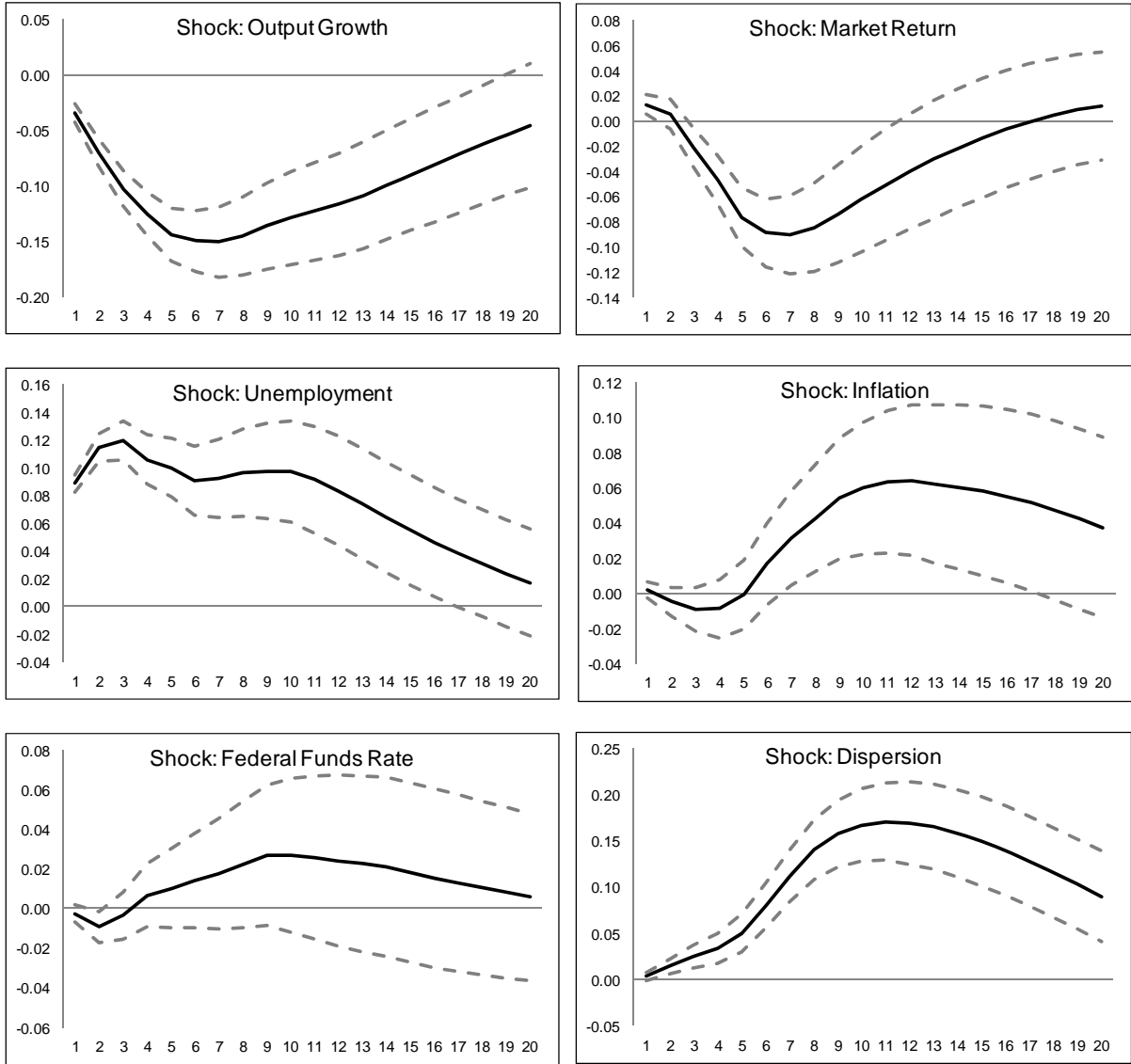


Figure 10 - Variance of Unemployment

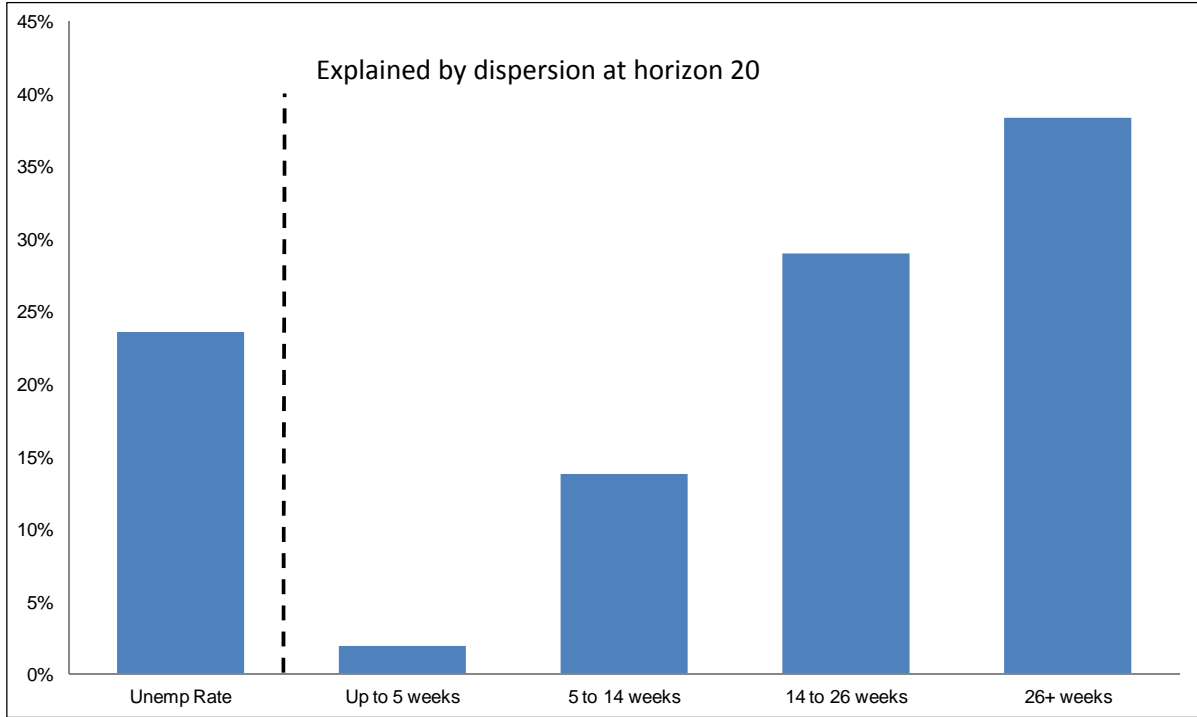


Figure 11 - Decomposition of Long-Term Unemployment During the Great Recession

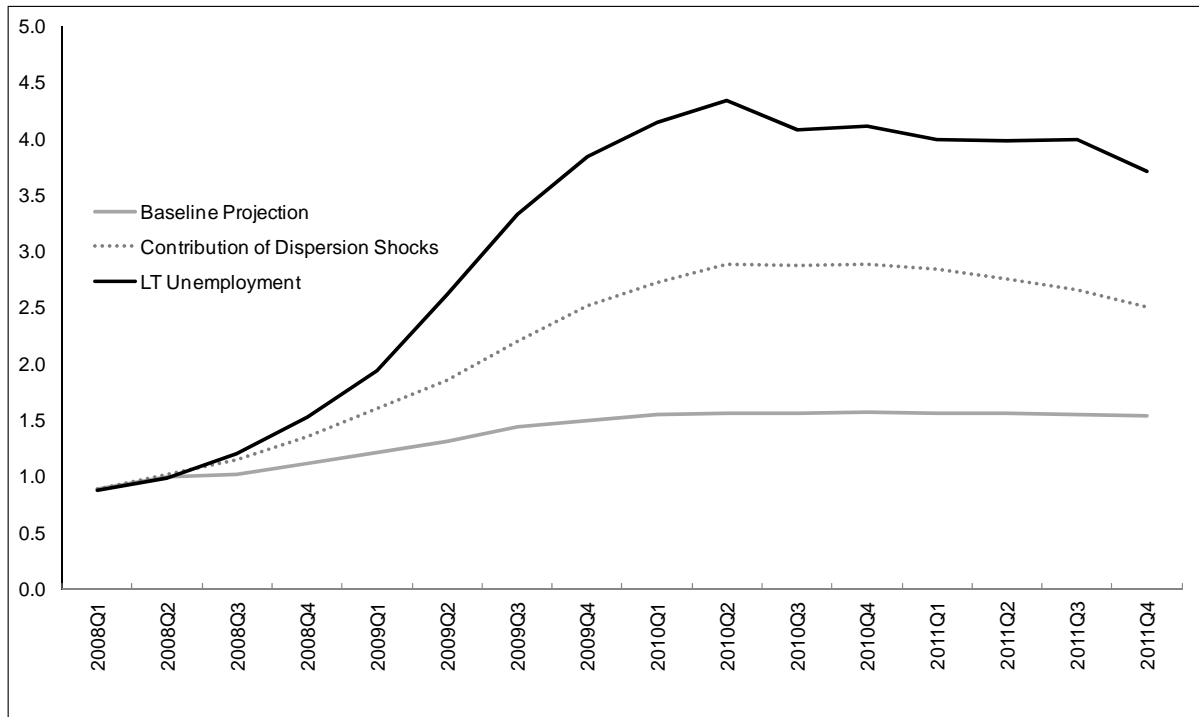


Figure 12: Dispersion Index and the Uncertainty Index

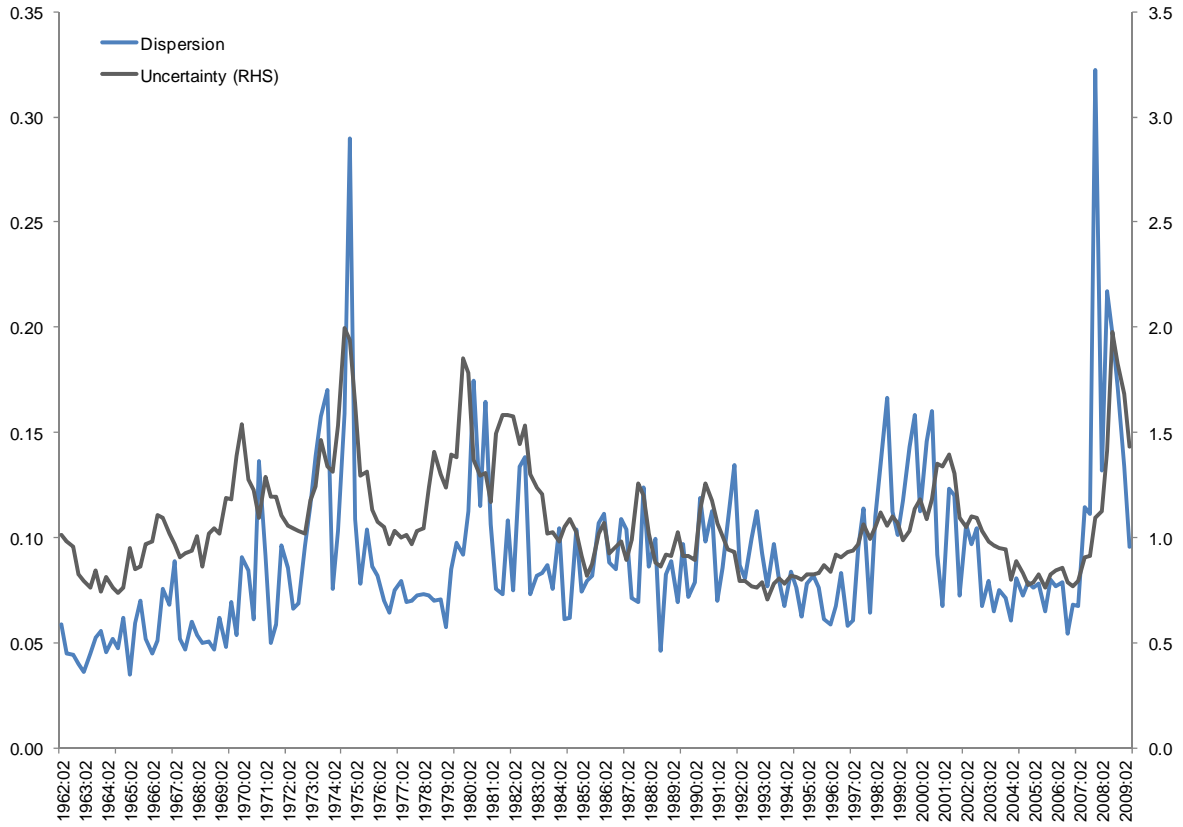


Figure 13 - Comparing Long-Term Unemployment Responses to Dispersion and Uncertainty Shocks

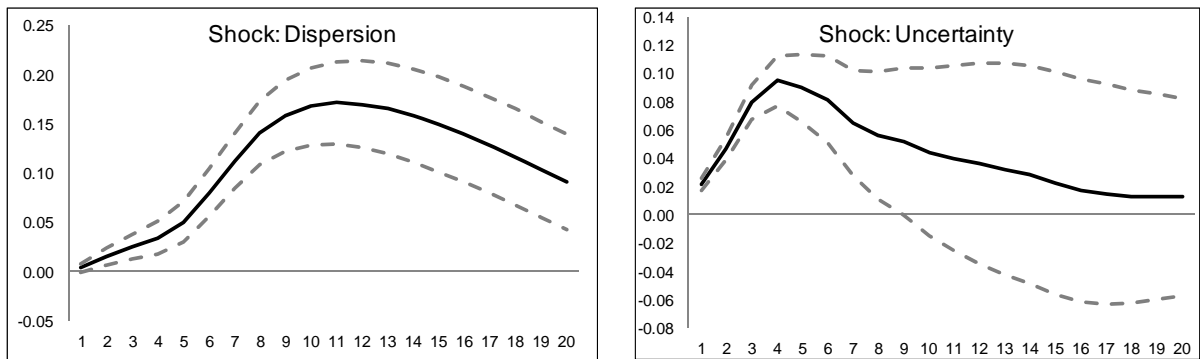




Figure 14 - Variance of Unemployment

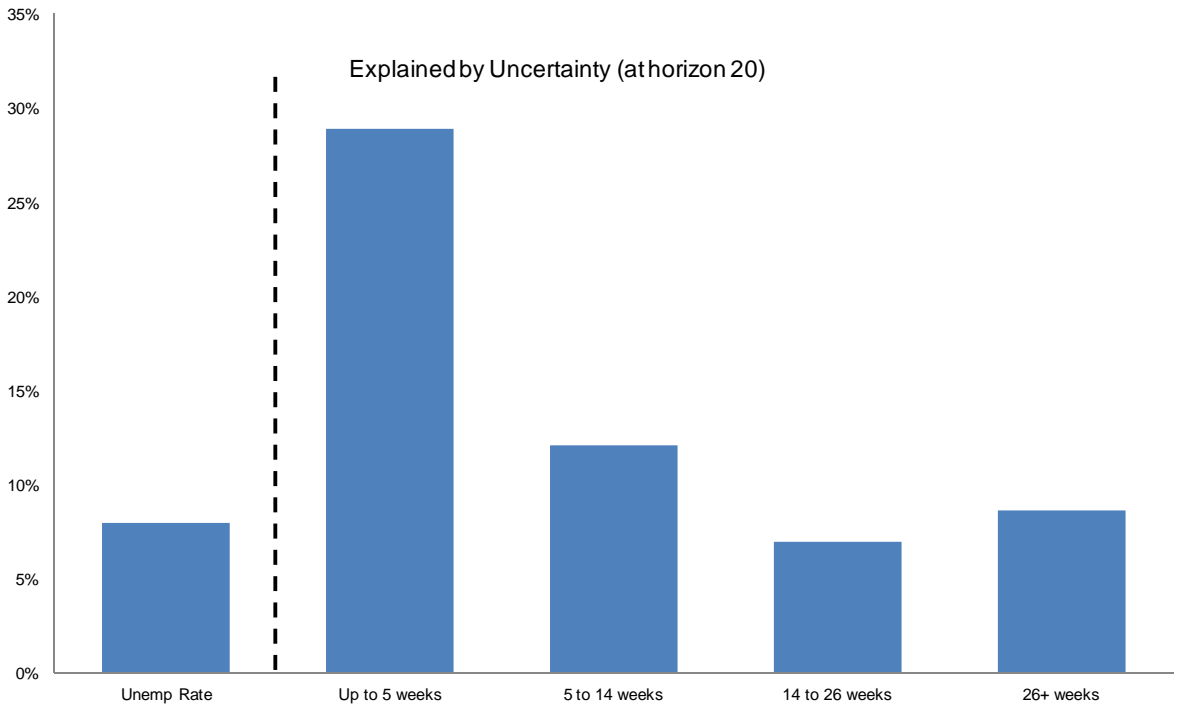
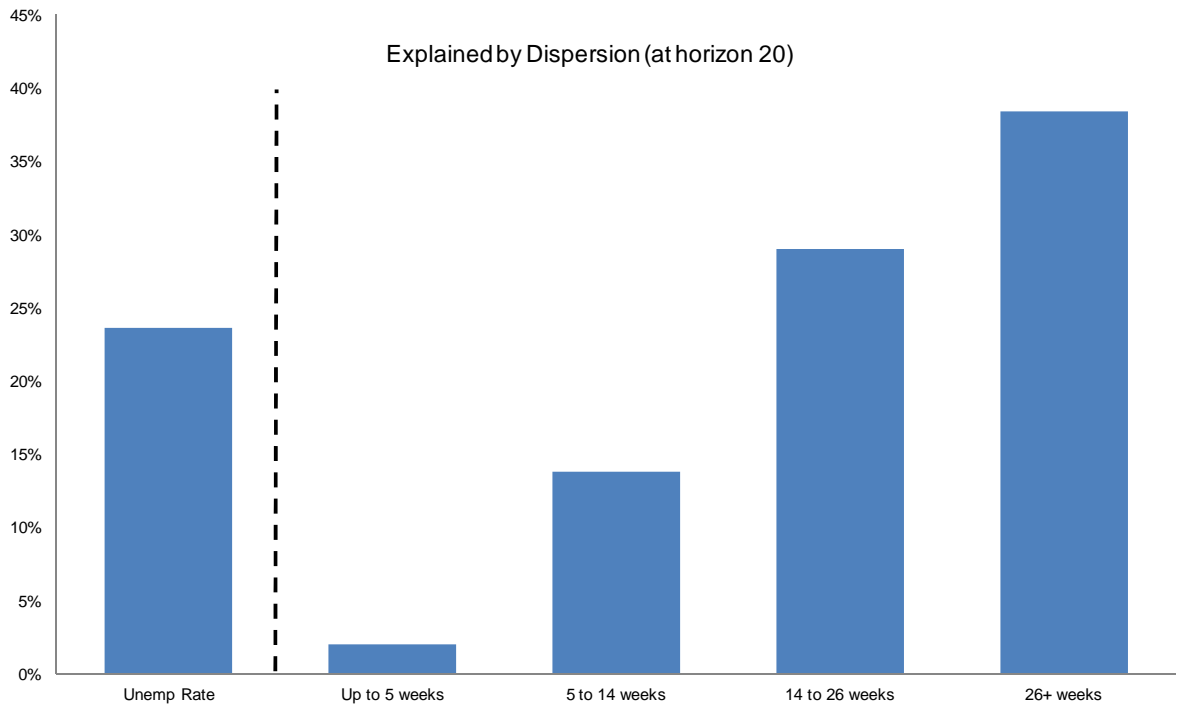


Figure 15 - Impulse-Response Figures for Unemployment (Panel Var model)

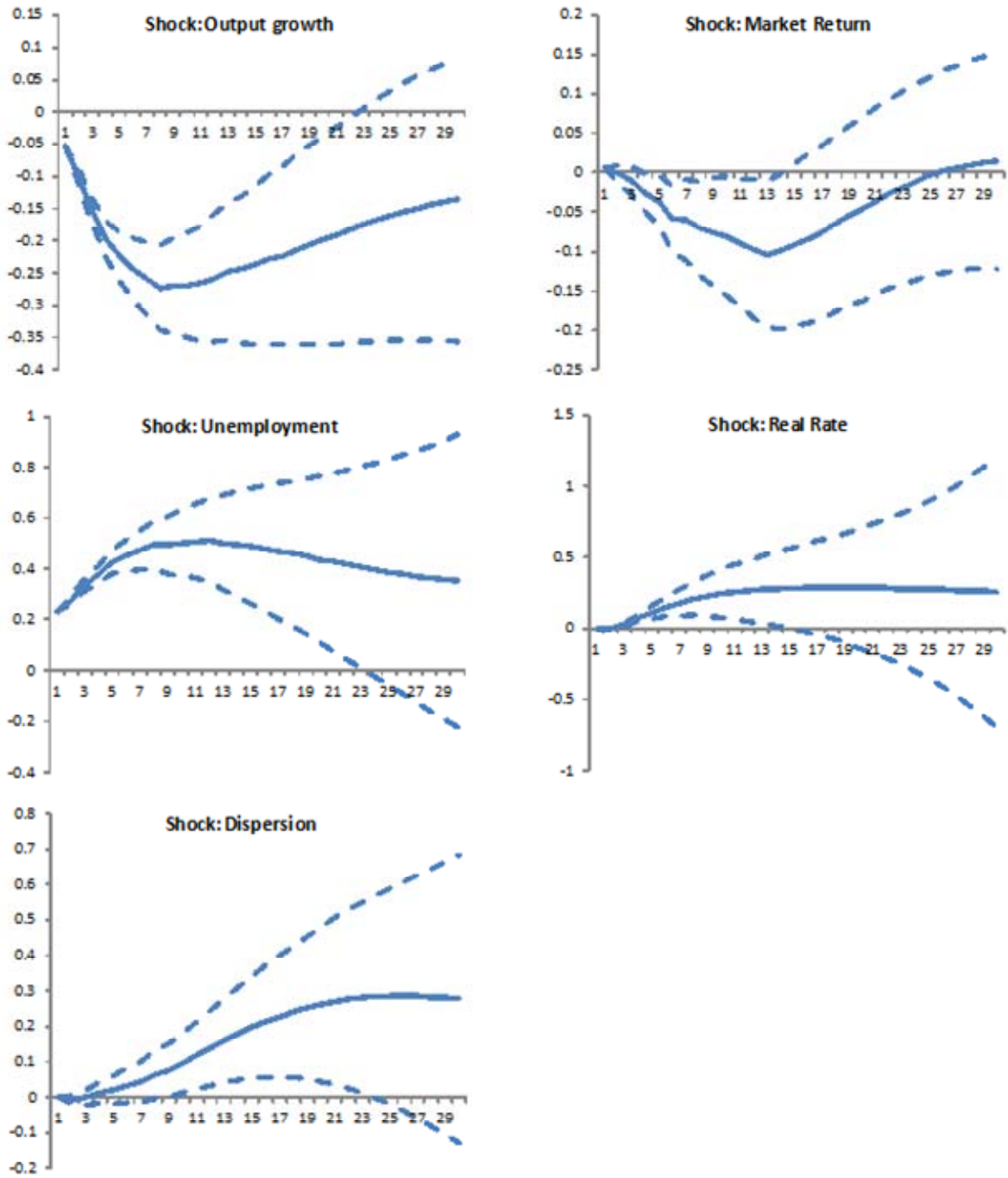


Table 1

Forecast-error variance decomposition for the unemployment rate

Horizon (Quarters)	Growth	Market Return	Unemployment Rate	Inflation	Fed Funds Rate	Dispersion
5	49.2%	15.0%	31.6%	2.4%	1.2%	0.5%
10	35.7%	17.0%	14.0%	11.8%	4.6%	16.9%
20	22.6%	10.8%	8.8%	27.6%	6.6%	23.5%

Table 2

Forecast-error variance decomposition for the long-term unemployment rate

Horizon (Quarters)	Growth	Market Return	Long-Term Unemployment Rate	Inflation	Fed Funds Rate	Dispersion
5	37.0%	3.3%	57.1%	0.2%	0.2%	2.2%
10	39.9%	10.7%	27.6%	1.8%	0.6%	19.5%
20	31.1%	6.3%	18.5%	5.1%	0.8%	38.3%

Table 3

Forecast-error variance decomposition for the long-term unemployment rate -  
Augmented system

Horizon (Quarters)	Growth	Market Return	Long-Term Unemployment Rate	Inflation	Fed Funds Rate	Uncertainty	Dispersion
5	24.1%	4.2%	48.5%	0.6%	0.2%	19.9%	2.4%
10	25.1%	13.0%	23.1%	2.2%	0.4%	8.1%	28.2%
20	18.3%	9.6%	16.9%	9.3%	2.3%	5.7%	37.9%

Table 4

Forecast-error variance decomposition for unemployment rate - International Panel

Horizon (Quarters)	Growth	Market Return	Unemployment	Real Interest Rate	Dispersion
10	15.2%	0.8%	75.3%	7.6%	1.1%
20	12.8%	1.1%	66.1%	12.0%	8.0%
40	11.4%	0.7%	57.0%	13.0%	17.9%

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