

# Houses as ATM: Mortgage Refinancing and Macroeconomic Uncertainty

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discussion by Hanno Lustig (UCLA)

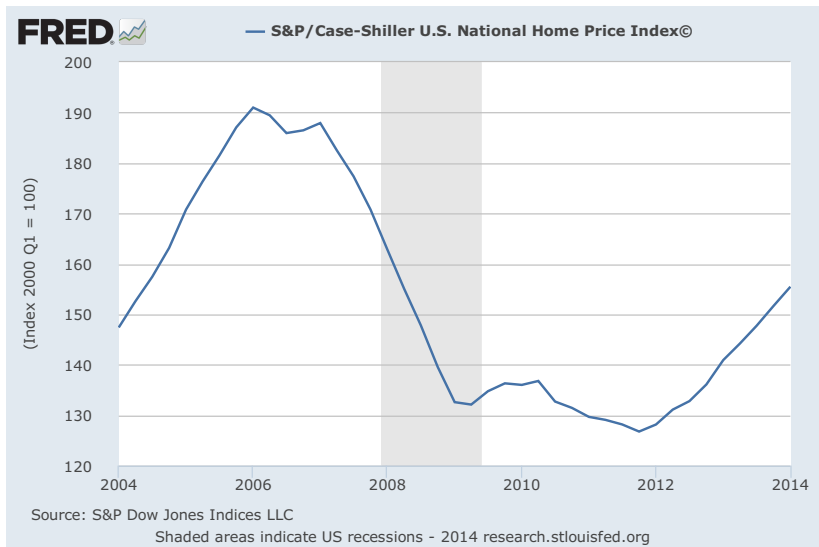
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# House Prices

- ▶ can the boom/bust in U.S. residential house prices ?

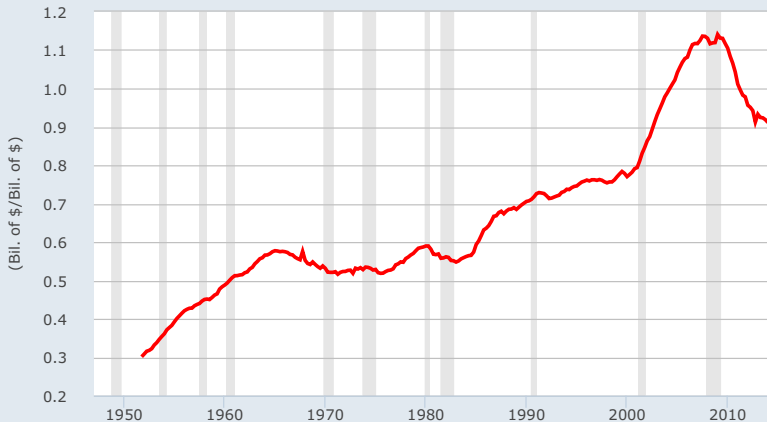


# (1) Run-up in U.S. Household Debt

- ▶ account for (i) the run-up in household debt...

**FRED** 

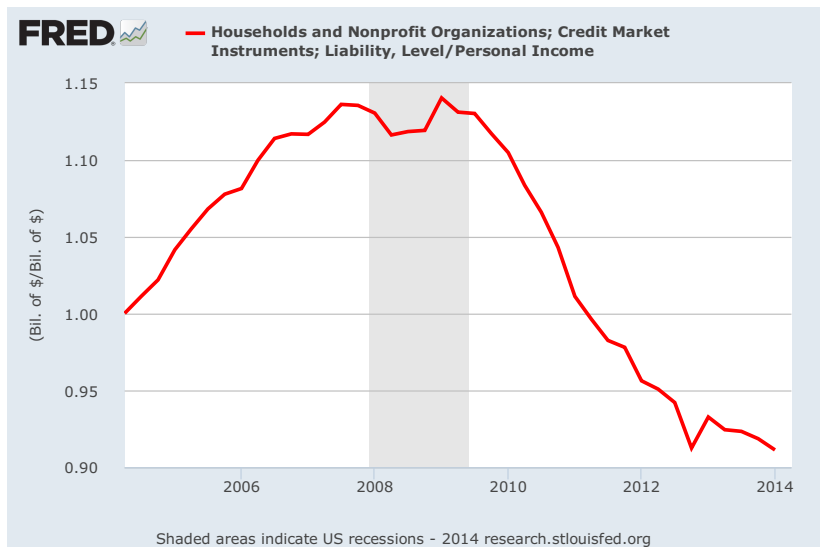
— Households and Nonprofit Organizations; Credit Market Instruments; Liability, Level/Personal Income



Shaded areas indicate US recessions - 2014 research.stlouisfed.org

## (2) Slow Deleveraging of U.S. Households

- ▶ account for (i) the run-up in household debt and (ii) subsequent slow deleveraging

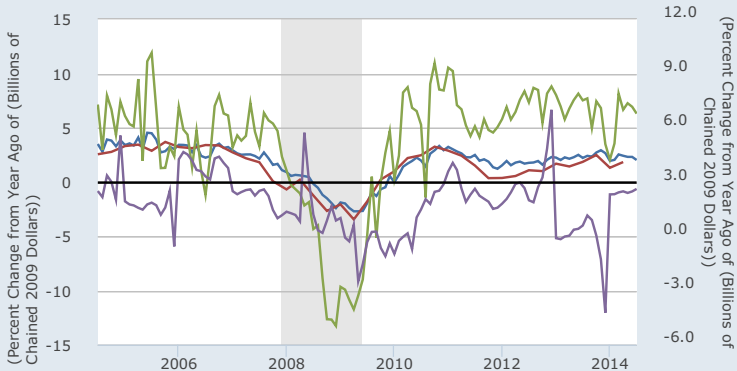


### (3) U.S. Household Consumption Boom and Bust

- ▶ account for (i) the run-up in household debt , (ii) subsequent slow deleveraging and (iii) the household consumption boom and bust

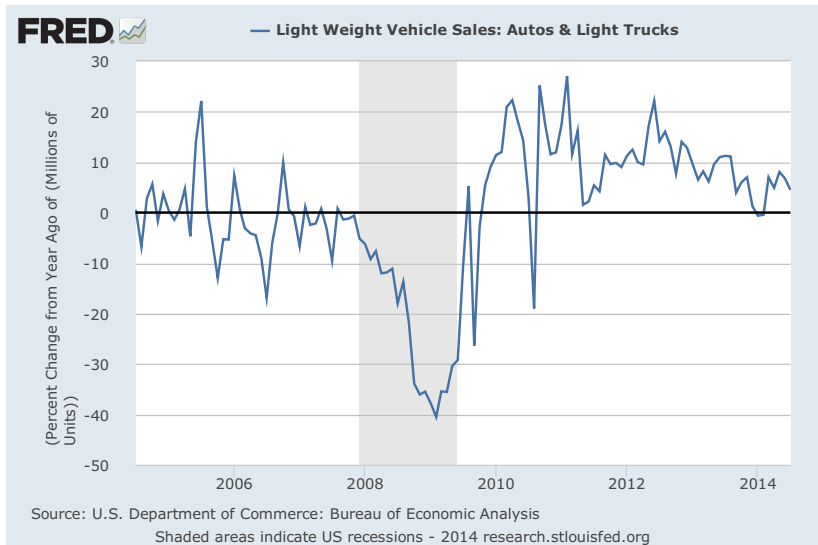
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— Real Personal Consumption Expenditures (left)  
— Real Personal Consumption Expenditures: Nondurable Goods (left)  
— Real Personal Consumption Expenditures: Durable Goods (left)  
— Real Disposable Personal Income (right)



Shaded areas indicate US recessions - 2014 [research.stlouisfed.org](http://research.stlouisfed.org)

# U.S. Car Sales



# Possible Approaches

1. clever **econometrics**: identify the effect of exogenous house price variation on consumption in the cross-section of households etc
2. **equilibrium model**: prices clear all (financial/goods) markets
3. **structural model of portfolio choice and consumption** ✓
  - ▶ feed in the observed [exogenous] path for house prices and the (long/short) interest rates
  - ▶ check whether the households' choices in aggregate match those in the data [without clearing any markets]

# CMR Structural Model of Household Finance

## 1. housing market

- ▶ rent [pay a fixed fraction of income]/buy [purchase a unit of house] decision
- ▶ exogenous process for house/price income ratio  $h_t$  [agents fully understand this stoch. process]

## 2. incomplete asset markets

- ▶ long-term fixed-rate loans (mortgages)
- ▶ short-term loans (HELOCs)
- ▶ default technology [default leads to renting]
- ▶ collateral constraints
- ▶ exogenous process for short-term rates  $r_t$  [agents fully understand this stoch. process]

## 3. idiosyncratic/aggregate income risk

- ▶ Counter-Cyclical Variation in Idiosyncratic Risk
- ▶ idiosyncratic income shock  $y_{it}$
- ▶ aggregate income growth  $z_t$

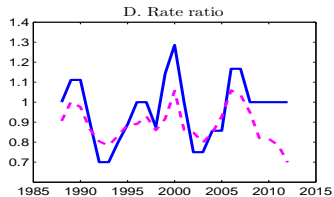
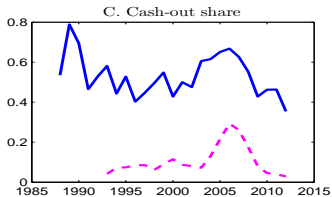
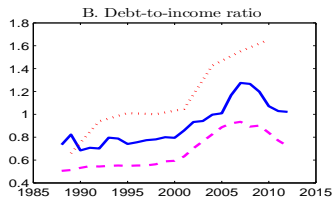
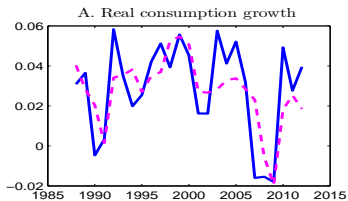
*State space includes aggregate state variables ( $r_t, h_t, z_t$ )*



# Aggregate Dynamics in Model Match Data

- ▶ aggregate choices by risk-averse (and slightly paranoid) rational agents who completely understand the asset price dynamics look like the 'data'
  1. **consumption dynamics: relaxing** of collateral constraints → run-up in debt and consumption boom
  2. **debt dynamics: tightening** of collateral constraints → sharp consumption drop and slow deleveraging
    - ▶ you purchase a unit of an asset ('house')
    - ▶ asset keeps appreciating (though rents are not going up);
    - ▶ you cannot sell a little bit of the house / selling the house is costly
    - ▶ instead, you borrow to de-cumulate wealth (short the other asset)
    - ▶ you consume more (because you really feel wealthier)
  
- ▶ owners in this model are subject to large wealth shocks
- ▶ harder to smooth their consumption

# Aggregate Dynamics in Model/Data



Model solid line. Data dashed line

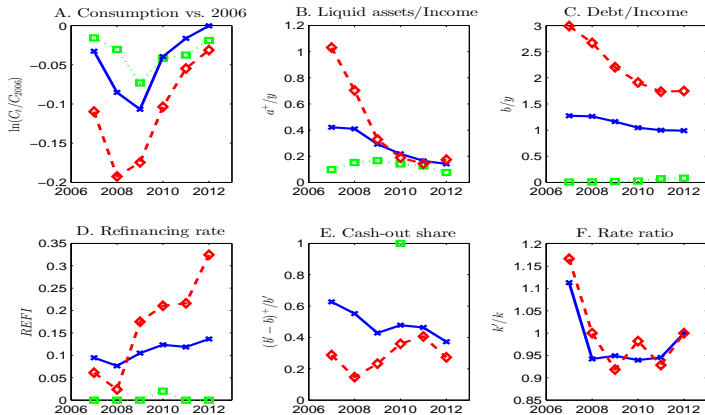
# Aggregate Dynamics in GE Model

- ▶ in *CMR* model, prices do not adjust
  - ▶ exogenous dynamics for real risk-free rate
  - ▶ **no connection** between real risk-free rate and collateral asset value
- ▶ in equilibrium model, asset prices adjust during crisis:

$$r \searrow, h \nearrow$$

- ▶ scarcity of collateral (binding collateral constraints) pushes down the real risk-free rate below the rate of time preference and increases the value of the collateral asset
- ▶ deterioration in risk-sharing/increased motive for precautionary savings also pushes down the real risk-free rate below the rate of time preference and increases the value of the collateral asset
- ▶ large decrease in real risk-free rate and increase in the value of the collateral stock
- ▶ these price adjustments will mitigate aggregate consumption decline

# Aggregate Dynamics and X-section in Model



Top/bottom quintile of debt/income distribution in 2006. Average household solid line.

## Other Questions

- ▶ risk sharing: why is there so little risk sharing in this model?
  - ▶ the unconditional volatility of household consumption growth equals the unconditional volatility of household income growth
  - ▶ lots of opportunities for self-insurance by accumulating assets plus access to default
  - ▶ possibly related to the way we accumulate housing wealth in this model
- ▶ very few home-owners in model relative to data, but model matches aggregate dynamics...
- ▶ what if default risk is priced properly? [are banks in your model making money/losing money on average]
- ▶ what happens to defaults in the model during the crisis?

# Conclusion

1. CMR produce state-of-the-art household finance model to study macro dynamics
2. **collateral constraints/idiosyncratic risk** play a key quantitative role in macro dynamics before and during crisis
  - ▶ model produces large consumption drop and slow de-leveraging
  - ▶ key ingredients: you cannot fine-tune your holdings of the housing asset/ house prices and rents evolve independently
3. our models work better if we fix prices
  - ▶ housing collateral scarcity during crisis: why does the price of the collateral not increase? (maybe haircuts increase)
  - ▶ risk-free asset scarcity during crisis: why does the real risk-free rate not drop precipitously? (ZLB?)