

# Opening the Temple

An Essay by President and CEO  
John C. Williams



FEDERAL RESERVE BANK OF SAN FRANCISCO  
2011 ANNUAL REPORT

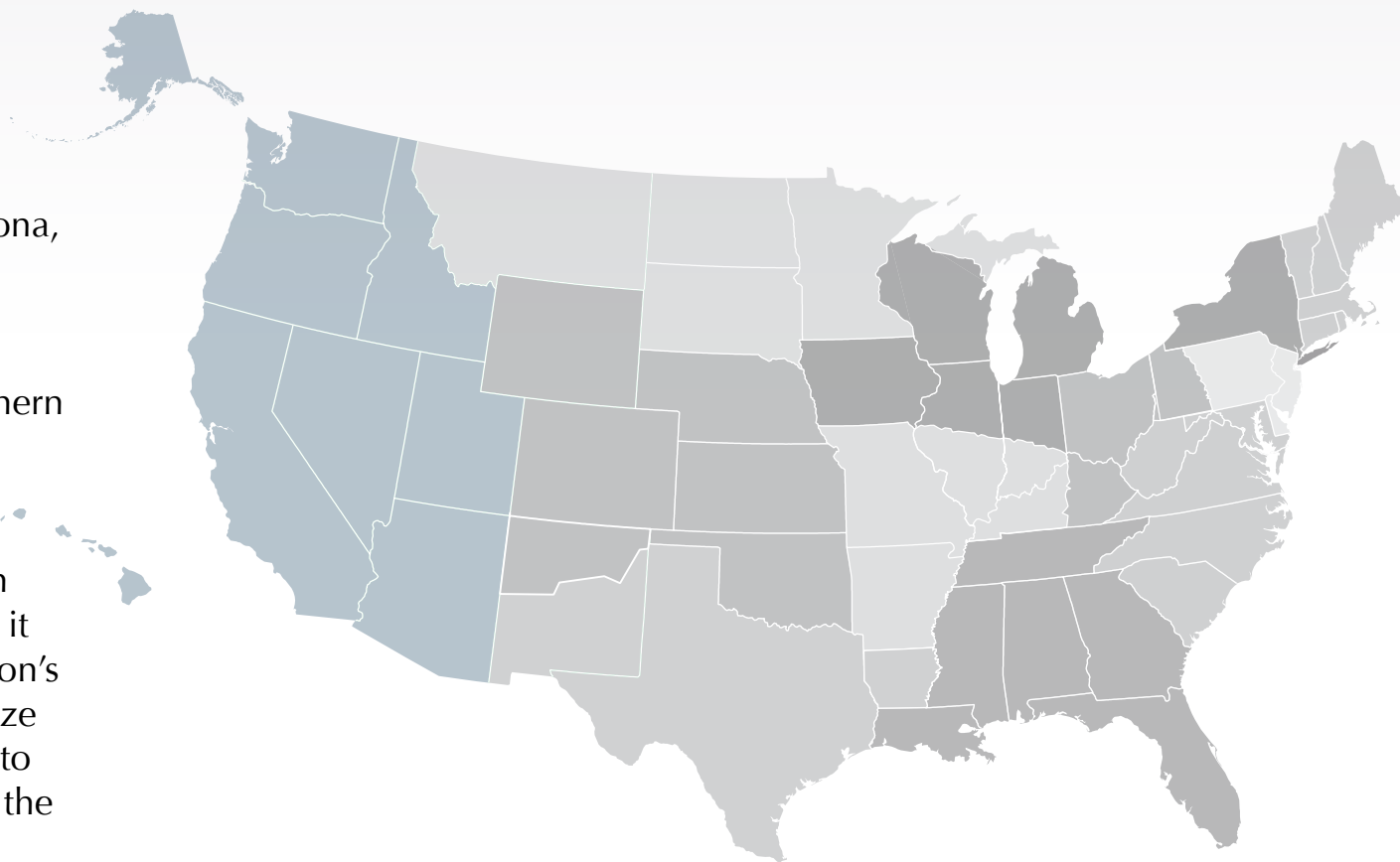


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The Federal Reserve Bank of San Francisco is one of twelve regional Federal Reserve Banks across the United States that, together with the Board of Governors in Washington, D.C., serve as our nation's central bank.

The Twelfth Federal Reserve District includes the nine western states—Alaska, Arizona, California, Hawaii, Idaho, Nevada, Oregon, Utah, and Washington—and American Samoa, Guam, and the Northern Mariana Islands. Branches are located in Los Angeles, Portland, Salt Lake City, and Seattle, with a cash facility in Phoenix. The largest District, it covers 35 percent of the nation's landmass, ranks first in the size of its economy, and is home to approximately 20 percent of the nation's population.



## President's Letter

It's a great pleasure to present the Federal Reserve Bank of San Francisco's 2011 Annual Report. The report is coming out at an eventful time for the nation's economy, for monetary policy, and for the Federal Reserve as an institution. The Federal Reserve works hard to carry out the missions assigned to it by Congress. But we haven't always done well explaining our role or clarifying our policies. This is changing, as the essay in this year's report makes clear.

The essay describes the important steps the Federal Reserve is taking to become more accountable and more transparent. In other words, we are striving to give the public a fuller picture of what we do to achieve our congressional mandates: to set monetary policy that achieves maximum employment and stable prices; to supervise financial institutions; and to protect the economy by safeguarding the financial system. As you'll read, the measures the Fed has taken in recent years toward more open and transparent communications have been far-reaching. This is a process that is still underway, and we have much yet to do. Of course, the state of the nation's economy is our foremost concern.

In 2011, the economy presented a mixed picture as it continued along the slow recovery path it has traced for more than two-and-one-half years. The year started slowly, weighed down by temporary factors, including a surge in commodity prices and disruptions caused by the Japanese tsunami. By the second half, growth picked up to a moderate pace, and the unemployment rate dropped significantly. Still, the shadows of the financial crisis and recession of a few years ago darkened the picture. Housing remained deeply depressed, with foreclosures high and new construction at the lowest levels in half a century. Although the job situation improved, millions of Americans were unable to find work, and unemployment remained far too high. Consumption grew at a slow pace, constrained by tight credit and the efforts of households to repair their finances. And, the underlying rate of inflation was close to the Federal Reserve's 2 percent target.

With the national economy performing far below its potential, the Federal Reserve did not meet its employment objective in 2011. That made it essential for us to extend our extraordinarily stimulatory monetary policy. In particular, we lengthened the duration of our portfolio of Treasury securities, which helped push down a broad range of longer-term interest rates close to post-World War II lows. Early in 2012, we also stated we expect to keep the federal funds rate, our short-term benchmark interest rate, exceptionally low at least through late 2014. We also took two steps to improve our communication of monetary policy strategy and plans. Both steps, which are explained in this report, should further reduce uncertainty about our plans.

As with the nation as a whole, economic performance gradually improved in most of the territories and nine Western states of the Twelfth Federal Reserve District. Nevada, Arizona, and California were among those hardest hit by the housing bust, and

unemployment rates reached unprecedented highs in parts of the District. But, in 2011, the District's unemployment rate dropped by almost 1½ percentage points from early 2010. The District's technology and aerospace sectors expanded smartly in the San Francisco Bay Area and Washington State, and tourism has been recovering in Hawaii and Nevada. Nevertheless, home foreclosures remained high in many areas, one sign that the District has a long way to go before economic conditions return to normal.

The Federal Reserve began to overhaul its approach to supervising financial institutions several years ago. The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 reinforced those efforts. At the San Francisco Fed, staff members are working hard to implement provisions of the new law. Major provisions of Dodd-Frank require the Federal Reserve to enhance its supervision of institutions whose failures could threaten the health of the financial system. Numerous related milestones were achieved in 2011 including proposing or finalizing rules for capital and stress testing, incentive compensation, and plans for the organized resolution of troubled institutions. Dodd-Frank also transferred supervision of savings and loan holding companies to the Federal Reserve in 2011.

The San Francisco Fed is fortunate to have extraordinary employees. Our staff members demonstrated outstanding dedication to their work and to the public in 2011. Under our Cash Product Office's leadership, Reserve Bank productivity in the processing of cash reached an all-time high, resulting in significant savings. Information and Technology Services staff helped expand our leadership role in this important area and other areas as a technology solutions center within the Fed System. Our Statistics and Reserves staff members are partnering with information technology staff to implement new systems to support the execution of monetary policy in the future.

In 2011, many Bank departments made important contributions to communicating the Fed's roles and policies. Economic Research staff supported me in my role as a monetary policymaker. They also produced numerous research papers and 38 *Economic Letters*, which examine important economic issues in a nontechnical manner.

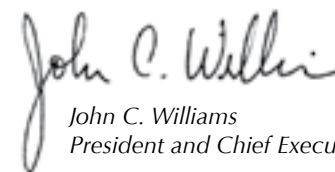
During the year, our Office of Minority and Women Inclusion (OMWI) played a key part in the Bank's efforts to recruit minorities and women for employment, improve opportunities for minority- and women-owned businesses to provide goods and services to the Bank, and to provide financial education for underserved populations. We established the OMWI in 2010, in keeping with the Dodd-Frank requirement that all Reserve Banks set up OMWI functions by January 21, 2011. Following on recommendations of the Government Accountability Office to provide more information about how Reserve Banks are governed, Public Information launched a governance section on our website. And our Community Development staff worked to support economic stabilization efforts in hard-hit communities.

I would like to express my deep appreciation to our employees for their continued public service during the past year. I also want to thank all our Twelfth District directors and advisory council members. The ranks of our family of directors and advisors expanded in 2011 when we established a new regional advisory group, the Community Depository Institutions Advisory Council, to help us better

understand economic and financial conditions in the Twelfth District. All 12 Reserve Banks created similar regional advisory councils during the year, following the establishment of a national council by the Board of Governors in 2010.

All of our advisory council members and directors perform an invaluable service, acting as ambassadors for the Fed in their communities, and providing our Bank with vital information about economic and business conditions throughout the District. I want to especially express my sincere thanks and warm wishes to those directors and advisory council members who concluded their terms of service in 2011. In particular, I would like to acknowledge the contributions made by Karla S. Chambers, vice president and co-owner, Stahlbush Island Farms, Inc. in Corvallis, Oregon. Mrs. Chambers completed 20 continuous years of service to the Bank. During that time, she served on the boards of our Head Office and our Portland Branch, including two years as the Branch chairman. Mrs. Chambers also was a member and served as the vice chairman of our then Twelfth District Advisory Council on Small Business and Agriculture. In addition, I want to express my deep appreciation to Dann H. Bowman, president and chief executive officer of Chino Commercial Bank, N.A., in Chino, California. Mr. Bowman stepped down from our Head Office board in 2011, after three years of service. Finally, let me thank our other directors and advisory council members who concluded their terms of service in 2011. These include:

- **on the Los Angeles Branch board:** Ann E. Sewill, president, Community Foundation Land Trust, California Community Foundation, Los Angeles, California;
- **on the Portland Branch board:** Peggy Y. Fowler, retired chief executive officer and president, Portland General Electric, Portland, Oregon;
- **on the Salt Lake City Branch board:** Robert A. Hatch, president, Regence BlueCross BlueShield of Utah, Salt Lake City, Utah; and Clark D. Ivory, chief executive officer, Ivory Homes, Ltd., Salt Lake City, Utah, who served as chairman of the Salt Lake City Branch board for three years;
- **on the Twelfth District Economic Advisory Council:** Jonathan Coslet, chief investment officer and senior partner, TPG Capital, L.P., San Francisco, California; Susan Desmond-Hellmann, M.D., M.P.H., chancellor, University of California, San Francisco; and Cathy Luke, president, Loyalty Enterprises, Ltd., Honolulu, Hawaii; and
- **as a Twelfth District member and vice chairman of the Federal Advisory Council:** Russell Goldsmith, chairman and chief executive officer, City National Bank, Los Angeles, California.



John C. Williams  
President and Chief Executive Officer

# Opening the Temple

*By President and CEO John C. Williams*

**T**wenty-five years ago, a popular book about the Federal Reserve carried the provocative title *Secrets of the Temple*. The Federal Reserve described in that book was secretive, tight-lipped, and remote. Its deliberations were shielded from scrutiny. It chafed at Congressional attempts to cast sunlight on its operations. And its policy decisions were not even announced, let alone explained.

A fundamental shift has taken place in the years since then. Today's Fed has become much more open and transparent. Our websites contain detailed information about our policies and programs, our governance structure, and our code of ethics. We've also made far-reaching changes in how we communicate our monetary policy decisions. For example, after every policy meeting, we release a statement explaining what we've done and why we've done it. We publish detailed minutes just three weeks after we meet. And, last year, Chairman Bernanke began holding regular press conferences.

The Fed's move out of the shadows has been at times slow and hasn't always been voluntary. It's fair to say that, in many ways, a clamor from Congress, the media, and the public initially forced the doors open. Nor has it always been comfortable, for example, to see our internal deliberations and disagreements laid bare.

But the fact is that this greater openness is genuine, it's positive, and it's irreversible. Inside the Fed, a consensus has developed on the necessity and value of greater disclosure, accountability, and candor, a view that has taken hold strongly under the leadership of Chairman Bernanke. Transparency "not only helps make central banks more accountable, it also increases the effectiveness of policy," the Chairman said in 2010. When the public better understands what the Fed is trying to do, uncertainty about its policies is reduced, and households and businesses are able to make spending and investment decisions with greater confidence.

More fundamentally, in a democratic society, an institution that performs functions as vital as the Federal Reserve must operate in the public eye as much as possible. What we do at the Fed is not always easy for the public to understand. Clear communication and greater openness are essential to promote understanding, counter misinformation, and earn public trust and support.

*Today's Fed has become much more open and transparent. Our websites are full of detailed information about our policies and programs, our governance structure, and our code of ethics.*



This is all the more true because of the Fed's special status. Congress chartered the Federal Reserve Board of Governors in Washington, D.C., and the 12 Reserve Banks, including the San Francisco Fed, to carry out important public policy functions. Notable among those functions is setting the nation's monetary policy. Congress granted us a large measure of independence in setting monetary policy so we wouldn't be subject to the whims of short-term political pressures, and our decisions would be based solely on what is good for the country. This independence gives us a rare and privileged status among agencies charged with a public purpose. However, with this privilege comes a great responsibility: to operate for the public good, to be accountable to the public, to hold ourselves to the highest ethical standards, and to be open to criticism.

I would be among the first to argue that the steps the Fed already has taken toward transparency are far-reaching. In many ways, they amount to a cultural regime change. But I believe we must strive to find ways to further earn the trust and understanding of the American people. For example, we can do a better job of explaining what our mission is, how we're structured, and why we do what we do. That also means making clear what the Fed does not control, such as tax and spending decisions. We can also do better at showing how the Federal Reserve affects the everyday lives of people across the country. And, we can make increasing use of new technologies, such as social media, to encourage real dialog between the Fed and people from all walks of life.

It's worthwhile examining where we've made progress and where we still have room for improvement if we are to be exemplary in the area of transparency. So let me review our accomplishments and our remaining challenges in three areas: monetary policy, financial stability, and governance.

## Monetary policy

Monetary policy is a core area of responsibility for the Fed. Our actions to set interest rates and influence credit conditions are critical factors affecting the levels of inflation, employment, and overall economic activity. The past two decades have seen a steady progression in the quality and quantity of information the Fed makes public about its monetary policy decisions.

It was just 18 years ago, in 1994, that our monetary policy body, the Federal Open Market Committee (FOMC), first began releasing statements following its meetings describing its policy decision. Before then, financial markets were expected to figure out what we decided by watching the movements of the federal funds rate, the key short-term interest rate we control. The statement issued on February 4, 1994, said, "the Federal Open Market Committee decided to increase slightly the degree of pressure on reserve positions. The action is expected to be associated with a small increase in short-term money market interest rates. The decision was taken to move toward a less accommodative stance in monetary policy in order to sustain and enhance the economic expansion."



This first step toward greater transparency was hesitant. The statement actually justified its own existence, saying that a decision was made “to announce this action immediately so as to avoid any misunderstanding of the Committee’s purposes, given the fact that this is the first firming of reserve market conditions by the Committee since early 1989.” Moreover, those early statements wouldn’t win any prizes for clarity. Indeed, the FOMC statements did not explicitly spell out the Fed’s target for the federal funds rate until July 1995. Yet, despite the initial awkwardness, these statements were an important move in the right direction.

Today, the FOMC statements provide much greater clarity about why we make our policy decisions. The FOMC issues a statement immediately following every scheduled meeting. These offer a concise description of and reasons for our policy decisions, an assessment of current economic conditions and the outlook for the economy, and guidance on the possible future course of policy. In addition, the statements include the policy votes of all Committee members, with explanations of the reasons for any dissenting votes.

The Fed has greatly improved and expanded its public communication of its policy actions in other ways too. The detailed minutes we release three weeks after each scheduled meeting provide a richer description of the Committee’s views on economic conditions and the considerations underlying policy decisions than can be included in post-meeting statements. Moreover, the Fed releases transcripts of its meetings with a five-year lag. In addition, Federal Reserve Board governors and Reserve Bank presidents regularly speak before business, community, government, and academic groups. At these events, Fed speakers often take questions from the audience and hold briefings for reporters. And Board governors and staff routinely testify to Congress about Fed policies.

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In 2011, Chairman Bernanke started holding regular press conferences following policy meetings. This has proved an excellent opportunity for the Chairman to explain Federal Reserve policies and answer questions from the media. Four times a year, Federal Reserve governors and presidents now publish their three-year projections for gross domestic product, unemployment, and inflation. And, at the San Francisco Federal Reserve Bank, we publish our own economic outlook 11 times a year on our website under the name *FedViews*, a practice we started back in 1996.

In January 2012, we took two of the boldest steps toward greater transparency and openness yet, significantly broadening and deepening our openness about monetary policy. First, we released a document called “Statement of Longer-Run Goals and Policy Strategy.” This is the first time the FOMC has offered a detailed and specific explanation of how Fed policymakers interpret the mandate Congress assigned the Fed: to promote maximum employment and stable prices. Among other things, the document states

that Fed policymakers view an inflation rate of 2 percent as most consistent with our mandate. Other central banks, including those of New Zealand, Canada, Australia, and the United Kingdom, as well as the European Central Bank, had already issued similar statements, so we were behind in this important area. The statement also notes the estimates of FOMC participants that, in the long run, the normal rate of unemployment falls between 5.2 and 6 percent. The statement clarifies that the FOMC “follows a balanced approach in promoting (its goals), taking into account the magnitude of the deviations and the potentially different time horizons over which employment and inflation are projected to return to levels judged consistent with its mandate.”

Second, FOMC participants now regularly report their views about the probable course of short-term interest rates over the next few years. In essence, that’s a way for policymakers to explain what they think monetary policy should be in the years ahead. Releasing the views of FOMC participants this way should help the public understand better our policy plans and the factors that cause us to change them. This greater clarity about our thinking, in turn, improves the effectiveness of our policies in achieving our mandated goals, and enhances the accountability and transparency of our actions.

These initiatives represent almost a total turnaround from the days when the public had to guess what the Fed was doing. I am proud to say that we’ve gone from being behind the curve relative to other central banks to becoming one of the leaders in transparency, accountability, and openness about monetary policy.

## Financial stability

Since the financial crisis of 2007–2009, no area of our work has sparked more controversy than our role as guardian of financial stability. Just a few short years ago, the financial system was in crisis. After the housing bubble burst and the private financial markets teetered on the edge of a complete breakdown, the Fed, along with the Treasury Department and other U.S. agencies, intervened on a massive scale to provide emergency funding to hundreds of financial institutions. Those programs were essential in staving off a catastrophic collapse of the financial system. They helped avert economic catastrophe and unemployment comparable to the Great Depression, when a quarter of the workforce was idled. But such large-scale aid to financial institutions at a time when millions of ordinary Americans were losing their jobs or their homes made many people confused and angry.

When the stakes are as big as they were then, accountability and disclosure are more critical than ever. Events occur at a dizzying pace. The Fed’s actions can be confusing and unclear, and can easily be misinterpreted. The American people are entitled to a

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complete explanation of how the Fed uses its emergency authority and its other powers. And only by the fullest possible disclosure can we gain a measure of public understanding and support for such actions.

I would give the Fed very high marks for its financial rescue efforts. But I would give us lower marks for explaining and building support for them. For example, one myth that gained a lot of currency was that our crisis lending programs were kept secret. In fact, we publicly disclosed all our loan programs and released the amounts lent in weekly financial statements available on our website. We also posted detailed descriptions of the programs on our websites, and Chairman Bernanke testified to Congress about them on numerous occasions. The only things we didn't disclose at the time were the identities of individual borrowers and the amounts lent to them.

Such disclosures are always a dilemma for a lender of last resort in a time of panic. Naming the institutions using our emergency lending programs identifies borrowers that may be struggling to raise funds in the open market. That can intensify panic, and spur creditors and depositors to take their money out of those institutions as fast as they can. The fear of such a stigma makes it less likely that institutions will borrow from us, which could worsen the problems in the financial system. If everyone is afraid to come to the Fed because of this stigma, then our lending programs won't help. For this reason, the Fed in the past did not make public the names of our borrowers or the amounts they individually received.

This too has changed. The Dodd-Frank Act (DFA) passed by Congress in 2010 requires the Fed to release details of loans to banks and thrifts after a two-year waiting period. In addition, the DFA requires the Fed to publish detailed accounts of all its emergency lending programs put in place during the financial crisis. The Fed has done this. The law also requires the Fed to release detailed accounts of future emergency lending programs within a year of program closures. Furthermore, the DFA authorizes the Government Accountability Office (GAO), an independent arm of Congress, to perform audits of such programs. These measures represent a reasonable balance between accountability and transparency on the one hand and, on the other hand, the need to guard against panics and bank runs in the midst of a crisis.

In addition, the Fed has become more open regarding its assessments of the financial health of the largest banks in the country. Traditionally, all supervisory information about banks was kept secret. But, during the depth of the crisis, no one was sure which banks were strong and which could be on the verge of collapse. As a result, confidence in the entire banking system plummeted. In early 2009, the Fed, working with other regulatory agencies, published the results of the first stress tests of the largest banks. These tests gave the public a better understanding of the financial health of each of the largest banks, reducing uncertainty and fear. In March of this year, the Federal Reserve publicly released the results of its latest stress tests of the largest banks. Publication of the stress test results has proven to strengthen public confidence in the banking system.

**2 BOLD STEPS IN 2012**

- 1) FOMC provides statement of longer-run goals and monetary policy strategy that includes a 2% numerical inflation target.
- 2) Fed policymakers regularly report their short-term interest rate projections over the next few years.

**LENDING PROGRAMS DISCLOSED**

With the passage of the 2010 Dodd-Frank Act, the Fed will release details of loans to banks and thrifts after a two-year waiting period and details of future emergency lending programs within a year of their closures.

**POLICYMAKERS' FINANCIAL FORMS AVAILABLE**

The 12 Reserve Bank presidents make their financial disclosure forms available on Fed websites, following the Board of Governors' practice.

## Governance

Accountability and openness cannot just be about the policy decisions we make. They must also be about how we operate as an organization. Given our special status as an independent agency with both public and private features, it's imperative that we work for the public good, and avoid both the substance and appearance of conflicts of interests. We have among the most stringent ethics rules of any public agency, as we should. Because of the sensitive nature of the work we do, we can't allow any questions to arise about our integrity. But in the past we were not as effective as we should have been at communicating these policies. This is another area of change. We have highlighted our ethics and conflict of interest policies on our websites. And we've made available the financial disclosure forms of the 12 Bank presidents, a practice the Board of Governors already followed.

High ethical standards must hold not only for employees of the Federal Reserve System, but also for the directors of the nation's 12 Federal Reserve Banks. The law that created the Fed specified that some of those directors must represent the banking industry. And, of course, supervision and regulation of that industry is one of our most important functions. We have strict rules that prohibit our directors from the banking industry from interfering with bank supervision. The Dodd-Frank Act required the GAO to review Reserve Bank governance, with special attention to the role of Reserve Bank directors. In general, the GAO found that the Reserve Banks work conscientiously to avoid director conflicts, especially in bank supervision. The GAO made four recommendations to strengthen protections against conflict and improve public disclosure. These included increasing the economic and demographic diversity of board members; spelling out clearly the responsibilities of directors in Bank bylaws; developing clear policies for allowing exceptions to our rules on board eligibility or conflict; and improving public disclosure of information on board committee and ethics policies.

The Reserve Banks are actively moving to carry out the GAO recommendations. At the San Francisco Fed, we finished putting into effect policies and practices in line with the recommendations in February 2012. Shortly after that, we went live with a new governance section of our website, which includes our bylaws and related documents. Finally, the Fed is audited. In fact, due to our special public-private organizational structure, we are audited several times over! We publish a detailed account of our balance sheet every week on Thursday. Our books are subject to a stringent reporting process and are regularly reviewed by an external auditor. And the GAO regularly examines our activities and programs.

*We have among the most stringent ethics rules of any public agency, as we should. Because of the sensitive nature of the work we do, we can't allow any questions to arise about our integrity.*

In sum, our moves over the past few decades to be a more open organization are essential and, in many respects, overdue. Every step we've taken toward greater openness and clearer communication has made our policies more effective and has served to enhance the Fed's accountability and transparency. This is imperative in a democratic society. We must not rest on our laurels. We have a great deal more to do. We must examine all areas of our operations to identify where we need to improve, and we need to move forward with resolution and conviction.

Greater openness is not always easy. Transparency also means recognizing that questions and constructive criticism help us do our job better. This may at times be uncomfortable, but it spurs us to consider our decisions with an open mind, an essential first step in making better decisions in the future. It's clear that there's much to gain and little to lose as the Fed becomes more open and accountable. It's good public policy, it's the right policy, and it's good monetary policy.





## Bank Leadership

*as of January 1, 2012*

**Douglas W. Shorenstein**  
Chairman

**John C. Williams**  
President and  
Chief Executive Officer

**John F. Moore**  
First Vice President and  
Chief Operating Officer

**Patricia E. Yarrington**  
Deputy Chairman





## Executive Committee and Advisors

*(Left to Right)*

*as of January 1, 2012*

<b>Deborah S. Smyth</b>	(Advisor) Group Vice President and Information Security Officer Information & Technology Services	<b>Roger W. Replogle</b>	Senior Vice President District Cash, Administrative Services, Police Services, Facilities, Customer Support, Business Continuity, Business Development, and Los Angeles Branch Assistant Manager	<b>Susan A. Sutherland</b>	Senior Vice President Equal Employment Opportunity, Human Resources, Statistics, and Strategy & Communications, and Director, Office of Minority and Women Inclusion
<b>Teresa M. Curran</b>	Senior Vice President and Director Banking Supervision & Regulation	<b>John C. Williams</b>	President and Chief Executive Officer	<b>Gopa Kumar</b>	Senior Vice President and Chief Information Officer Information & Technology Services
<b>Lee C. Dwyer</b>	(Advisor) Group Vice President and General Auditor	<b>Mark A. Gould</b>	Senior Vice President Cash Product Office and Seattle Branch Manager	<b>Erik Z. Revai</b>	(Advisor) Group Vice President and General Counsel
<b>Mark L. Mullinix</b>	Executive Vice President National Cash Product Office, Accounting, Credit and Risk, Enterprise Risk Management, Financial Planning and Control, and Los Angeles Branch Manager	<b>John F. Moore</b>	First Vice President and Chief Operating Officer, and Cash Product Office Director	<b>Chirmere M. Harris</b>	Secretariat
		<b>Glenn D. Rudebusch</b>	Executive Vice President and Director of Research Economic Research	Not Pictured:	
				<b>David M. Wright</b>	Senior Vice President and Deputy Director Banking Supervision & Regulation
				<b>David W. Walker</b>	Group Vice President Banking Supervision & Regulation





## Branch Managers

*as of January 1, 2012*

**Robin A. Rockwood**  
Salt Lake City

**Mark A. Gould**  
Seattle

**Mark L. Mullnix**  
Los Angeles

**Steven H. Walker**  
Portland



## San Francisco Head Office Board of Directors

*as of January 1, 2012*

Boards of directors of the Reserve Banks and Branches provide the Federal Reserve System with a wealth of information on economic conditions in every corner of the nation. This information, along with other sources, is used by the Federal Open Market Committee and the Board of Governors when reaching decisions about monetary policy.

*Chairman of the Board and  
Federal Reserve Agent*



**DOUGLAS W. SHORENSTEIN**

Chairman and  
Chief Executive Officer  
Shorenstein Properties LLC  
San Francisco, California

*Deputy Chairman*



**PATRICIA E. YARRINGTON**

Vice President and  
Chief Financial Officer  
Chevron Corporation  
San Ramon, California



**MEGAN F. CLUBB**

President and  
Chief Executive Officer  
Baker Boyer National Bank  
Walla Walla, Washington



**RICHARD A. GALANTI**

Executive Vice President and  
Chief Financial Officer  
Costco Wholesale Corporation  
Issaquah, Washington



**WILLIAM D. JONES**

President and  
Chief Executive Officer  
City Scene Management Company  
San Diego, California



**BETSY LAWER**

Vice Chair  
First National Bank Alaska  
Anchorage, Alaska



**BLAKE W. NORDSTROM**

President  
Nordstrom, Inc.  
Seattle, Washington



**NICOLE C. TAYLOR**

President and  
Chief Executive Officer  
East Bay Community Foundation  
Oakland, California



**KENNETH P. WILCOX**

Chairman  
Silicon Valley Bank  
Santa Clara, California



**J. MICHAEL SHEPHERD**

Chairman and  
Chief Executive Officer  
Bank of the West and  
BancWest Corporation  
San Francisco, California

*Member of the  
Federal Advisory  
Council,  
Appointed by San  
Francisco Board of  
Directors*

## Los Angeles Branch Board of Directors

*as of January 1, 2012\**

### *Chairman*



**KEITH E. SMITH**

President and  
Chief Executive Officer  
Boyd Gaming Corporation  
Las Vegas, Nevada



**JOSEPH C. BERENATO**

Chairman of the Board  
Ducommun Incorporated  
Carson, California



**GRACE EVANS CHERASHORE**

President and  
Chief Executive Officer  
Evans Hotels  
San Diego, California



**JOHN C. MOLINA**

Chief Financial Officer  
Molina Healthcare, Inc.  
Long Beach, California



**DAVID I. RAINER**

Chairman, President, and  
Chief Executive Officer  
California United Bank  
Encino, California



**ANDREW J. SALE**

Partner  
Americas Automotive Leader  
Ernst & Young LLP  
Los Angeles, California

\* Reflects one vacant seat



## Portland Branch Board of Directors

*as of January 1, 2012\**

### *Chairman*



**DAVID Y. CHEN**

Chief Executive Officer  
Equilibrium Capital Group LLC  
Portland, Oregon



**ROBERT C. HALE**

Chief Executive Officer  
Hale Companies  
Hermiston, Oregon



**ROGER W. HINSHAW**

President, Oregon and  
SW Washington  
Bank of America Oregon, N.A.  
Portland, Oregon



**JOSEPH E. ROBERTSON, JR., M.D.**

President  
Oregon Health & Science University  
Portland, Oregon



**RODERICK C. WENDT**

Chief Executive Officer  
JELD-WEN, inc.  
Klamath Falls, Oregon

\* Reflects two vacant seats

## Salt Lake City Branch Board of Directors

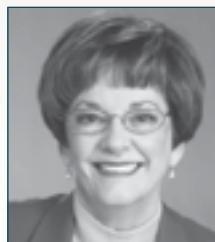
*as of January 1, 2012\**

### *Chairman*



**SCOTT L. HYMAS**

Chief Executive Officer  
RC Willey  
Salt Lake City, Utah



**CAROL CARTER**

President and  
Chief Executive Officer  
Industrial Compressor Products, Inc.  
Park City, Utah



**DAMON G. MILLER**

Utah Market President  
U.S. Bank  
Salt Lake City, Utah



**ALBERT T. WADA**

Chairman and  
Chief Executive Officer  
Wada Farms, Inc.  
Pingree, Idaho



**WILLIAM DONALD WHYTE**

President  
Kennecott Land  
South Jordan, Utah



**BRADLEY J. WISKIRCHEN**

Chief Executive Officer  
Keynetics Inc.  
Boise, Idaho

\* Reflects one vacant seat

## Seattle Branch Board of Directors

*as of January 1, 2012*

### *Chairman*



**MARY O. McWILLIAMS**

Executive Director  
Puget Sound Health Alliance  
Seattle, Washington



**MARTHA CHOE**

Chief Administrative Officer  
The Bill & Melinda Gates Foundation  
Seattle, Washington



**ADA M. HEALEY**

Vice President, Real Estate  
Vulcan Inc.  
Seattle, Washington



**HENRY L. KOTKINS, JR.**

Chairman and  
Chief Executive Officer  
Skyway Luggage Company  
Seattle, Washington



**SCOTT L. MORRIS**

Chairman, President and  
Chief Executive Officer  
Avista Corporation  
Spokane, Washington



**NICOLE W. PIASECKI**

Vice President  
Business Development &  
Strategic Integration  
Boeing Commercial Airplanes  
Seattle, Washington



**PATRICK G. YALUNG**

Regional President  
Washington  
Wells Fargo Bank, N.A.  
Seattle, Washington



## Twelfth District Economic Advisory Council

*as of January 1, 2012*

### Established May 1985

The Twelfth District Economic Advisory Council is a source of information on current and pending economic developments in the Twelfth District. The members provide observations, opinions, and advice to members of the boards of directors and management of the Federal Reserve Bank of San Francisco. The Twelfth District Economic Advisory Council members reside within the nine state District of this Reserve Bank.

#### Chairman



**MARY F. KAISER**  
President  
California Community  
Reinvestment Corporation  
Glendale, California

#### Vice Chairman



**ALFRED A. PLAMANN**  
Chief Executive Officer  
Unified Grocers, Inc.  
Commerce, California



**RICHARD C. BLUM**  
Chairman and  
Chief Executive Officer  
Blum Capital Partners  
San Francisco, California



**IAN T. CLARK**  
Chief Executive Officer  
Genentech  
South San Francisco, California



**TRACEY C. DOI**  
Group Vice President and  
Chief Financial Officer  
Toyota Motor Sales, USA, Inc.  
Torrance, California



**PHILIP L. FRANCIS**  
Executive Chairman  
PetSmart, Inc.  
Phoenix, Arizona



**KIM ROBERTS HEDGPETH**  
National Executive Director  
American Federation of Television  
and Radio Artists  
Los Angeles, California



**SANDRA R. HERNÁNDEZ, M.D.**  
Chief Executive Officer  
The San Francisco Foundation  
San Francisco, California



**RICK R. HOLLEY**  
President and  
Chief Executive Officer  
Plum Creek Timber Co., Inc.  
Seattle, Washington



**ROY A. VALLEE**  
Executive Chairman  
Avnet, Inc.  
Phoenix, Arizona



**GEORGE ZINN**  
Corporate Vice President  
and Treasurer  
Microsoft Corporation  
Redmond, Washington

## Twelfth District Community Depository Institutions Advisory Council

*as of January 1, 2012*

### Established January 2011

The Twelfth District Community Depository Institutions Advisory Council (CDIAC) serves as an important source of information on the ability of community depository institutions to support local markets in the Twelfth District by providing observations, opinions, and advice to management of the Federal Reserve Bank of San Francisco and members of the Board of Governors of the Federal Reserve System. CDIAC members reside within the nine-state District of this Reserve Bank.

#### Chairman



**JOHN V. EVANS, JR.**  
Chief Executive Officer  
DL Evans Bank  
Burley, Idaho

#### Vice Chairman



**RONALD A. BARRICK**  
President and  
Chief Executive Officer  
Advantis Credit Union  
Milwaukie, Oregon



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President and  
Chief Executive Officer  
South Valley Bank and Trust  
Klamath Falls, Oregon



**JAMES E. CHRISTENSEN**  
President and  
Chief Executive Officer  
Gateway Commercial Bank  
Mesa, Arizona



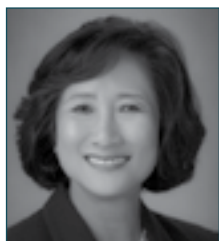
**DANIEL J. DOYLE**  
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Chief Executive Officer  
Central Valley Community Bank  
Fresno, California



**STEVEN R. GARDNER**  
President and  
Chief Executive Officer  
Pacific Premier Bank  
Costa Mesa, California



**HARRY M. HAIGOOD**  
Chief Executive Officer  
One PacificCoast Bank  
Oakland, California



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Chairman  
American Savings Bank  
Honolulu, Hawaii



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President and  
Chief Executive Officer  
Meadows Bank  
Las Vegas, Nevada



**DARIN B. MOODY**  
President and  
Chief Executive Officer  
Utah First Federal Credit Union  
Salt Lake City, Utah



**JAMES R. WOOLWINE**  
Chairman  
Presidio Bank  
San Francisco, California

## Bank Officers and Principals

*as of January 1, 2012*

### San Francisco Head Office

**John C. Williams**  
President and  
Chief Executive Officer

**John F. Moore**  
First Vice President and  
Chief Operating Officer

**Glenn Rudebusch**  
Executive Vice President  
and Director of Research

**Teresa M. Curran**  
Senior Vice President and  
Director of Supervision and  
Regulation

**Gopa Kumar**  
Senior Vice President and  
Chief Information Officer

**Susan A. Sutherland**  
Senior Vice President and  
Director, Office of Minority  
and Women Inclusion

**David M. Wright**  
Senior Vice President and  
Deputy Director of Banking  
Supervision and Regulation

**Clifford N. Croxall**  
Group Vice President

**Mary C. Daly**  
Group Vice President  
and Associate Director of  
Research

**Lee C. Dwyer**  
Group Vice President and  
General Auditor

**John G. Fernald**  
Group Vice President  
and Associate Director of  
Research

**Fred T. Furlong**  
Group Vice President

**Reuven Glick**  
Group Vice President

**Joy K. Hoffmann**  
Group Vice President

**Robert E. Kellar**  
Group Vice President

**Donald R. Lieb**  
Group Vice President and  
Chief Financial Officer

**Darren S. Post**  
Group Vice President

**Erik Z. Revai**  
Group Vice President and  
General Counsel

**Deborah S. Smyth**  
Group Vice President

**David W. Walker**  
Group Vice President

**Tracy A. Basinger**  
Vice President

**Barbara A. Bennett**  
Vice President

**Kenneth R. Binning**  
Vice President

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Vice President

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Vice President

**Beverley-Ann Hawkins**  
Vice President and Equal  
Employment Opportunity Officer

**Warren C. Howard**  
Vice President

**Ann Marie Kohlligian**  
Vice President

**Simon H. Kwan**  
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**Patrick J. Loncar**  
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**Jose A. Lopez**  
Vice President

**William O. Riley**  
Vice President

**Mark M. Spiegel**  
Vice President

**David G. Tresmontan**  
Vice President

**Scott C. Turner**  
Vice President

**Kevin E. Zerbe**  
Vice President

**Rajat Agarwal**  
Director

**Kevin C. Alecca**  
Director and Assistant  
General Auditor

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Director

**Amy K. Burr**  
Director

**Richard K. Cabral**  
Director

**Marie C. Dimapasoc**  
Director

**Michael J. Fernandez**  
Director

**Julie Ann Guimond**  
Director

**Chad K. Harper**  
Director

**Dawn D. Hennings**  
Director

**Jackie C. Hicks**  
Director

**Philip D. Jasienczyk**  
Director

**Joe A. Lozano**  
Director

**Rick A. Miller**  
Director

**David J. Moore**  
Director

**David E. Reiser**  
Director

**Matthew M. Schlereth**  
Director

**Byeongyong Seo**  
Director

**Kenneth J. Simurdiak**  
Director

**Gerald C. Tsai**  
Director and Associate  
General Counsel  
and Secretary of the Board

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Director

**Adair L. Willard**  
Director

**Susan T. Wong**  
Director

**Walter Y. Yao**  
Director

**Wallace A. Young**  
Director

**Bart Hobijn**  
Senior Research Advisor

**Eric T. Swanson**  
Senior Research Advisor

**Oscar Jorda**  
Research Advisor

**Sylvain Leduc**  
Research Advisor

**Zheng Liu**  
Research Advisor

**Bharat Trehan**  
Research Advisor

**Robert G. Valletta**  
Research Advisor

**Michael V. Derry**  
Chief IT Strategist

**Cynthia L. Course**  
Principal

**Maureen E. O'Byrne**  
Principal

**Millen L. Simpson**  
Principal

**Steven P. Takizawa**  
Principal and Associate  
General Counsel

### Los Angeles Branch

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Executive Vice President

**Roger W. Replogle**  
Senior Vice President

**Deborah Awai**  
Group Vice President

**Rita G. Aguilar**  
Director

**Jose Alonso**  
Director

**Anthony P. Dazzo**  
Director

**Philip B. Johnson**  
Director

**James LeVoir**  
Director

**Richard J. Shershenovich**  
Director

**Marla E. Borowski**  
Principal

**Dale L. Vaughan**  
Principal

### Portland Branch

**Peggy L. Speck**  
Vice President

**Steven H. Walker**  
Vice President

### Salt Lake City Branch

**Robin A. Rockwood**  
Vice President

### Seattle Branch

**Mark A. Gould**  
Senior Vice President and  
Chief Information Officer

**Lynn M. Jorgensen**  
Director

**Darlene R. Wilczynski**  
Director

## Summary of Operations

	(volume in thousands)	
	2011	2010
<b>Cash Services</b>		
Currency notes paid into circulation	5,653,561	5,455,608
Unfit currency destroyed	780,645	972,076
Coin bags paid into circulation (bags)	1,632	1,590
<b>Check Services</b>		
<i>Paper Checks</i>		
Commercial checks processed	---	---
Return checks Processed	---	---
<i>Check 21</i>		
Commercial checks processed	---	1,095,997
Return checks Processed	---	21,613
<b>Discounts and Advances</b>		
Total discounts and transactions*	258	563
Number of financial institutions accommodated*	133	145

\*Whole number (not in thousands)

## Financial Statements

### 2011

### Auditor Independence

In 2011, the Board of Governors engaged Deloitte & Touche LLP (D&T) to audit the combined and individual financial statements of the Reserve Banks and those of the consolidated LLC entities. Each LLC will reimburse the Board of Governors for the fees related to the audit of its financial statements from the entity's available net assets. In 2011, D&T also conducted audits of internal control over financial reporting for each of the Reserve Banks and the consolidated LLC entities. Fees for D&T's services totaled \$8 million, of which \$2 million was for the audits of the consolidated LLC entities. To ensure auditor independence, the Board of Governors requires that D&T be independent in all matters relating to the audits. Specifically, D&T may not perform services for the Reserve Banks or others that would place it in a position of auditing its own work, making management decisions on behalf of the Reserve Banks, or in any other way impairing its audit independence. In 2011, the Bank did not engage D&T for any non-audit services.

View the Federal Reserve Bank of San Francisco's 2011 financial statements,  
along with financial statements for the entire Federal Reserve System, at:

<http://www.federalreserve.gov/monetarypolicy/files/BSTSanFranciscofinstmt2011.pdf>



## Credits

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