October 26, 2012

## **ELECTION OF DIRECTORS**

#### To the Member Banks of the Twelfth Federal Reserve District

In accordance with the provisions of Section 4 of the Federal Reserve Act and the announcement dated September 6, 2012, the Federal Reserve Bank of San Francisco is conducting an election of directors to succeed Mr. Kenneth A. Wilcox, a Class A director, elected by banks in Group One, and Mr. Blake W. Nordstrom, a Class B director, elected by banks in Group Three, whose terms end on December 31, 2012. There are given herein the names of the banks which made the nominations.

Except for subsidiary banks of bank holding companies, which have designated another bank to participate in this election, enclosed for each bank in Groups One and Three is a preferential ballot for use in voting for a Class A and a Class B director, respectively. An envelope bearing on its face the certificate in regard to the vote and a blue envelope marked "Ballot Only," in which the ballot is to be sealed, also are enclosed.

The ballot and certificate on the envelope must be executed by an officer who has been authorized to cast the vote. A revised list of the banks in Groups One and Three, showing the officers authorized to cast the vote of such banks, forms a part of this circular. In order that the votes may be confidential, please do not write the name of the bank and the voting officer on the ballot but only on the certificate envelope. The following procedure is required in the case of Class A and Class B ballots:

- (1) Mark the preferential ballot.
- (2) Place the completed ballot in the blue envelope marked "Ballot Only" and seal the envelope.
- (3) Place the sealed "Ballot Only" envelope in the white certificate envelope, complete the required information on the envelope, and seal the certificate envelope.
- (4) Return the certificate envelope containing the sealed ballot envelope in the enclosed self-addressed envelope.

The ballot must be returned so as to reach me within the period the polls are open. The polls will be open at 9:00 a.m. on November 2, and close at 2:00 p.m. on November 19, 2012. At that time the ballot box will be opened in the Board Room of this Bank, the votes counted, and the election results announced. The candidates are invited to be present or represented on that occasion.

While the banks in Group Two will not vote in this election, this circular is sent to them, without ballots, for their information.

Inquiries concerning this letter should be directed to Mr. Gerald C. Tsai, Secretary of the Board of Directors, at (415) 974-3415.

Sincerely yours,

DOUGLAS W. SHORENSTEIN Chairman of the Board

Name of Candidate

# **CHRISTOPHER J. CAREY**

Executive Vice President and Chief Financial Officer City National Bank and City National Corporation Los Angeles, California

#### **Professional Experience:**

Mr. Christopher J. Carey is Executive Vice President and Chief Financial Officer of City National Corporation and its subsidiary, City National Bank.

City National Bank was founded in 1954 to serve the entertainment and real estate industries, professionals and the growing business community in Southern California. Today, it has 3,300 employees and more than \$24.8 billion in total assets and 78 offices in Southern California, the San Francisco Bay area, Nevada, New York City, Nashville and Atlanta.

Mr. Carey oversees City National's finance, accounting and treasury functions as well as asset/liability management, investor relations, insurance, information services and call center operations, and banking and investment services. He also is a member of the company's Executive Committee and its four-member Strategy and Planning Committee.

Mr. Carey has 27 years of experience as a finance executive in the banking industry. He joined City National in July 2004 from Cincinnati-based Provident Financial Group, Inc., where he had been executive vice president and CFO since 1998. Before that, he was the CFO of CoreStates Bank in Philadelphia. He also worked as an accounting manager at AEL Industries, Inc., a publicly held manufacturing company in Lansdale, PA., and at the Philadelphia offices of Price Waterhouse.

# **Current Affiliations:**

#### Board Member

BrightLine (2005 – present) Matthews International Capital Management,LLC (2005 – present) United Way of Greater Los Angeles (Sept 2012 – present)

#### Professional Affiliations

American Institute of Certified Public Accountants, Member (1980 – present) Certified Public Accountant, State of Pennsylvania (1980 – present) Nominated by the following Group One Bank

## California

Santa Barbara......Santa Barbara Bank & Trust, N.A.

#### Community Affiliations

Los Angeles County Economic Development Corporation, Chairman (2011 – present; and Finance Committee Member (2005 –present) United Way of Greater Los Angeles, Campaign Cabinet (2007 – present); and Business Leaders Task Force on Homelessness (2010 – present) Jackie Robinson Foundation, Los Angeles Advisory Committee (2007 – present)

#### **Education:**

Villanova University, B.S., Accounting

Name of Candidate

## PETER S. HO

Chairman, President and Chief Executive Officer Bank of Hawaii and Bank of Hawaii Corporation Honolulu, Hawaii

#### **Professional Experience:**

Mr. Peter S. Ho is Chairman, President, and Chief Executive Officer of Bank of Hawaii and Bank of Hawaii Corporation. Founded in 1897, Bank of Hawaii is the largest independent financial institution in the state with assets of \$13.9 billion.

Mr. Ho was named Chairman and CEO on July 30, 2010. He has served as President since April 2008 and has been a member of the bank's board since December 2005. He was appointed to the parent company's board, Bank of Hawaii Corporation, in April 2009. The bank has 2,400 employees and 77 branches in Hawaii, Guam, Saipan, Palau and American Samoa.

For the third year in a row, *Forbes Magazine* has named Bank of Hawaii as one of the top banks in the country. In 2009/2010 Bank of Hawaii was named #1 among the 100 largest U.S. banks and thrifts. It was ranked #2 in 2011.

Mr. Ho is a veteran executive with more than 25 years of experience in the banking industry. He began his banking career in New York City in 1987 at Manufacturers Hanover prior to joining Bank of Hawaii as an assistant vice president in the National Banking Division in 1993.

#### **Current Affiliations:**

#### Professional Affiliations

Hawaii Bankers Association, Member (2010 – present) Financial Services Roundtable (2010 – present) Hawaii Business Roundtable, Member (2010 – present) Chamber of Commerce of Hawaii's Military Affairs Council Member (2012 – present)

#### Community Affiliations

American Red Cross, Hawaii Chapter (2000 – present) GIFT Foundation of Hawaii (2004 – present) Hawaii Community Foundation (2012 – present) State of Hawaii Tax Review Commission (2012) Nominated by the following Group One Bank

#### Hawaii

Honolulu......Bank of Hawaii

#### **Former Affiliations:**

#### Board Member

APEC 2011 Hawaii Host Committee Chairman Special Olympics of Hawaii Hawaii Pacific University, Trustee

#### Awards and Recognitions:

Boy Scouts of America – Aloha Council 2012 "Distinguished Citizen Award" 2010 Hawaii Legacy Award

#### **Education:**

University of Southern California, B.S. Business Administration

University of Southern California, M.B.A.

Harvard Business School, Advanced Management Program

# GROUP ONE

# 20 Banks, each having a combined capital and surplus of \$200,000,000 or more

ONE Class A Director to be elected					
Location	Name of Bank or Trust Company	Officers Authorized to Cast Vote			
	ARIZONA (1 Bank)				
Phoenix	National Bank of Arizona	Chairman, President, Vice President or Cashier			
	CALIFORNIA (14 Banks)				
Los Angeles Los Angeles Los Angeles Pasadena Roseville San Francisco San Francisco San Francisco San Francisco San Francisco San Francisco	The Bank of New York Mellon Trust Company, N.A. City National Bank Far East National Bank Hanmi Bank East West Bank RaboBank, N.A. Bank of America California, N.A. BlackRock Institutional Trust Company, N.A. JPMorgan Bank and Trust Company, N.A. Union Bank, N.A. Wells Fargo Bank, N.A. Westamerica Bank Santa Barbara Bank & Trust, N.A.	<ul> <li>Chairman, President, Vice President or Cashier</li> <li>Chairman, President, Vice President, Cashier or</li> <li>Secretary</li> <li>Chairman, President or Executive Vice</li> <li>President</li> <li>Chairman, President, Vice President, Cashier or</li> <li>Secretary</li> <li>Chairman, President, Vice President, Cashier or</li> <li>Secretary</li> <li>Chairman, President, Vice President, Cashier or</li> <li>Secretary</li> <li>Chairman, President, Executive Vice President</li> <li>or Cashier</li> <li>Undesignated</li> <li>Chairman, Vice Chairman, President, Executive</li> <li>Vice President, Senior Vice President, Vice</li> <li>President or Cashier</li> <li>Undesignated</li> <li>Chairman, President, Executive Vice President, Vice</li> <li>President or Cashier</li> <li>Undesignated</li> <li>Chairman, President, Executive Vice President, Vice</li> <li>President, Senior Vice President, Vice</li> <li>President or Cashier</li> <li>Undesignated</li> <li>Chairman, President, Executive Vice President, Vice</li> <li>President or Cashier</li> <li>Undesignated</li> <li>Chairman, President, Executive Vice President</li> <li>or Chief Financial Officer</li> </ul>			
Santa Clara	Silicon Valley Bank HAWAII (1 Bank)	Chairman, President, Vice President, or Cashier			
Honolulu	Bank of Hawaii	Chairman or President			
	NEVADA (1 Bank)				
Las Vegas	HSBC Bank Nevada, N.A.	Chairman, President, Vice President or Cashier			
	OREGON (1 Bank)				
Portland	Bank of America Oregon, N.A.	Chairman, President, Vice President, Cashier or Secretary			
	UTAH (2 Banks)				
Odgen Salt Lake City	Wells Fargo Bank Northwest, N.A. Zions First National Bank	Chairman, President, Vice President or Cashier Chairman, President, Vice President or Cashier			

Name of Candidate

# **STEVEN E. BOCHNER**

#### Partner Wilson, Sonsini, Goodrich & Rosati Professional Corporation Palo Alto, California

#### **Professional Experience:**

In his more than 30 years of experience practicing corporate and securities law, Mr. Bochner has served as lead counsel for many of Silicon Valley's prominent companies, assisting them in venture capital, public offering, and merger transactions. Mr. Bochner also has represented numerous start-up companies, as well as leading venture capital and investment banking firms. From 2009 to 2012, he served as the firm's chief executive officer, and is currently a member of its board of directors. During his tenure as CEO, the firm achieved record financial results and completed a number of significant strategic initiatives, including opening offices and expanding operations in China, Brussels, and Delaware.

Prior to becoming CEO, Mr. Bochner served in various other management positions, including as a member of the firm's Policy Committee and as chair of its Compensation Committee, Mr. Bochner recently served as one of two attorneys on the IPO Task Force, which presented a report to the U.S. Department of the Treasury on increasing job creation by improving access to the capital markets for emerging growth companies. He was extensively involved in designing the IPO-related provisions of the JOBS Act of 2012, IPO which drew upon the Task Force's recommendations and was adopted by Congress with broad bipartisan support. In 2005 and 2006, he served as a member of the Securities and Exchange Commission's Advisory Committee on Smaller Public Companies. From 2002 to 2009, Mr. Bochner was a lecturer on corporate and securities law at the UC Berkeley School of Law, where he designed and taught the "Venture Capital and IPO Law" course.

#### **Current Affiliations:**

#### Board Member

Wilson, Sonsini, Goodrich & Rosati (2008 – present)
Berkeley Center for Law, Business and the Economy, UC Berkeley School of Law, Advisory Board Chairman, (2005 – present)
39th Annual Securities Regulation Institute, Northwestern Law School, Executive Committee Vice Chairman (2012) Nominated by the following Group Three Bank

#### Washington

Walla Walla.....Baker Boyer National Bank

#### Community Affiliations

Joint Venture: Silicon Valley Network (2004 – present)

#### **Former Affiliations:**

Nasdaq Listing and Hearing Review Council, served as Chair and Co-Chair (1996 – 2011)

#### Awards and Recognitions:

- Named the 2013 San Francisco Securities/Capital Markets Law "Lawyer of the Year" by *Best Lawyers*
- Named the 2012 San Francisco Leveraged Buyouts and Private Equity Law "Lawyer of the Year" by *Best Lawyers*
- Named in the 2007 through 2012 editions of Chambers USA: America's Leading Lawyers for Business
- Outstanding Alumnus of the Year Award, College of Social Sciences, San Jose State University, 2011

#### Admissions:

- State Bar of California
- U.S. District Court for the Northern District of California

#### **Education:**

San Jose State University, B.S. Political Science University of California Berkeley School of Law, J.D.

#### **GROUP THREE**

	55 Banks, each having a combined capital and surplus of less than \$17,500,000				
	ONE Class B Director to b	e elected			
Location	Name of Bank or Trust Company	Officers Authorized to Cast Vote			
	ALASKA (1 Bank)				
Anchorage	Key Trust Company of Alaska	Chairman, President, Chief Executive Officer or			
Anchorage	Rey Hust Company of Alaska	Vice President			
	ARIZONA (8 Banks)				
Avondale	West Valley National Bank	Chairman, President, Chief Executive Officer or Vice President			
Gold Canyon	Gold Canyon Bank	Chairman, President or Vice President			
Phoenix	Heritage Bank, N.A.	Chairman, President or Vice President			
Phoenix	RepublicBankAz, N.A.	Chairman, President or Vice President			
Phoenix	SunBank, N.A.	Chairman, President, Chief Executive Officer or Vice President			
Scottsdale	Goldwater Bank, N.A.	President only			
Scottsdale	UMB Bank Arizona, N.A.	Chairman only			
Tucson	Canyon Community Bank, N.A.	Chairman, President, Vice President or Cashier			
	CALIFORNIA (26 Banks)				
Alberta		Chairman, President, Vice President or Cashier			
Alhambra Carson	New Omni Bank, N.A. Merchants Bank of California, N.A.	Chairman, President, Vice President of Cashier Chairman, President, Vice President of Cashier			
Chico	Northern California National Bank	Chairman, President, Vice President of Cashier Chairman, President, Vice President or Cashier			
Chino	Chino Commercial Bank, N.A.	President only			
La Mesa	Borrego Springs Bank, N.A.	Chairman, President, Vice President or Cashier			
Long Beach	Farmers and Merchants Bank of Long Beach	Chairman, President, Vice President or Cashier			
Long Beach	International City Bank, N.A.	Chairman, President, Senior Vice President, Vice President or Cashier			
Los Angeles	State Street Bank & Trust Company of California, N.A.	Chairman, President, Vice President or Cashier			
Los Angeles	Western National Trust Company	Undesignated			
Manteca	Delta Bank, N.A.	Chairman, President, Vice President or Cashier			
Marysville	Golden Pacific Bank, N.A.	Chairman, President, Vice President or Cashier			
Mojave	Mojave Desert Bank, N.A.	Chairman, President, Vice President or Cashier			
Rancho Santa Margarita	South County Bank, N.A.	Undesignated			
Sacramento	The Merchants National Bank of Sacramento	President, Vice President or Cashier			
San Diego	Armed Forces Bank of California, N.A.	President only			
San Diego	Neighborhood National Bank	Chairman, President, Executive Vice President or Cashier			
San Francisco	Bessemer Trust Company of California, N.A.	Chairman, President, Managing Director or Cashier			
San Francisco	Mission National Bank	President or Vice President/Cashier			
San Francisco	Trans Pacific National Bank	Chairman, President, Vice President or Cashier			
San Gabriel	Asian Pacific National Bank	Chairman, President, Vice President or Cashier			
San Juan Capistrano	Capital Bank	Undesignated			
San Luis Obispo	Coast National Bank	Chairman, President, Executive Vice President,			

Santa Paula Temecula

San Luis Obispo

Coast National Bank

Santa Clara Valley Bank, N.A.

Mission Oaks National Bank

Chairman, President, Executive Vice President,

Chairman, President, Vice President or Cashier

Chairman, President, Vice President or Cashier

Vice President or Cashier

# **GROUP THREE (Continued)**

	ontinuea)
Name of Bank or Trust Company	Officers Authorized to Cast Vote
CALIFORNIA (Cor	ntinued)
Saigon National Bank Bank of Whittier, N.A.	President only President only
HAWAII (1 Bank)	
Hawaii National Bank	Chairman, Vice Chairman, President or Executive Vice President
IDAHO (3 Banks)	
Farmers National Bank of Buhl Idaho Banking Company Twin River National Bank	President, Vice President or Cashier Chairman, President, Vice President or Cashier Chairman or President
NEVADA (3 Banks)	
The First National Bank of Ely Nevada National Bank Wells Fargo Financial National Bank	Chairman, President, Vice President or Cashier Undesignated Chairman, President, Vice President, Secretary or Cashier
OREGON (3 Banks)	
Oregon Pacific Bank U.S. Bank Trust Company, N.A. Pioneer Trust Bank, N.A.	President only Chairman, President, Vice President, Treasurer or Secretary Chairman, President or Vice President
UTAH (3 Banks)	
Utah Independent Bank The First National Bank of Layton	President only President, Vice President, Cashier or Assistant Cashier
Bank of Utah	Chairman, President, Vice President or Cashier
WASHINGTO (7 Banks)	DN
Eastside Commercial Bank, N.A. North Cascades National Bank Hometown National Bank Prime Pacific Bank, N.A.	Chairman, President, Vice President or Cashier Chairman, President, Vice President or Cashier Chairman, President, Vice President or Cashier President or Vice President/Chief Financial Officer
	CALIFORNIA (Cor Saigon National Bank Bank of Whittier, N.A. HAWAII (1 Bank) Hawaii National Bank Hawaii National Bank Mathematical Bank (1 Bank) Hawaii National Bank (1 Bank) Hawaii National Bank of Buhl Idaho Banking Company Twin River National Bank NEVADA (3 Banks) NEVADA (3 Banks) Net Cascades National Bank Hometown National Bank

# Directors of the Federal Reserve Bank of San Francisco

As of October 26, 2012

Name	Occupation	Elected by Banks in Group	Class	Term Expires December 31
Kenneth P. Wilcox	Chairman Silicon Valley Bank Santa Clara, California	1	A	2012
Betsy Lawer	Vice Chair First National Bank Alaska Anchorage, Alaska	2	A	2013
Megan F. Clubb	President and Chief Executive C Baker Boyer National Bank Walla Walla, Washington	officer 3	A	2014
Blake W. Nordstrom	President Nordstrom, Inc. Seattle, Washington	3	В	2012
Nicole C. Taylor	President and Chief Executive C East Bay Community Foundatior Oakland, California		В	2013
Richard A. Galanti	Executive Vice President and Chief Financial Officer Costco Wholesale Corporation Issaquah, Washington	2	В	2014
William D. Jones	President and Chief Executive Officer City Scene Management Company San Diego, California	Appointed by the Board of Governors of the Federal Reserve System	С	2012
Patricia E. Yarrington Deputy Chairman	Vice President and Chief Financial Officer Chevron Corporation San Ramon, California	Appointed by the Board of Governors of the Federal Reserve System	С	2013
Douglas W. Shorenste Chairman	in Chairman and Chief Executive Officer Shorenstein Properties LLC San Francisco, California	Appointed by the Board of Governors of the Federal Reserve System	С	2014*

\*Reappointment for the first year of a three-year term beginning January 1, 2012.