

July 10, 2019

ELECTION OF DIRECTORS NOMINATION PROCEDURES

To the Member Banks of the Twelfth Federal Reserve District

The Federal Reserve Bank of San Francisco will conduct an election under the provisions of Section 4 of the Federal Reserve Act for the positions held by the following directors of this Bank:

Class A Director

Mr. Steven R. Gardner Chairman and Chief Executive Officer Pacific Premier Bank Irvine, California

Mr. Gardner was elected by banks in Group Two, which consists of banks having capital and surplus of \$35,000,000 or more and less than \$600,000,000. At the conclusion of his present term (December 31, 2019), Mr. Gardner will have served two three-year terms and **is not eligible for nomination as a candidate for reelection.**

Class B Director

Mr. Sanford L. Michelman Chairman Michelman & Robinson, LLP Los Angeles, California

Mr. Michelman was elected by banks in Group One, which consists of banks having capital and surplus of \$600,000,000 or more. At the conclusion of his present term (December 31, 2019), Mr. Michelman will have served one three-year term and **is eligible for nomination as a candidate for reelection.**

Each Federal Reserve Bank has a nine-member board of directors. Three Class A directors and three Class B directors are elected to staggered three-year terms by member banks in the district, and three Class C directors are appointed to staggered three-year terms by the Board of Governors of the Federal Reserve System. Class A directors represent the member banks. Class B and Class C directors represent the public and are chosen with due but not exclusive consideration to the interests of agriculture, commerce, industry, services, labor and consumers.

For purposes of nominating and electing directors, member banks are divided into three different groups based on levels of capital and surplus. The banks comprising Groups One and Two are listed on the following pages along with the corresponding list of officers authorized to cast a vote. The group in which a member bank will be entitled to vote will be determined by its classification as of the date of this letter, even though its capital and surplus may subsequently change prior to the date of the election.

Each bank in Group One is permitted to nominate one candidate for Class B Director, and each bank in Group Two is permitted to nominate one candidate for Class A Director. While the banks in Group Three will not vote in this election, this circular is sent to them, without forms, for their information.

The nomination forms for these Class A and Class B positions must be signed by an officer who has been duly authorized to make nominations and can cast votes on behalf of the bank. If your bank has not previously designated an officer for this purpose, it may do so by a resolution of the bank's board of directors or through a provision in the bank's bylaws. If we have no record of such a designation, we have enclosed a designation card for you to return with your nomination.

Nominations must be received by 11:00 a.m. on August 7, 2019. You may return your nomination forms by any reasonable means, including the U.S. Postal Service in the enclosed envelope. You may also submit a scanned copy by electronic mail to: sfofficeofthesecretary@sf.frb.org.

On August 21, 2019, a list of the candidates (indicating the nominating banks), a preferential ballot and voting instructions will be mailed to each bank eligible to vote in Groups One and Two. Voting will begin at 9:00 a.m. on August 29, 2019 and close at 8:00 a.m. on September 13, 2019. At that time, the votes will be counted in the board room of this Bank, and the election results will be announced. The candidates are invited to be present or represented on that occasion.

If you have any questions concerning this process, please call Cecilia Coronado Blake, Senior Administrator, at (415) 974-3451. I appreciate your participation in this election.

Sincerely,

Barry M. Meyer Chairman of the Board

(Enclosures)

Information Concerning Eligibility for Class A and Class B Directorship of a Federal Reserve Bank

Reflected below are policy statements and certain statutory requirements that will be pertinent to your selection of a nominee for Class A and Class B Directors:

Section 4 of the Federal Reserve Act, as amended by the Federal Reserve Reform Act of 1977, reads in part as follows:

"**Class A** shall consist of three members, without discrimination on the basis of race, creed, color, sex, or national origin, who shall be chosen by and be representative of the stock-holding banks....No officer or director of a member bank shall be eligible to serve as a Class A director unless nominated and elected by banks which are members of the same group as the member bank of which he is an officer or director....Any person who is an officer or director of more than one member bank shall not be eligible for nomination as a Class A director except by banks in the same group as the bank having the largest aggregate resources of any of those of which such person is an officer or director.

"Class B shall consist of three members, who shall represent the public and shall be elected without discrimination on the basis of race, creed, color, sex, or national origin, and with due but not exclusive consideration to the interests of agriculture, commerce, industry, services, labor, and consumers....No director of Class B shall be an officer, director, or employee of any bank.

"No Senator or Representative in Congress shall be a member of the Board of Governors of the Federal Reserve System or an officer or a director of a Federal Reserve Bank."

At its meeting of November 10, 1993, the Board of Directors of the Federal Reserve Bank of San Francisco resolved that "all persons who stand for election as Class A or Class B directors of the Federal Reserve Bank of San Francisco shall be citizens of the United States."

In a policy statement issued on January 31, 2006, the Board of Governors of the Federal Reserve System restated its general position that it is "...contrary to the Board's policy for a director to hold, or to be a candidate for, any partisan public office...Similarly, a director may not hold public office in a position that is nominally nonpartisan if the office is viewed by the local public as partisan."

In a policy statement issued on December 5, 2011, the Board of Governors of the Federal Reserve System announced revisions to the policy governing eligibility of Class B directors. The policy states, "By statute, no Class B director may be an officer, director or employee of any bank. In order to give full and meaningful effect to this requirement as well as the requirement that Class B directors be elected with consideration for sectors of the economy beyond banking, it is the Board's policy that a Class B director may not be an officer, director (including advisory director) or employee of a financial affiliation company, except in the limited circumstances described below. For the purposes of this policy, a financial affiliation company is defined as any bank, bank holding company, branch or agency of a foreign bank, Edge Act or agreement corporation, thrift institution, credit union, designated financial market utility ("DFMU"), systemically important financial institution ("SIFI"), or subsidiary of such a company or entity. A financial affiliation company that owns a bank or thrift institution, (but is not a bank holding company or a thrift holding company), if, at the time of election, either (1) the total of all banks and thrifts controlled by the company constitutes 15% or more of the assets of the consolidated holding company or (2) the total assets of the banks and thrifts owned by the company exceed \$10 billion."

GROUP ONE MEMBER BANKS

16 Banks, each having a combined capital and surplus of \$600,000,000 or more

| | ONE Class B Director to be elected | | | |
|---|---|---|--|--|
| Location | Name of Bank or Trust Company | Officers Authorized to Cast Vote | | |
| | ARIZONA (1 Bank) | | | |
| Phoenix | Western Alliance Bank | Undesignated | | |
| | CALIFORNI (10 Banks) | - | | |
| Irvine Los Angeles Pasadena Pasadena | Pacific Premier Bank City National Bank CIT Bank, N.A. East West Bank | Chairman, President or Vice President Chairman, President, Vice President or Cashier Chairman, President, Senior Vice President, Chief Financial Officer, Chief Operating Officer or Treasurer Chairman, President, Vice President, Cashier or | | |
| Roseville | RaboBank, N.A. | Secretary Chairman, President or Executive Vice | | |
| San Francisco | BlackRock Institutional Trust Company, N.A. | President Chairman, President, Executive Vice President or Cashier | | |
| San Francisco San Francisco | MUFG Union Bank, N.A. Wells Fargo Bank, N.A. | Chairman, President or Secretary Chairman, Vice Chairman, President, Executive Vice President, Senior Vice President, Vice President or Cashier | | |
| Santa Ana | Banc of California, N.A. | Chairman or President and Chief Executive Officer | | |
| Santa Clara | Silicon Valley Bank | Chairman, President, Chief Executive Officer or Vice President | | |
| | HAWAII (1 Bank) | | | |
| Honolulu | Bank of Hawaii | Chairman, Vice Chairman, President or Chief Executive Officer | | |
| | UTAH (3 Banks) | | | |
| Odgen Salt Lake City Salt Lake City | Wells Fargo Trust Company, N.A. American Express National Bank Zions Bancorporation, N.A. | Chairman, President, Vice President or Cashier Undesignated Chairman, President, Vice President or Cashier | | |
| | WASHINGTC (1 Bank) | DN | | |
| Seattle | Washington Federal, N.A. | Chairman, President, Vice President, Chief Financial Officer or Chief Operating Officer | | |

31 Banks, each having a combined capital and surplus of \$35,000,000 or more and less than \$600,000,000

| ONE Class A Director to be elected | | | | | | | |
|------------------------------------|---|---|--|--|--|--|--|
| Location | Name of Bank or Trust Company | Officers Authorized to Cast Vote | | | | | |
| ALASKA (1 Bank) | | | | | | | |
| Anchorage | First National Bank Alaska | Chairman, Vice Chairman or President | | | | | |
| CALIFORNIA (23 Banks) | | | | | | | |
| Arcadia | American Plus Bank, N.A. | Chairman, President or Vice President | | | | | |
| Beverly Hills | EH National Bank | Chairman, President, Chief Executive Officer, Vice President or Cashier | | | | | |
| Cerritos | First Choice Bank | Undesignated | | | | | |
| Costa Mesa | Pacific Mercantile Bank | President only | | | | | |
| Fresno | United Security Bank | President only | | | | | |
| Goleta | Community West Bank, N.A. | Chairman, President, Vice President or Cashier | | | | | |
| Irvine | California First National Bank | President or Cashier | | | | | |
| Irvine | Nano Banc | Undesignated | | | | | |
| La Jolla | Silvergate Bank | Chairman, President or Chief Executive Officer | | | | | |
| Long Beach | Farmers and Merchants Bank of Long Beach | Chairman, President, Vice President or Cashier | | | | | |
| Los Angeles | The Bank of New York Mellon Trust Company, N.A. | Chairman, President, Vice President or Cashier | | | | | |
| Los Angeles | Commonwealth Business Bank | Chairman, President or Executive Vice President Chairman, President, Vice President, Managing | | | | | |
| Los Angeles | Deutsche Bank National Trust Company | Chairman, President, Vice President, Managing Director or Director | | | | | |
| San Diego | Bank of Southern California, N.A. | Chairman, President, Senior Vice President or Cashier | | | | | |
| San Diego | Seacoast Commerce Bank | Chairman, President or Chief Executive Officer | | | | | |
| San Francisco | Bank of the Orient | Chairman only | | | | | |
| San Francisco | Presidio Bank | Chairman, President or Chief Financial Officer | | | | | |
| San Jose | Heritage Bank of Commerce | Chairman, Chief Executive Officer or Chief Operating Officer | | | | | |
| San Rafael | Westamerica Bank | Undesignated | | | | | |
| Santa Rosa | AltaPacific Bank | Chairman, President, Executive Vice President, Senior Vice President or Vice President | | | | | |
| Simi Valley | Recontrust Company, N.A. | Chairman or President | | | | | |
| Walnut Creek | Pacific Coast Bankers' Bank | President and Chief Executive Officer only | | | | | |
| Walnut Creek | United Business Bank | Chairman, President, any Vice President, Chief Financial Officer or Chief Operating Officer | | | | | |
| | HAWAII | | | | | | |
| | (1 Bank) | | | | | | |
| Honolulu | Territorial Savings Bank | Chairman, President, Executive Vice President, Vice President, Chief Financial Officer or Chief Operating Officer | | | | | |
| NEVADA | | | | | | | |
| (1 Bank) | | | | | | | |
| Las Vegas | Wells Fargo National Bank West | Chairman, President, Vice President, Secretary or Cashier | | | | | |

GROUP TWO MEMBER BANKS (Continued)

| Location | Name of Bank or Trust Company | Officers Authorized to Cast Vote |
|---|---|--|
| | UTA (3 Bar | |
| Provo Salt Lake City Salt Lake City | Green Dot Bank First Utah Bank Marlin Business Bank | Chairman, President or Vice President President only Chairman, President, Vice President or Assistant Secretary |
| | WASHIN (2 Bar | |
| Everett Tacoma | Coastal Community Bank Commencement Bank | Chairman, President or Executive Vice President/Chief Financial Officer Chairman, President or Chief Financial Officer |
| | | |

Directors of the Federal Reserve Bank of San Francisco

As of July 10, 2019

| Name | Occupation | Elected by Banks in Group | Class | Term Expires December 31 |
|---------------------------------|--|--|-------|-----------------------------|
| Steven R. Gardner | Chairman and Chief Executive Officer Pacific Premier Bank Irvine, California | 2 | A | 2019 |
| S. Randolph Compton | Chief Executive Officer and Co-Chair of the Board Pioneer Trust Bank, N.A. Salem, Oregon | 3 | A | 2020 |
| Greg Becker | President and Chief Executive Officer SVB Financial Group and Chief Executive Officer Silicon Valley Bank Santa Clara, California | 1 | A | 2021 |
| Sanford L. Michelman | Chairman Michelman & Robinson, LLP Los Angeles, California | 1 | В | 2019 |
| Tamara L. Lundgren | President and Chief Executive Officer Schnitzer Steel Industries, Inc. Portland, Oregon | 2 | В | 2020 |
| Arthur F. (Skip) Oppenheimer | Chairman and Chief Executive Officer Oppenheimer Companies, Inc. Boise, Idaho | 3 | В | 2021 |
| Barry M. Meyer Chairman | Chairman and Chief Executive Officer, Retired Warner Bros. Entertainment Founder and Chairman North Ten Mile Associates Los Angeles, California | Appointed by the Board of Governors of the Federal Reserve System | С | 2019 |
| Rosemary Turner Deputy Chair | President, Retired UPS Northern California District Oakland, California | Appointed by the Board of Governors of the Federal Reserve System | С | 2020 |
| David P. White | National Executive Director Screen Actors Guild - American Federation of Television and Radio Artists (SAG-AFTRA) Los Angeles, California | Appointed by the Board of Governors of the Federal Reserve System | С | 2021 |