October 22, 2015



ELECTION OF DIRECTORS

To the Member Banks of the Twelfth Federal Reserve District

In accordance with the provisions of Section 4 of the Federal Reserve Act and the announcement dated September 2, 2015, the Federal Reserve Bank of San Francisco is conducting an election of directors to succeed Mr. Peter S. Ho, a Class A director, elected by banks in Group One¹, and Mr. Steven E. Bochner, a Class B director, elected by banks in Group Three, whose terms end on December 31, 2015. There are given herein the names of the candidates nominated and the names of the banks which made the nominations.

Except for subsidiary banks of bank holding companies, which have designated another bank to participate in this election, enclosed for each bank in Groups One and Three is a preferential ballot for use in voting for a Class A and a Class B director, respectively. An envelope bearing on its face the certificate in regard to the vote and a blue envelope marked "Ballot Only," in which the ballot is to be sealed, also are enclosed.

The ballot and certificate on the envelope must be executed by an officer who has been authorized to cast the vote. A revised list of the banks in Groups One and Three, showing the officers authorized to cast the vote of such banks, forms a part of this circular. In order that the votes may be confidential, please do not write the name of the bank and the voting officer on the ballot but only on the certificate envelope. The following procedure is required in the case of Class A and Class B ballots:

- (1) Mark the preferential ballot.
- (2) Place the completed ballot in the blue envelope marked "Ballot Only" and seal the envelope.
- (3) Place the sealed "Ballot Only" envelope in the white certificate envelope, complete the required information on the envelope, and seal the certificate envelope.
- (4) Return the certificate envelope containing the sealed ballot envelope in the enclosed self-addressed envelope.

The ballot must be returned so as to reach me within the period the polls are open. The polls will be open at 9:00 a.m. on October 29, and close at 2:00 p.m. on November 13, 2015. At that time the ballot box will be opened in the Board Room of this Bank, the votes counted, and the election results announced. The candidates are invited to be present or represented on that occasion.

While the banks in Group Two will not vote in this election, this circular is sent to them, without ballots, for their information.

Inquiries concerning this letter should be directed to Mr. Gerald C. Tsai, Secretary of the Board of Directors, at (415) 974-3415.

Sincerely yours,

ROY A. VALLEE Chairman of the Board

¹ For director election purposes, member banks are classified into groups based on capital and surplus as of the date of this election letter. The latest reclassification, effective August 14, 2015, resulted in the following:

Group 1 – Capital and surplus of \$600,000,000 or more;

Group 2 - Capital and surplus of \$35,000,000 or more and less than \$600,000,000;

Group 3 – Capital and surplus of less than \$35,000,000.

Name of Candidate

PETER S. HO

Chairman, President and Chief Executive Officer Bank of Hawaii and Bank of Hawaii Corporation Honolulu, Hawaii

Professional Experience:

Peter S. Ho is Chairman, President and Chief Executive Officer of Bank of Hawaii and Bank of Hawaii Corporation. Founded in 1897, Bank of Hawaii is the largest independent financial institution in the state with assets of \$15.25 billion.

Mr. Ho was named Chairman and CEO on July 30, 2010. He has served as President since April 2008 and has been a member of the bank's board since December 2005. He was appointed to the parent company's board, Bank of Hawaii Corporation, in April 2009. The Bank has 2,200 employees and 72 branches in Hawaii, Guam, Saipan, Palau and American Samoa.

For the past six years, Forbes Magazine has named Bank of Hawaii one of the top five banks in the country. Bank of Hawaii was also ranked among the top two U.S. large banks for four years in a row by ABA Banking Journal.

Mr. Ho is a veteran executive with more than 28 years of experience in the banking industry. He began his banking career in New York City in 1987 at Manufacturers Hanover prior to joining Bank of Hawaii as an assistant vice president in the National Banking Division in 1993.

Current Affiliations:

Board and Professional Affiliations

- Federal Reserve Bank of San Francisco, Director (2013 – present); Audit and Risk Management Committee Member (2013 – present); Community and Public Affairs Committee Member (2013 – present)
 Chamber of Commerce of Hawaii's Military Affairs, Council Member (2012 – present)
 Hawaii Community Foundation, Board of Governors (2012 – present)
 Hawaii Asia Pacific Foundation (2011 – present)
 Shane Victorino Foundation (2011 – present)
- Financial Services Roundtable (2010 present)

Nominated by the following Group One Bank

Hawaii

Honolulu Bank of Hawaii

Current Affiliations (cont'd):

Hawaii Bankers Association, Vice President and Executive Committee Member; and Member (2010 – present)
Hawaii Business Roundtable, Member (2010 – present)
Strong Foundation (2007 – present)
University of Hawaii – Ahahui Koa Anuenue (2007 – present)
Young Presidents' Organization (2007 – present)
American Red Cross, Hawaii Chapter, Board Member (2000 – present)
GIFT Foundation of Hawaii (2004 – present)
McInerny Foundation of Hawaii (2004 – present)

Former Board Affiliations:

State of Hawaii Tax Review Commission (2012) APEC 2011 Hawaii Host Committee Chairman Aloha United Way Frederic Duclos Barstow Foundation, Trustee Hanahouoli School Hawaii Pacific University, Trustee Historic Hawaii Foundation The Nature Conservancy of Hawaii Special Olympics of Hawaii

Awards and Recognitions:

Boy Scouts of America, Aloha Council 2012 "Distinguished Citizen Award" Hawaii Legacy Award, 2010

Education:

University of Southern California, B.S., Business Administration University of Southern California, M.B.A. Harvard Business School, Advanced Management Program

GROUP ONE

16 Banks, each having a combined capital and surplus of \$600,000,000 or more

| ONE Class A Director to be elected | | | | | | | |
|--|---|--|--|--|--|--|--|
| Location | Name of Bank or Trust Company | Officers Authorized to Cast Vote | | | | | |
| ARIZONA (1 Bank) | | | | | | | |
| Phoenix | Western Alliance Bank | Undesignated | | | | | |
| CALIFORNIA (11 Banks) | | | | | | | |
| Irvine Los Angeles Los Angeles Pasadena Pasadena Roseville San Francisco San Francisco San Francisco | Banc of California, N.A. The Bank of New York Mellon Trust Company, N.A. City National Bank Cit Bank, N.A. East West Bank RaboBank, N.A. Bank of America California, N.A. BlackRock Institutional Trust Company, N.A. MUFG Union Bank, N.A. Wells Fargo Bank, N.A. | Undesignated Chairman, President, Vice President or Cashier Chairman, President, Vice President or Cashier Undesignated Chairman President, Vice President, Cashier or Secretary Chairman, President or Executive Vice President Chairman, President, Vice President, Cashier or Secretary Chairman, President, Executive Vice President or Cashier Chairman, President or Secretary Chairman, President or Secretary Chairman, Vice Chairman, President, Executive Vice President, Senior Vice President, Vice President or Cashier | | | | | |
| Santa Clara | Silicon Valley Bank | Chairman, President, Chief Executive Officer or Vice President | | | | | |
| | HAWAII (1 Bank) | | | | | | |
| Honolulu | Bank of Hawaii | Chairman, Vice Chairman, President or Chief Executive Officer | | | | | |
| | UTAH (2 Banks) | | | | | | |
| Odgen Salt Lake City | Wells Fargo Bank Northwest, N.A. Zions First National Bank | Chairman, President, Vice President or Cashier Chairman, President, Vice President or Cashier | | | | | |
| | WASHINGTON (1 Bank) | | | | | | |
| Seattle | Washington Federal, N.A. | Chairman, President, Vice President, Chief Financial Officer or Chief Operating Officer | | | | | |

Name of Candidate

STEVEN E. BOCHNER

Partner Wilson, Sonsini, Goodrich & Rosati, P.C. Palo Alto, California

Professional Experience:

In his more than 30 years of experience practicing corporate and securities law, Mr. Bochner has served as lead counsel for many of Silicon Valley's prominent companies, assisting them in venture capital, public offering, and merger transactions. Mr. Bochner also has represented numerous start-up companies, as well as leading venture capital and investment banking firms. From 2009 to 2012, he served as the firm's chief executive officer and as a member of its board of directors. During his tenure as CEO, the firm achieved record financial results and completed a number of significant strategic initiatives, including opening offices and expanding operations in China, Brussels, and Delaware.

Prior to becoming CEO, Mr. Bochner served in various other management positions, including as a member of the firm's Policy Committee and as chair of its Compensation Committee. Mr. Bochner recently served as one of two attorneys on the IPO Task Force, which presented a report to the U.S. Department of the Treasury on increasing job creation by improving access to the capital markets for emerging growth companies. He was extensively involved in designing the IPO-related provisions of the JOBS Act of 2012. which drew upon the IPO Task Force's recommendations and was adopted by Congress with broad bipartisan support. In 2005 and 2006, he served as a member of the Securities and Exchange Commission's Advisory Committee on Smaller Public Companies. From 2002 to 2009, Mr. Bochner was a lecturer on corporate and securities law at the UC Berkeley School of Law, where he designed and taught the "Venture Capital and IPO Law" course.

Current Board Affiliations:

- Federal Reserve Bank of San Francisco (2013 – present); Community and Public Affairs Committee Chairman (2014 – present) and Member (2013); Budget, Compensation and Bank Performance Committee Member (2013 – present)
- Berkeley Center for Law, Business and the Economy, UC Berkeley School of Law, Advisory Board Chairman (2005 – present)

Nominated by the following Group Three Banks

Hawaii

Honolulu Hawaii National Bank

Washington

Walla Walla Baker Boyer National Bank

Current Board Affiliations (cont'd):

40th Annual Securities Regulation Institute, Northwest Law School, Executive Committee Chairman (2014 - present); and Vice Chairman (2013)

Nasdaq Entrepreneurial Center (2015 – present)

Current Community Affiliations:

Joint Venture Silicon Valley Network, Member (2004 – present); and Co-Chair (2014 – present)

Former Affiliations

Nasdaq Listing and Hearing Review Council, served as Chair and Co-Chair (1996 – 2011)

Awards and Recognitions:

- Recognized among California's "Top Emerging Companies Lawyers" by the *Daily Journal* in 2014
- Named the 2013 San Francisco Securities/Capital Markets Law "Lawyer of the Year" by *Best Lawyers*
- Named the 2012 San Francisco Leveraged Buyouts and Private Equity Law "Lawyer of the Year" by Best Lawyers
- Named in the 2007 through 2014 editions of Chambers USA: America's Leading Lawyers for Business
- Outstanding Alumnus of the Year Award, College of Social Sciences, San Jose State University, 2011

Admissions:

- State Bar of California
- U.S. District Court for the Northern District of California

Education:

San Jose State University, B.S., Political Science University of California, Berkeley School of Law, J.D.

GROUP THREE

51 Banks, each having a combined capital and surplus of less than \$35,000,000

| | ONE Class B Director to be elected | | | | |
|---------------------------|--|--|--|--|--|
| Location | Name of Bank or Trust Company | Officers Authorized to Cast Vote | | | |
| | ARIZONA | | | | |
| | (4 Banks) | | | | |
| Goodyear | West Valley National Bank | Chairman, President, Chief Executive Officer or Vice President | | | |
| Phoenix | RepublicBankAz, N.A. | Chairman, President or Vice President | | | |
| Scottsdale | Goldwater Bank, N.A. | President only | | | |
| Tucson | Canyon Community Bank, N.A. | Chairman, President, Vice President or Cashier | | | |
| | CALIFORNIA (20 Banka) | | | | |
| | (30 Banks) | | | | |
| Alhambra | New Omni Bank, N.A. | Chairman, President, Vice President or Cashier | | | |
| Bakersfield | Mission Bank | Undesignated | | | |
| Brentwood | National Bank of California | Chairman, President, Vice President or Cashier Chairman. President. Vice President or Cashier | | | |
| Carson | Merchants Bank of California, N.A. | Chairman, President, Vice President of Cashier Chairman, President, Vice President of Cashier | | | |
| Chico Chino | Northern California National Bank Chino Commercial Bank, N.A. | President only | | | |
| Irvine | CommerceWest Bank | President only | | | |
| Irvine | Pacific Enterprise Bank | Chairman, President or Senior Executive Vice | | | |
| IIVIIIC | | President | | | |
| Long Beach | International City Bank, N.A. | Chairman, President, Senior Vice President, Vice President or Cashier | | | |
| Los Angeles | Pacific Commerce Bank | Chairman, President, Vice President or Cashier | | | |
| Los Angeles | State Street Bank & Trust Company of California, N.A. | Chairman, President, Vice President or Cashier | | | |
| Manteca | Delta Bank, N.A. | Chairman, President, Vice President or Cashier | | | |
| Marysville | Golden Pacific Bank, N.A. | Chairman, President, Vice President or Cashier | | | |
| Napa | Bank of Napa, N.A. | Chairman, President, Vice President or Cashier | | | |
| Oakdale | Oak Valley Community Bank | President only | | | |
| Rancho Santa Margarita | South County Bank, N.A. | Chairman, President, Vice President, Chief Financial Officer, or Chief Operating Office | | | |
| Riverside | First National Bank of Southern California | Chairman, President, Senior Vice President, Vice President or Cashier | | | |
| Sacramento | The Merchants National Bank of Sacramento | President, Vice President or Cashier | | | |
| San Diego | Neighborhood National Bank | Chairman, President, Executive Vice President or Cashier | | | |
| San Francisco | Bank of the Orient | Chairman only Chairman Breaklant Managing Director or | | | |
| San Francisco | Bessemer Trust Company of California, N.A. | Chairman, President, Managing Director or Cashier | | | |
| San Francisco | Mission National Bank | President or Vice President/Cashier | | | |
| San Francisco | Trans Pacific National Bank | Chairman, President, Vice President or Cashier | | | |
| San Gabriel | Asian Pacific National Bank | Chairman, President, Vice President or Cashier | | | |
| San Juan Capistrano | Capital Bank | Undesignated | | | |
| San Luis Obispo | Coast National Bank | Chairman, President, Executive Vice President, Vice President or Cashier | | | |
| South San Francisco | Liberty Bank | President only | | | |
| Westminster | Saigon National Bank | President only | | | |
| Whittier | Bank of Whittier, N.A. | President only Chairman Brasident Vies Brasident Chief | | | |
| Whittier | Friendly Hills Bank | Chairman, President, Vice President, Chief Financial Officer or Chief Operating Officer | | | |

GROUP THREE (Continued)

| Location | Name of Bank or Trust Company | Officers Authorized to Cast Vote |
|-------------------------------|--|--|
| | HAWAII (1 Bank) | |
| Honolulu | Hawaii National Bank | Chairman, Vice Chairman, President or Executive Vice President |
| | IDAHO (1 Bank) | |
| Lewiston | Twin River National Bank | Chairman or President |
| | NEVADA (3 Banks) | |
| Ely Las Vegas Las Vegas | The First National Bank of Ely Credit One Bank, N.A. Wells Fargo Financial National Bank | Chairman, President, Vice President or Cashier Chairman, President, Vice President or Cashier Chairman, President, Vice President, Secretary or Cashier |
| | OREGON (3 Banks) | |
| Florence Portland | Oregon Pacific Bank U.S. Bank Trust Company, N.A. | President only Chairman, President, Vice President, Treasurer or Secretary |
| Salem | Pioneer Trust Bank, N.A. | Chairman, President or Vice President |
| | UTAH (5 Banks) | |
| Beaver | Utah Independent Bank | President only |
| Layton | The First National Bank of Layton | President, Vice President, Cashier or Assistant |
| Odgen | Bank of Utah | Cashier Chairman, President, Vice President or Cashier |
| Salt Lake City | First Utah Bank | President only |
| Salt Lake City | Zions Trust, N.A. | Chairman, President, Vice President, Chief Financial Officer or Chief Operating Officer |
| | WASHINGTON (4 Banks) | I |
| Lynnwood | Prime Pacific Bank, N.A. | President or Vice President/Chief Financial Officer |
| Seattle | The Commerce Bank of Washington, N.A. | Chairman, President, Managing Director, Vice President or Cashier |
| Tacoma | Commencement Bank | Chairman, President or Chief Financial Officer |
| | | Dresident Vice Dresident er Cashier |

Chairman, President or Chief Financial Officer President, Vice President or Cashier

Walla Walla

Baker Boyer National Bank

Directors of the Federal Reserve Bank of San Francisco

As of October 22, 2015

| Name | Occupation | Elected by Banks in Group | Class | Term Expires December 31 |
|--|--|--|-------|-----------------------------|
| Peter S. Ho | Chairman, President and Chief Executive Officer Bank of Hawaii and Bank of Hawaii Corporation Honolulu, Hawaii | 1 | A | 2015 |
| Steven R. Gardner | President and Chief Executive Of Pacific Premier Bank Irvine, California | ficer 2 | A | 2016 |
| Megan F. Clubb | Chairman of the Board and Chief Executive Officer Baker Boyer National Bank Walla Walla, Washington | 3 | A | 2017 |
| Steven E. Bochner | Partner Wilson, Sonsini, Goodrich & Rosa Palo Alto, California | 3 ati, P.C. | В | 2015 |
| Nicole C. Taylor | Associate Vice Provost for Student Affairs and Dean of Community Engagement and D Stanford University Stanford, California | 1 viversity | В | 2016 |
| Richard A. Galanti | Executive Vice President and Chief Financial Officer Costco Wholesale Corporation Issaquah, Washington | 2 | В | 2017 |
| Alexander R. Mehran Deputy Chairman | Chairman and Chief Executive Officer Sunset Development Corporation San Ramon, California | Appointed by the Board of Governors of the Federal Reserve System | С | 2015 |
| Barry M. Meyer | Founder and Chairman North Ten Mile Associates Burbank, California | Appointed by the Board of Governors of the Federal Reserve System | С | 2016 |
| Roy A. Vallee Chairman | Retired Executive Chairman and Chief Executive Officer Avnet, Inc. Phoenix, Arizona | Appointed by the Board of Governors of the Federal Reserve System | С | 2017 |