THE PEOPLE VS. THE MARKETS: A PARSIMONIOUS MODEL OF INFLATION EXPECTATIONS

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26th of March, 202 I San Francisco Fed conference on macro and monetary policy

People disagree about long-run inflation



Across people (Households - Dealers)



The people versus the markets





2014q3

Quarter

2016q1

2017q3

2019q1

2010q1

2011q3

2013q1

Parsimonious model of the people

Have forecast v^h of inflation: $\pi = \pi_{t,T}$, fundamental RE is π^e , prior with mean π^*

- I. Idiosyncratic noisy signal, match dispersion, average under-reaction (normal) $\mathbb{E}^{h}(\pi^{e} + e^{h}|\pi^{e}) = \pi^{e}$ and $Var(e^{h}|\pi^{e}) = \sigma^{2}$
- 2. Overconfidence, match over-reaction to news in the cross-section (linear)

$$\partial v^h / \partial (\pi^e + e^h) = \theta$$

3. Type-specific systematic bias, learning from experience, (linear in group)

$$z_c = c\pi^z$$

4. Infrequent updating across cohorts, endogenous disagreement, exponential

$$\lambda(1-\lambda)^{c}$$

Parsimonious model of expectations

• Full model, conditional on (π^*, π^e) ,

follow an EMG distribution *F_t(.)*

• 3 identified parameters, 3 non-zero moments

 $\theta, \sigma^2, \lambda/\pi^z$

Identification and over-identification



Checks on the model:

- I. Both positive always
- 2. Kurtosis and higher-order moments are zero
- 3. Adjusted mean

$$\mu_t \equiv Mean_t - StDev_t (0.5Skew_t)^{1/3}$$
$$\lim_{T \to \infty} \frac{\sum_t \mu_t}{T} = \pi^*$$

2.3% full sample 1.9% since 2010

Traders expectations and actions

• Indexed by i, draw prior v^i from F(.), trade bond that pays 1 and costs q today

 $p(\pi^e|v^i,q) \propto g(q|\pi^e)f(\pi^e|v^i)$

• Goal is to choose $b^i \in [0,w_i]$ given an sdf m(.)

$$\max \int \left[m(\pi)e^{-\pi} - q \right] b^i p(\pi^e | v^i, q) d\pi^e$$

- Payoff $y(\pi^e) = E(m(\pi)e^{-\pi} | \pi^e)$, MLRP of $F_t(.)$, marginal trader signal v^* indifferent: $\int y(\pi^e)p(\pi^e | v^*, q)d\pi^e = q$
- Market clearing since only those with low signal buy, **B** shocks with Beta dist.

$$F(v^*|\pi^e) = B/w \equiv \omega$$

Market prices and the discrepancy

• Property: the threshold \mathbf{v}^* is a sufficient statistic for (π^{e}, ω) . Equilibrium price:

$$q(\pi^e, \omega) = Q(v^*) = \frac{\int y(\pi^e)g(v^* - \pi^e)f(v^* - \pi^e)d\pi^e}{\int g(v^* - \pi^e)f(v^* - \pi^e)d\pi^e}$$

- Monotonic in $(\pi^{\mathrm{e}}, \omega)$ spans real line, so can fit data.
- Parameters: π^* shifts q 1-to-1, β informativeness of market prices
- Model justifies a decomposition of the discrepancy

$$\phi_t = \underbrace{\mathbb{E}_t^b(\pi_{t,T}) - \mathbb{E}_t^p(\pi_{t,T})}_{\text{disagreement across}} + \underbrace{\mathbb{E}_t^m(\pi_{t,T}) - \mathbb{E}_t^b(\pi_{t,T})}_{\text{disagreement within}} + \underbrace{\mathbb{E}_t^*(\pi_{t,T}) - \mathbb{E}_t^m(\pi_{t,T})}_{\text{risk compensation}}$$

Model's mechanics

<u>Parameters</u>: only two π^* = 2% , and β = 2

Inputs: Five series in introduction.

<u>Outputs</u>: fundamental π^{e_t} , marginal trader v^* , decomposition of discrepancy



Expected inflation post-2011 and post-2000



Marginal trader and decomposition



Inflation GE: policy, expectations, outcomes

- Solve for expected and actual inflation, given log-linear model $\frac{dp_t}{p_t} = \pi_t^e dt + \alpha' dZ_t \qquad \phi_t = -\alpha' \alpha + \chi_\pi (\pi_t^e - \pi^*) + \chi_\omega \hat{\omega}_t$
- Transmission mechanism on natural rate

$$g_t = \ln(\zeta) + i_t^{CB} - \pi_t^e - \delta\phi_t$$

• Monetary policy response

$$di_t^{CB} = -\rho(i_t^{CB} - i^*)dt + \eta\left(\frac{dp_t}{dt} - \pi^*\right) + \gamma d\phi_t$$

• Natural rate and financial shocks both OU processes.

Predictions

I. Inflation is determinate as long as:

$$\eta/\rho > 1 + \delta\chi_{\pi}$$

• Stronger than Taylor condition if higher expectation of inflation lowers discrepancy, lowers real rates, pushes inflation up, need extra tightening for anchoring.

2. Expected inflation is given by:

$$\pi^e = \pi^* + \frac{(\rho - \kappa_g)(g_t - g^*)}{\eta - \rho(1 + \delta\chi_\pi) + \kappa_g(1 - \chi_\pi(\gamma - \delta))} + \frac{\chi_\omega[\kappa_\omega(\gamma - \delta) + \rho\delta]\hat{\omega}_t}{\eta - \rho(1 + \delta\chi_\pi) + \kappa_\omega(1 - \chi_\pi(\gamma - \delta))}$$

- Respond more to discrepancy: less volatility from real shocks, more from financial noise
- 3. Feedback: if more dovish, more volatile discrepancy, respond more to it
 - May well be that people forecast as well as traders, which is a puzzling fact

How are expectations of macro variables formed?

- I. Parsimonious model of subjective expectations and market prices for business-cycle fluctuations of long-horizon expectations
- 2. US un-anchoring of inflation expectations, with a drift down 2014-19, revealed by skewness and discrepancy
- 3. Policy tradeoff in reacting to different measures of expectations, as both financial and fundamental shocks

Application to the Euro-area

