# Pricing Carbon: Evidence from Expert Recommendations

Moritz A. Drupp (University of Hamburg)

joint work with

Frikk Nesje (University of Copenhagen) and Robert Schmidt (University of Hagen)

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  - see "Economists' Statement on Carbon Dividends" (WSJ 2019) and "Economists' Statement on Carbon Pricing" (EAERE 2019), signed by ≈5000 economists

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- Suggestions for carbon prices or the social cost of carbon range from negative values to >1000 US\$/tCO<sub>2</sub>, often informed by integrated assessment models (IAM)
  (e.g. Dietz/Stern 2015 *EJ*; Hänsel et al. 2020 *NCC*; Nordhaus 2019 *AER*; Ricke et al. 2018 *NCC*; Tol 2022)
  - $\Rightarrow$  This seemingly enormous disagreement is regarded as an impediment to climate action

- IAM results are criticized as very sensitive to or too strongly limited by parametric and structural modelling assumptions, which are often left to the modeler's judgement (e.g. Pindyck 2013 JEL, Stern & Stiglitz 2021 NBER, Weitzman 2010 CCE)
  - Numerous papers on individual structural changes (Moore et al. 2023)
  - Pindyck (2019 JEEM) uses expert elicitation to calibrate an analytic IAM
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- ⇒ We ask experts directly without imposing a tight IAM 'corset' to facilitate a better understanding of the actual (dis-)agreement on carbon pricing among experts who may hold very diverse mental models of the climate-economy (cf. Andre et al. 2022 REStud)

"[A]II of the answers are grounded at least as much in fact-based intuition as in formal modeling, as I'm not sure how far formal modeling gets us to any of them".

[Quote from an expert respondent]



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- $\Rightarrow$  We present evidence on the variation of and agreement on global and unilateral carbon pricing recommendations based on a survey of >400 experts across almost 40 countries

#### • Our definition of a potential expert:

(Co-)Author of at least 2 pertinent & cited publications on the topic since the year 2000, indentified via a keyword-based search in SCOPUS on "carbon tax", "cap-and-trade", ....

- $\Rightarrow$  More than 2000 potential experts globally (excluding missings: N=2106)
  - More than 500 responded (445 with carbon price recommendations)
    - Response rate: 20-25%
    - Covering all major continents
    - Covering 39 countries with  $>\!80\%$  of global CO\_2-emissions

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#### Questions: We elicited responses on

- the recommended level and agreeable range of carbon prices across three scenarios,
- potential determinants of carbon prices (discounting, damages & quantity targets, ...)
- key policy design issues, including
  - support for border carbon adjustment (BCA/CBAM),
  - use of revenues from carbon pricing,
  - instrument choice.

(Q1) Suppose that a "world government" exists, which seeks to maximize the well-being of all present and future people and plans to implement a uniform global carbon price (measured in real US dollars per ton of CO2). Which carbon price would you recommend to the "world government" for the years 2020, 2030, and 2050? Which range of carbon prices would you still be comfortable with recommending for the years 2020, 2030, and 2050?



1. Suppose that a "world government" exists, that seeks to maximize the well-being of all present and future people and plans to implement a uniform global carbon price (measured in real US dollars per ton of CO2).

Which carbon price would you recommend to the "world government" for the following years?

Which range of carbon prices would you still be comfortable with recommending?

2020	from	to	
2030	from	to	
2050	from	to	

## Global carbon price: 2020





## Global carbon price: 2020 to 2050



 $\Rightarrow$  Median real carbon price growth rate is 4.1% p.a. (close to suggestion by Gollier 2021)

- **Response bias:** Sample not representative of population across all observables
  - Some self-selection of experts into the sample (e.g. higher number of papers)
  - Re-balancing on observables leads to minor adjustments (global 2030:  $92.4 \rightarrow 95.1$ )

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**Representation bias:** Sample and population are not globally representative

- Global carbon price is subst. smaller at global mean GDP/capita (2030: \$66 vs. \$92), but no sign. adjustment for e.g. share of CO2-emissions/population/gender...



We winsorize the data for two extreme outliers, communicate median alongside mean estimates and compare early vs. late and the 57 anonymous vs. non-anonymous responses along carbon price recommendations and find no sign. differences.

For example, two-sided t-test on 2030 global prices across non/anonymous: p>0.35

## Global carbon price recommendations, targets and discounting



- Carbon price recommendations increase with the stringency of the quantity target, but are less sensitive to utility discounting (esp. if compared to IAMs like DICE)
  - Carbon price recommendations are a function of normative views
    - $\Rightarrow$  Policy-makers can choose subset that aligns with their normative guidance

Proportion of experts whose range of carbon prices for 2020 that they would still be comfortable with recommending includes a given price:



Proportion of experts whose range of carbon prices for 2020 that they would still be comfortable with recommending includes a given price:



 $\Rightarrow$  Majority considers global carbon prices of \$30-35, \$40 or \$50/tCO<sub>2</sub> in 2020 acceptable

 $\Rightarrow$  96% recommend lower bounds for the 2020 global carbon price strictly above the existing emissions-weighted global carbon price of  $\approx$ \$3

### Global carbon price: Is there some "space for agreement"?



 $\Rightarrow >\!50\%$  consider carbon prices of \$50 and \$60 acceptable for 2030

 $\Rightarrow$  No single carbon price is supported by a majority in 2050 (48% find \$100 acceptable)

**Result 1:** There is a strong consensus among experts that a uniform global carbon price should be higher than the existing global average carbon price.

**Result 2:** Despite substantial heterogeneity in recommendations, experts can agree on some short- and medium-term global carbon prices.

 $\Rightarrow$  Global carbon price of \$50 is supported by a majority in both 2020 and 2030



(Q2) Please specify the country you are most familiar with or that you would feel most comfortable advising on carbon pricing (below, we will refer to this as "your country"): [\_\_\_].

(Q3) Suppose that your country unilaterally introduces a carbon price. Suppose further that any competitive disadvantages are neutralized by border carbon adjustment, exempting exports from the carbon price and pricing the carbon content of imports at the domestic rate. In this case, which carbon price would you recommend to your government for 2020 [X] and 2030 [X], and which range of carbon prices would you still be comfortable with recommending for 2020 [X] - [X] and 2030 [X] - [X]?

⇒ Global vs. unilateral with BCA: "Glocal-wedge" is indicative of free-riding

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 $\Rightarrow$  Global vs. unilateral with BCA: "Glocal-wedge" is indicative of free-riding

(Q4) As in Q3 but without border carbon adjustment, i.e. "unilateral without BCA"  $\Rightarrow$  Unilateral with vs. without BCA: "BCA-wedge" indicative of competitiveness concerns



## **Glocal-wedge: Difference of unilateral with BCA & global prices**



- Left panel: Green (blue) dot is the average global (unilateral with BCA) carbon price recommendation in 2030, and in 2020 [shallow dots].
- Right panel: Global minus unilateral with BCA carbon price recommendations (*"Glocal-wedge"*).

## **Glocal-wedge: Difference of unilateral with BCA & global prices**



- Left panel: Green (blue) dot is the average global (unilateral with BCA) carbon price recommendation in 2030, and in 2020 [shallow dots].
- Right panel: Global minus unilateral with BCA carbon price recommendations (*"Glocal-wedge"*).
- $\Rightarrow$  "Glocal-wedge" is negative on average (two-sided t-tests for 2020 & 2030: p<0.000).
- ⇒ In contrast to the ubiquitous notion of free-riding in climate policy (e.g., Barrett, 1994), we detect a signature of free-riding in only 16 percent of expert responses.

## **Glocal-wedge: Difference of unilateral with BCA & global prices**



- Left panel: Green (blue) dot is the average global (unilateral with BCA) carbon price recommendation in 2030, and in 2020 [shallow dots].
- Right panel: Global minus unilateral with BCA carbon price recommendations (*"Glocal-wedge"*).

**Result 3:** The majority of experts' carbon price recommendations do not exhibit a pattern of free-riding. Instead, unilateral price recommendations with BCA are, on average, higher than global price recommendations.

## Glocal-wedge as a function of GDP/capita



Higher unilateral carbon prices with BCA than global prices in richer countries

## Glocal-wedge as a function of GDP/capita



Higher unilateral carbon prices with BCA than global prices in richer countries may be due to

#### Altruism:

Richer countries shoulder higher mitigation burden

#### Co-pollution:

Local health co-benefits are valued higher in richer countries, due to a positive income elasticity of value of statistical life

 ... (e.g., abatement costs, convexity of damages, strategic firm selection)

## 2030 Glocal-wedge and altruism / global welfare concerns



## **BCA-wedge: Difference between unilateral carbon prices**



- Left panel: Blue (red) dot is the average unilateral with (without) BCA price in 2030 and 2020 [shallow]
- Right panel: Difference between unilateral prices with / without BCA ( "BCA-wedge")
- $\Rightarrow$  Unilateral carbon price recommendations are very heterogeneous across countries: From \$13 (\$41) in India to \$99 (\$171) in Switzerland in 2020 (2030) without BCA
- $\Rightarrow$  Substantial BCA-wedge on average (two-sided t-tests for 2020 & 2030: p<0.000).

#### Heterogeneous unilateral carbon prices, consistent BCA-wedge



Pricing Carbon

# Difference between unilateral carbon prices ("BCA wedge")



- Sizable competitiveness concerns across all continents
  - Introduction of BCA facilitates higher carbon price recommendations (+  $\approx$ 30%)

**Result 4:** BCA facilitates higher unilateral carbon price recommendations. Yet, even in the absence of BCA, there is a broad consensus among experts for substantially higher carbon prices than currently implemented in most countries.

## **BCA** facilitates agreement on unilateral carbon prices

- In  $\approx$ 75 percent of countries, majority agreement on 2030 unilateral carbon prices is possible with BCA as compared to only in  $\approx$ 55 percent without BCA
- Integral of agreement (p<0.000) and majority agreement (p=0.056) is larger with BCA



1. Survey questions on policy design issues (BCA, instruments, revenue use)

 $\Rightarrow$  Seperate paper "Designing carbon pricing policies" (Nesje et al. 2022)

- 2. Survey questions on determinants from IAM studies (e.g. discounting, damages, ...)
- 3. Country characteristics (e.g. GDP/capita, existing carbon prices, ...)
- 4. Expert characteristics (e.g., publications, citations, research foci, gender, ...)

## Very strong support for introduction of BCA, almost everywhere





## **Carbon price recommendations and BCA support**

 $\Rightarrow$  Experts who strongly support the introduction of BCA ( $\approx$  75%)

- recommend significantly higher global and unilateral with BCA carbon prices
- recommend unilateral carbon prices without BCA that do not differ



#### Carbon tax recommended twice as often as cap-and-trade





## Carbon price recommendations and instrument choice

- $\Rightarrow$  Experts who recommend carbon taxes ( $\approx$ 50%) as opposed to cap-&-trade ( $\approx$ 30%)
  - recommend significantly higher unilateral and global carbon prices in 2030 (p<0.01)
  - effect persists in multi-variate analyses with sign. determinants of tax vs. cap-&-trade



## Heterogeneous views on revenue use (household transfers < 50%)





## Carbon price recommendations and revenue usage

 $\Rightarrow$  Experts who recommend using parts of the pricing revenues for transfers to

- households & internationally  $\Rightarrow$  Higher carbon price recommendations
- firms and tax reductions  $\Rightarrow$  Lower carbon price recommendations



- 1. Survey questions on policy design issues (BCA, instruments, revenue use)
- 2. Survey questions on determinants from IAM studies (e.g. discounting, ...)
- 3. Country characteristics (e.g. GDP/capita, existing carbon prices, ...)
  - (+) GDP/capita (+) existing carbon prices in 2020 (+) Europe
    (+) mean world governance rank (+) knowledge about climate change
  - CO2 emissions/capita (-) fossil fuel consumption (-) Asia
- 4. Expert characteristics (e.g., publications, citations, research foci, gender, ...)

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  - Recommendations do not differ by having published on the SCC/IAMs, in economics journals, or by number of publications/citations

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- $\Rightarrow$  All four pillars of (additional) data in combination can explain only up to  $\approx$ 25 percent of the variation in expert's carbon price recommendations
  - Large & largely unexplained heterogeneity in *mental models of the climate-economy*

We present evidence on the variation of and agreement on global and unilateral carbon pricing recommendations based on responses of >400 experts across almost 40 countries

- 1. Almost all experts agree on considerably higher-than-existing carbon prices
  - $\Rightarrow$  Consensus on more ambitious carbon pricing policies
- **2.** Majority agreement on specific short- and medium-term carbon prices is possible  $\Rightarrow$  Provides anchor points for public and political discourse
- **3.** No aggregate evidence of "free-riding" in carbon price recommendations  $\Rightarrow$  Other rationales more important (i.a. distribution, competitiveness, ...)
- **4.** BCA facilitates higher levels of and also more agreement on unilateral carbon prices  $\Rightarrow$  Lends support to recent efforts e.g. by the EU on CBAM