

A Model of Monetary Exchange in Over-the-Counter Markets

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Money in financial over-the-counter markets

Broad question:

Quantity of money and performance of OTC markets

What we do:

- Build model of fiat money used as medium of exchange in OTC markets
- Study effects of monetary policy on asset prices and financial liquidity

How we do it:

Embed the OTC market structure and gains from trade in financial assets of Duffie, Gârleanu and Pedersen (2005) into the monetary framework of Lagos and Wright (2005)

Applications and results

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- 1 Determine asset prices and standard measures of financial liquidity (spreads, trade volume, dealer supply of immediacy)
- 2 Generate a *speculative premium* (or *speculative 'bubble'*)
- 3 Explain positive correlation between real stock yield and nominal Treasury yield (the *Fed Model*)
- 4 Lead to equilibria with recurrent belief driven *liquidity crises* (times of sudden large increases in trading delays and spreads, and sharp persistent declines in asset prices, trade volume, and dealer participation in marketmaking)

Environment

- *Time*. Discrete, infinite horizon, two subperiods per period
- *Population*. $[0, 1]$ investors, $[0, \nu]$ dealers (both infinitely lived)
- *Commodities*. Two divisible, nonstorable consumption goods:
 - *dividend good*
 - *general good*

Preferences

Dealers: $\mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t (c_{td} - h_{td})$

Investors: $\mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t (\varepsilon_{ti} y_{ti} + c_{ti} - h_{ti})$

- $\beta \in (0, 1)$: discount factor
- c_{td}, c_{ti} : consumption of general good
- h_{td}, h_{ti} : effort to produce general good
- y_{ti} : consumption of dividend good
- ε_{ti} : preference shock, i.i.d. over time, cdf $G(\cdot)$ on $[\varepsilon_L, \varepsilon_H]$

Endowments and production technology

First subperiod

A^S productive units (*trees*)

- Each unit yields y dividend goods *at the end of the first subperiod*
- Each unit permanently “fails” with probability $1 - \pi$ at the beginning of the period
- Failed units immediately replaced by new units (allocated uniformly to investors)

Second subperiod

- Linear technology allows dealers and investors to transform effort into general goods

Assets

Equity shares

- A^s equity shares
- At the beginning of period t :
 - $(1 - \pi) A^s$ shares of failed trees disappear
 - $(1 - \pi) A^s$ shares of new trees allocated uniformly to investors

Fiat money

- Money supply: A_t^m dollars
- Monetary policy: $A_{t+1}^m = \mu A_t^m$, $\mu \in \mathbb{R}_{++}$
(implemented with lump-sum injections/withdrawals)

Market structure

First subperiod: OTC market

- money, equity (*cum dividend*)
- dealer-investor pairwise trade
- Walrasian trade between all dealers

Second subperiod: centralized market

- general good, money, equity (*ex dividend*)
- Walrasian trade between all dealers and investors

“Anonymity” \Rightarrow *quid pro quo* trade
 \Rightarrow money serves as means of payment

OTC market structure

Investors

- Contact a dealer with probability δ

Dealers

- Contact an investor with probability $\kappa \equiv \delta/\nu$
- Have access to a competitive interdealer market

Bilateral terms of trade

- Investor makes offer with probability θ
- Dealer makes offer with probability $1 - \theta$

Value functions

Dealers

$W_t^D(\mathbf{a}_t)$: value of entering CM with $\mathbf{a}_t \equiv (a_t^m, a_t^s)$

$\hat{W}_t^D(\mathbf{a}_t)$: value of rebalancing portfolio \mathbf{a}_t in OTCM

$V_t^D(\mathbf{a}_t)$: value of entering OTCM

Investors

$W_t^I(\mathbf{a}_t)$: value of entering CM

$V_t^I(\mathbf{a}_t, \varepsilon_t)$: value of entering OTCM

Centralized market

Dealers

$$W_t^D(\mathbf{a}_t) = \max_{c_t, h_t, \tilde{\mathbf{a}}_{t+1}} \left[c_t - h_t + \beta V_{t+1}^D(\mathbf{a}_{t+1}) \right]$$

$$c_t + \boldsymbol{\phi}_t \tilde{\mathbf{a}}_{t+1} \leq h_t + \boldsymbol{\phi}_t \mathbf{a}_t$$

$$\mathbf{a}_{t+1} = (\tilde{a}_{t+1}^m, \pi \tilde{a}_{t+1}^s)$$

Investors

$$W_t^I(\mathbf{a}_t) = \max_{c_t, h_t, \tilde{\mathbf{a}}_{t+1}} \left[c_t - h_t + \beta \int V_{t+1}^I(\mathbf{a}_{t+1}, \varepsilon') dG(\varepsilon') \right]$$

$$c_t + \boldsymbol{\phi}_t \tilde{\mathbf{a}}_{t+1} \leq h_t + \boldsymbol{\phi}_t \mathbf{a}_t + T_t$$

$$\mathbf{a}_{t+1} = (\tilde{a}_{t+1}^m, \pi \tilde{a}_{t+1}^s + (1 - \pi) A^s)$$

Dealer problem in OTCM

$$\begin{aligned}
 V_t^D(\mathbf{a}_{td}) &= \kappa\theta \int \hat{W}_t^D(\bar{a}_{td}^m, \bar{a}_{td}^s) dH_t(\mathbf{a}_{ti}, \varepsilon) \\
 &\quad + \kappa(1-\theta) \int \hat{W}_t^D(\bar{a}_{td^*}^m, \bar{a}_{td^*}^s) dH_t(\mathbf{a}_{ti}, \varepsilon) \\
 &\quad + (1-\kappa) \hat{W}_t^D(\mathbf{a}_{td})
 \end{aligned}$$

where

$$\begin{aligned}
 \hat{W}_t^D(\mathbf{a}_t) &= \max_{\hat{a}_t^m, \hat{a}_t^s} W_t^D(\hat{a}_t^m, \hat{a}_t^s) \\
 \hat{a}_t^m + p_t \hat{a}_t^s &\leq a_t^m + p_t a_t^s
 \end{aligned}$$

p_t : nominal equity price in the OTC interdealer market

Investor problem in OTCM

$$\begin{aligned}
 V_t^I(\mathbf{a}_{ti}, \varepsilon_i) &= \delta\theta \int \left[\varepsilon_i y \bar{a}_{ti^*}^s + W_t^I(\bar{a}_{ti^*}^m, \bar{a}_{ti^*}^s) \right] dF_t^D(\mathbf{a}_{td}) \\
 &\quad + \delta(1-\theta) \int \left[\varepsilon_i y \bar{a}_{ti}^s + W_t^I(\bar{a}_{ti}^m, \bar{a}_{ti}^s) \right] dF_t^D(\mathbf{a}_{td}) \\
 &\quad + (1-\delta) \left[\varepsilon_i y a_{ti}^s + W_t^I(\mathbf{a}_{ti}) \right]
 \end{aligned}$$

Trading situations in OTCM

- 1 Dealer with interdealer market
- 2 Dealer-investor trade
 - investor offers w.p. θ
 - dealer offers w.p. $1 - \theta$

Dealer with interdealer market

Dealer with $\mathbf{a}_t = (a_t^m, a_t^s)$ chooses $(\hat{a}_{td}^m, \hat{a}_{td}^s)$

$$\hat{a}_{td}^m = \begin{cases} 0 & \text{if } p_t \phi_t^m < \phi_t^s \\ a_t^m + p_t a_t^s & \text{if } \phi_t^s < p_t \phi_t^m \end{cases}$$

$$\hat{a}_{td}^s = \begin{cases} a_t^s + \frac{1}{p_t} a_t^m & \text{if } p_t \phi_t^m < \phi_t^s \\ 0 & \text{if } \phi_t^s < p_t \phi_t^m \end{cases}$$

Dealer-investor trade: formulation

Investor with type ε and (a_{ti}^m, a_{ti}^s) contacts dealer with (a_{td}^m, a_{td}^s)

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- w.p. θ investor offers $\langle (\bar{a}_{ti^*}^m, \bar{a}_{ti^*}^s), (\bar{a}_{td}^m, \bar{a}_{td}^s) \rangle$, solves:

$$\max_{\bar{a}_{ti^*}^m, \bar{a}_{ti^*}^s, \bar{a}_{td}^m, \bar{a}_{td}^s} \left[\varepsilon y \bar{a}_{ti^*}^s + W_t^I(\bar{a}_{ti^*}^m, \bar{a}_{ti^*}^s) \right]$$

$$\bar{a}_{ti^*}^m + \bar{a}_{td}^m + p_t(\bar{a}_{ti^*}^s + \bar{a}_{td}^s) \leq a_{ti}^m + a_{td}^m + p_t(a_{ti}^s + a_{td}^s)$$

$$\hat{W}_t^D(\bar{a}_{td}^m, \bar{a}_{td}^s) \geq \hat{W}_t^D(a_{td}^m, a_{td}^s)$$

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$$\hat{W}_t^D(\bar{a}_{td}^m, \bar{a}_{td}^s) \geq \hat{W}_t^D(a_{td}^m, a_{td}^s)$$

- w.p. $1 - \theta$ dealer offers $\langle (\bar{a}_{ti}^m, \bar{a}_{ti}^s), (\bar{a}_{td}^m, \bar{a}_{td}^s) \rangle$, solves:

$$\max_{\bar{a}_{ti}^m, \bar{a}_{ti}^s, \bar{a}_{td}^m, \bar{a}_{td}^s} \hat{W}_t^D(\bar{a}_{td}^m, \bar{a}_{td}^s)$$

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$$\varepsilon y \bar{a}_{ti}^s + W_t^I(\bar{a}_{ti}^m, \bar{a}_{ti}^s) \geq \varepsilon y a_{ti}^s + W_t^I(a_{ti}^m, a_{ti}^s)$$

Dealer-investor trade: solution when investor offers

$$\bar{a}_{ti}^m = \begin{cases} 0 & \text{if } \varepsilon_t^* < \varepsilon \\ a_{ti}^m + p_t a_{ti}^s & \text{if } \varepsilon < \varepsilon_t^* \end{cases}$$

$$\bar{a}_{ti}^s = \begin{cases} a_{ti}^s + \frac{1}{p_t} a_{ti}^m & \text{if } \varepsilon_t^* < \varepsilon \\ 0 & \text{if } \varepsilon < \varepsilon_t^* \end{cases}$$

where

$$\varepsilon_t^* \equiv \frac{p_t \phi_t^m - \phi_t^s}{y}$$

Dealer-investor trade: solution when dealer offers

$$\bar{a}_{ti}^m = \begin{cases} 0 & \text{if } \varepsilon_t^* < \varepsilon \\ a_{ti}^m + p_t^o(\varepsilon) a_{ti}^s & \text{if } \varepsilon < \varepsilon_t^* \end{cases}$$

$$\bar{a}_{ti}^s = \begin{cases} a_{ti}^s + \frac{1}{p_t^o(\varepsilon)} a_{ti}^m & \text{if } \varepsilon_t^* < \varepsilon \\ 0 & \text{if } \varepsilon < \varepsilon_t^* \end{cases}$$

where

$$p_t^o(\varepsilon) \equiv \left(\frac{\varepsilon y + \phi_t^s}{\varepsilon_t^* y + \phi_t^s} \right) p_t$$

Euler equations: dealers

$$\phi_t^m \geq \beta \max(\phi_{t+1}^m, \phi_{t+1}^s / p_{t+1})$$

$$\phi_t^s \geq \beta \pi \max(p_{t+1} \phi_{t+1}^m, \phi_{t+1}^s)$$

Euler equations: investors

$$\phi_t^m \geq \beta \left[\phi_{t+1}^m + \delta \theta \int_{\varepsilon_{t+1}^*}^{\varepsilon_H} \left(\frac{\varepsilon_i y + \phi_{t+1}^s}{p_{t+1}} - \phi_{t+1}^m \right) dG(\varepsilon_i) \right]$$

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$$\phi_t^s \geq \beta \pi \left[\bar{\varepsilon} y + \phi_{t+1}^s + \delta \theta \int_{\varepsilon_L}^{\varepsilon_{t+1}^*} [p_{t+1} \phi_{t+1}^m - (\varepsilon_i y + \phi_{t+1}^s)] dG(\varepsilon_i) \right]$$

Nonmonetary equilibrium

Proposition

(i) *A nonmonetary equilibrium exists for any parametrization.*

(ii) *In the nonmonetary equilibrium:*

- *there is no trade in the OTC market*
- $A_I^s = A^s - A_D^s = A^s$ *(only investors hold equity shares)*
- *the equity price is:*

$$\phi^s = \frac{\beta\pi}{1 - \beta\pi} \bar{e}y.$$

Monetary equilibrium

Proposition

(i) If $\mu \in (\beta, \bar{\mu})$, there is one stationary monetary equilibrium.

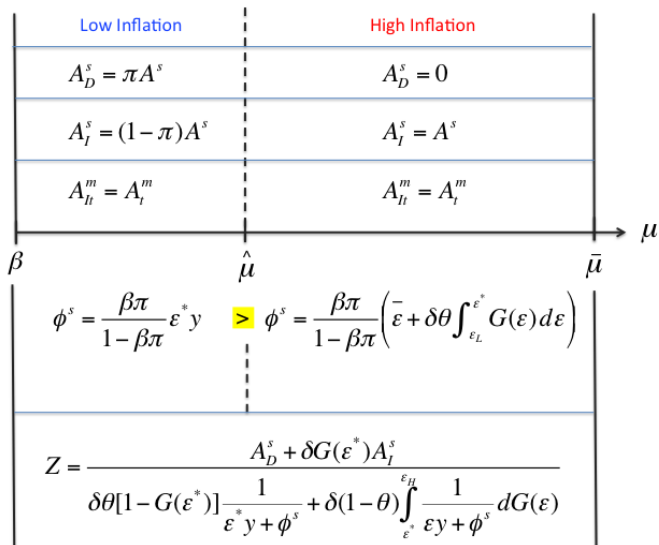
(ii) For any $\mu \in (\beta, \bar{\mu})$, $\varepsilon^* \in (\varepsilon_L, \varepsilon_H)$ is the unique solution to

$$\frac{(1 - \beta\pi) \int_{\varepsilon^*}^{\varepsilon_H} [1 - G(\varepsilon)] d\varepsilon}{\varepsilon^* + \beta\pi \left[\bar{\varepsilon} - \varepsilon^* + \delta\theta \int_{\varepsilon_L}^{\varepsilon^*} G(\varepsilon) d\varepsilon \right] \mathbb{I}_{\{\hat{\mu} < \mu\}}} - \frac{\mu - \beta}{\beta\delta\theta} = 0.$$

(iii) As $\mu \rightarrow \bar{\mu}$, $\varepsilon^* \rightarrow \varepsilon_L$ and $\phi^s \rightarrow \frac{\beta\pi}{1-\beta\pi} \bar{\varepsilon} y$.

(iv) As $\mu \rightarrow \beta$, $\varepsilon^* \rightarrow \varepsilon_H$ and $\phi^s \rightarrow \frac{\beta\pi}{1-\beta\pi} \varepsilon_H y$.

Stationary monetary equilibrium

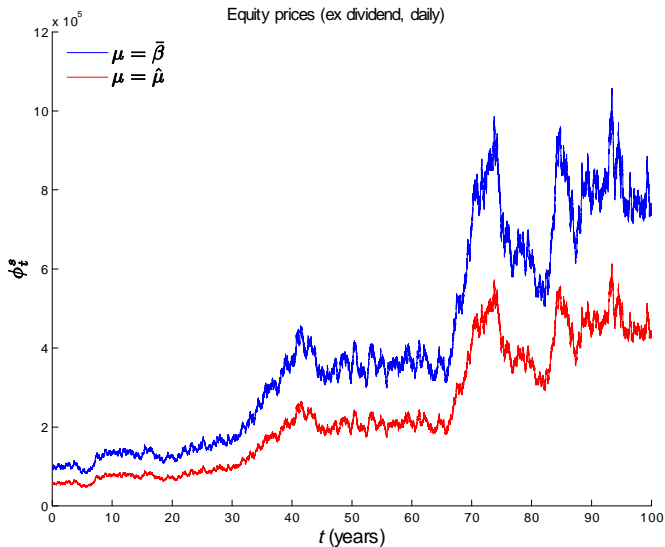


Asset prices and inflation

Proposition

In the stationary monetary equilibrium: $\partial\phi^s / \partial\mu < 0$

Asset prices and inflation: equity



Asset prices and OTC frictions (delays and market power)

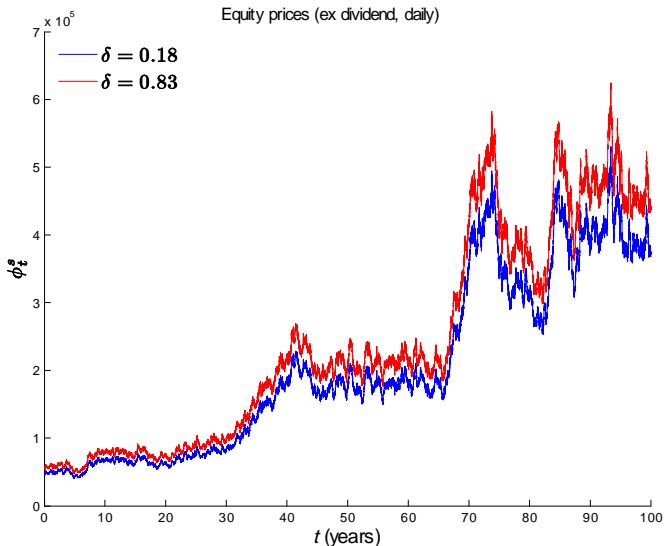
Proposition

In the stationary monetary equilibrium:

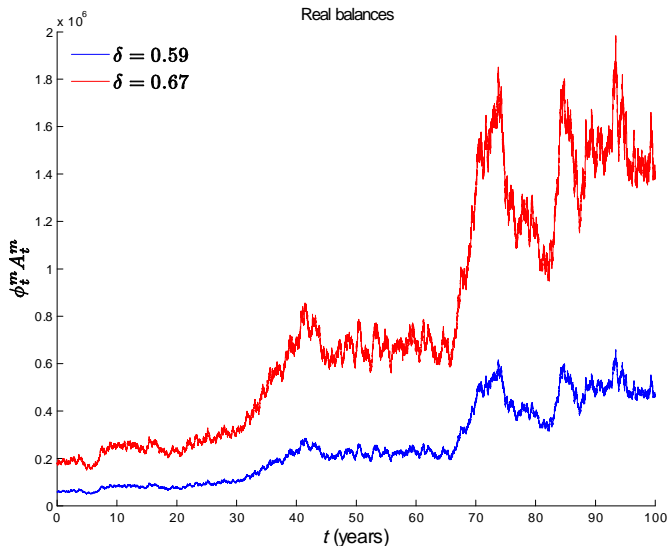
(i) $\partial \phi^s / \partial (\delta \theta) > 0$

(ii) $\partial Z / \partial \delta > 0$, for $\mu \in (\hat{\mu}, \bar{\mu})$

Asset prices and OTC frictions: equity



Asset prices and OTC frictions: real balances



Measures of financial liquidity

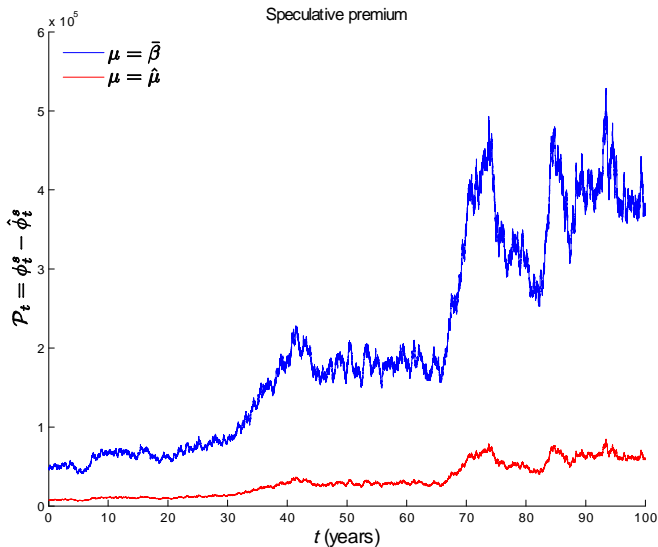
- Trade volume
- Bid-ask spreads
- Liquidity provision by dealers

Speculation (e.g., Harrison and Kreps, 1978)

Define the **speculative premium** as

$$\mathcal{P} = \phi^s - \frac{\beta\pi}{1 - \beta\pi} \bar{\varepsilon}y$$

Speculative premium



The “Fed Model”



- Log *dividend yield* in the nonmonetary equilibrium:

$$\log \bar{D}_{t+1} - \log \phi_t^s = \log [(1 + r) - \bar{\gamma}\pi]$$

where $D_t = \bar{\varepsilon}y_t$ and $\bar{D}_{t+1} \equiv \bar{\gamma}\pi D_t$

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$$\log \bar{D}_{t+1} - \log \phi_t^s = \log [(1 + r) - \bar{\gamma}\pi]$$

- Modigliani-Cohn hypothesis:

$$\log \bar{D}_{t+1} - \log \phi_t^s = \log [(1 + \iota) - \bar{\gamma}\pi]$$

"Explanation" of positive relation between
nominal bond yield $\iota = (\mu - \beta\bar{\gamma}) / \beta\bar{\gamma}$ and *dividend yield*

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- Liquidity/monetary considerations + resale option:

$$\log \bar{D}_{t+1} - \log \phi_t^s = \log [(1 + r) - \bar{\gamma}\pi] - \log \epsilon(\iota)$$

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$$\epsilon(\iota) \equiv \max \left\{ \epsilon^*, \bar{\epsilon} + \delta\theta \int_{\epsilon_L}^{\epsilon^*} G(\epsilon) d\epsilon \right\} \text{ with } \epsilon'(\iota) < 0$$

Endogenous trading delays: dealer entry

- $\delta(v)$: probability investor contacts a dealer
- $\kappa(v) \equiv \delta(v) / v$: probability dealer contacts an investor
- $\kappa'(v) < 0 < \delta'(v)$
- Free entry: to participate in OTCM of $t + 1$ dealer must pay $k > 0$ general goods in the CM of t

Free-entry equilibrium

Equilibrium conditions as before, plus the free-entry condition

$$\Phi_{t+1} - k \leq 0, \text{ with " = " if } v_{t+1} > 0$$

where

$$\Phi_{t+1} = \beta \kappa (v_{t+1}) (1 - \theta) \left\{ G(\varepsilon_{t+1}^*) \mathcal{S}_{t+1}^b + [1 - G(\varepsilon_{t+1}^*)] \mathcal{S}_{t+1}^a \right\} \bar{\phi}_{t+1}$$

$$\mathcal{S}_{t+1}^b \equiv \int_{\varepsilon_L}^{\varepsilon_{t+1}^*} [p_{t+1} - p_{t+1}^o(\varepsilon)] A'_{t+1} \frac{dG(\varepsilon)}{G(\varepsilon_{t+1}^*)}$$

$$\mathcal{S}_{t+1}^a \equiv \int_{\varepsilon_{t+1}^*}^{\varepsilon_H} [p_{t+1}^o(\varepsilon) - p_{t+1}] \frac{A''_{t+1}}{p_{t+1}^o(\varepsilon)} \frac{dG(\varepsilon)}{1 - G(\varepsilon_{t+1}^*)}$$

$$\bar{\phi}_{t+1} \equiv \max(\phi_{t+1}^m, \phi_{t+1}^s / p_{t+1})$$

Sunspots

$$\sigma_{ij} \equiv \Pr(S_{t+1} = S_j | S_t = S_i) \quad (S_i \text{ is a sunspot})$$

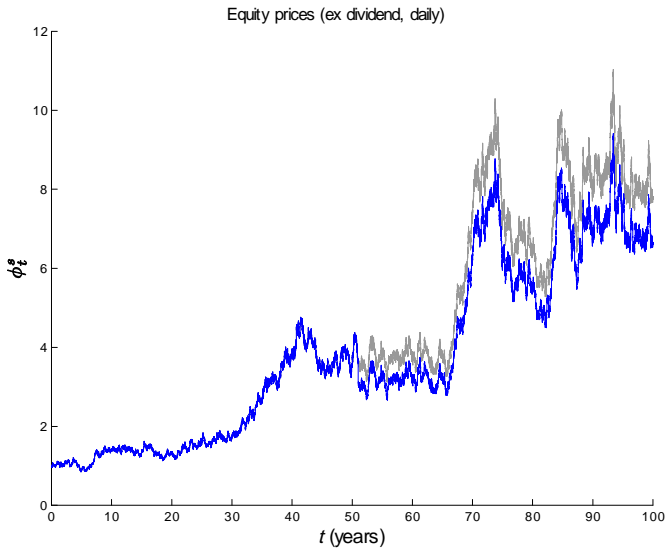
$$\tilde{Z}_i = \frac{\beta \bar{\gamma}}{\mu} \sum_j \sigma_{ij} \left[1 + \delta \theta \int_{\varepsilon_j^*}^{\varepsilon_H} \frac{\varepsilon - \varepsilon_j^*}{\varepsilon_j^* + \tilde{\phi}_j^s} dG(\varepsilon) \right] \tilde{Z}_j$$

$$\tilde{\phi}_i^s = \beta \bar{\gamma} \pi \sum_j \sigma_{ij} \left[\tilde{\phi}_j^s + \max \left(\varepsilon_j^*, \bar{\varepsilon} + \delta \theta \int_{\varepsilon_L}^{\varepsilon_j^*} (\varepsilon_j^* - \varepsilon) dG(\varepsilon) \right) \right]$$

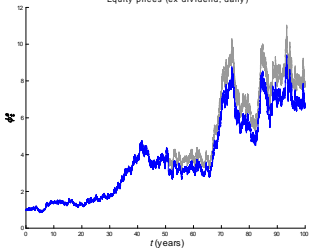
$$k = (1 - \theta) \beta \bar{\gamma} \frac{\delta(v_j)}{v_j} \left[A_{lj}^s \int_{\varepsilon_L}^{\varepsilon_j^*} (\varepsilon_j^* - \varepsilon) dG(\varepsilon) + \tilde{Z}_j \int_{\varepsilon_j^*}^{\varepsilon_H} \frac{\varepsilon - \varepsilon_j^*}{\varepsilon + \tilde{\phi}_j^s} dG(\varepsilon) \right]$$

$$A_{lj}^s = A^s \text{ if } \varepsilon_j^* < \bar{\varepsilon} + \delta \theta \int_{\varepsilon_L}^{\varepsilon_j^*} (\varepsilon_j^* - \varepsilon) dG(\varepsilon) \quad (= (1 - \pi) A^s \text{ otherwise})$$

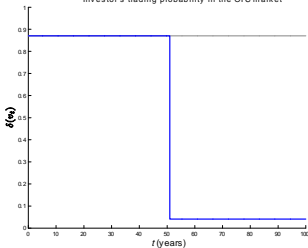
$$\tilde{Z}_j = \frac{A_{Dj}^s + \delta(v_j) G(\varepsilon_j^*) A_{lj}^s}{\delta(v_j) \theta [1 - G(\varepsilon_j^*)] \frac{1}{\varepsilon_j^* + \tilde{\phi}_j^s} + \delta(v_j) (1 - \theta) \int_{\varepsilon_j^*}^{\varepsilon_H} \frac{1}{\varepsilon + \tilde{\phi}_j^s} dG(\varepsilon)}$$



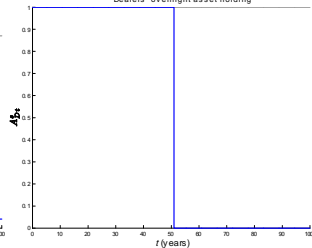
Equity prices (ex dividend, daily)



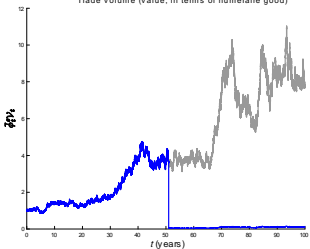
Investor's trading probability in the OTC market



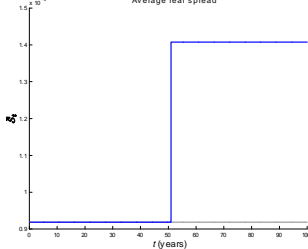
Dealers' overnight asset holding



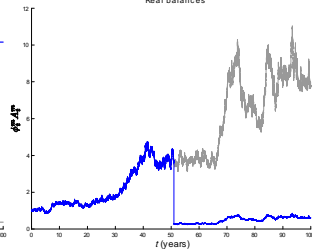
Trade volume (value, in terms of numeraire good)

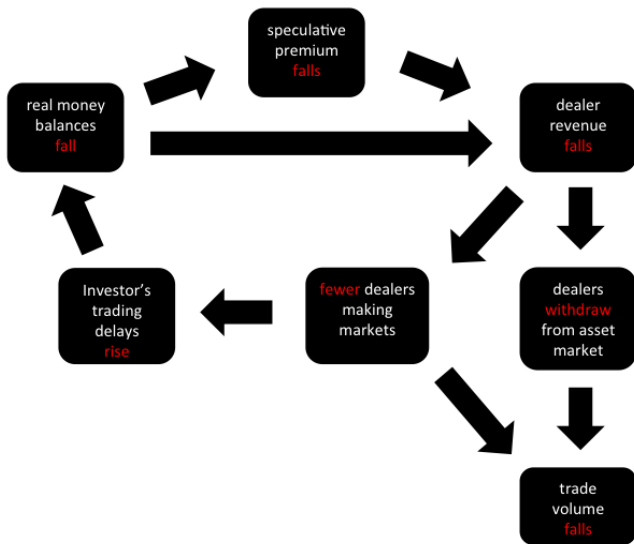


Average real spread



Real balances





Summary

- A model of monetary exchange in OTC markets
- Liquidity and asset prices in OTC markets
 - Inflation:
 - distorts the asset allocation across investors
 - reduces trade volume
 - reduces dealers' incentives to provide liquidity
 - increases ask-spreads
 - Asset prices contain a *speculative premium* that:
 - decreases with inflation
 - decreases with OTC frictions (trading delays, power of dealers)

Summary

Dynamic stochastic equilibria with episodes that resemble crises:

- *speculative premium “bursts”*
 - sudden, sharp decline in asset price
- *liquidity “dries up”*
 - sudden, sharp decline in marketmaking and trade volume
 - sudden, sharp increase in trading delays and spreads per share

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end.

Sunspots example

$$\beta = (0.99)^{1/365}$$

$$\varepsilon \sim U[0.01, 20]$$

$$\delta(v) = 1 - e^{-(0.1)v}$$

$$k = 0.1$$

$$y_{t+1} = \bar{\mu} e^{x_{t+1}} y_t$$

$$x_{t+1} \sim \mathcal{N}(-\Sigma^2/2, \Sigma^2)$$

$$\bar{\gamma} = E\left(\frac{y_{t+1}}{y_t}\right) = (1.04)^{1/365}$$

$$\Sigma = SD\left(\frac{y_{t+1}-y_t}{y_t}\right) = \frac{0.12}{\sqrt{365}}$$

$$\pi = (0.9)^{1/365}$$

$$\theta = 0.5$$

$$\mu = (1.03)^{1/365}$$

$$\sigma_{00} = (0.996)^{1/365}; \sigma_{11} \approx 1$$

ϕ_0^s/ϕ_1^s	$\delta(v_0)$	$\delta(v_1)$	Z_0/Z_1	$\varepsilon_0^*/\varepsilon_1^*$	A_{D0}^s	A_{D1}^s
1.17	0.87	0.04	12.9	2.90	1	0

The “Fed Model”

