

# Home-Country Drivers of International Investment in Safe and Risky U.S. Bonds

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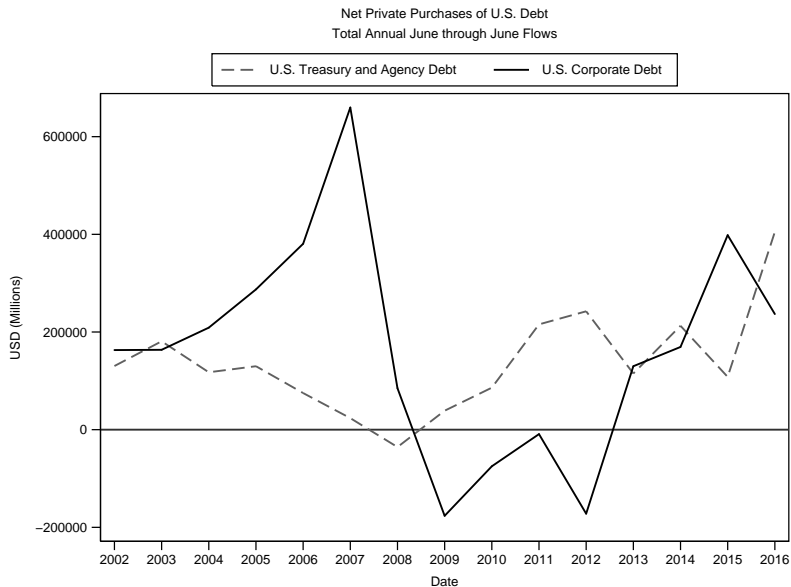
## Question and Preview of Results

- How overseas investors invest in various types of U.S. bonds based on their home characteristics
  - ▶ Focus: Effects of declining (low) interest rates at home
- Foreign investment in U.S. bonds - narrow focus has advantages:
  - ▶ Draw on granular TIC data to accurately characterize shifts in portfolio composition (duration, yield): country holdings of Treasuries, Agencies, corporate bonds 2003-2016
  - ▶ Empirical identification: cross-sectional differences in investor-country interest rates, not closely related to U.S. debt market conditions
    - ★ Shifts in foreign holdings not large enough to likely be driving market access or financing conditions for U.S. borrowers
- Evidence of a “search-for-yield”
  - ▶ Lower home rate associated with increase in investment in U.S. bonds
  - ▶ ... this increased investment is disproportionately allocated to corporate bonds (assume more credit risk)
  - ▶ Low home interest rates associated with shifts towards longer duration; effects stronger at low levels of home interest rates

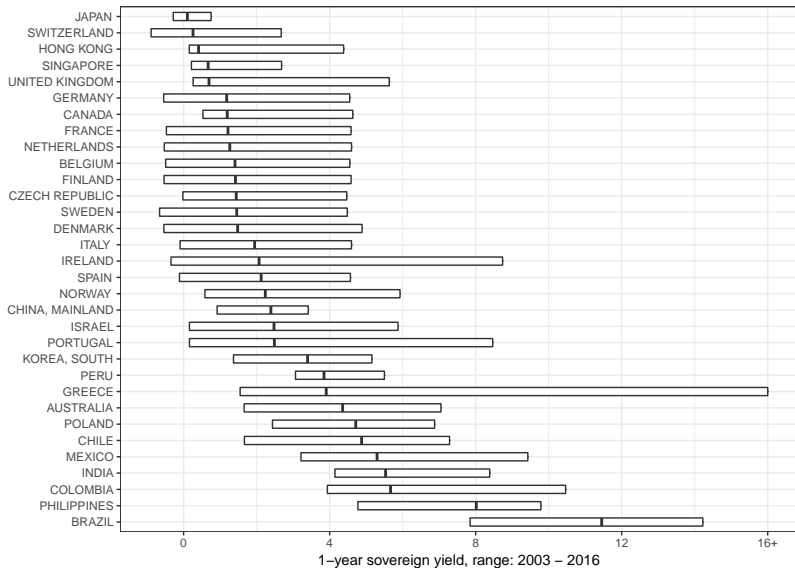
# Contribution

- Search-for-yield
  - ▶ **Literature:** bank lending or mutual fund flows (Choi, Kronlund (2016); di Maggio , Kacperczyk (2017); Hau, Lai, Domanski, Shin, Shushko (2017), Morais, Peydro, Ruiz (2017); limited on portfolio effects (Ammer, Claessens, Tabova, Wroblewski (2017) focus on U.S. corporate bonds)
  - ▶ **Here:** Effects on both capital outflows and investors' foreign portfolio composition: flows into Treasuries, corporate bonds, search-for-duration within Treasuries portfolio
    - ★ Identification: cross-section of countries with variety of movements in interest rates, yet each representing small fraction of investment in U.S.
- Push - pull: source and destination country conditions for capital flows, especially effects of low interest rates and UMP
  - ▶ **Literature:** aggregate balance-of-payments data, or narrow set of investors, bank loans (Aramonte, Lee, Stebunovs (2015); Forbes, Warnock (2012), Fratzscher (2012), Broner et al (2013))
  - ▶ **Here:** cross-section of countries, granular data for accurate window into international portfolio composition

# Foreign purchases of U.S. Bonds (2003-2016)



# Sovereign Yields by Country (2003-2016)



# Countries' total private investment in U.S. bonds

$$H_{j,t}/GDP_{j,t} = \beta_0 + \beta_1 \text{Sov}_{j,t} + \beta_2 \text{U.S. 3m}_t + \beta_3 \text{U.S. CDS}_t + c_j + \epsilon_{j,t}$$

	All Bonds		Treasuries	Corporate Bonds
	(1)	(2)	(3)	(4)
Sov	-0.022** (0.009)	-0.015** (0.007)	-0.006** (0.003)	-0.009** (0.005)
U.S. 3m		-0.002 (0.008)	-0.006** (0.003)	0.002 (0.008)
U.S. CDS		-0.013** (0.006)	-0.009*** (0.003)	-0.004 (0.005)
Observations	440	440	440	440
Adj. R-sq	0.93	0.93	0.79	0.93
Country FE	Yes	Yes	Yes	Yes
Country Controls	No	Yes	Yes	Yes

Country  $j$  - year  $t$  (2003-2016).

Parentheses: robust st.err. Country controls: bond mkt cap; trade, fin link to U.S.

- Sov. rate (Sov): 100bp lower rate leads to increase of 26% in holdings for av. country
  - ▶ Effect for all types of U.S. bonds
- Risk perception (U.S. CDS): high risk leads to less investment in U.S. (flight home)
- Robust to (1) excluding custodians, fin. centers; (2) scaling by bond mkt cap

# Countries' total private investment in U.S. bonds

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# Treasury share in countries' portfolio of U.S. bonds

$$H_{i,j,t}^T / (\sum_i H_{j,t}^T + \sum_i H_{j,t}^C) = \beta_0 + \beta_1 \text{Sov}_{j,t} + \beta_2 \text{Duration}_{i,T,t} + \beta_3 \text{Sov}_{j,t} \text{Duration}_{i,T,t} + c_{j,T,t} + \epsilon_{i,j,t}$$

	(1)	(2)
Sov	-0.002 (0.003)	0.001 (0.003)
Low	-0.008 (0.009)	-0.015 (0.011)
Low × Sov	0.035** (0.018)	0.037** (0.018)
Duration	-0.004** (0.002)	-0.004** (0.002)
Sov × Duration	0.000 (0.000)	0.000 (0.000)
Low × Duration	-0.001 (0.001)	-0.001 (0.001)
Low × Sov × Duration	-0.004** (0.002)	-0.004** (0.002)
Observations	2045	2045
Adj. R-sq	0.68	0.69
Time FE	Yes	Yes
Country-Bin FE	Yes	Yes
Country Controls	No	Yes

- Sovereign rate in low rate environment (Low × Sov): Investors increasingly shift their U.S. bond portfolio towards corporate bonds as home rates reach low levels
- Duration effect (Low × Sov × Duration): shift toward longer duration in Treas. portfolio



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# Newly Issued Treasury Bonds and Search for Duration

$$H_{j,i,t}/Out_{i,t} = \beta_0 + \beta_1 Sov_{j,t} + \beta_2 Dur_{i,t} + \beta_3 Sov_{j,t} Dur_{i,t} + c_j + \epsilon_{j,i,t}$$

	(1)	(2)	(3)	(4)
Sov	-0.026*** (0.009)	-0.016* (0.009)	0.009 (0.010)	-0.001 (0.011)
Duration		0.021*** (0.003)	0.028*** (0.004)	0.029*** (0.004)
Sov × Duration			-0.006*** (0.001)	-0.005*** (0.001)
Observations	10519	10519	10519	10519
Adj. R-sq	0.35	0.35	0.35	0.35
Country FE	Yes	Yes	Yes	Yes
Country Controls	No	No	No	Yes

Country  $j$  - bond  $i$  - issue year  $t$  (2003-2016). Newly issued Treasury bonds only.  
 Parentheses: robust st.err. Country controls: bond mkt cap; trade, fin link to U.S.

- Preference for longer duration (Duration)
- Search for duration (Sov × Duration): median country share of Treasuries rises 6.5%-10%:
  - ▶ with 100bp drop in home rate and a 1 year longer bond duration
- Robust to (1) excluding custodians and fin. centers, (2) using maturity instead of duration

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# Conclusion

- How interest rates affect international investment and risk-taking
  - ▶ Extent of shift to riskier assets in response to low interest rates at home
- Detailed data on foreign countries' holdings of U.S. bonds to accurately observe portfolio characteristics
- Large variety in movements in countries' home interest rates
  - ▶ reduces concern about reverse causality or omitted variables
- Evidence of a “search-for-yield”
  - ▶ Lower home rate associated with increase in investment in U.S. bonds
  - ▶ ... this increased investment is disproportionately allocated to corporate bonds (assume more credit risk)
  - ▶ Low home interest rates engender shifts towards longer duration; effects stronger at low levels of home interest rates
- Policy implications
  - ▶ Declining interest rates can lead to shifts towards riskier investments
  - ▶ Caveat: we don't know if foreign investors invest more conservatively at home or if they have made risk-increasing elsewhere in their portfolios