Banks at a Glance: **Washington**

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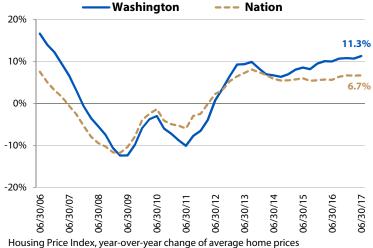


Economic and Banking Highlights

Data as of 06/30/2017

- Washington's economy remained strong, supported by population growth and tech sector expansion. Job
 growth ranked sixth best in the nation but slowed in recent quarters as labor availability tightened. Home
 price growth increased further, ranking first in the nation while both existing and new single family markets
 were supply constrained. Multifamily permits have increased significantly since the recession but single family
 housing permits remained relatively steady on a per capita basis.
- Washington's banks performed well. The state's average annual loan growth was solid and relatively steady
 and the nonperforming assets ratio was among the best in the nation, at its lowest level since 2007. Risk-based
 capital ratios remained low on average, reflecting elevated loan-to-asset ratios supported by high levels of
 commercial real estate loans. Heavy loan investments contributed to relatively low investments in securities
 and liquid investments.

Key Economic Metrics (ranking #1 = highest in the nation) Year-over-Year Job Growth: 2.5% **Unemployment: 4.5% Rank: #6** Rank: #18 Washington --- Nation Washington --- Nation 10% 12% 9% 5% 2.5% 1.6% 0% 6% 4.4% -5% 3% -10% 0% 06/30/16 36/30/17 90/08/90 80/08/90 06/30/13 06/30/14 06/30/15 50/08/90)6/30/16 06/30/17 80/08/90 60/08/90 06/30/10 06/30/12 06/30/13 06/30/15 20/08/90 1/08/90 Establishment Survey, nonfarm payrolls, quarterly average, seasonally adjusted Household Employment Survey, end of period, seasonally adjusted Source: Bureau of Labor Statistics Source: Bureau of Labor Statistics Year-over-Year Home Price Growth: 11.3% Single Family Permits / 1,000 Residents: 3.0 Rank: #1 Rank: #14 Washington — — Nation Washington --- Nation 20% 8 11.3%

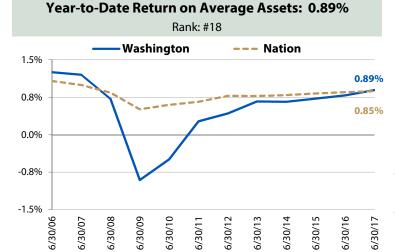


Source: Federal Housing Finance Agency

Trailing twelve month single family permits / average twelve month population in thousands, by state
Source: Census Bureau

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Key Banking Metrics (averages across banks; ranking #1 = highest in the nation)

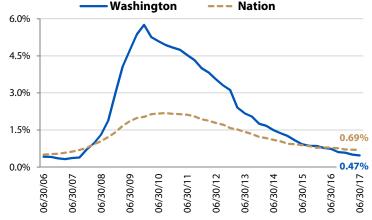


Net income / average assets, adjusted for S-Corps, annualized

Year-over-Year Net Loan Growth: 8.7% Rank: #16 Washington --- Nation 20% 8.7% 10% 6.3% 0% -10% -20% 06/30/16 20/08/90 80/08/90 50/08/90 06/30/11

Nonperforming Assets / Total Assets: 0.47%

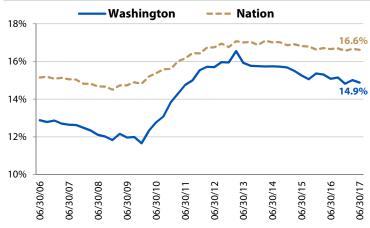




90+ days past due + nonaccruals + other real estate owned / total assets

Total Risk-Based Capital: 14.9%

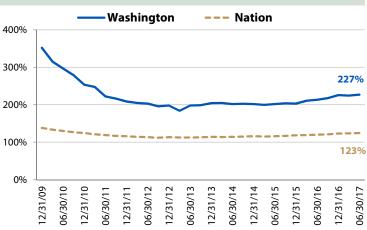
Rank: #37



Total capital / risk-weighted assets

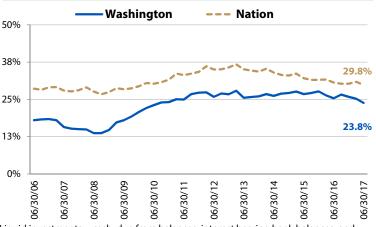
CRE Concentration: 227%

Rank: #7



Total nonowner-occupied commercial real estate / total capital (data first available in 2009)

Securities and Liquid Invest. / Total Assets: 23.8% Rank: #40



 $\label{linear} \begin{tabular}{ll} Liquid investments = cash, due from balances, interest bearing bank balances, and Fed funds sold and securities purchased under agreements to resell $$$

Source: Call Report data for commercial banks based upon headquarters location. Averages are calculated on a "trimmed" basis by removing the highest 10% and lowest 10% of ratio values prior to averaging to prevent distortion from outliers. All charts display quarterly data, except for return on average assets which displays the same quarter in each year. Growth rates are not adjusted for mergers. Graphics and data exclude "De Novo" banks (banks less than five years old). As of the latest period, the count of banks included in these statistics were 38 for the state and 4,978 for the nation.